

BOARD MEETING NOTICE

The 31st DAA Board of Directors will be holding a board meeting on

Tuesday, May 24th, 2022 at 9:00 a.m.
Santa Rosa Hall at the Fairgrounds

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices and limit usage to note taking.

BOARD OF DIRECTORS

Leah Lacayo (President), Armando Lopez (Vice President),
Mike Bradbury, Leslie Cornejo, Cecilia Cuevas, Dan Long, Shanté Morgan-Carter

STAFF

Barbara Quaid, CEO and Heidi Ortiz, Executive Assistant

Public Participation

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at www.venturacountyfair.org.

AMERICAN WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Barbara Quaid, CEO

Tuesday, May 24th, 2022 at 9:00 a.m.
Santa Rosa Hall at the Fairgrounds

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to **mute your electronic devices and limit usage to note taking.**

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

II. Pledge of Allegiance

III. Welcome and Introduction of Guests & Staff

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comments on Items Not on the Agenda

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

V. CEO Report

VI. Approval of Minutes

- A. March 22nd, 2022 Board Meeting
- B. March 25th, 2022 Closed Session Board Meeting

VII. Financial Report

- A. 2021 Statement of Operations
- B. Financials ending March 31st, 2022
- C. Financials ending April 30th, 2022

VIII. Committee Reports

- A. Livestock Committee Meeting April 14th, 2022 – Leslie Cornejo, Chair
- B. Marketing Committee Meeting April 15th, 2022 – Dan Long, Chair

IX. Board Correspondence

- A. Memo from Mike Francesconi at California Dept. of Food & Agriculture, Fairs & Expositions: Poultry Health Inspections (PHI) – FY 2022/23 Fair Season
- B. Memo from Mike Francesconi at California Dept. of Food & Agriculture, Fairs & Expositions: Dymally-Allatore Bilingual Services Act Language Survey
- C. Gun Show Correspondence

X. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-3, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

- A. Agreements
 - 1. Standard Agreements
 - 2. Rental Agreements – Interim
 - 3. Concessions Agreements
 - 4. Judging Agreements

XI. President's Comments

XII. Director's Comments

XIII. Future Agenda Items

XIV. Closed Session:

- a.) The Board is authorized to meet in Closed Session for the purpose of considering:
Personnel Matters: CEO Recruitment (Gov. Code § 11126(a)(1))

XV. Reconvene Into Open Session: Report of any action taken during Closed Session

XVI. Adjourn

Americans With Disabilities Act

The meeting is accessible to the physically disabled. A person who needs a disability-related accommodation or modification in order to participate in the meeting may make a request by contacting Heidi Ortiz at (805) 648-3376 ext. 106 or sending a written request to that person at the Fairgrounds: 10 West Harbor Blvd., Ventura, CA 93001. Although not required, providing your request at least five (5) business days before the meeting will help ensure availability of the requested accommodation.

Board of Directors Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Barbara Quaid, CEO

Tuesday, March 22nd, 2022 at 9:00 a.m.

Join Zoom Meeting

<https://us06web.zoom.us/j/4834214737?pwd=d0FrRzVFQUIUNG9OeUxFM0FuUG5qQT09>

Join Via the phone:

1-720-707-2699

Meeting ID: 483 421 4737

Passcode: 575554

This virtual board meeting is called in accordance with Governor Gavin Newsom's proclaiming a State of Emergency to exist on March 4, 2020 as a result of the threat of COVID-19 and the March 12, 2020 Executive Order N-25-20. Board of Directors and staff of the California Department of Food and Agriculture may attend this meeting telephonically without notice of or access to their teleconference location. Members of the public may attend the meeting and provide comment at the meeting location noticed above. Any item not so noticed on this agenda will not be considered or discussed.

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:05 a.m. and called to order by President Lacayo.

Directors present: President, Leah Lacayo, Vice President, Armando Lopez, Michael Bradbury, Leslie Cornejo, M. Cecilia Cuevas, Daniel Long and Shanté Morgan-Carter.

Staff present: Barbara Quaid, CEO, James Lockwood, Publicity and Marketing Manager, Jason Amelio, Sales Manager, Cristian Yopez, Accounting Dept., Shannon Patrick, Exhibits Supervisor, Jennifer McGuire, Large Livestock Superintendent and Heidi Ortiz, Executive Assistant.

Guests Present: Sarah Pelle, Fairs & Expositions; Carissa Hickman, Katelyn Hickman, Bill Hickman, Kathie Moore, Megan Hook, Janet Eckhouse, Scott Toland, Dawn NLN and Carla Alvara.

There were no conflicts of interest with any of the Board members that were present.

II. Pledge of Allegiance

Director Morgan-Carter led all present in the Pledge of Allegiance.

III. Welcome and Introductions of Guests and Staff

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comment on Items Not on the Agenda

In accordance with State law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

Bill Hickman – explained he is with the Surfrider Foundation and spoke about the plastic pollution from the Ventura County Fair fireworks.

V. CEO Report

- It was asked at the last meeting what our protocol was going to be to implement COVID at fairtime and she addressed it with saying all the protocols set forth by the County of Ventura and the State of California will be followed to the last detail. There is not a plan set in place because everything is changing daily, but the safety of customers and staff is at the top of our minds. We do know that it will include signage, additional hand washing stations, sanitizers and along with any other requirements that are put into place between now and then.
- The marketing survey will be part of our marketing plan which will come from Mr. Lockwood, who has been implementing parts of the marketing survey since we have set the fair dates. Once the Marketing Committee hears the marketing plan it will be complete, and everyone will know what steps we are taking.
- We haven't received the last report on the gun show from Tom Cady as of yesterday, so as soon as she receives it we will address it. The next gun show is scheduled for August 27th and 28th.
- We received the results from our compliance audit and have responded to their office with corrections. They have been addressed and we are implementing the corrections.
- President Lacayo and she were part of a call with California Construction Authority. We were a recipient of a grant for \$155,000 to install generators in the Livestock Center and adjacent restrooms and to add backup power connections to the sewer and storm water pumps. This grant was issued through the Office of Emergency Services. It is a project that we will fund to CCA and they will reimburse us.
- The directors have the report from the sales department of all the events we have had this past month and some of the events the sales department is working on.
- Concessions and grounds entertainment applications are still online and directed anyone who may be interested to the website.
- There was a total of 24 employees for the month of February and we are hoping that we can at least double that by the end of April to be able to complete all the projects we are working on and have planned for the future.

VI. Approval of Minutes

A. February 22nd, 2022 Board Meeting

MOTION: To approve the February 22nd, 2022 Board Minutes as presented.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury	X		
Director Cornejo	X		
Director Cuevas (Not present yet)			
Director Long (Second)	X		
Director Morgan-Carter	X		
Vice President Lopez (Motion)	X		
President Lacayo	X		

VII. Financial Report

A. Financials ending February 28th, 2022.

Mr. Yepez gave a report on the financials ending February 28th, 2022.

VIII. Foundation Report

- Since September of 2021 there were four bricks sold for a total of \$1,000.
- The Foundation Hog dollars from 2019 paid for the panels and gates for livestock which totaled almost \$64,000. There is about \$5,400 left from that fund to spend on additional projects that are needed.

IX. Committee Reports

A. Operations Committee Meeting – Canceled due to lack of quorum.

B. Executive Committee Meeting March 10th, 2022 – Leah Lacayo, Chair

1. Discussion and possible action regarding Fair items.

- Operational Hours for the Fair – CEO Quaid discussed what has been done in the past and explained her reasons for her recommendation of opening the fair at noon five days (first day of Fair and both weekends) and 1 p.m. the other seven days.

There was a discussion about opening early one day during the fair for the benefit of the customers. CEO Quaid explained that it would impact us financially because we would have to bring in a double shift, so employees don't go over an eight-hour day. Director Cornejo explained that the hours were discussed in length, advocating for kids and seniors especially, but under management recommendation for the cost the committee agreed to that with regrets.

President Lacayo opened the floor for public comments.

Megan Hook – she wanted to know the exact financial impact to opening later. She also offered a differing opinion that picking away at the hours also limits the hours for income. With the public being eager to get back to normal, and excited for the Fair to return the Fair should be capitalizing on that opportunity and eagerness to get people in the gate. She doesn't think the decision can be based off of past gate because the scenario is very different. There is a real opportunity to bring people in because they are excited, and this should be a more profitable year for the Fair than ever if enough excitement is created around it.

MOTION: To approve the recommendation from the CEO as it related to Fair hours.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury	X		
Director Cornejo	X		
Director Cuevas (not yet present)	X		
Director Long (Second)	X		
Director Morgan-Carter	X		
Vice President Lopez (Motion)	X		
President Lacayo	X		

- Gate admission – CEO Quaid explained this is something she always tries to push back against, but if we want to stay solvent this is something that needs to be done. Her recommendation is to raise the gate to \$15, seniors from \$9 to \$10 and children should also be raised from \$9 to \$10 (that is a correction to what was discussed at the Executive meeting). CEO Quaid surveyed other Fairs and we are still reasonable. We have so many discounted/free days that if they do come on a weekend the impact lessons because they could have come on a free/discounted day.

CEO Quaid reviewed, upon request for public awareness, the special admission days (subject to change).

Director Lopez pointed out that one situation the fairgrounds is faced with financially and one the board members tend to forget is deferred maintenance. The board looks at the cost of operations and the income necessary to meet that cost. One thing that will be looked at closely this year with the Operations Committee is deferred maintenance, which can become very expensive, so he can't emphasis enough to raise revenue.

MOTION: To approve the recommendation to increase the gate to \$15 for adults and children and seniors to \$10.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Motion)	X		
Director Cornejo (Second)	X		
Director Cuevas (not yet present)	X		
Director Long	X		
Director Morgan-Carter	X		
Vice President Lopez	X		
President Lacayo	X		

- Main Lot Parking Fee – Currently we charge \$15 to get into the main lot and CEO Quaid would like to increase it to \$20. We do not put credentials or passes in the

main lot because we try and leave it open for the customers. The lots that we have reserved are much less in numbers than we had in 2019 but their rental costs have gone up as well as the busing costs. Therefore, to offset some of those costs CEO Quaid is recommending increasing the main lot parking fee.

MOTION: To approve CEO recommendation to increase the main lot parking from \$15 to \$20.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Motion)	X		
Director Cornejo	X		
Director Cuevas	X		
Director Long	X		
Director Morgan-Carter	X		
Vice President Lopez (Second)	X		
President Lacayo	X		

- Fireworks – This was very heavily discussed, and President Lacayo appreciates Mr. Hickman’s comments because the board as stakeholders in our property, the beach and the environment take this very seriously.

CEO Quaid explained that we are still waiting for a proposal from Zambelli and we’ll bring it to the board when we receive it. CEO Quaid briefly explained the history of the fireworks and that people usually see it as a signal that the Fair is closing. The auxiliary costs have increased significantly like the fire marshal, the City permit and the additional staff. CEO Quaid recommended that if the Board wants to have fireworks to do the last day only. Even at that, she is unsure that the cost of the fireworks is going to be in a range we can afford and that we can comply with the requests of the Surfriders. We all just want to do the right thing for the beach and for the environment and sometimes we just can’t do that so it forces us to stop an activity.

Director Bradbury agreed completely with CEO Quaid regarding the impact on the environment. We have an obligation to be a good neighbor and to set an example in this regard, and as much fun as the fireworks are he moves to discontinue the fireworks because of the impact on our climate and the environment. Director Lopez seconded.

There was a full discussion regarding different issues around the fireworks such as cost and environmental impact. Some directors felt that the board should wait and see what the costs are before deciding, and other directors feel they already know what the costs have been and that this is an environmental issue that could be eliminated.

President Lacayo opened the floor for public comments.

Kathie Moore – she would like to see CEO Quaid find out more about what Santa Barbara does for fireworks before eliminating them because they are important. She would like to know what the cost is and stated that people may even want to donate towards the fireworks.

Director Bradbury withdrew his motion in order for CEO Quaid to obtain additional information that the rest of the board is interested in.

President Lacayo stated that this will be brought back to the next meeting with more information from CEO Quaid. She also stated that box seats were an item that was tabled for another meeting.

The other item from the Executive Committee Meeting was reserved parking and CEO Quaid stated that should have just been parking not reserved parking. Ideally, she would like to have a designated lot for sponsors, concessionaires, employees and the others left open for the public. She asked anyone that if they know of a lot to send her the location and contact or any information that would be helpful in trying to secure the lot.

President Lacayo stated that one of the last items was a discussion regarding the order of the meeting and closed session and she stated that this has been addressed quite extensively and it has been sorted out.

X. Board Correspondence

A. Memo from Mike Francesconi at California Dept. of Food & Agriculture, Fairs & Expositions: Youth for the Quality Care of Animals (YQCA) Platform Transition

XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-3, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

A. Agreements

1. Standard Agreements
2. Rental Agreements – Interim
3. Concession Agreements

MOTION: To approve the consent agenda with items A, 1-3.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Second)	X		
Director Cornejo	X		
Director Cuevas	X		
Director Long	X		
Director Morgan-Carter (left meeting)			
Vice President Lopez (Motion)	X		
President Lacayo	X		

XII. President's Comments

- Appreciates everyone's comments and weighing in on all the discussion items. She knows the fireworks are very near and dear to everyone's hearts, but we'll get more current costs. She does agree with Director Bradbury as far as being good stewards of the property, the ocean and the environment.

XIII. Director's Comments

Director Cornejo

- Loves seeing the consent agenda growing with all the Fair events, that means it is coming and we have participation.
- A thought came to her when discussing fireworks and it may be a pipe dream, but major cities have done the drone lighting events and she would love to see that because it isn't an environmental issue.

