

BOARD MEETING NOTICE

The 31st DAA Board of Directors will be holding a board meeting on
Tuesday, July 25th, 2023 at 9:00 a.m.
Derby Club – First Floor

BOARD OF DIRECTORS

Leah Lacayo (President), Dan Long (Vice President), Mike Bradbury, Guillermo Rodriguez Ceja Jr., Betsy Chess, Leslie Cornejo, Cecilia Cuevas, Miriam Mack, Shanté Morgan-Carter

STAFF

Jen McGuire, CEO, Heidi Ortiz, Executive Assistant, Jason Amelio, Sales Manager, Cristian Yopez, Accounting Officer, Madalyn Johnson, Concessions Coordinator, Shannon Patrick, Exhibits Supervisor, Jim Howell, Maintenance Supervisor

Public Participation

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at www.venturacountyfair.org.

AMERICAN WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Jennifer McGuire, CEO

Tuesday, July 25th, 2023 at 9:00 a.m.
Derby Club – First Floor

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

II. Pledge of Allegiance

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comments on Items Not on the Agenda

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

V. Approval of Minutes

A. June 27th, 2023 Board Meeting minutes

VI. Financial Report

A. Financials ending June 30th, 2023

VII. Committee Reports

VIII. Old Business

- A. Discussion and possible action regarding Fair
- B. Update on the equine virus

IV. New Business

X. Board Correspondence

A. Memo from Mike Francesconi at California Dept. of Food & Agriculture, Fairs & Expositions: Bagley Keene Exemption Sunset Date – June 30, 2023

XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

A. Agreements

1. Standard Agreements
2. Rental Agreements – Interim
3. Concession Agreements
4. Judging Agreements

XII. CEO Report

XIII. Presidents Report

XIV. Director's Comments

XV. Future Agenda Items

XVI. Adjourn

Americans With Disabilities Act

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Leah Lacayo, Acting CEO

Tuesday, June 27th, 2023 at 9:00 a.m.

Join Zoom Meeting

<https://us06web.zoom.us/j/4834214737?pwd=d0FrRzVFQUIUNG9OeUxFM0FuUG5qQT09>

Join Via the phone:

1-720-707-2699

Meeting ID: 483 421 4737

Passcode: 575554

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:03 a.m. and called to order by President Lacayo.

Directors present: President, Leah Lacayo, Vice President, Daniel Long, Michael Bradbury, Leslie Cornejo, M. Cecilia Cuevas and Shanté Morgan-Carter.

Staff present: Jennifer McGuire, CEO, Jason Amelio, Sales Manager, Cristian Yepez, Accounting Officer, Madalyn Johnson, Concessions Manager, Shannon Patrick, Exhibits Supervisor, Megan Hook, PR & Marketing Firm, Jim Howell, Maintenance Supervisor and Heidi Ortiz, Executive Secretary.

Guests Present: Charles Southwick, Fairs & Expositions, Carla Alvara, Richard Conrad, Burt Handy, Leon Rousso, Tom Kissen, Kirsten Martinez, Phil Ranger, Lucas Hook, Joshua Medrano, Andrew Goodwin, Meredith Hart, Justin Martinez and Mike NLN.

There were no conflicts of interest with any of the Board members that were present.

II. Pledge of Allegiance

Director Long led all present in the Pledge of Allegiance.

III. Welcome and Introductions of Guests and Staff

Invitation for the public to introduce themselves (not mandatory)

Burt Handy, Leon Rousso, Meredith Hart (with the City of Ventura) and Charles Southwick (Fairs and Expositions) introduced themselves.

President Lacayo welcomed CEO McGuire who is very familiar with the Ventura Fairgrounds and is also the large Livestock Superintendent and the Board is very happy to have her. She also welcomed the newest Board Member, Betsy Chess. She is a long time resident of Ventura County, with one of the founding families in Santa Paula. She has a lot of interests' with the museum, arts, etc. and has been on many boards. She has known Ms.

Chess mostly through her public service throughout the years and invited her to make a few comments.

Director Chess stated that she is thrilled to be here and to work with the Fair Board. It is a cliché that our Fair is a gem and looking forward to helping make good decisions as the Board moves forward. She explained her involvement with the Fair growing up and thinks this Fair is terrific and looks forward to working with everyone.

IV. Public Comment on Items Not on the Agenda

In accordance with State law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

Mr. Handy – He explained that he walks along the beach almost every night and the security guards close the gates right at 8 pm. He would like the hours of operation to be changed to a half hour past sunset unless it is during the winter then maybe changed to 6 pm or 7 pm. He asked the board to look at adjusting the hours and thanked the board for their consideration.

