CROSSROADS of the WEST GUN SHOWN

P.O. BOX 290 KAYSVILLE, UTAH 84037

Barbara Quaid, CEO Ventura County Fairgrounds 10 W. Harbor Blvd Ventura, California 93001

Barbara,

We were pleased to receive such a positive report from Tom Cady. He was able to help us find some minor infractions that we were then able to correct. In the letter regarding rectifications for future shows it states "Regarding cabling of firearms, many of your vendors seem uniformed of and ill prepared for the requirements placed on them according to our rental agreement". This doesn't seem to be a fair or accurate assessment as noted in Mr. Cady's report which says:

Three vendors had only a portion of their weapons properly secured. One had shown a weapon and had not rerun the cable through all of the weapons. One had both non-operational replicable guns and two real weapons in the same case. He was reminded of the condition and obtained the cabling for the two real weapons.

There was one vendor who was unaware of the cabling requirement. We failed to identify Grey Room Firearms as a new vendor. After some initial pushback from them, they did comply and cabled their firearms. In order to avoid similar circumstances in the future, Crossroads of the West will notify every vendor of the cabling requirement previous to the show, whether they sell firearms or not. Additionally, we will post signs at the checkin desk and throughout the show reminding dealers about the cabling requirement. Furthermore, we will remind sellers of firearms about the requirement as they check in for the show.

Bullet point number two states "Your event is opening prior to the completion of inspection by both yourself and our staff representative." I had inspected the show before it opened and rectified some minor issues prior to the show opening. It would be helpful to see the fairgrounds representative prior to 8:50 on Saturday morning to point out things that I may have missed. In order to help with this, I will designate an employee whose specific task on Friday night and Saturday morning is to check for cabling and zip tie compliance. In addition to having a compliance officer, Crossroads of the West will make public address announcements throughout the morning reminding dealers that we will not be able to open the show until we have 100% compliance from all vendors regarding the cabling of firearms.

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The final bullet point states "As per our agreement, your contracted security must have a radio that can be supplied to association staff". I absolutely agree and was disappointed to see that the security did not have radios at the last show. Perhaps my instructions were not delivered forcefully enough. Prior to our show in August, I will have a person to person discussion with the owner of the security company explaining that the future of shows at the Ventura County Fairgrounds is contingent upon having proper security including radios. If they are unable to commit to having radios, we will find another company that can commit to having radios.

We were pleased to receive such a positive report from Mr. Cady and we were glad to have issues pointed out that needed to be addressed. We're confident that the measures that will be taken prior to and during the August gun show will bring us into complete compliance with the board's requests thus allowing us to continue to hold shows at the Ventura County Fairgrounds.

Kind regards,

Rob Templeton, Vice President

Crossroads of the West

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