Director Long

- He went to the office to turn in his Form 700 and it was nice to see all the action going on and it is a good reminder that we are going to have a Fair. He knows how hard the staff is working that is there and he hopes we can get additional staff and we can afford to do so.
- He is really happy the way things are shaping up and appreciates all that are putting the work in to that.
- As far as the letter he sent in as a suggestion it seems like President Lacayo has figured out how she wants to do that, so he is happy with that.

Director Bradbury

- Thanked CEO Quaid, Ms. Ortiz and staff for the great work they do even short-handed especially in such a critical time. He appreciates them and the board is here to help in anyway they can.
- Reiterated what an honor it is to serve with each board member. Everyone's willingness to speak out and do what's best for the fairgrounds is respected and appreciated.
- He hopes everyone has a great next week.

Director Lopez

- Agreed with what everyone has said.

XIV. Future Agenda Items

1. Box Seats
2. Fireworks
3. Update on parking
4. Possible update on concerts
5. Committee meetings

President Lacayo reminded everyone that there is a Closed Session Board Meeting this coming Friday.

Ms. Pelle – Closed session was left off of this agenda so there is closed session this Friday at 9 a.m. for the CEO search. She did get some edits back which she will finalize and send out for another round of edits on Wednesday.

President Lacayo stated that there will be a closed session on every agenda while going through the CEO search.

XV. Adjourn

The meeting was adjourned at 10:20 a.m.

Submitted by: _____
Heidi Ortiz, Executive Secretary

Approved by: _____
Barbara Quaid, CEO Ventura Fairgrounds

Approved by: _____
Leah Lacayo, Board President

Board of Directors Meeting Minutes

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Barbara Quaid, CEO

Friday, March 25th, 2022 at 9:00 a.m.

Join Zoom Meeting

<https://us06web.zoom.us/j/4834214737?pwd=d0FrRzVFQUIUNG9OeUxFM0FuUG5qQT09>

Join Via the phone:

1-720-707-2699

Meeting ID: 483 421 4737

Passcode: 575554

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:12 a.m. and called to order by President Lacayo.

Ms. Pelle took the roll.

Directors present: President, Leah Lacayo, Vice President, Armando Lopez, Leslie Cornejo, M. Cecilia Cuevas, Daniel Long

Absent: Michael Bradbury and Shanté Morgan-Carter

Staff present: None

Guests Present: Sarah Pelle, Fairs & Expositions, Resource Coordinator

II. Public Comments on Items Not on the Agenda

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

There were no public comments.

III. CLOSED SESSION: (Adjourn into Closed Session) The Board is authorized to meet in Closed Session for considering:

- a. Personnel Matters: CEO Recruitment (Gov. Code 11126(a)(1))

The board adjourned into closed session at 9:14 a.m.

IV. OPEN SESSION: (Reconvene into Open Session)

- a. Disclosure of any action taken place during the Closed Session Meeting

The board reconvened at 9:20 a.m. and President Lacayo stated that the board took action approving the CEO recruitment documents which will be posted by April 1st.

MOTION: To approve all the CEO recruitment documents and post them by April 1st.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Cornejo (Motion)	X		
Director Cuevas	X		
Director Long (Second)	X		
Vice President Lopez	X		
President Lacayo	X		

V. Adjourn

The meeting was adjourned at 9:22 a.m.

Submitted by: _____
Heidi Ortiz, Executive Secretary

Approved by: _____
Barbara Quaid, CEO Ventura Fairgrounds

Approved by: _____
Leah Lacayo, Board President

Fair Name: Ventura County Fair
 City: Ventura, CA

State of California
 Department of Food & Agriculture
 Fairs & Expositions Branch
 STOP-01 (Rev. 12/21)
 Page 1

2021 Statement of Operations

STATEMENT OF OPERATIONS - OPERATING FUND	Reference	Account Number(s)	Jan 1 to Dec 31, 2021
TOTAL NET RESOURCES, January 1			
Net Resources-Unrestricted	Prior Year	29100	(\$1,609,165)
Unrestricted Net Position-Pension	Prior Year	29400	(\$3,413,843)
Net Resources-Restricted	Prior Year	29300	0
Net Resources-Capital Assets, Less Related Debt	Prior Year	29000	4,208,831
Prior Year Audit Adjustment(s)	Prior Year	various	
TOTAL NET RESOURCES, JANUARY 1			(814,177)
RESOURCES ACQUIRED:			
Operating Revenues	from page 2	various	2,329,901
State (Local/Base) Allocation(s) (F&E)	to page 2	31200	1,538,023
Training Allocation & Other Fiscal & Admin Assistance (F&E)	to page 2	31300	0
Capital Project Reimbursement Funds	to page 2	31900	0
One-time Revenue Sources	to page 2	32500	0
(fire camp, sale of property, capital project audit adj)			
Contributions from Other Gov't (non-F&E) Sources	to page 2	33000	0
Provide description for Other Gov't (non F&E) Contributions:			
Other (e.g. Flex Capital)	to page 2	34000	
TOTAL RESOURCES ACQUIRED			3,867,924
RESOURCES APPLIED:			
Operating Expenditure	from page 2	various	1,210,274
Depreciation Expense	from page 2	90000	415,916
Pension Expense	from page 2	96000	261,568
OPEB Expense	from page 2	96001	0
TOTAL RESOURCES APPLIED			1,887,758
INCREASE/(DECREASE) IN NET RESOURCES DURING THE YEAR			1,980,166
TOTAL NET RESOURCES, December 31			
Net Resources-Unrestricted	from Sch 1	29100	570,576
Unrestricted Net Position-Pension/OPEB	from Sch 1	29400	(3,295,993)
Net Resources-Restricted	from Sch 1	29300	0
Net Resources-Capital Assets, Less Related Debt	from Sch 1	29000	3,891,406
TOTAL NET RESOURCES, DECEMBER 31			\$1,165,989
Unrestricted Reserve Percentage			47.14%

X Bubba J. Smith
 CEO Signature

3-30-2022
 Date

Fair Cancelled
 2021 Fair Theme

Fair Name: Ventura County Fair
City: Ventura, CA

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/21)
Page 2

2021 Statement of Operations

SUMMARY OF OPERATIONS	Reference	Account Number	Jan 1 to Dec 31, 2021
OPERATING REVENUES:			
Admissions to Grounds		41000	\$0
Industrial and Commercial Space		41500	0
Carnivals		42100	0
Concessions		42200	186,487
Exhibits		43000	0
Horse Show		44000	0
Horse Racing (Fairtime Pari-Mutuel)		45000	0
Horse Racing (Satellite Wagering)		45005	820,048
Fair Attractions		46000	0
Motorized Racing		46109	0
Interim Attractions		46009	0
Miscellaneous Fair		47000	0
Miscellaneous Non-Fair Programs		47005	0
Interim Revenue		48000	1,142,585
Prior Year Revenue Adjustment		49000	42
Other Operating Revenue		49500	180,739
TOTAL OPERATING REVENUES	to page 1		2,329,901
OPERATING EXPENDITURES:			
Administration		50000	562,122
Maintenance & General Operations		52000	613,505
Publicity		54000	222
Attendance Operations		56000	0
Miscellaneous Fair		57000	0
Miscellaneous Non-Fair Programs		57005	0
Premiums (For Exhibit programs only)		58000	0
Exhibits		63000	-11,506
Horse Show		64000	0
Horse Races (Fairtime Pari-Mutuel)		65000	0
Horse Races (Satellite Wagering)		65005	10,600
Fair Entertainment Expense		66000	0
Motorized Racing		66109	0
Interim Entertainment Expense		66009	0
Equipment (Funded by Fair)		72300	0
Prior Year Expense Adjustment		80000	16,580
Cash (over/under)		85000	18,750
Other Operating Expense		94000	
TOTAL OPERATING EXPENDITURES	to page 1		1,210,274
NET OPERATING PROFIT/(LOSS) BEFORE DEPRECIATION, PENSION, OPEB			\$1,119,628
Depreciation Expense	sch 7	90000	415,916
Pension Expense	to page 1	96000	261,568
OPEB Expense	to page 1	96001	0
NET OPERATING PROFIT/(LOSS) AFTER DEPRECIATION, PENSION, OPEB			\$442,144
State (Local/Base) Allocation	from page 1	31200	1,538,023
Training Allocation & Other Fiscal & Admin Assistance (F&E)	from page 1	31300	0
Capital Project Reimbursements	from page 1	31900	0
Other Funds (e.g. County, Supplemental, Fiscal Ass't)	from page 1	Various	0
NET PROFIT/(LOSS) BEFORE DEPRECIATION, PENSION, OPEB			\$2,657,650
PROFIT MARGIN RATIO BEFORE DEPRECIATION, PENSION, OPEB			114%
NET PROFIT/(LOSS) AFTER DEPRECIATION, PENSION, OPEB			\$1,980,166
PROFIT MARGIN RATIO AFTER DEPRECIATION, PENSION, OPEB			85%

Fair Name: Ventura County Fair
City: Ventura, CA

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/21)
Schedule 1

2021 Statement of Operations

STATEMENT OF FINANCIAL CONDITION	Account Number(s)		Dec 31, 2021
ASSETS			
Cash-Unrestricted	11100-11800 *	\$1,964,851	
Cash-Restricted	11000		
Total Cash			1,964,851
Accounts Receivable, Net of Allowance for Doubtful Accounts	13100-13300		79,418
Deferred Charges	14300		0
Other Assets	14100, 14700-16200		2,381
Property, Plant & Equipment:			
Construction in Progress	19000	0	
Land	19100	282,915	
Buildings & Improvements	19200	17,328,416	
Less Accumulated Depreciation-Buildings & Improvements **	19201	(13,349,237)	
Equipment	19300	828,879	
Less Accumulated Depreciation-Equipment **	19301	(828,879)	
Leasehold Improvements	19400		
Less Accumulated Depreciation-Leasehold Improvements **	19401		
Total Property, Plant & Equipment			18,440,210
Total Accumulated Depreciation			(14,178,116)
Net Property, Plant & Equipment			4,262,094
Intangibles:			
Computer Software, Land Use Rights, Patents, Copyrights, Trademarks, etc.	19500		
Less Accumulated Amortization **	19501		
Non-Amortizable Intangible Assets	19600		
Net Intangibles			0
Total Assets			\$6,308,745
DEFERRED OUTFLOWS OF RESOURCES			
Deferred Outflows of Resources - Pension	16000	1,020,097	
Deferred Outflows of Resources - OPEB	16001		
Total Deferred Outflows of Resources			1,020,097
Total Assets & Deferred Outflow of Resources			\$7,328,842
LIABILITIES			
Insurance Fees Payable	21100		\$0
Accounts Payable	21200 & 21250		222,901
Payroll Liabilities	22100-22600		1,609
Deferred Revenue	22800		49,410
Other Liabilities	23000		0
Guaranteed Deposits	24100		105,654
Compensated Absences Liability	24500		69,888
Long Term Debt (current and long-term portions)	25000		916,561
Net Pension Liability	26000		4,185,093
Net OPEB Liability	26001		
Total Liabilities			\$5,551,116
DEFERRED INFLOWS OF RESOURCES			
Deferred Inflows of Resources - Pension	25600	130,997	
Deferred Inflows of Resources - OPEB	25601		
Total Deferred Inflows of Resources			130,997
Total Liabilities & Deferred Inflow of Resources			\$5,682,113
NET RESOURCES			
Junior Livestock Auction Reserve	25100		480,740
Total Net Resources (without JLA Reserve):			
Net Resources-Unrestricted	29100	570,576	
Unrestricted Net Position-Pension/OPEB	29400	(3,295,993)	
Net Resources-Restricted	29300		
Net Resources-Capital Assets, Less Related Debt	29000	3,891,406	
Total Net Resources (without JLA Reserve):			\$1,165,989
Total Net Resources			\$1,646,729
Total Liabilities & Net Resources & Deferred Inflow of Resources			\$7,328,842
Debt ratio (total liabilities/total assets)			88%
Ratio of Leave Liability Covered by Cash***			28.11
Debt-to-equity ratio (total liabilities/total net resources)			337%

* If restricted funds are included in cash accounts #11100 through #11800, these funds must be disclosed in a footnote to this report.