V. Approval of Minutes

A. May 23rd, 2023 Board Meeting minutes

MOTION: To approve the May 23rd, 2023 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury	X		
Director Chess			X
Director Cornejo	X		
Director Cuevas (Motion)	X		
Director Morgan-Carter	X		
Vice President Long (Second)	X		
President Lacayo	X		

B. May 25th, 2023 Board Meeting minutes

MOTION: To approve the May 25th, 2023 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury	X		
Director Chess			X
Director Cornejo	X		
Director Cuevas (Second)	X		
Director Morgan-Carter (Motion)	X		
Vice President Long	X		
President Lacayo	X		

VI. Financial Report

- A. Financials ending May 31st, 2023
Mr. Yepez reviewed the financials.

VII. Committee Reports - None

VIII. Old Business

- A. Discussion and possible action regarding the 18th/31st DAA

President Lacayo stated that this is the agreement for CEO McGuire and it is a rough draft with corrections that the Board needs to vote on. It basically says that the 31st DAA is the primary employer and the 18th DAA is going to reimburse the Ventura Fairgrounds.

Director Cuevas asked if the 31st DAA is paying for CEO McGuire to travel back and forth between the two districts.

President Lacayo answered yes. The 31st DAA will be paying a portion. The 31st DAA will be paying 75 percent and the 18th DAA will be paying 25 percent.

CEO McGuire stated it will be state mileage that will be paid and a mileage log will be kept.

Director Cornejo stated that the corrections made it more clear with the relationship between the 31st DAA and Bishop (18th DAA) and that the 31st is the primary employer, as opposed to dual employers, and we are being reimbursed for 25 percent. She felt that was the main point to the corrections that were made.

President Lacayo noted that this is a contract not an MOU between the two DAAs.

Director Morgan-Carter asked about the line that says "The 31st DAA and the 18th DAA may share resources such as staff, equipment and volunteers" and wanted to know if this was to cover the CEO or other staff, equipment and volunteers we are considering.

President Lacayo stated that if CEO McGuire has somebody would work well for us during fair or any other time or vice versa we will share staff and equipment. We already share now with other Fairs.

CEO McGuire stated that a lot of Fairs already do this with staff and resources. There is a lot of staff that works at one Fair and gets contracted to help another Fair out. It is really difficult to find Fair staff that specialize in certain niches of the Fair, so there are many Fairs that do that. It is more of a relationship between a big Fair and little Fair, so it is like big brother and little sister kind of relationship.

Director Morgan-Carter asked if Bishop has approved this contract.

CEO McGuire stated yes. They approved the first round of it and once this final contract is put in motion it will go back to Bishop for final approval to put in their minutes.

MOTION: To approve the agreement between the 18th and 31st DAAs.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Motion)	X		
Director Chess	X		
Director Cornejo	X		
Director Cuevas	X		
Director Morgan-Carter (Second)	X		
Vice President Long	X		
President Lacayo	X		

B. Discussion and possible action regarding policy

President Lacayo stated that there is an update on two items in the policy manual that are reflected for this year's Fair. She thanked Director Morgan-Carter and Director Cornejo for trying to put this together because it really has been a challenge for both of them due to the timing.

Director Morgan-Carter thanked President Lacayo for giving them this task. They were very ambitious getting started and made strides to identify areas that needed to be reviewed, revised and there has been quite a bit of research but with the staff changes as well as personal issues they had to step back from the progress. What is being presented today are two items that have taken precedence and additional recommendations will be made after the Fair.

Director Cornejo stated that the last thing they wanted to do in all this transition is to give staff a bunch of policies and procedures to go through, so as important as it is they knew that some things could wait until after the Fair. However, there are two time sensitive proposals to go over and vote on today. The first one is in the section of the board's policies and procedures, section 204 Standing Committees, 204.02 Membership of Standing Committees and the recommendation is to amend the second paragraph. This change would reduce the minimum number from three to two for a standing committee.

MOTION: To approve the recommendation to reduce the minimum number of members from three to two for a standing committee.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Second)	X		
Director Chess	X		
Director Cornejo	X		
Director Cuevas	X		
Director Morgan-Carter	X		
Vice President Long (Motion)	X		
President Lacayo	X		

Director Cornejo stated that the other amendment being recommended is in section 604 Entertainment under 604.01 line d add “an admission fee of a minimum of \$5.00 will be charged for rodeos for all seats. Tickets will be issued for all seats in the arena for rodeos.” The reason for this proposal is that there is already line c that refers to charging for Motorsports and we do not have anything in our policies and procedures for the rodeos and need to do so before the Fair.

Director Cuevas recommended that the board not put a set amount and rather refer to a fee, so the board doesn’t have to go back and change the policy.

Director Morgan-Carter explained that one of the reasons the committee looked at a minimum of \$5 was because the Marketing Committee already made a recommendation to look at fees and staff found out there were expenses, so the \$5 covers those costs and we aren’t losing any money.