** Accumulated depreciation and accumulated amortization should be entered in this form as negative amounts.

*** If number is under 1.0, the Fair has insufficient funds to fully payout leave.

Fair Name: Ventura County Fair
City: Ventura, CA

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/21)
Schedule 4

2021 Statement of Operations

2021 FAIR STATISTICS

GROUPS ADMISSIONS	Price per Ticket	Number of Tickets	Amount
PAID ADMISSIONS:			
Adults	\$12.00	0	\$0
Child	\$9.00	0	\$0
Senior	\$9.00	0	\$0
Dollar Day	\$1.00	0	\$0
\$3 Before 3 Day	\$3.00	0	\$0
Adults- VCCU	\$8.00	0	\$0
Child/Senior- VCCU	\$5.00	0	\$0
Spring Back Discount	\$7.00	0	\$0
Ticketweb Adult	\$12.00	0	\$0
Ticketweb Senior/Child	\$9.00	0	\$0
PrepFair Ticketweb Adult	\$11.00	0	\$0
PrepFair Ticketweb Senior/Child	\$8.00	0	\$0
Discounted Admissins:			\$0
Adult adm Directors & Sponsors	\$6.00	0	\$0
Season Passes (WOW)	\$36.00	0	\$0
Season Passes (WOW)	\$42.00	0	\$0
Livestock Admissions	\$30.00	0	\$0
Livestock Wristbands	\$20.00	0	\$0
Adult adm Consign & Public	\$11.00	0	\$0
Adult Admissions Concessions	\$10.00	0	\$0
Senior/Child Admissions	\$8.00	0	\$0
Charge-Back Adjustment	\$0.00	0	\$0
Variance for Mis-Postings			\$0
TOTAL PAID ADMISSIONS		0	\$0
FREE ADMISSIONS:			
Seniors/Military/Children under 6/Kids day		0	
Courtesy Pass Admissions		0	
Credential Admissions		0	
Season Pass (based on 12 Days)		0	
Livestock Season Pass (based on 5 days)		0	
TOTAL FREE ADMISSIONS		0	
TOTAL ADMISSIONS TO FAIRGROUNDS (Account 41000)		0	\$0
Cash over/under (Account 85000)			\$0

Courtesy Pass Admissions as Percent of Prior Year Gross Paid Admissions

(Not to exceed 4% per Food and Ag Code Section 3026)

Courtesy pass admissions - current year

0

Total number of paid admissions - prior year

0

Percent

0.0%

PARKING REVENUE	NUMBER	PRICE	TOTAL REVENUE	% PAID TO
Fairtime (Account 47100)			\$0	
Daily Parking Gates	0	\$15.00	0	
Livestock Parking	0	\$15.00	0	
Reserved Parking	0	\$225.00	0	
Golf Cart	0	\$150.00	0	
Stock Truck (dry)	0	\$150.00	0	
Stock Truck (electric)	0	\$225.00	0	
Pleasant Valley Lions Club % Paid			0	
TOTAL Account 47100	0		\$0	

Fair Name: Ventura County Fair
City: Ventura, CA

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/21)
Schedule 7

2021 Statement of Operations

PROPERTY, PLANT & EQUIPMENT ACQUISITIONS & DISPOSITIONS	Reference	Jan 1 to Dec 31, 2021	Jan 1 to Dec 31, 2021
PROPERTY, PLANT & EQUIPMENT, January 1:	Prior Year		\$18,440,210
ACQUISITIONS OF FIXED ASSETS:			
Land			0
Buildings & Improvements:			
Major Maintenance Projects (MMP)		0	
ADA Projects		0	
Building Improvements		0	
Land Improvements		0	
Leasehold Improvements		0	
New Construction		0	
Construction in Progress		0	
Net Buildings & Improvements			0
Equipment			0
Other Fixed Assets			0
Other (provide description):			0
TOTAL ACQUISITIONS OF FIXED ASSETS			0
DISPOSITIONS OF FIXED ASSETS (Salvaged, Sold, etc.):			
Land			0
Buildings & Improvements			0
Equipment			0
Other Fixed Assets			0
Other (provide description):			0
TOTAL DISPOSITIONS OF FIXED ASSETS			0
PROPERTY, PLANT & EQUIPMENT, December 31			18,440,210
DEPRECIATION:			
Accumulated Depreciation, January 1	Prior Year		13,762,200
Less: A/D on Dispositions of Fixed Assets above			0
Less/Add: Prior Year Audit Adjustment			0
Add: Annual Depreciation Expense	from page 2		415,916
ACCUMULATED DEPRECIATION, December 31			14,178,116
PROPERTY, PLANT & EQUIPMENT, NET OF DEPRECIATION, December 31			4,262,094
DEBT (ASSOCIATED WITH FIXED ASSETS)			370,688
NET RESOURCES-CAPITAL ASSETS (less related debt), DECEMBER 31:	To Sch 1		\$3,891,406

Fair Name: Ventura County Fair

City: Ventura, CA

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/21)
Schedule 9

2021 Statement of Operations

Employer's Share of Contributions towards Pension Plan

This schedule is only required by DAAs.

Monthly Employer's Contribution (July 1, 2020 - December 31, 2021)

Month	Contributions
Jul-20	18,940.17
Aug-20	18,808.06
Sep-20	18,884.11
Oct-20	17,433.52
Nov-20	15,984.77
Dec-20	8,689.23
Jan-21	7,401.79
Feb-21	7,549.82
Mar-21	7,379.46
Apr-21	7,538.73
May-21	7,566.11
Jun-21	7,878.17
Jul-21	8,693.54
Aug-21	9,254.55
Sep-21	9,425.48
Oct-21	9,808.75
Nov-21	9,844.68
Dec-21	11,919.11
TOTAL	203,000.05

Fair Name: Ventura County FairCity: Ventura, CA

State of California
 Department of Food & Agriculture
 Fairs & Expositions Branch
 STOP-01 (Rev. 12/21)
 JLA

2021 Statement of Operations**STATEMENT OF OPERATIONS - JUNIOR LIVESTOCK AUCTION**

DETAIL	Account Number	Jan 1 to Dec 31, 2021
RESOURCES, January 1:	25100	480,740
AUCTION REVENUES:		
Percentage from Auction Sales	47610	0
Sponsorships	47620	0
Advertising Sales	47630	0
Reimbursements	47640	0
Prior Year Revenue Adjustment	47650	0
Other (List)	47660	0
TOTAL REVENUES	47600	0
AUCTION EXPENDITURES:		
Jr. Livestock BBQ, lunch, dinner, etc.	57620	0
Labor Costs	57630	0
Supplies & Expense	57640	0
Publicity and Marketing	57650	0
Leases and /or Rentals	57660	0
Fuel & Utilities	57670	0
Prior Year Expenditure Adjustment	57680	0
Other (List)	57690	0
TOTAL EXPENDITURES	57600	0
NET JLA INCOME		0
RESOURCES, December 31:	25100	480,740
INFORMATION ONLY:		
Payment from Buyers / Payment to Sellers		
(Excluding the percentage retained to offset the expenses)	25200	
Percentage Retained by Fair/Committee		%

Fair Name: Ventura County FairCity: Ventura, CA

State of California
 Department of Food & Agriculture
 Fairs & Expositions Branch
 STOP-01 (Rev. 12/21)
 FLSA

2021 Statement of Operations**FEDERAL LABOR STANDARD ACT (FLSA) RECREATIONAL EXEMPTION**Do NOT include State Funding.This schedule is only required by DAAs.**Method of determining applicability of recreational exemption:****2021 Monthly Cash Receipts**

Month	Cash Receipts
January	68,280
February	133,365
March	116,353
April	177,127
May	108,825
June	168,214
July	117,369
August	778,237
September	220,016
October	231,454
November	253,416
December	87,648
TOTAL	2,460,303

Lowest six months	Highest six months
68,280	778,237
87,648	253,416
108,825	231,454
116,353	220,016
117,369	177,127
133,365	168,214
TOTALS	631,839
	1,828,464

Lowest six months/highest six months:

34.6%

If the lowest six months divided by the highest six months
 is greater than 33.3%, your exemption is lost for 2022.

Overtime should be paid to temporary employees accordingly.

Ventura County Fair - 31st District Agricultural Association
Financial Dashboard for the Period Ending March 31, 2022

Balance Sheet

Assets

Current Assets

Operating Cash	\$	1,303,988
Maximizer Savings		554,898
LAIF Balance		39,334
Other current assets		1,040,681
Total current assets	\$	2,938,901

Long-term Assets

Land	\$	282,915
Construction in Progress		-
Buildings (Net of Depr)		3,979,179
Equipment (Net of Depr)		-
Total long-term assets	\$	4,262,094

Total assets:

\$ 7,200,995

Liabilities

Current liabilities

Accounts payable	\$	50,881
Other current liabilities		347,961
Total current liabilities	\$	398,842

Long-term liabilities

Notes payable	\$	916,561
Net Pension Liability	\$	4,185,093
Total long-term liabilities	\$	5,101,654

Capital Resources

Unrestricted resources	\$	1,165,989
State allocation		-
Invest in Capital Assets	\$	-
Project Reimbursements	\$	-
Auction reserve		480,740
Net Income (Surplus/Deficit)		53,770
Total capital resources	\$	1,700,499

Total liabilities and capital resources:

\$ 7,200,995

Total Cash Balance

Beginning Cash Balance		1,972,676.14
Ending Cash Balance		1,916,422.51
Net Outlay:	\$	(56,253.63)

Accounts Receivable

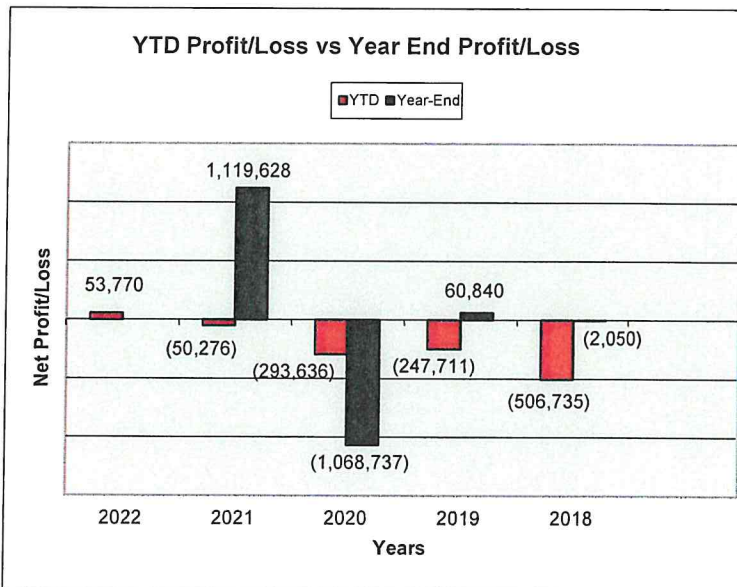
General	\$	-
Fairtime		-
Auction		-

Total receivables: \$ -

Legal Actions

Consolidated Income Statement

	March	2022 YTD	2021 YTD
Revenues	\$ 203,323	\$ 402,107	\$ 206,898
Expenses	135,851	348,337	257,174
Surplus/Deficit	\$ 67,472	\$ 53,770	\$ (50,276)



Profit/Cost Centers

	March	2022 YTD	2021 YTD
Fair	\$ (925)	\$ (8,697)	\$ -
Facility Rentals	\$ 101,592	\$ 135,902	\$ 31,489
Horse Racing	\$ 55,683	\$ 117,677	\$ 95,113
Overhead	\$ (80,492)	\$ (180,984)	\$ (174,414)
Auction	\$ -	\$ -	\$ -

Budget Compliance 2022

	YTD	BUDGET	% MET
Fair	\$ (8,697)	\$ -	0.000
Facility Rentals	\$ 135,902	\$ -	0.000
Horse Racing	\$ 117,677	\$ -	0.000
Overhead	\$ (180,984)	\$ -	0.000
Auction	\$ -	\$ -	0.000

Capital Projects 2022

1st Quarter	BUDGET	% MET
-------------	--------	-------

VENTURA COUNTY FAIR (31st DAA)				
BALANCE SHEET				
FOR THE PERIOD ENDING MARCH 31, 2022				
ASSETS				
Current Assets	2022	2021		
Cash				
Petty Cash	119	200		
Change Funds	14,100	14,100		
Cash - Operating	1,303,988	154,946		
Cash - Lottery	4,665	4,665		
Cash - Premiums	0	0		
Cash - Payroll	457	132		
Cash - Savings	554,898	1,489		
Cash - LAIF	39,334	39,213		
Cash - Auction	(1,139)	3,030		
Total Cash	1,916,423	217,774		
Other Current Assets				
Accounts Receivable	29,444	29,444		
Allowance For Doubtful Accounts	(29,444)	(29,444)		
Inventory	2,381	2,381		
Prepays-Deferred Expenses	1,020,097	1,193,358		
Deferred Compensated Absences	0	0		
Total Other Current Assets	1,022,478	1,195,739		
Total Current Assets	2,938,900	1,413,513		
Capital Assets				
Construction In Progress	0	0		
Land	282,915	282,915		
Buildings	17,328,416	17,328,416		
Accumulated Depreciation (Buildings)	(13,349,237)	(12,933,321)		
Equipment	828,879	828,879		
Accumulated Depreciation (Equipment)	(828,879)	(828,879)		
Total Capital Assets	4,262,094	4,678,010		
TOTAL ASSETS	7,200,995	6,091,523		
LIABILITIES & CAPITAL RESOURCES				
Liabilities				
Payroll Liabilities	0	0		
Clearing Accounts	(13,926)	(40,819)		
Accounts Payable	50,881	598,419		
Workers' Compensation	0	0		
Payroll Withholdings	62	108,140		
Horse Show Fees Payable	0	0		
Deferred Revenue	180,407	227,531		
Guaranteed Deposits	111,529	87,254		
Compensated Absences Liability	69,888	50,180		
Net Pension Liability	4,185,093	4,429,480		
Notes Payable	916,561	1,015,052		
Total Liabilities	5,500,496	6,475,237		
Capital Resources				
Unrestricted Resources	1,165,989	(814,177)		
State Allocation	0	0		
Investment in Capital Assets	0	0		
Auction Reserve	480,740	480,740		
Project Reimbursements, Net	0	0		
Net Income Surplus/(Deficit)	53,770	(50,276)		
Total Capital Resources	1,700,499	(383,714)		
TOTAL LIABILITIES & CAPITAL RESOURCES	7,200,995	6,091,523		

VENTURA COUNTY FAIR (31ST DAA)
CONSOLIDATED CASH REPORT
FOR THE PERIOD ENDING MARCH 31, 2022

ACCOUNT	BEGINNING BALANCE PER G/L	RECEIVED	DISBURSED	CURRENT TRANSFERS	ADJUST- MENTS	ENDING BALANCE PER G/L
OPERATING ACCOUNTS						
PETTY CASH	118.73	0.00	0.00	0.00	0.00	118.73
CHANGE FUNDS	14,100.00	0.00	0.00	0.00	0.00	14,100.00
GENERAL CHECKING	926,166.95	71,165.32	31,208.65	0.00	(178.53)	965,945.09
MISSION BANK OPERATING	432,016.40	137,483.16	190,456.18	(41,000.00)	0.00	338,043.38
LOTTERY	4,664.57	0.00	0.00	0.00	0.00	4,664.57
PAYROLL CHECKING	41.55	0.00	0.00	0.00	0.00	41.55
MISSION BANK PAYROLL	2,520.87	0.00	43,082.53	41,000.00	(22.63)	415.71
AUCTION CHECKING	(1,139.32)	0.00	0.00	0.00	0.00	(1,139.32)
PREMIUMS CHECKING	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING	1,378,489.75	208,648.48	264,747.36	0.00	-201.16	1,322,189.71
SAVINGS ACCOUNTS						
	0.00	0.00	0.00	0.00	0.00	0.00
MISSION BANK SAVINGS	553,472.88	0.00	0.00	0.00	56.40	553,529.28
UNRESTRICTED	1,379.17	0.00	0.00	0.00	(9.99)	1,369.18
TOTAL SAVINGS	554,852.05	0.00	0.00	0.00	46.41	554,898.46
INVESTMENT ACCOUNTS						
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
	39,334.34	0.00	0.00	0.00	0.00	39,334.34
TOTAL LAIF	39,334.34	0.00	0.00	0.00	0.00	39,334.34
	1,972,676.14	208,648.48	264,747.36	0.00	-154.75	1,916,422.51

**VENTURA COUNTY FAIR (31ST DAA)
NOTES TO CONSOLIDATED CASH REPORT
FOR THE PERIOD ENDING MARCH 31, 2022**

<u>OPERATING ACCOUNT</u>				
	Credit Card Fees	(170.58)		
	UMS Celero Fees	(7.95)		
<u>MISSION- OPERATING ACCOUNT</u>			(178.53)	
			0.00	
<u>PREMIUMS ACCOUNT</u>				
			0.00	
<u>PAYROLL ACCOUNT</u>				
			0.00	
<u>MISSION- PAYROLL ACCOUNT</u>				
	Banking Fees	(22.63)		
			(22.63)	
<u>AUCTION ACCOUNT</u>				
			0.00	
<u>LOTTERY ACCOUNT</u>				
		0.00		
			0.00	
<u>PETTY CASH</u>				
			0.00	
<u>CHANGE FUND</u>				
			0.00	
<u>SAVINGS ACCOUNT</u>				
	Maintenance Fee	(10.00)		
	Interest Earned	0.01	(9.99)	
<u>LAIF ACCOUNT</u>				
			0.00	
<u>MISSION BANK SAVINGS</u>				
	Interest Earned	56.40		
			56.40	
<u>TOTAL ADJUSTMENTS</u>			(154.75)	

VENTURA COUNTY FAIR, 31ST DAA
CONSOLIDATED INCOME AND EXPENSE STATEMENT
FOR THE PERIOD ENDING MARCH 31, 2022

	Current Month	Current YTD 3/31/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 3/31/21
OPERATING REVENUES:						
Admissions	6,000	18,000	0	-18,000	0%	0
Auction Buyer Receipts	0	0	0	0	0%	0
Camping	6,840	6,840	0	-6,840	0%	0
Carnival	0	0	0	0	0%	0
Concessions	7,412	11,804	0	-11,804	0%	0
Donations/Sponsorships	0	0	0	0	0%	0
Entry Fees	0	0	0	0	0%	0
Interest	1,213	6,022	0	-6,022	0%	0
Miscellaneous Fair Revenue	0	0	0	0	0%	0
Miscellaneous Non-Fair Revenue	8,384	50,776	0	-50,776	0%	22,773
Parking	46,155	107,336	0	-107,336	0%	34,200
Programs	0	0	0	0	0%	0
Reimb Security/Maint Labor	21,805	36,330	0	-36,330	0%	360
Rentals	91,981	144,449	0	-144,449	0%	67,956
Track 2%-Day & Night	11,776	12,219	0	-12,219	0%	81,159
Utilities/Pumping	1,758	4,166	0	-4,166	0%	500
Prior Year Revenue	0	4,165	0	-4,165	0%	-50
TOTAL OPERATING REVENUES	203,324	402,107	0	-402,107	0%	206,898
OPERATING EXPENDITURES:						
Advertising/Promotionals	0	0	0	0	0%	0
Auction Payment to Sellers	0	0	0	0	0%	0
Cash Awards/Premiums	0	0	0	0	0%	0
Employee Wages-Permanent	31,425	94,037	0	-94,037	0%	71,388
Employee Wages-Temporary	27,276	78,722	0	-78,722	0%	25,888
Employee Benefits	21,927	66,360	0	-66,360	0%	50,374
Entertainment	0	0	0	0	0%	0
Equipment-Purchase/Rent/Repair	10,979	12,795	0	-12,795	0%	1,285
Insurance	10,014	30,042	0	-30,042	0%	33,378
Judges	0	0	0	0	0%	0
Miscellaneous Fair	0	0	0	0	0%	0
Miscellaneous Non-Fair	1,372	4,953	0	-4,953	0%	4,672
Payroll Taxes/Workers Comp	3,083	9,302	0	-9,302	0%	5,616
Professional Svc-Fair	0	2,508	0	-2,508	0%	0
Professional Svc-Non Fair	-1,200	6,558	0	-6,558	0%	12,808
Supplies & Expense-Fair	5,066	5,616	0	-5,616	0%	0
Supplies & Expense-Non Fair	1,989	6,257	0	-6,257	0%	5,433
Utilities	23,942	29,935	0	-29,935	0%	43,962
Audit	0	0	0	0	0%	0
Cash Over/Short	-21	246	0	-246	0%	-11
Prior Year Expense	0	1,007	0	-1,007	0%	2,380
Projects	0	0	0	0	0%	0
TOTAL OPERATING EXPENDITURES	135,851	348,337	0	-348,337	0%	257,174
OPERATING SURPLUS (DEFICIT)	67,472	53,770	0	-53,770	0%	-50,276
STATE ALLOC.-F&E FUNDS	0	0			0%	
CAPITAL-ONE TIME SOURCE	0	0				
PROJECT REIMBURSEMENTS	0	0			0%	
SURPLUS (DEFICIT) ADJUSTED	67,472	53,770				-50,276
NET RESOURCES-OPERATIONS		1,165,989				
NET RESOURCES OPERATIONS ENDING		1,219,759				

VENTURA COUNTY FAIR, 31ST DAA						
OVERHEAD INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING MARCH 31, 2022						
OVERHEAD	Current	Current YTD	Budget	Balance of	% Used	Prior YTD
	Month	3/31/22	2022	Budget	2022	3/31/21
REVENUES						
Interest	1,213	6,022	0	-6,022	0%	0
Sponsorships-Non-Fair	0	0	0	0	0%	0
Miscellaneous Non-Fair Reven	8,384	50,776	0	-50,776	0%	22,773
Reimb Security/Maint Labor	3,120	8,100	0	-8,100	0%	120
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	12,717	64,898	0	-64,898	0%	22,893
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	23,137	69,173	0	-69,173	0%	48,361
Employee Wages-Temporary	16,534	47,734	0	-47,734	0%	16,337
Employee Benefits	15,036	45,661	0	-45,661	0%	32,033
Equipment-Purchase/Rent/Rep	1,224	3,020	0	-3,020	0%	1,265
Insurance	10,014	30,042	0	-30,042	0%	33,378
Miscellaneous Non-Fair	238	712	0	-712	0%	1,515
Payroll Taxes/Workers Comp	2,112	6,423	0	-6,423	0%	3,529
Professional Svc-Non Fair	0	7,758	0	-7,758	0%	10,315
Supplies & Expense-Non Fair	1,051	4,289	0	-4,289	0%	4,338
Utilities	23,884	29,818	0	-29,818	0%	43,859
Audit	0	0	0	0	0%	0
Cash Over/Short	-21	246	0	-246	0%	-2
Prior Year Expense	0	1,007	0	-1,007	0%	2,380
TOTAL EXPENSES	93,209	245,882	0	-245,882	0%	197,308
SURPLUS (DEFICIT)	-80,492	-180,984	0	180,984	0%	-174,414

VENTURA COUNTY FAIR, 31ST DAA
FAIR INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING MARCH 31, 2022

FAIR	Current Month	Current YTD 3/31/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 3/31/21
REVENUES						
Admissions	0	0	0	0	0%	0
Camping	6,840	6,840	0	-6,840	0%	0
Carnival	0	0	0	0	0%	0
Concessions	599	1,163	0	-1,163	0%	0
Donations/Sponsorships	0	0	0	0	0%	0
Entry Fees	0	0	0	0	0%	0
Miscellaneous Fair Revenue	0	0	0	0	0%	0
Parking	0	0	0	0	0%	0
Rentals	0	0	0	0	0%	0
Utilities/Pumping	0	0	0	0	0%	0
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	7,439	8,003	0	-8,003	0%	0
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Cash Awards/Premiums	0	0	0	0	0%	0
Employee Wages-Permanent	0	0	0	0	0%	0
Employee Wages-Temporary	3,232	8,397	0	-8,397	0%	0
Employee Benefits	19	58	0	-58	0%	0
Entertainment	0	0	0	0	0%	0
Equipment-Purchase/Rent/Rep	0	0	0	0	0%	0
Insurance	0	0	0	0	0%	0
Judges	0	0	0	0	0%	0
Miscellaneous Fair	0	0	0	0	0%	0
Payroll Taxes/Workers Comp	47	122	0	-122	0%	0
Professional Svc-Fair	0	2,508	0	-2,508	0%	0
Supplies & Expense-Fair	5,066	5,616	0	-5,616	0%	0
Utilities-Fair	0	0	0	0	0%	0
Cash Over/Short	0	0	0	0	0%	0
TOTAL EXPENSES	8,364	16,699	0	-16,699	0%	0
SURPLUS (DEFICIT)	-925	-8,697	0	8,697	0%	0

VENTURA COUNTY FAIR, 31ST DAA
AUCTION INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING MARCH 31, 2022

<u>AUCTION</u>	Current Month	Current YTD 3/31/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 3/31/21
REVENUES						
Buyer Receipts	0	0	0	0	0%	0
Sponsors	0	0	0	0	0%	0
Slaughter Fees	0	0	0	0	0%	0
Misc. Revenue	0	0	0	0	0%	0
Interest	0	0	0	0	0%	0
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	0	0	0	0	0.0%	0
EXPENSES						
Temp. Wages	0	0	0	0	0%	0
Professional Servcies	0	0	0	0	0%	0
Publicity & Marketing	0	0	0	0	0%	0
Lunch Expense	0	0	0	0	0%	0
Payment to Sellers	0	0	0	0	0%	0
Supplies & Expenses	0	0	0	0	0%	0
Hauling & Sltr	0	0	0	0	0%	0
Equipment	0	0	0	0	0%	0
Prior Year Expense	0	0	0	0	0%	0
TOTAL EXPENSES	0	0	0	0	0%	0
SURPLUS (DEFICIT)	0	0	0	0	0%	0

VENTURA COUNTY FAIR, 31ST DAA						
FACILITY RENTAL INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING MARCH 31, 2022						
FACILITY RENTALS	Current	Current YTD	Budget	Balance of	% Used	Prior YTD
	Month	3/31/22	2022	Budget	2022	3/31/21
REVENUES						
Concessions	6,814	10,641	0	-10,641	0%	0
Miscellaneous Non-Fair Revenue	0	0	0	0	0%	0
Parking	0	0	0	0	0%	0
Reimb Security/Maint Labor	18,685	28,230	0	-28,230	0%	240
Rentals	91,981	144,449	0	-144,449	0%	67,956
Rentals-Fair Sponsored Event	0	0	0	0	0%	0
Utilities/Pumping	1,758	4,166	0	-4,166	0%	500
Prior Year Revenue	0	0	0	0	0%	-50
TOTAL REVENUES	119,238	187,486	0	-187,486	0%	68,646
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	5,469	16,407	0	-16,407	0%	14,570
Employee Wages-Temporary	6,594	19,457	0	-19,457	0%	9,552
Employee Benefits	3,982	11,843	0	-11,843	0%	10,818
Equipment-Purchase/Rent/Repair	1,391	1,411	0	-1,411	0%	20
Miscellaneous Non-Fair	671	1,491	0	-1,491	0%	417
Payroll Taxes/Workers Comp	681	1,998	0	-1,998	0%	1,565
Professional Svc-Non Fair	-1,200	-1,200	0	1,200	0%	0
Supplies & Expense-Non Fair	0	60	0	-60	0%	110
Sup/Exp-Fair Sponsored Event	0	0	0	0	0%	0
Utilities	59	117	0	-117	0%	103
TOTAL EXPENSES	17,646	51,583	0	-51,583	0%	37,157
SURPLUS (DEFICIT)	101,592	135,902	0	-135,902	0%	31,489

VENTURA COUNTY FAIR, 31ST DAA HORSE RACING INCOME & EXPENSE STATEMENT FOR THE PERIOD ENDING MARCH 31, 2022						
<u>HORSE RACING</u>	Current Month	Current YTD 3/31/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 3/31/21
REVENUES						
Admissions	6,000	18,000	0	-18,000	0%	0
Concessions	0	0	0	0	0%	0
Miscellaneous Non-Fair Revenue	0	0	0	0	0%	0
Parking	46,155	107,336	0	-107,336	0%	34,200
Programs	0	0	0	0	0%	0
Track 2%-Day & Night	11,776	12,219	0	-12,219	0%	81,159
Prior Year Revenue	0	4,165	0	-4,165	0%	0
TOTAL REVENUES	63,931	141,720	0	-141,720	0%	115,359
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	2,819	8,457	0	-8,457	0%	8,457
Employee Wages-Temporary	915	3,135	0	-3,135	0%	0
Employee Benefits	2,890	8,799	0	-8,799	0%	7,523
Equipment-Purchase/Rent/Rep	0	0	0	0	0%	0
Miscellaneous Non-Fair	443	984	0	-984	0%	276
Payroll Taxes/Workers Comp	243	760	0	-760	0%	522
Professional Svc-Non Fair	0	0	0	0	0%	2,492
Supplies & Expense-Non Fair	937	1,908	0	-1,908	0%	985
Cash Over/Short	0	0	0	0	0%	-9
Prior Year Expense	0	0	0	0	0%	0
TOTAL EXPENSES	8,248	24,043	0	-24,043	0%	20,245
SURPLUS (DEFICIT)	55,683	117,677	0	-117,677	0%	95,113