MOTION: To approve the recommendation to charge a minimum of \$5.00 for Rodeos for all seats and there will be tickets issued for all seats in the arena for Rodeos.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury	X		
Director Chess	X		
Director Cornejo	X		
Director Cuevas	X		
Director Morgan-Carter (Second)	X		
Vice President Long (Motion)	X		
President Lacayo	X		

IV. New Business

A. Discussion and possible action regarding Fair

CEO McGuire sent the board a recap of all things being worked on. There are no action items, but things are moving along. One of the main focuses she had coming in was all things Fair and getting the facility ready for Fair. She gave an update on the equine virus, which is the latest breaking news. It has made its way to Ventura County, which effects horse shows and two of them have already cancelled for Fair, The Cattlemen aired on the side of caution and cancelled two of their shows. She is working close with Dr. Mike Giacomuzzi, who is our official Fair vet, who is working close with the State. There are protocols in place which are pretty much health checks. It can affect the livestock show so they are being pro-active and putting protocols in place. She will update the Board as she gets more information.

B. X-Games Update

Mr. Amelio explained that staff is in daily communication with the X-Games. They had a traffic meeting yesterday with the City, VPD and all the responsible bodies and looked at mitigating all the possible traffic issues. They are effectively going to use the same plan that the Fair uses at fairtime, so it is a plan everyone knows works. They are going to start moving in trucks and equipment at the end of the week and then in full they will start moving in around July 5th. From there on it is full build until the event opens.

C. 150th Celebration of the County

President Lacayo stated that Vice President Long, Director Chess and herself were all at the museum for the 150th Celebration of the County kick-off event which was terrific.

CEO McGuire stated that there is a pop-up coming to the Fair August 4th and the location will be right in front of the fountain, which Ms. Johnson and Ms. Patrick have both been working hard on.

D. Fairgrounds Improvements

CEO McGuire stated that she had sent a few photos with a recap of some of the things being done. One thing that is so simple but makes a big difference is washing the Quonset huts. Another thing is the Morgan Arena facelift, funded by the Wood Claeysen Foundation. There are new chutes on order, new roping boxes, new announcer booth and new slabs being poured. There is also the Livestock and Floriculture bathroom remodel that the Foundation hog funded that has been done. Staff is going to pressure wash and paint the floriculture buildings which will give it a whole new look. Staff is working on new awnings for the Anacapa and San Miguel Buildings and she believes one has been completed so far. There are new lights installed throughout the grounds which make things pretty as well as makes things safer. The Raceway bleacher retrofit has begun and she will let Mr. Howell talk more about that. There is a landscaping company coming in to do some basic grounds work along the perimeter. She found in Bishop that it is easier and more cost effective to outsource some services like landscaping because they bring their own employees, equipment, etc.

Mr. Howell stated that they have been busy. The lighting project has been done and explained the areas where new lights were replaced. The Quonset huts should be done in about a week or so. They are waiting on brackets and partitions for the bathroom remodel and once those are installed the project will be completed. As far as Fair, they are starting to clean up, move stuff around, pressure wash the auction barn, etc. As CEO McGuire stated they are laying the cement blocks for the horse show announcer's booth. As far as the Raceway project, contractors are coming in, meeting with CCA and the engineer and hopefully the project should be completed before Fair.

E. Committee Meeting Schedule

CEO McGuire stated that she would like a Livestock and Equestrian Committee Meeting, so she would like to get that into the works.

F. Discussion and possible action regarding adding Dan Long as a check signer

President Lacayo stated that the former Vice President needed to be removed and the new Vice President needs to be added as a signer.

MOTION: To approve the recommendation to charge a minimum of \$5.00 for Rodeos for all seats and there will be tickets issued for all seats in the arena for Rodeos.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Second)	X		

Director Chess	X		
Director Cornejo	X		
Director Cuevas (Motion)	X		
Director Morgan-Carter	X		
Vice President Long	X		
President Lacayo	X		

President Lacayo wanted to step back and get reports and updates from staff on the Fair.

CEO McGuire stated that she wants to start off with Ms. Hook because there are some great things happening in marketing. She explained that this time last year presale was right about \$19k and right now we are way above \$80k on presale tickets. So, there are some great things happening in marketing and they are doing a great job.