[illegible]

General Ledger Detail

Defaults (3/1/2022 - 3/31/2022)

Ventura

Page 1

Date	Posting Description	Reference	Source	Merge #	Debit	Credit	Balance
11300-00-20-400-A	CASH IN BANK-OPERATING						926,166.95
3/1/2022	AR Receipt Summary	Bank	AR-Receipt	44548	125.00		
3/1/2022	OPCC Reference: 1 Receipt(s)						125.00
3/2/2022	AR Receipt Summary	Bank	AR-Receipt	44553	375.00		
3/2/2022	OPCC Reference: 3 Receipt(s)						375.00
3/2/2022	Credit Card Fees	JE22-0303	GL-Manual	44541		170.58 A	
3/3/2022	AR Receipt Summary	Bank	AR-Receipt	44556	125.00		
3/3/2022	OPCC Reference: 1 Receipt(s)						125.00
3/7/2022	AR Receipt Summary	Bank	AR-Receipt	44558	250.00		
3/7/2022	OPCC Reference: 2 Receipt(s)						250.00
3/9/2022	AR Receipt Summary	Bank	AR-Receipt	44562	2,329.60		
3/9/2022	OPCC Reference: 4 Receipt(s)						2,329.60
3/9/2022	AR Receipt Summary	Bank	AR-Receipt	44604	14,283.00		
3/9/2022	OPCA Reference: 1 Receipt(s)						14,283.00
3/10/2022	UMS Celero Fees -Front Office	JE22-0304	GL-Manual	44542		7.95 A	
3/11/2022	Summarized AP Payments	Payments	AP-Payment	44554		17,438.25	
3/11/2022	CFSA Check: 75606						16,822.09
3/11/2022	E.J. Harrison Rolloffs Check: 75607						616.16
3/14/2022	AR Receipt Summary	Bank	AR-Receipt	44571	707.20		
3/14/2022	OPCC Reference: 1 Receipt(s)						707.20
3/15/2022	AR Receipt Summary	Bank	AR-Receipt	44573	6,813.52		
3/15/2022	OPCA Reference: 1 Receipt(s)						6,813.52
3/16/2022	Summarized AP Payments	Payments	AP-Payment	44554		41.87	
3/16/2022	Sam's Club Mastercard Check: 655056279						41.87
3/17/2022	AR Receipt Summary	Bank	AR-Receipt	44581	125.00		
3/17/2022	OPCC Reference: 1 Receipt(s)						125.00
3/17/2022	Summarized AP Payments	Payments	AP-Payment	44554		6,423.67	
3/17/2022	AT&T Mobility Check: 75608						117.02
3/17/2022	Ventura Water Check: 75609						6,149.23
3/17/2022	Silvas Oil Company Inc. Check: 75610						157.42
3/18/2022	Summarized AP Payments	Payments	AP-Payment	44554		4,602.60	
3/18/2022	Department Of The Treasury Check: 15770035						4,602.60
3/21/2022	AR Receipt Summary	Bank	AR-Receipt	44583	45,631.00		
3/21/2022	OPCA Reference: 1 Receipt(s)						45,300.00
3/21/2022	OPCC Reference: 2 Receipt(s)						331.00
3/23/2022	AR Receipt Summary	Bank	AR-Receipt	44587	26.00		
3/23/2022	OPCC Reference: 1 Receipt(s)						26.00
3/23/2022	Summarized AP Payments	Payments	AP-Payment	44554		1,072.26	
3/23/2022	Airgas USA, LLC Check: 75611						172.26
3/23/2022	Deposit Refunds Check: 75612						500.00
3/23/2022	Deposit Refunds Check: 75613						400.00
3/24/2022	AR Receipt Summary	Bank	AR-Receipt	44589	125.00		
3/24/2022	OPCC Reference: 1 Receipt(s)						125.00
3/25/2022	AR Receipt Summary	Bank	AR-Receipt	44591	125.00		
3/25/2022	OPCC Reference: 1 Receipt(s)						125.00
3/25/2022	Summarized AP Payments	Payments	AP-Payment	44554		1,630.00	
3/25/2022	CFSA Check: 75614						1,630.00
3/30/2022	AR Receipt Summary	Bank	AR-Receipt	44597	125.00		
3/30/2022	OPCC Reference: 1 Receipt(s)						125.00
11300-00-20-400-A		Net:	39,778.14		71,165.32	31,387.18	965,945.09

\$ Trial Balances

Adjustments:	178.53
Transfers:	
Net Received:	<u>71,165.32</u>
Net Disbursed:	<u><u>31,208.65</u></u>

Ventura County Fair - 31st District Agricultural Association
Financial Dashboard for the Period Ending April 30, 2022

Balance Sheet

Assets

Current Assets

Operating Cash	\$	1,415,781
Maximizer Savings		554,945
LAIF Balance		39,365
Other current assets		1,041,466
Total current assets	\$	3,051,557

Long-term Assets

Land	\$	282,915
Construction in Progress		-
Buildings (Net of Depr)		3,979,179
Equipment (Net of Depr)		-
Total long-term assets	\$	4,262,094

Total assets:

\$ 7,313,651

Liabilities

Current liabilities

Accounts payable	\$	72,979
Other current liabilities		295,261
Total current liabilities	\$	368,240

Long-term liabilities

Notes payable	\$	916,561
Net Pension Liability	\$	4,185,093
Total long-term liabilities	\$	5,101,654

Capital Resources

Unrestricted resources	\$	1,165,989
State allocation		-
Invest in Capital Assets	\$	-
Project Reimbursements	\$	-
Auction reserve		480,740
Net Income (Surplus/Deficit)		197,028
Total capital resources	\$	1,843,757

Total liabilities and

capital resources:

\$ 7,313,651

Total Cash Balance

Beginning Cash Balance		1,916,422.51
Ending Cash Balance		2,029,078.68
Net Intake:	\$	112,656.17

Accounts Receivable

General	\$	-
Fairtime		-
Auction		-

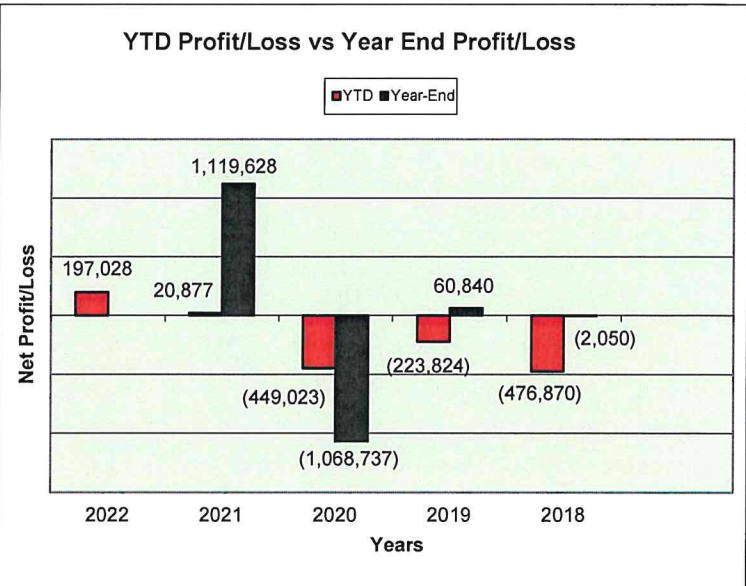
Total receivables:

\$ -

Legal Actions

Consolidated Income Statement

	<i>April</i>	<i>2022 YTD</i>	<i>2021 YTD</i>
Revenues	\$ 309,580	\$ 711,687	\$ 382,767
Expenses	166,323	514,659	361,890
Surplus/Deficit	\$ 143,257	\$ 197,028	\$ 20,877



Profit/Cost Centers

	<i>April</i>	<i>2022 YTD</i>	<i>2021 YTD</i>
Fair	\$ 92,210	\$ 83,514	\$ -
Facility Rentals	\$ 119,209	\$ 255,112	\$ 90,881
Horse Racing	\$ 50,495	\$ 168,172	\$ 184,762
Overhead	\$ (111,380)	\$ (292,364)	\$ (251,937)
Auction	\$ (587)	\$ (587)	\$ -

Budget Compliance 2022

	<i>YTD</i>	<i>BUDGET</i>	<i>% MET</i>
Fair	\$ 83,514	\$ -	0.000
Facility Rentals	\$ 255,112	\$ -	0.000
Horse Racing	\$ 168,172	\$ -	0.000
Overhead	\$ (292,364)	\$ -	0.000
Auction	\$ (587)	\$ -	0.000

Capital Projects 2022

<i>2nd Quarter</i>	<i>BUDGET</i>	<i>% MET</i>
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VENTURA COUNTY FAIR (31st DAA)			
BALANCE SHEET			
FOR THE PERIOD ENDING APRIL 30, 2022			
ASSETS			
Current Assets	2022	2021	
Cash			
Petty Cash	119	200	
Change Funds	14,100	14,100	
Cash - Operating	1,415,781	217,643	
Cash - Lottery	4,665	4,665	
Cash - Premiums	0	0	
Cash - Payroll	214	190	
Cash - Savings	554,945	1,479	
Cash - LAIF	39,365	39,256	
Cash - Auction	(109)	3,030	
Total Cash	2,029,079	280,562	
Other Current Assets			
Accounts Receivable	29,444	29,444	
Allowance For Doubtful Accounts	(29,444)	(29,444)	
Inventory	2,381	2,381	
Prepays-Deferred Expenses	1,020,097	1,193,358	
Deferred Compensated Absences	0	0	
Total Other Current Assets	1,022,478	1,195,739	
Total Current Assets	3,051,557	1,476,301	
Capital Assets			
Construction In Progress	0	0	
Land	282,915	282,915	
Buildings	17,328,416	17,328,416	
Accumulated Depreciation (Buildings)	(13,349,237)	(12,933,321)	
Equipment	828,879	828,879	
Accumulated Depreciation (Equipment)	(828,879)	(828,879)	
Total Capital Assets	4,262,094	4,678,010	
TOTAL ASSETS	7,313,651	6,154,311	
LIABILITIES & CAPITAL RESOURCES			
Liabilities			
Payroll Liabilities	0	0	
Clearing Accounts	(18,923)	(48,651)	
Accounts Payable	72,979	578,904	
Workers' Compensation	0	0	
Payroll Withholdings	(30)	108,983	
Horse Show Fees Payable	0	0	
Deferred Revenue	130,997	227,531	
Guaranteed Deposits	113,329	88,004	
Compensated Absences Liability	69,888	50,180	
Net Pension Liability	4,185,093	4,429,480	
Notes Payable	916,561	1,015,052	
Total Liabilities	5,469,895	6,449,484	
Capital Resources			
Unrestricted Resources	1,165,989	(814,177)	
State Allocation	0	0	
Investment in Capital Assets	0	17,388	
Auction Reserve	480,740	480,740	
Project Reimbursements, Net	0	0	
Net Income Surplus/(Deficit)	197,028	20,877	
Total Capital Resources	1,843,756	(295,173)	
TOTAL LIABILITIES & CAPITAL RESOURCES	7,313,651	6,154,311	

VENTURA COUNTY FAIR (31ST DAA)						
CONSOLIDATED CASH REPORT						
FOR THE PERIOD ENDING APRIL 30, 2022						
ACCOUNT	BEGINNING BALANCE PER G/L	RECEIVED	DISBURSED	CURRENT TRANSFERS	ADJUST- MENTS	ENDING BALANCE PER G/L
			<u>OPERATING ACCOUNTS</u>			
PETTY CASH	118.73	0.00	0.00	0.00	0.00	118.73
CHANGE FUNDS	14,100.00	0.00	0.00	0.00	0.00	14,100.00
GENERAL CHECKING	965,945.09	26,165.10	17,150.64	0.00	(1,698.93)	973,260.62
MISSION BANK OPERATING	338,043.38	242,533.11	90,256.45	(47,800.00)	(0.05)	442,519.99
LOTTERY	4,664.57	0.00	0.00	0.00	0.00	4,664.57
PAYROLL CHECKING	41.55	0.00	0.00	0.00	0.00	41.55
MISSION BANK PAYROLL	415.71	0.00	48,022.32	47,800.00	(21.08)	172.31
AUCTION CHECKING	(1,139.32)	0.00	0.00	0.00	0.00	(\$1,139.32)
AUCTION CHECKING MISSION	0.00	1,030.00	0.00	0.00	0.00	1,030.00
PREMIUMS CHECKING	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING	1,322,189.71	269,728.21	155,429.41	0.00	-1,720.06	1,434,768.45
			<u>SAVINGS ACCOUNTS</u>			
	0.00	0.00	0.00	0.00	0.00	0.00
MISSION BANK SAVINGS	553,529.28	0.00	0.00	0.00	56.42	553,585.70
UNRESTRICTED	1,369.18	0.00	0.00	0.00	(9.99)	1,359.19
TOTAL SAVINGS	554,898.46	0.00	0.00	0.00	46.43	554,944.89
			<u>INVESTMENT ACCOUNTS</u>			
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
	39,334.34	0.00	0.00	0.00	31.00	39,365.34
TOTAL LAIF	39,334.34	0.00	0.00	0.00	31.00	39,365.34
	1,916,422.51	269,728.21	155,429.41	0.00	-1,642.63	2,029,078.68