Megan Hook, PR & Marketing

- Full on advertising with print and digital, especially social.
- We are in production now for TV streaming English and Spanish, which are being produced. On day one of Fair there will be a commercial filmed which will air by the first Friday of Fair.
- They are working on production for radio, so those scripts have been written and ready to go out.
- There is a number of give aways on local radio and social media.
- They just had the poster unveiling on Friday and thanked Director Cornejo for being there and representing the board. VC Star was there to cover it, which made the newspaper and was posted digitally as well. The poster has been printed and is available at the Fair office for anyone who would like one.
- The entertainment posters have been printed and they are both on the same side so they could be posted in the store windows and are also available in the Fair office.
- Auction cards have been printed and are available to send to buyers. It gives credit to last year's Foundation animal buyers and what that money went to.
- The Read and Ride Program, which Ms. Inez in the front office is managing, wraps up this Friday. Anyone that reads four books gets six ride tickets.
- She didn't know where we were at with online tickets last year, so it is exciting that we have sold about \$130k tickets as of this morning. We are in the last week of Early Bird ticket sales with no fees and then we move to general admission with fees. All ticketing data is being analyzed in real time, which will help with the advertising budget for next year.
- She and CEO McGuire had a call with Black Angus and there will be a grill-off, so she will be working with them on all the details. This is something new and exciting to bring to the Fair on top of all the other things that are coming.

CEO McGuire stated that her background is marketing and to work with Ms. Hook and The Toland Group is awesome because data is so important and we've never collected data like this before. Everything is going to be new; new layout, new food options, new entertainment and staff is really going to market the new, the bigger, the better. We are also doing something new this year, a pre-opening reception which will be by invite only. It will be called the Taste of the Fair which will be the day before Fair and it will be funded by the Foundation.

Madalyn Johnson, Commercial and Food Vendor Manager

- She and Ms. Patrick met with Marisa from the Museum of Ventura County and they are going to have a great tent with a lot of activity in it. They have another meeting with them this week.
- She is in full Fair mode and is excited to be working and communicating with Ms. Hook to explain to her all the commercial and food vendors and then see Ms. Hook take all that and turn the information into exciting posts. She has had a goal over the past few years to have vendors more local, more unique, etc. and we've really made great strides with that this year.
- She continues to work on collecting the vendors payments, insurances and contracts.
- She is also working with Ms. Martin on community members who want to be a part of the Fair.
- Every day she has had at least one call or email with the Health Department and is continuing to work with them.

CEO McGuire commented that one thing Ms. Johnson has been very instrumental with is the Floriculture area. Last year, they launched a new craft beer area but it is being improved this year. Ms. Johnson brought in Extreme Backyards who will be doing a display and the details are still being worked out. There will be a stage where there will be a guitarist and violinist, which is also new.

Shannon Patrick, Exhibits Supervisor

- Due to technical difficulties, CEO McGuire reported that Ms. Patrick has been busy working on facilitating the move-in with all the Superintendents into the buildings. Staff is working out logistics with the X-Games.
- There is a Superintendent's Meeting next week that she is preparing for.
- Online entries have been open for a while and entries have been coming in.

Jason Amelio, Sales Manager

- Explained that Mr. Maynard is working hard to get the credentials and mapping system improved overall to make it more user-friendly for everyone.
- The Board of Directors parking will be directly in front of the Derby Club, which will help with the Director's Room being back in the Derby Club so it should be easy to get in and out of there.

Heidi Ortiz, Executive Secretary

- A new front office assistant was hire and her and Ms. Inez are already working as a great team.
- Box seat letters were sent out and reservations are starting to come back. There have been some cancellations so she will work on getting those filled.
- She continues to work on contracts: grounds, service, sponsorship and carnival and is making sure each one has an updated insurance certificate.
- Finalizing the park and ride agreements and getting updated insurance certificates for those which include the bus certificates. Her and CEO McGuire had a conference call with State Beach, which we were able to get a lot of the details ironed out, but there are still items they need which she will work on getting them to complete the agreement.
- Working on hiring employees for the souvenir booth and working with Ms. Inez to get the company finalized and the order submitted.

X. Board Correspondence

XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

- A. Agreements
1. Standard Agreements
 2. Rental Agreements – Interim
 3. Concession Agreements
 4. Judging Agreements

MOTION: To approve the consent list with items A, 1-4.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Bradbury (Motion)	X		
Director Chess	X		
Director Cornejo	X		
Director Cuevas (Second)	X		
Director Morgan-Carter	X		
Vice President Long	X		
President Lacayo	X		

XII. President's Report

- President Lacayo stated that she is excited about the Fair and CEO McGuire coming on board. She has hit the ground running along with all of the staff.
- She is happy to relinquish her duties as CEO but thanked the State and all the powers to be to help through the transition.
- She was invited and attended the Fairgrounds Foundation Meeting, along with CEO McGuire, she believes to reassure them that the fairgrounds was going to be in good hands and business was taking place as usual which is where CEO McGuire and the Foundation came up with the Taste of the Fair event.
- She looks forward to seeing everyone, probably at the X-Games.

XIII. Directors Comments

Director Cornejo

- She had the pleasure of being at the unveiling of the poster for the Fair. It is so exciting for the artist who are very excited for being recognized and hearing how far and wide their artwork will be seen.
- There have been a lot of posts on Facebook and other social media and encouraged to not just look, but to like and share because it makes a big difference to the numbers that we reach. Since there was an overage in posters, there are posters to be distributed to get in windows to get that advertising as well.
- The poster is beautiful and bright which will be so pretty on all of our shirts, sweatshirts and everything else which she thinks will help them sell.

Director Cuevas

- Looking forward to Fair and everything that is new. She is looking forward to a Fair that embraces and promotes the technological advances that will ultimately save us money and costs from print materials. The more we can use scans, QR codes and technology to keep our costs down the better and she is very excited about that.
- She would like CEO McGuire to think about a cashless Fair. It is easier for tracking and better for cash management. She thinks this is the way of the future and lessens the probability of theft or misappropriations. In the meantime, we are moving the needle and that is a good thing.

Director Bradbury

- He thanked CEO McGuire. She is an incredible person and has done a great job in the short time of being here.
- He is a detail-oriented person and likes the report CEO McGuire gave and encourages her to continue to give that kind of report to the board.
- Encourages the board to do a sponsorship for the livestock auction in one way or another. It is one of the highlights of the fair to encourage our kids to stay involved in agriculture and things of that nature here in our county.

Director Morgan-Carter

- Welcomed Director Chess and is excited to be working with her because she has such a long history and knowledge in and of Ventura County, which she will be a wonderful asset to the Board.
- She is also excited that CEO McGuire is on board and looking forward to having a conversation with her and appreciates her extending that opportunity.
- She has expressed it in the Marketing Committee and as the Board knows she is a proponent of data, being aggressive and forward-thinking and we are doing all of that.
- She thanked Ms. Hook because she was at the Juneteenth event in Oxnard and she was pleased to see the Ventura Fair as a sponsor. She wore her Fair t-shirt and was talking to people about the Fair.
- After we get past the Fair there are other things she wants to bring forward and wants to make sure that we represent all the communities, and she has some suggestions for post Fair.
- She thanked all the other board members and their contributions.

Director Chess

- She is letting everything wash over her and she has lots to learn and thanked everyone.

Director Long

- Explained that the board is happy to have Director Chess on the Board with all her expertise and background, which will be very useful on the Fair Board.
- He reminded everyone that we still need a couple more board members.
- He appreciates the wonderful staff and all the work they have and are doing. He explained it helps make CEO McGuire's job easier and the board's job easier. He doesn't know how CEO McGuire does it, but the Board trusts and sees that she is doing the job and explained that if she needs help from any of the Board members to feel free to reach out.
- He is open to a Livestock Committee Meeting.

President Lacayo stated that Vice President Long was kind enough to bring Senator Monique Limon's two representatives from her office down to the Fairgrounds and they all went for a tour of the grounds. There is a Senate Bill 624 that is reinstating some Fair funding. She encouraged the Board who have friends in the Senate to reach out to them and let them know your interest in getting that bill passed.

CEO McGuire stated that the bill did pass last week. She doesn't have details, but it is a very good thing for the Fair industry.

XIV. Future Agenda Items

1. Fair Update
2. Equine Virus Update

XV. Adjourn

The meeting was adjourned at 10:41 a.m.

Submitted by: _____
Heidi Ortiz, Executive Secretary

Approved by: _____
Jennifer McGuire, CEO Ventura Fairgrounds

Approved by: _____
Leah Lacayo, Board President

Ventura County Fair - 31st District Agricultural Association
Financial Dashboard for the Period Ending June 30, 2023