VENTURA COUNTY FAIR (31ST DAA)				
NOTES TO CONSOLIDATED CASH REPORT				
FOR THE PERIOD ENDING APRIL 30, 2022				
<u>OPERATING ACCOUNT</u>				
	Credit Card Fees	(188.56)		
	UMS Celero Fees	(7.95)		
	Bank Analysis Fees	(1,502.42)		
<u>MISSION- OPERATING ACCOUNT</u>			(1,698.93)	
	Deposit Shortage	(0.05)		
			(0.05)	
<u>PREMIUMS ACCOUNT</u>				
			0.00	
<u>PAYROLL ACCOUNT</u>				
			0.00	
<u>MISSION- PAYROLL ACCOUNT</u>				
	Banking Fees	(21.08)		
			(21.08)	
<u>AUCTION ACCOUNT</u>				
			0.00	
<u>LOTTERY ACCOUNT</u>				
		0.00		
			0.00	
<u>PETTY CASH</u>				
			0.00	
<u>CHANGE FUND</u>				
			0.00	
<u>SAVINGS ACCOUNT</u>				
	Maintenance Fee	(10.00)		
	Interest Earned	0.01	(9.99)	
<u>LAIF ACCOUNT</u>				
	LAIF 1st Quarter Interest Eaned	31.00		
			31.00	
<u>MISSION BANK SAVINGS</u>				
	Interest Earned	56.42		
			56.42	
<u>TOTAL ADJUSTMENTS</u>			(1,642.63)	

VENTURA COUNTY FAIR, 31ST DAA						
CONSOLIDATED INCOME AND EXPENSE STATEMENT						
FOR THE PERIOD ENDING APRIL 30, 2022						
	Current Month	Current YTD 4/30/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 4/30/21
OPERATING REVENUES:						
Admissions	6,540	24,540	0	-24,540	0%	0
Auction Buyer Receipts	0	0	0	0	0%	0
Camping	13,705	20,545	0	-20,545	0%	0
Carnival	0	0	0	0	0%	0
Concessions	71,235	83,039	0	-83,039	0%	572
Donations/Sponsorships	22,500	22,500	0	-22,500	0%	0
Entry Fees	310	310	0	-310	0%	0
Interest	87	6,110	0	-6,110	0%	43
Miscellaneous Fair Revenue	360	360	0	-360	0%	0
Miscellaneous Non-Fair Revenue	8,273	59,049	0	-59,049	0%	30,679
Parking	40,509	147,845	0	-147,845	0%	82,683
Programs	0	0	0	0	0%	0
Reimb Security/Maint Labor	12,995	49,325	0	-49,325	0%	440
Rentals	119,919	264,368	0	-264,368	0%	139,904
Track 2%-Day & Night	10,482	22,701	0	-22,701	0%	127,978
Utilities/Pumping	2,664	6,830	0	-6,830	0%	518
Prior Year Revenue	0	4,165	0	-4,165	0%	-50
TOTAL OPERATING REVENUES	309,580	711,687	0	-711,687	0%	382,767
OPERATING EXPENDITURES:						
Advertising/Promotionals	587	587	0	-587	0%	0
Auction Payment to Sellers	0	0	0	0	0%	0
Cash Awards/Premiums	0	0	0	0	0%	0
Employee Wages-Permanent	33,485	127,521	0	-127,521	0%	95,222
Employee Wages-Temporary	31,309	110,031	0	-110,031	0%	35,370
Employee Benefits	22,599	88,959	0	-88,959	0%	67,163
Entertainment	0	0	0	0	0%	0
Equipment-Purchase/Rent/Repair	7,865	20,660	0	-20,660	0%	2,186
Insurance	10,014	40,056	0	-40,056	0%	46,276
Judges	0	0	0	0	0%	0
Miscellaneous Fair	1,000	1,000	0	-1,000	0%	0
Miscellaneous Non-Fair	510	5,463	0	-5,463	0%	10,125
Payroll Taxes/Workers Comp	3,426	12,728	0	-12,728	0%	7,544
Professional Svc-Fair	41	2,549	0	-2,549	0%	0
Professional Svc-Non Fair	4,609	11,167	0	-11,167	0%	28,036
Supplies & Expense-Fair	5,030	10,646	0	-10,646	0%	0
Supplies & Expense-Non Fair	7,358	13,615	0	-13,615	0%	9,057
Utilities	35,150	65,085	0	-65,085	0%	57,354
Audit	0	0	0	0	0%	0
Cash Over/Short	-16	230	0	-230	0%	-11
Prior Year Expense	3,355	4,362	0	-4,362	0%	3,569
Projects	0	0	0	0	0%	0
TOTAL OPERATING EXPENDITURES	166,322	514,659	0	-514,659	0%	361,890
OPERATING SURPLUS (DEFICIT)	143,257	197,028	0	-197,028	0%	20,877
STATE ALLOC.-F&E FUNDS	0	0			0%	
CAPITAL-ONE TIME SOURCE	0	0				
PROJECT REIMBURSEMENTS	0	0			0%	
SURPLUS (DEFICIT) ADJUSTED	143,257	197,028				20,877
NET RESOURCES-OPERATIONS		1,165,989				
NET RESOURCES OPERATIONS ENDING		1,363,016				

VENTURA COUNTY FAIR, 31ST DAA						
OVERHEAD INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING APRIL 30, 2022						
<u>OVERHEAD</u>	Current Month	Current YTD 4/30/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 4/30/21
REVENUES						
Interest	87	6,110	0	-6,110	0%	43
Sponsorships-Non-Fair	0	0	0	0	0%	0
Miscellaneous Non-Fair Reven	8,273	59,049	0	-59,049	0%	30,679
Reimb Security/Maint Labor	3,745	11,845	0	-11,845	0%	200
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	12,105	77,004	0	-77,004	0%	30,922
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	25,197	94,369	0	-94,369	0%	64,481
Employee Wages-Temporary	21,379	69,113	0	-69,113	0%	21,929
Employee Benefits	15,890	61,551	0	-61,551	0%	42,747
Equipment-Purchase/Rent/Rep	1,125	4,145	0	-4,145	0%	2,146
Insurance	10,014	40,056	0	-40,056	0%	46,276
Miscellaneous Non-Fair	510	1,222	0	-1,222	0%	6,454
Payroll Taxes/Workers Comp	2,522	8,945	0	-8,945	0%	4,716
Professional Svc-Non Fair	2,734	10,492	0	-10,492	0%	25,390
Supplies & Expense-Non Fair	5,684	9,973	0	-9,973	0%	7,962
Utilities	35,092	64,910	0	-64,910	0%	57,191
Audit	0	0	0	0	0%	0
Cash Over/Short	-16	230	0	-230	0%	-2
Prior Year Expense	3,355	4,362	0	-4,362	0%	3,569
TOTAL EXPENSES	123,486	369,368	0	-369,368	0%	282,859
SURPLUS (DEFICIT)	-111,380	-292,364	0	292,364	0%	-251,937

VENTURA COUNTY FAIR, 31ST DAA						
FAIR INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING APRIL 30, 2022						
<u>FAIR</u>	Current Month	Current YTD 4/30/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 4/30/21
REVENUES						
Admissions	540	540	0	-540	0%	0
Camping	13,705	20,545	0	-20,545	0%	0
Carnival	0	0	0	0	0%	0
Concessions	62,337	63,500	0	-63,500	0%	0
Donations/Sponsorships	22,500	22,500	0	-22,500	0%	0
Entry Fees	310	310	0	-310	0%	0
Miscellaneous Fair Revenue	360	360	0	-360	0%	0
Parking	285	285	0	-285	0%	0
Rentals	0	0	0	0	0%	0
Utilities/Pumping	1,450	1,450	0	-1,450	0%	0
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	101,487	109,490	0	-109,490	0%	0
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Cash Awards/Premiums	0	0	0	0	0%	0
Employee Wages-Permanent	0	0	0	0	0%	0
Employee Wages-Temporary	3,141	11,537	0	-11,537	0%	0
Employee Benefits	19	77	0	-77	0%	0
Entertainment	0	0	0	0	0%	0
Equipment-Purchase/Rent/Rep	0	0	0	0	0%	0
Insurance	0	0	0	0	0%	0
Judges	0	0	0	0	0%	0
Miscellaneous Fair	1,000	1,000	0	-1,000	0%	0
Payroll Taxes/Workers Comp	46	167	0	-167	0%	0
Professional Svc-Fair	41	2,549	0	-2,549	0%	0
Supplies & Expense-Fair	5,030	10,646	0	-10,646	0%	0
Utilities-Fair	0	0	0	0	0%	0
Cash Over/Short	0	0	0	0	0%	0
TOTAL EXPENSES	9,277	25,976	0	-25,976	0%	0
SURPLUS (DEFICIT)	92,210	83,514	0	-83,514	0%	0

VENTURA COUNTY FAIR, 31ST DAA						
AUCTION INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING APRIL 30, 2022						
<u>AUCTION</u>	Current	Current YTD	Budget	Balance of	% Used	Prior YTD
	Month	4/30/22	2022	Budget	2022	4/30/21
REVENUES						
Buyer Receipts	0	0	0	0	0%	0
Sponsors	0	0	0	0	0%	0
Slaughter Fees	0	0	0	0	0%	0
Misc. Revenue	0	0	0	0	0%	0
Interest	0	0	0	0	0%	0
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	0	0	0	0	0.0%	0
EXPENSES						
Temp. Wages	0	0	0	0	0%	0
Professional Servcies	0	0	0	0	0%	0
Publicity & Marketing	587	587	0	-587	0%	0
Lunch Expense	0	0	0	0	0%	0
Payment to Sellers	0	0	0	0	0%	0
Supplies & Expenses	0	0	0	0	0%	0
Hauling & Sltr	0	0	0	0	0%	0
Equipment	0	0	0	0	0%	0
Prior Year Expense	0	0	0	0	0%	0
TOTAL EXPENSES	587	587	0	-587	0%	0
SURPLUS (DEFICIT)	-587	-587	0	587	0%	0

VENTURA COUNTY FAIR, 31ST DAA						
FACILITY RENTAL INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING APRIL 30, 2022						
FACILITY RENTALS	Current Month	Current YTD 4/30/22	Budget 2022	Balance of Budget	% Used 2022	Prior YTD 4/30/21
REVENUES						
Concessions	8,898	19,539	0	-19,539	0%	572
Miscellaneous Non-Fair Revenue	0	0	0	0	0%	0
Parking	0	0	0	0	0%	0
Reimb Security/Maint Labor	9,250	37,480	0	-37,480	0%	240
Rentals	119,919	264,368	0	-264,368	0%	139,904
Rentals-Fair Sponsored Event	0	0	0	0	0%	0
Utilities/Pumping	1,214	5,380	0	-5,380	0%	518
Prior Year Revenue	0	0	0	0	0%	-50
TOTAL REVENUES	139,281	326,767	0	-326,767	0%	141,184
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	5,469	21,876	0	-21,876	0%	19,465
Employee Wages-Temporary	6,354	25,811	0	-25,811	0%	13,442
Employee Benefits	3,940	15,782	0	-15,782	0%	14,386
Equipment-Purchase/Rent/Rep	50	1,461	0	-1,461	0%	40
Miscellaneous Non-Fair	0	1,491	0	-1,491	0%	566
Payroll Taxes/Workers Comp	652	2,649	0	-2,649	0%	2,132
Professional Svc-Non Fair	1,875	675	0	-675	0%	0
Supplies & Expense-Non Fair	1,674	1,734	0	-1,734	0%	110
Sup/Exp-Fair Sponsored Event	0	0	0	0	0%	0
Utilities	58	175	0	-175	0%	163
TOTAL EXPENSES	20,072	71,655	0	-71,655	0%	50,303
SURPLUS (DEFICIT)	119,209	255,112	0	-255,112	0%	90,881

VENTURA COUNTY FAIR, 31ST DAA						
HORSE RACING INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING APRIL 30, 2022						
<u>HORSE RACING</u>	Current	Current YTD	Budget	Balance of	% Used	Prior YTD
	Month	4/30/22	2022	Budget	2022	4/30/21
REVENUES						
Admissions	6,000	24,000	0	-24,000	0%	0
Concessions	0	0	0	0	0%	0
Miscellaneous Non-Fair Reven	0	0	0	0	0%	0
Parking	40,224	147,560	0	-147,560	0%	82,683
Programs	0	0	0	0	0%	0
Track 2%-Day & Night	10,482	22,701	0	-22,701	0%	127,978
Prior Year Revenue	0	4,165	0	-4,165	0%	0
TOTAL REVENUES	56,706	198,426	0	-198,426	0%	210,661
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	2,819	11,276	0	-11,276	0%	11,276
Employee Wages-Temporary	435	3,570	0	-3,570	0%	0
Employee Benefits	2,750	11,549	0	-11,549	0%	10,030
Equipment-Purchase/Rent/Rep	0	0	0	0	0%	0
Miscellaneous Non-Fair	0	984	0	-984	0%	276
Payroll Taxes/Workers Comp	207	967	0	-967	0%	695
Professional Svc-Non Fair	0	0	0	0	0%	2,645
Supplies & Expense-Non Fair	0	1,908	0	-1,908	0%	985
Cash Over/Short	0	0	0	0	0%	-9
Prior Year Expense	0	0	0	0	0%	0
TOTAL EXPENSES	6,211	30,254	0	-30,254	0%	25,899
SURPLUS (DEFICIT)	50,495	168,172	0	-168,172	0%	184,762

			VENTURA COUNTY FAIR (31ST DAA)			
			ACCOUNTS RECEIVABLE			
			FOR THE PERIOD ENDING APRIL 30, 2022			
			<u>GENERAL RECEIVABLES</u>			
			TOTAL GENERAL RECEIVABLES		0.00	
			<u>FAIR TIME ACCRUALS</u>			
			TOTAL FAIR TIME RECEIVALBES		0.00	
			<u>AUCTION RECEIVABLES</u>			
			TOTAL AUCTION RECEIVABLES		0.00	
			TOTAL RECEIVABLES		0.00	
			<u>LEGAL ACTIONS</u>			

VENTURA COUNTY FAIR (31ST DAA)
CAPITAL PROJECTS
FOR THE QUARTER ENDED JUNE 30, 2022

[illegible]