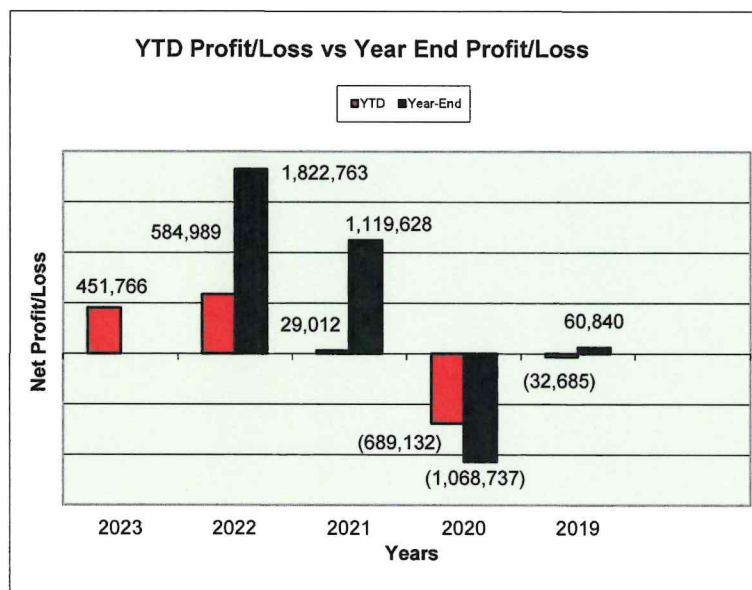
Balance Sheet

Assets	
Current Assets	
Operating Cash	\$ 2,956,226
Maximizer Savings	555,371
LAIF Balance	40,048
Other current assets	452,564
Total current assets	\$ 4,004,209
Long-term Assets	
Land	\$ 282,915
Construction in Progress	-
Buildings (Net of Depr)	3,570,063
Equipment (Net of Depr)	-
Total long-term assets	\$ 3,852,978
Total assets:	\$ 7,857,187
Liabilities	
Current liabilities	
Accounts payable	\$ 85,579
Other current liabilities	621,618
Total current liabilities	\$ 707,197
Long-term liabilities	
Notes payable	\$ 545,873
Net Pension Liability	\$ 959,701
Total long-term liabilities	\$ 1,505,574
Capital Resources	
Unrestricted resources	\$ 4,690,512
State allocation	-
Invest in Capital Assets	\$ -
Project Reimbursements	\$ -
Auction reserve	502,138
Net Income (Surplus/Deficit)	451,766
Total capital resources	\$ 5,644,416
Total liabilities and capital resources:	\$ 7,857,187
Total Cash Balance	
Beginning Cash Balance	3,175,838.75
Ending Cash Balance	3,582,405.97
Net Intake:	\$ 406,567.22
Accounts Receivable	
General	\$ 107,307
Fairtime	-
Auction	-
Total receivables:	\$ 107,307

Legal Actions

Consolidated Income Statement

	June	2023 YTD	2022 YTD
Revenues	\$ 840,614	\$ 2,329,244	\$ 1,594,884
Expenses	374,704	1,877,478	1,009,895
Surplus/Deficit	\$ 465,910	\$ 451,766	\$ 584,989



Profit/Cost Centers

	June	2023 YTD	2022 YTD
Fair	\$ 414,033	\$ 625,464	\$ 442,339
Facility Rentals	\$ 259,865	\$ 953,184	\$ 720,885
Horse Racing	\$ 23,064	\$ 70,162	\$ 60,356
Overhead	\$ (225,915)	\$ (1,047,284)	\$ (589,409)
Auction	\$ 3,928	\$ 3,483	\$ (656)

Budget Compliance 2023

	YTD	BUDGET	% MET
Fair	\$ 625,464	\$ 2,368,863	0.264
Facility Rentals	\$ 953,184	\$ 1,360,325	0.701
Horse Racing	\$ 70,162	\$ 74,500	0.942
Overhead	\$ (1,047,284)	\$ (1,755,168)	0.597
Auction	\$ 3,483	\$ 30,850	0.113

Capital Projects 2023

2nd Quarter	BUDGET	% MET
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VENTURA COUNTY FAIR (31st DAA)			
BALANCE SHEET			
FOR THE PERIOD ENDING JUNE 30, 2023			
ASSETS			
Current Assets	2023	2022	
Cash			
Petty Cash	150	119	
Change Funds	6,000	14,100	
Cash - Operating	2,956,226	1,891,290	
Cash - Lottery	0	4,665	
Cash - Premiums	0	0	
Cash - Payroll	263	943	
Cash - Savings	555,371	555,034	
Cash - LAIF	40,048	39,365	
Cash - Auction	24,348	13,998	
Total Cash	3,582,406	2,519,514	
Other Current Assets			
Accounts Receivable	136,751	29,444	
Allowance For Doubtful Accounts	(29,444)	(29,444)	
Inventory	8,789	2,381	
Prepays-Deferred Expenses	305,706	1,020,097	
Deferred Compensated Absences	0	0	
Total Other Current Assets	421,802	1,022,478	
Total Current Assets	4,004,208	3,541,991	
Capital Assets			
Construction In Progress	0	0	
Land	282,915	282,915	
Buildings	17,328,416	17,328,416	
Accumulated Depreciation (Buildings)	(13,758,353)	(13,349,237)	
Equipment	828,879	828,879	
Accumulated Depreciation (Equipment)	(828,879)	(828,879)	
Total Capital Assets	3,852,979	4,262,094	
TOTAL ASSETS	7,857,187	7,804,086	
LIABILITIES & CAPITAL RESOURCES			
Liabilities			
Payroll Liabilities	0	0	
Clearing Accounts	(58,777)	(26,637)	
Accounts Payable	85,579	125,770	
Workers' Compensation	0	0	
Payroll Withholdings	811	0	
Horse Show Fees Payable	14	0	
Deferred Revenue	406,817	130,997	
Guaranteed Deposits	165,549	118,426	
Compensated Absences Liability	107,204	61,158	
Net Pension Liability	959,701	4,185,093	
Notes Payable	545,873	916,561	
Total Liabilities	2,212,771	5,511,368	
Capital Resources			
Unrestricted Resources	4,690,512	1,165,989	
State Allocation	0	0	
Investment in Capital Assets	0	61,000	
Auction Reserve	502,138	480,740	
Project Reimbursements, Net	0	0	
Net Income Surplus/(Deficit)	451,766	584,989	
Total Capital Resources	5,644,416	2,292,717	
TOTAL LIABILITIES & CAPITAL RESOURCES	7,857,187	7,804,086	