CAPITAL EQUIPMENT PURCHASES	
FOR THE QUARTER ENDED JUNE 30, 2022	

[illegible]

General Ledger Detail

Defaults (4/1/2022 - 4/30/2022)

Ventura

Page 1

Date	Posting Description	Reference	Source	Merge #	Debit	Credit	Balance
11300-00-20-400-A	CASH IN BANK-OPERATING						965,945.09
4/1/2022	AR Receipt Summary	Bank	AR-Receipt	44622	250.00		
4/1/2022	OPCC Reference: 2 Receipt(s)						250.00
4/4/2022	Credit Card Fees	JE22-0407	GL-Manual	44612		188.56 A	
4/6/2022	AR Receipt Summary	Bank	AR-Receipt	44631	4,069.90		
4/6/2022	OPCC Reference: 2 Receipt(s)						4,069.90
4/11/2022	UMS Celero Fees -Front Office	JE22-0408	GL-Manual	44613		7.95 A	
4/12/2022	AR Receipt Summary	Bank	AR-Receipt	44641	3,850.00		
4/12/2022	OPCA Reference: 1 Receipt(s)						3,600.00
4/12/2022	OPCC Reference: 1 Receipt(s)						125.00
4/12/2022	OPCC Reference: 1 Receipt(s)						125.00
4/12/2022	Summarized AP Payments	Payments	AP-Payment	44623		16,859.37	
4/12/2022	CFSA Check: 75615						16,859.37
4/13/2022	AR Receipt Summary	Bank	AR-Receipt	44643	375.00		
4/13/2022	OPCC Reference: 3 Receipt(s)						375.00
4/15/2022	AR Receipt Summary	Bank	AR-Receipt	44648	1,003.00		
4/15/2022	OPCC Reference: 5 Receipt(s)						1,003.00
4/19/2022	AR Receipt Summary	Bank	AR-Receipt	44656	9,233.00		
4/19/2022	OPCA Reference: 1 Receipt(s)						8,898.00
4/19/2022	OPCC Reference: 3 Receipt(s)						335.00
4/20/2022	AR Receipt Summary	Bank	AR-Receipt	44658	125.00		
4/20/2022	OPCC Reference: 1 Receipt(s)						125.00
4/20/2022	Summarized AP Payments	Payments	AP-Payment	44623		291.27	
4/20/2022	State Of California Check: 75616						291.27
4/21/2022	AR Receipt Summary	Bank	AR-Receipt	44660	250.00		
4/21/2022	OPCC Reference: 2 Receipt(s)						250.00
4/22/2022	AR Receipt Summary	Bank	AR-Receipt	44662	250.00		
4/22/2022	OPCC Reference: 2 Receipt(s)						250.00
4/25/2022	AR Receipt Summary	Bank	AR-Receipt	44664	1,602.60		
4/25/2022	OPCC Reference: 2 Receipt(s)						1,602.60
4/26/2022	AR Receipt Summary	Bank	AR-Receipt	44668	500.00		
4/26/2022	OPCC Reference: 3 Receipt(s)						375.00
4/26/2022	OPCC Reference: 1 Receipt(s)						125.00
4/27/2022	AR Receipt Summary	Bank	AR-Receipt	44670	375.00		
4/27/2022	OPCC Reference: 3 Receipt(s)						375.00
4/28/2022	AR Receipt Summary	Bank	AR-Receipt	44672	1,825.80		
4/28/2022	OPCC Reference: 4 Receipt(s)						1,825.80
4/29/2022	AR Receipt Summary	Bank	AR-Receipt	44674	2,455.80		
4/29/2022	OPCC Reference: 8 Receipt(s)						2,455.80
4/30/2022	AR Receipt Summary	Bank	AR-Receipt	44679	0.00		
4/30/2022	OPCC Reference: 2 Receipt(s)						0.00
4/30/2022	Bank Analysis Fees	JE22-0413	GL-Manual	44618		1,502.42 A	
11300-00-20-400-A	Net:		7,315.53		26,165.10	18,849.57	973,260.62

\$ Trial Balances

Adjustments:	1,698.93
Transfers:	
Net Received:	26,165.10
Net Disbursed:	17,150.64

Livestock & Equestrian Committee Meeting Minutes

Ventura County Fairgrounds

31st District Agricultural Association – 10 W. Harbor Blvd. – Ventura, CA 93001 – (805) 648-3376

Website: venturacountyfair.org Contact: Barbara Quaid, CEO

Thursday, April 14th, 2022

Join Zoom Meeting:

<https://zoom.us/j/4834214737?pwd=d0FrRzVFQUIUNG9OeUxFM0FuUG5qQT09>

Join Via Phone: 1-720-707-2699

Meeting ID: 483 421 4737

Passcode: 575554

Directors present: Leslie Cornejo, Chair, Dan Long, Vice Chair and Mike Bradbury, Member.

Staff present: Barbara Quaid, CEO, Shannon Patrick, Exhibits Supervisor, Jennifer McGuire, Large Livestock Superintendent, and Heidi Ortiz, Executive Assistant.

Guests present: Carla Alvara, Kerrie Allen, Dawn NLN, Kathie Moore, Megan Hook, Alex Flores, Joe Long, Pamela Hernandez and Michelle NLN.

I. Call to Order

The meeting was convened at 4:02 p.m. by Chair Cornejo.

II. Public Comments

Kathie Moore – Inquired about getting a brick in memory of Sue Neithamer. CEO Quaid explained that staff is taking care of the brick.

Alex Flores – He made a recommendation to bring back the hair show for the steers and heifers.

III. Discussion regarding animal weights

Mr. Joe Long explained it was too late in the year to move the bottom weight but would like to move the top end. Next year he would like to see the bottom weight for hogs move to 230-315 pounds. On the cattle he would like the bottom weight moved to 1100-1450 pounds.

Ms. McGuire clarified that the top, maximum weight for the exhibitors will be lifted, but the buyers would still have a top end weight that they will pay up to. It is a more humane way of raising the animals and this topic was discussed at the Auction Committee Meeting. It is better for the buyer as well because they get a better product.

It was clarified that this is a staff action and no vote is needed.

IV. Clarification of breeding show

Ms. McGuire commented that at the last meeting it was asked if market animals can show in the breeding shows and her recommendation is no because it will create a logistic

nightmare, timewise it would not work out. There is no change or vote, it was just an idea that was brought up, but that is just a clarification from her and her volunteers. The breeding show is moved to the second week so the kids can have both animals there at the same time and not be split up. They were able to save and keep the barrow show and they will treat it more like a jackpot show where they are giving cash prizes to the top five.

V. Discuss the process of handling the resale of animals

Ms. McGuire explained the difficulty of proposition 12 with the resale of animals. Processors no longer want resale hogs because of the paperwork nightmare that proposition 12 has created. Therefore, the resale hogs will have to be handled differently, but explained this is something the auction committee can discuss more.

Mr. Flores wanted more clarification on logistics of how the resale of an animals work and where the resale money goes.

Mr. Joe Long explained that the old Fair policy was that if a buyer bought an exhibitor's animal and it was put on a resale the money went back to the buyer. This can be something discussed with the Auction Committee to see if they want to change it.

Chair Cornejo stated that this could be referred to staff and the Auction Committee.

VI. Discussion regarding family backup animal

Ms. McGuire explained that this was brought up at the last meeting with the price of feed and all the costs rising if families can tag in a family animal. Her recommendation is not to have a family backup animal because these are individual projects, not group projects. She explained that there is a process in place for exhibitors to petition the board and ask to have a back-up animal.

VII. Procedures and guidelines for independent exhibitors

There was clarification of the novice class; if a child has shown in a showring with other exhibitors then they are no longer novice. If they have shown in a virtual fair and it was online only, video submissions, staff will consider them as a novice. Under 14 years old is junior and 14 years and older is considered senior. Applications to declare yourself as an independent exhibitor are due April 29th. It is a requirement for independent exhibitors to also turn in records, the forms can be found on the fair website.

VIII. Future Agenda Items

June 4th Tagging – Goat, lamb and hog tagging date

- Goats and lambs will physically be brought down to the fairgrounds for tagging.
- Hog entry forms will be turned in and DNA kits will be picked up
- DNA kits for the hogs will be due June 15th by 4 p.m. in the administration office
- Tagging is from 8 a.m. to 12 noon.

IX. Adjourn

The meeting was adjourned at 4:27 p.m.

Marketing Committee Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association – 10 W. Harbor Blvd. – Ventura, CA 93001 – (805) 648-3376
Website: venturacountyfair.org Contact: Barbara Quaid, CEO

April 15, 2022

Join Zoom Meeting:

<https://zoom.us/j/4834214737?pwd=d0FrRzVFQUIUNG9OeUxFM0FuUG5qQT09>

Join Via Phone: 1-720-707-2699

Meeting ID: 483 421 4737

Passcode: 575554

Directors present: Dan Long, Chair and Shanté Morgan-Durisseau, Vice Chair and Leah Lacayo, Ex-Officio

Staff present: Barbara Quaid, CEO, James Lockwood, Publicity and Marketing Director, Shannon Patrick, Exhibits Supervisor and Heidi Ortiz, Executive Assistant

Guests present: Megan Hook

I. Call to Order

The meeting convened at 12:01 p.m. and was called to order by Chair Long.

II. Public Comments

There were no public comments.

III. Presentation of Marketing Plan

CEO Quaid explained that the marketing plan Mr. Lockwood is going to present has been a work in progress for about 3 or 4 months. Mr. Lockwood has done an extensive amount of research and has put a lot of work into this plan. There has been a couple of re-writes and the one being presented today has been approved by her. She thinks the committee will see how valuable it will be to us from now on.

Mr. Lockwood made his presentation on the marketing plan. He explained that staff's primary objective is to promote the Ventura County Fair as Ventura County's first class, legacy family event. He went on to outline the steps we will take to promote the 2022 Fair.

There was discussion amongst the committee regarding following up on the plan. There were also questions asked about the plan that Mr. Lockwood answered.

Public comments were open.

Megan Hook asked specific questions regarding the marketing budget, sponsorships and fair posters.

Chair Long commented that Mr. Lockwood did a fantastic newsletter that he used parts of to write an article for publication in the Midtown Community Council monthly newsletter. He asked CEO Quaid if she could send that to the other committee members. He explained that the legacy piece is wonderful and he is looking forward to seeing how we present it to the public.

IV. Future Agenda Items

1. Sponsorship Update – Marty
2. Sponsorship Budget

V. Adjourn

The meeting was adjourned at 12:46 p.m.



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

April 1, 2022

F2022-04

TO: All Fair CEO's

SUBJECT: POULTRY HEALTH INSPECTIONS (PHI) – FY 2022/23 Fair Season

This letter is to announce that there is grant funding through the US Department of Agriculture (USDA) for the Poultry Health Inspection (PHI) program which is available from April 1, 2022 – March 31, 2023. Fairs must receive approval from local health authorities on a site-specific plan for hosting a fair or livestock event that includes poultry. Upon arrival at the fair (and before coop-in), all poultry shall be inspected for symptoms of disease or illness by a certified Poultry Health Inspector(s) (PHI) from the designated CDFA/UC Certification Program. Any suspect animals may be dismissed from the fairgrounds. In the case where the fairgrounds will hold marketing or breeding classes this year, the poultry coming onto the fairgrounds will need to be examined by a Poultry Health Inspector (PHI).

The Poultry Health Check Guidelines and a list of certified PHIs are enclosed for your reference. If you need assistance hiring or selecting a PHI, please contact **CDFA's Dr. Francine Bradley at (760) 699-5078**. Please visit the [UC Davis PHI program](#) and reference the "[Biosecurity Practices to Minimize Risk of Spreading Avian Diseases for Poultry Show and Exhibition Organizers](#)" factsheet for more information. Refer exhibitors to the "[Biosecurity Practices to Minimize Risk of Spreading Avian Disease for Poultry Exhibitors](#)" factsheet. Additional resources on biosecurity and bird health can be found on the [CDFA Avian Health Program webpage](#).

A few keynotes for the PHI inspections include:

1. The Poultry Health Inspection (PHI) Program is a **REQUIREMENT** for all fairs and poultry shows.
2. **PHI Posters MUST** be on display prior to the inspector arriving. Otherwise, the inspector will wait to judge until the posters are hung.
3. The fairgrounds may only hire a PHI inspector who is deemed **ACTIVE** according to the [ACTIVE PHIs List](#) on the UC Davis website.
4. If reimbursable costs are incurred between April 1, 2022, and March 31, 2023, the PHI reimbursement will be processed for payment.
5. Each fair will be reimbursed for actual expenses incurred, up to **\$300.00** per fiscal year. To be reimbursed, fairs must submit an invoice and



backup documentation within sixty (60) days of the end of the fair and no later than March 1, 2023, related inspector(s) signed contract(s), and receipts to F&E at Kalia.Mitchell@cdfa.ca.gov. (Please see the example invoice attached).

The invoice must be on Fair letterhead, and include the following:

- ☐ Date of Invoice
- ☐ Dates of the Fair
- ☐ Date of the PHI
- ☐ Invoice number
- ☐ County with address
- ☐ Description of activity and a breakout of the expenses for each activity related to the PHI.
- ☐ Backup document is required

*A copy of the contract, mileage, and all backup to support the reimbursement request must be included.

6. Fairs with poultry shows will be reimbursed up to a maximum of \$300.00 inclusive for inspection fees, per diem, and materials associated with the PHI inspection. (please see specifics below).

See [CalHR](#) for reimbursable costs/rates. Below is the pay scale for inspection fees, based on the number of birds inspected.

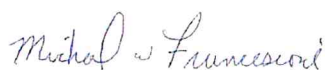
Pay Scale for PHI Payment

Amount	Number of Birds
\$75	0-24
\$100	25 - 50
\$125	51 - 100
\$150	101-150
\$200	151-200
\$250	201-250
\$300	> 250

*Over 250 birds will require more than one PHI, but still a maximum of \$300/fair.