VENTURA COUNTY FAIR (31ST DAA)						
CONSOLIDATED CASH REPORT						
FOR THE PERIOD ENDING JUNE 30, 2023						
ACCOUNT	BEGINNING BALANCE PER G/L	RECEIVED	DISBURSED	CURRENT TRANSFERS	ADJUST- MENTS	ENDING BALANCE PER G/L
			<u>OPERATING ACCOUNTS</u>			
PETTY CASH	150.00	0.00	0.00	0.00	0.00	150.00
CHANGE FUNDS	6,000.00	0.00	0.00	0.00	0.00	6,000.00
GENERAL CHECKING	1,598,275.00	364,471.19	303,012.33	0.00	(5,159.56)	1,654,574.30
MISSION BANK OPERATING	956,224.02	526,826.77	89,199.19	(92,200.00)	0.00	1,301,651.60
PAYROLL CHECKING	41.55	0.00	0.00	0.00	0.00	41.55
MISSION BANK PAYROLL	133.82	0.00	92,091.76	92,200.00	(20.90)	221.16
AUCTION CHECKING	(1,139.28)	0.00	0.00	0.00	0.00	(\$1,139.28)
AUCTION CHECKING MISSION	20,953.13	4,550.00	0.00	0.00	(16.02)	25,487.11
PREMIUMS CHECKING	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING	2,580,638.24	895,847.96	484,303.28	0.00	-5,196.48	2,986,986.44
			<u>SAVINGS ACCOUNTS</u>			
	0.00	0.00	0.00	0.00	0.00	0.00
MISSION BANK SAVINGS	555,152.43	0.00	0.00	0.00	219.02	555,371.45
TOTAL SAVINGS	555,152.43	0.00	0.00	0.00	219.02	555,371.45
			<u>INVESTMENT ACCOUNTS</u>			
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
	40,048.08	0.00	0.00	0.00	0.00	40,048.08
TOTAL LAIF	40,048.08	0.00	0.00	0.00	0.00	40,048.08
	3,175,838.75	895,847.96	484,303.28	0.00	-4,977.46	3,582,405.97

VENTURA COUNTY FAIR (31ST DAA)				
NOTES TO CONSOLIDATED CASH REPORT				
FOR THE PERIOD ENDING JUNE 30, 2023				
OPERATING ACCOUNT				
	Credit Card Fees	(784.86)		
	UMS Celero Fees	(7.95)		
	UMS Celero Fees- Showworks	(6.50)		
	UMS Celero Fees- Money Room	(6.50)		
	Credit Card Fees- Showworks	(520.66)		
	Authorize.net Fees	(37.97)		
	Webconnex Fees	(3,795.12)		
MISSION- OPERATING ACCOUNT			(5,159.56)	
			0.00	
PREMIUMS ACCOUNT			0.00	
PAYROLL ACCOUNT			0.00	
MISSION- PAYROLL ACCOUNT				
	Banking Fees	(20.90)		
			(20.90)	
AUCTION ACCOUNT				
	Authorize.net Fees	(10.00)		
	Account Analysis Charge	(6.02)		
			(16.02)	
LOTTERY ACCOUNT				
		0.00		
			0.00	
PETTY CASH			0.00	
CHANGE FUND				
			0.00	
SAVINGS ACCOUNT				
			0.00	
LAIF ACCOUNT				
			0.00	
MISSION BANK SAVINGS				
	Interest Earned	219.02		
			219.02	
TOTAL ADJUSTMENTS			(4,977.46)	