If you have any questions or need additional information, please contact Kalia Mitchell at (916) 900-5274 or Kalia.Mitchell@cdfa.ca.gov.

Sincerely,



Mike Francesconi, Branch Chief
Fairs & Expositions Branch
Enclosure



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

February 1, 2021

Field Biosecurity Guidelines for State/County/City Personnel Entering Shell Egg Packing Facilities, Poultry Harvest Facilities, and Poultry Farms

To: All California State/County/City Personnel

The winter migratory bird season is underway and with it comes the possible return of Avian Influenza (AI). Conditions are similar to those in Winter of 2015 when two strains (H5N8 and H5N2) of Highly Pathogenic Avian Influenza (HPAI) were detected along the Pacific Coast, in wild birds, backyard flocks, and in two separate commercial poultry flocks in California. The 2015 HPAI outbreak in the Midwest resulted in the death of nearly 50 million commercial egg layers and turkeys.

Two key factors make Winter 2021 similar to that of 2015:

- 1) A high number of HPAI outbreaks (H5N8 and other strains) in poultry and wild birds in several Asian countries. This is key as three of the major flyways (East Asia/Australasia, Pacific Americas, Central Americas) mix in Alaska where birds can swap AI viruses. Birds in the Pacific Americas Flyway then migrate through California.
- 2) California is experiencing a late wet season with less standing surface water, forcing birds to closely congregate at stopovers and making it easier for diseases to spread between birds.

Low Pathogenic Avian Influenza (LPAI) is endemic in wild waterfowl and the same factors that increase the risk for HPAI transmission are the same for LPAI transmission. This is a continual hazard every winter. The California Department of Food and Agriculture (CDFA) asks for your assistance and cooperation in preventing the introduction and spread of this devastating poultry disease by following some simple biosecurity precautions. With your help we can continue to provide a safe and healthy food supply for Californians. State, County, City, and private inspectors and auditors should adhere to the following:

- 1) When possible, conduct remote or virtual audits.
- 2) If in-person inspections or visits to poultry farms must occur:
 - a. Do not enter farms where eggs are hatched or poultry are raised if you have birds or live poultry at home.
 - b. Never visit any poultry farm within 72 hours of visiting another commercial poultry farm, egg or meat processor; after duck hunting or having had other exposure to wild migratory waterfowl; or visiting any backyard, school, feed



store, swap meet, live bird market, pet store, fair, veterinary clinic, zoo, bird hunt club, or other facility which has live poultry or birds.

- c. Always wash your vehicle including undercarriage and wheel wells before entering a farm/egg processing facility. A commercial car wash can be used for this purpose.
 - i. Park your vehicle in a designated area per the company's biosecurity plan or if there is none, try to park on cement or a paved area away from the production houses.
 - ii. Keep the inside of the vehicle clean and free of any organic material.
- d. Use good personal hygiene measures including freshly laundered clothes and showering before visiting a poultry farm or processing facility. Clothing that has been worn to premises with birds or live poultry should *never* be worn to another farm or processing facility without being laundered between visits.
- e. Never enter a poultry farm unless trained to apply and remove (don and doff) biosecurity clothing without spreading disease. If entering live bird areas, use clean, dedicated rubber boots or disposable plastic shoe covers, disposable coveralls, a mask, disposable gloves and a hair net.
- f. **ALWAYS follow all the biosecurity instructions of the commercial poultry farm/egg processing facility which may include: registering in a logbook, answering queries about bird and poultry premises visited previously, using company supplied protective clothing and footwear, footbaths, hand cleaning stations, tire/truck wash stations and other biosecurity measures.**

CDFA appreciates your efforts to protect poultry health in California on a daily basis. Remember, people, equipment, and vehicles can easily spread dangerous diseases from one location to another.

For more information about biosecurity, please visit: cdfa.ca.gov/go/poultrybiosecurity

Sincerely,

Dr. Annette Jones, D.V.M.
Director and State Veterinarian



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

May 11, 2022

D2022-01

TO: All District Agricultural Association CEOs

SUBJECT: Dymally-Alatorre Bilingual Services Act Language Survey

Under Government Code Section 7299.4 the Dymally-Alatorre Bilingual Service Act requires state agencies that serve a substantial number of non-English-speaking people (5% or more of the people served) to employ enough bilingual persons to provide certain information and render certain services in a language other than English. To ensure that the members of the community are best being served, a survey is conducted every two years. The data is collected from individuals within each entity whom interacts with the public most. Agencies are required to participate and since DAA's are part of CDFA they are required to participate in the biennial language survey that is scheduled to be completed in 2022. CalHR uses this survey information along with implementation plans of each agency, and incorporates findings and recommendations in a report to the Legislature every two years.

The survey will entail keeping track with "tick marks" for every call or in-person contact you receive (by the language) on a daily tally sheet. This survey isn't meant to track nationalities or the ethnic heritage of the public with whom you come in contact. For example, if your fair has more than one person that comes into contact with the public only the person identified as the Public Contact Employee (PCE) is required to keep a tally. At the completion of the Survey the PCE will need to turn in the survey by email to Kaylen Yates no later than Friday, May 27, 2022

Fairs and Expositions is asking that an individual be identified at each DAA who will participate in the biennial language survey. The person identified will be the Public Contact Employee (PCE) for your DAA. The language survey shall be conducted for the period of 10 days, spanning two consecutive weeks May 16th through May 27th, 2022. Once the DAA has identified the PCE who answers the phone or assists the



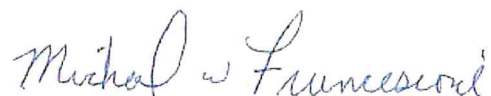
D2022-01 Dymally-Allatore Bilingual Services Act Language Survey
May 11, 2022
Page 2

public most often, please email the name and contact information to Kaylen Yates by Friday, May 13th, 2022.

A detailed set of instruction will be emailed directly to the identified PCE prior to the survey start date. If you have questions or need additional information regarding this matter, please contact Kaylen Yates at (916) 900-5027 or by e-mail at

Kaylen.Yates@cdfa.ca.gov

Sincerely,

A handwritten signature in blue ink that reads "Mike Francesconi". The signature is written in a cursive, flowing style.

Mike Francesconi
Branch Chief

From: Debbie Diamond <wolfndeb@gmail.com>

Sent: Saturday, April 30, 2022 6:55:24 PM

To: Barbara Quaid <BQuaid@venturacountyfair.org>

Subject: [External] No Guns Should be sold at the Fairgrounds

**How barbaric it is they continue to make money
for a state property by selling guns and ammo?**

**Stop using our beautiful Ventura Fairgrounds
to promote sales of guns and ammo.**

**This is for families, and we don't need to sell
things at the Fairgrounds that kill people.**

Heidi Ortiz

From: Barbara Quaid
Sent: Tuesday, April 26, 2022 9:08 AM
To: Heidi Ortiz
Subject: Fwd: [External] Gun shows

Get [Outlook for iOS](#)

From: Allen Chinn <agc32361@yahoo.com>
Sent: Tuesday, April 26, 2022 8:54:57 AM
To: Barbara Quaid <BQuaid@venturacountyfair.org>
Subject: [External] Gun shows

It is barbaric that you continue to make money for a state property by selling unnecessary guns and ammo that kill innocent people in this country everyday. Shame on you.

- Allen Chinn
Ventura, 93003

[Sent from Yahoo Mail for iPhone](#)

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
*22-09	Durham School Services	3-year Shuttle Bus Services	NTE \$792,313.65
22-22	David Macedo	Auctioneer	\$2,000.00
22-23	Justin Hughes	Production Assistant	\$3,800.00
22-24	Chef Ray Presents	Grounds Entertainment	\$8,700.00
22-25	Jonathan Rosenman - Beach St. A Go Go	Grounds Entertainment	\$1,500.00
22-26	Doo Wah Riders	Grounds Entertainment	\$1,500.00
22-27	Daniel Velasco - InStone Live	Grounds Entertainment	\$600.00
22-28	LSB the Band	Grounds Entertainment	\$1,500.00
22-29	Ahern Rentals	Equipment Rental	NTE \$29,690.00
22-30	Sabrina Petrini	Grounds Entertainment	\$500.00
22-31	Robert Montanes - Out Of The Blue	Grounds Entertainment	\$500.00
22-32	J.W. Johns - Bulldawg Blues Band	Grounds Entertainment	\$500.00
22-33	Fair Publishing House	Ribbons	\$16,980.43
22-34	Ventura Trophy Co.	Plaques and Trophies	\$18,419.55
22-37	Jennifer Martin	Concessions Assistant	\$2,500.00
22-38	City of San Buenaventura	Police Services	NTE \$230,000.00
22-39	Diego Garcia - Zepp Heads	Grounds Entertainment	\$500.00
22-40	Kenneth McMeans - Fables of the West/Slim & Curly)	Grounds Entertainment	\$9,900.00
22-41	Kenneth McMeans - Stereo Chickens	Grounds Entertainment	\$8,400.00
22-42	Thomas Gruber - The Fabulous Yachtsmen	Grounds Entertainment	\$1,800.00

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
22-43	Daniel Bozymowski - Breaking Bored Band	Grounds Entertainment	\$600.00
22-44	Kelly Bishop	Auction Book/Auction Assistance	\$750.00
22-45	Flying U Rodeo	Rodeo	NTE \$133,000.00
22-46	Wilson Events Incorporated	Grandstand Entertainment Buyer	\$67,500.00
22-47	IMS Management Services Corp.	Admission and Carnival Services	\$57,100.00
22-48	Daniel Scheible - Tapigami	Grounds Entertainment	\$17,600.00
*Correction on Amount			

Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE
22-027	Dynaflex Products	Monster Stacks Shootout	\$10,470.00	6/17/22-6/18/22
22-028	Absolon Quintana	Lucha Libre Wrestling	\$2,260.00	5/5/2022
22-029	Ventura County Sheriff OES	Team Rubicon Training	\$1,360.00	4/7/22 - 4/17/22
22-030	Fast Green Racing Inc.	Mountains 2 Beach	\$6,279.00	6/4/22 - 6/5/22
22-032	Seaside Tattoo Show	Tattoo Expo	\$11,668.00	6/10/22 - 6/12/22
22-033	Jiminez Quinceanera 2023	Birthday Party	\$4,110.00	4/22/2023
22-034	Gold Coast Gem Show	Gem Show	\$7,320.00	5/21/22 - 5/22/22
22-036	CBF Productions	"Surfers Point Live"	TBD Based on number of events	5/1/2022 - 1/15/2024
22-037	Trapeze Co LLC	Rehersal Space	\$4,500.00	5/1/22 -6/15/22
22-038	Garcia Wedding 2022	Wedding	\$1,760.00	5/21/22
22-039	Fraire Baptism	Baptisim	\$1,308.50	6/18/22
22-040	Simi Valley Elks Lodge	RV Camping	TBD Based on number of campers	6/16-20/2022
22-041	Gallagher Celebration of Life	Memorial	\$2,983.00	6/28/2022
22-042	Circo Caballero	RV Camping	\$2,800.00	5/24/22- 5/31/22

CONCESSION AGREEMENTS

CONTRACT #	COMPANY	FEE
22-013	Country Fair Cinnamon Rolls- Erin Magdaleno	25% or \$2000
22-014	Cold Star Ice Company - Dann Ades	14 % of Ice Sales
22-015	Donut Express - Stacy Lubell	25% or \$2000
22-016	Vic Marcus Concessions-Carole Marcus	25% or \$2000
22-017	Vic Marcus Concessions-Carole Marcus	25% or \$2000
22-018	Ferriara Enterprises - Barb White	25% or \$2000
22-019	H&M Funnel Cake Express - Hyrum Allen	25% or \$2000
22-020	Fabe's Gelato - Mathew Houlgin	25% or \$2000
22-021	Dippin Dots - Jan Gary	25% or \$2000
22-022	Dole Whip - Lori Sutherland	25% or \$2000
22-023	Funnel Of Love Funnel Cakes- Bob Jackson	25% or \$2000
22-024	Timbo's Jerky's & Pickles - Blenda Highsmith	25% or \$2000
22-025	Joseph Parkhurst - Old West Cinnamon Rolls	25% or \$2000
22-026	Joseph Parkhurst - Old West Cinnamon Rolls	25% or \$2000
22-027	Gary Barham - Hot Dog on a Stick	25% or \$2000
22-028	Gary Barham - Hot Dog on a Stick	25% or \$2000
22-029	Linde's Almonds - Mike&Ann Fizoli	25% or \$2000
22-030	Sweet Stop Candy Stop - Cara Sandoval	25% or \$2000

JUDGING AGREEMENTS

CONTRACT NO.	JUDGE	DEPARTMENT	JUDGING	AMOUNT
22-01	Sandra Burgett	Small Livestock	Rabbits, Market Rabbits	\$600.00
22-02	Gail DeGough	Small Livestock	Pygmy Goats	\$668.00
22-03	Randy Shumaker	Small Livestock	Cavies	\$425.00
22-04	Conor Keegan	Small Livestock	Youth Poultry & Showmanship, Market Poultry & Market Turkey & Showmanship	\$600.00
22-05	Lou Cunningham	Hobbies, Models & Collections	Adult & Youth Collections	2 Adm tix
22-06	John R Cook	Gems & Minerals	Minerals & Fossils, Youth & Overflow	\$80.00
22-07	Steve Wolfe	Gems & Minerals	Petrified Wood, Polishing Slabs	\$80.00
22-08	Todd Schowalter	Gems & Minerals	Adult Fossils, Singles & Cases	\$80.00
22-09	Wes Lingerfelt	Gems & Minerals	Lapidary-Adult	\$120.00
22-10	Jean Smith	Gems & Minerals	Jewelry	\$50.00
22-11	Tom Wolfe	Gems & Minerals	Minerals, Petrified Wood, Polished Slabs	\$80.00