VENTURA COUNTY FAIR, 31ST DAA CONSOLIDATED INCOME AND EXPENSE STATEMENT FOR THE PERIOD ENDING JUNE 30, 2023						
	Current Month	Current YTD 6/30/23	Budget 2023	Balance of Budget	% Used 2023	Prior YTD 6/30/22
OPERATING REVENUES:						
Admissions	105,797	135,044	2,601,000	2,465,956	5%	89,734
Auction Buyer Receipts	0	0	1,400,000	1,400,000	0%	0
Camping	17,335	53,690	74,500	20,810	72%	33,905
Carnival	53,575	53,575	1,660,000	1,606,425	3%	7,020
Concessions	316,012	579,541	2,017,050	1,437,509	29%	357,980
Donations/Sponsorships	60,375	137,250	549,000	411,750	25%	187,000
Entry Fees	6,975	22,175	44,550	22,376	50%	28,589
Interest	263	5,868	7,300	1,432	80%	6,231
Miscellaneous Fair Revenue	-3,783	-2,078	34,350	36,428	-6%	1,507
Miscellaneous Non-Fair Revenue	14,551	65,133	129,000	63,867	50%	75,712
Parking	63,802	370,034	982,750	612,716	38%	239,108
Programs	0	0	0	0	0%	0
Reimb Security/Maint Labor	20,850	95,576	121,000	25,424	79%	72,781
Rentals	133,921	611,446	981,200	369,754	62%	424,945
Track 2%-Day & Night	26,752	137,068	85,000	-52,068	161%	41,370
Utilities/Pumping	24,189	37,527	54,000	16,473	69%	24,838
Prior Year Revenue	0	27,396	0	-27,396	0%	4,165
TOTAL OPERATING REVENUES	840,614	2,329,244	10,740,700	8,411,456	22%	1,594,884
OPERATING EXPENDITURES:						
Advertising/Promotionals	17,686	18,744	179,000	160,256	10%	7,917
Auction Payment to Sellers	0	0	1,300,000	1,300,000	0%	0
Cash Awards/Premiums	0	0	95,000	95,000	0%	0
Employee Wages-Permanent	49,658	250,569	512,134	261,565	49%	191,196
Employee Wages-Temporary	73,284	303,241	758,764	455,523	40%	200,268
Employee Benefits	36,366	190,519	169,660	-20,859	112%	136,770
Entertainment	0	0	1,189,000	1,189,000	0%	0
Equipment-Purchase/Rent/Repair	19,721	57,256	275,604	218,348	21%	19,002
Insurance	14,075	94,562	218,898	124,336	43%	60,084
Judges	0	0	0	0	0%	0
Miscellaneous Fair	1,168	1,579	310,500	308,921	1%	2,820
Miscellaneous Non-Fair	22,712	107,171	211,300	104,129	51%	17,206
Payroll Taxes/Workers Comp	6,443	32,203	138,515	106,312	23%	20,889
Professional Svc-Fair	18	25,047	1,691,698	1,666,651	1%	20,108
Professional Svc-Non Fair	27,265	217,165	279,800	62,635	78%	28,881
Supplies & Expense-Fair	21,574	84,199	784,595	700,396	11%	51,085
Supplies & Expense-Non Fair	47,075	160,212	101,500	-58,712	158%	74,776
Utilities	37,615	202,587	568,720	366,133	36%	125,198
Audit	0	0	17,000	17,000	0%	0
Cash Over/Short	44	144	800	656	18%	281
Prior Year Expense	0	54,874	4,300	-50,574	1276%	19,362
Projects	0	77,406	0	-77,406	0%	34,050
TOTAL OPERATING EXPENDITURES	374,704	1,877,478	8,806,788	6,929,310	21%	1,009,895
OPERATING SURPLUS (DEFICIT)	465,910	451,766	1,933,912	1,482,146	23%	584,989
STATE ALLOC.-F&E FUNDS	0	0			0%	
CAPITAL-ONE TIME SOURCE	0	0				
PROJECT REIMBURSEMENTS	0	0			0%	
SURPLUS (DEFICIT) ADJUSTED	465,910	451,766				584,989
NET RESOURCES-OPERATIONS		4,690,512				
NET RESOURCES OPERATIONS ENDING		5,142,278				

VENTURA COUNTY FAIR, 31ST DAA OVERHEAD INCOME & EXPENSE STATEMENT FOR THE PERIOD ENDING JUNE 30, 2023						
<u>OVERHEAD</u>	Current Month	Current YTD 6/30/23	Budget 2023	Balance of Budget	% Used 2023	Prior YTD 6/30/22
REVENUES						
Interest	263	5,868	7,300	1,432	80%	6,231
Sponsorships-Non-Fair	0	0	0	0	0%	0
Miscellaneous Non-Fair Reven	14,551	65,133	129,000	63,867	50%	75,712
Reimb Security/Maint Labor	7,310	31,770	38,000	6,230	84%	22,335
Prior Year Revenue	0	27,396	0	-27,396	0%	0
TOTAL REVENUES	22,124	130,167	174,300	44,133	75%	104,278
EXPENSES						
Advertising/Promotionals	900	1,429	12,500	11,071	11%	1,279
Employee Wages-Permanent	41,215	197,664	393,430	195,766	50%	141,273
Employee Wages-Temporary	57,435	223,458	277,790	54,332	80%	132,090
Employee Benefits	27,723	140,560	117,250	-23,310	120%	95,430
Equipment-Purchase/Rent/Rep	6,458	35,265	39,700	4,435	89%	9,345
Insurance	14,075	94,562	218,898	124,336	43%	60,084
Miscellaneous Non-Fair	2,295	11,754	57,800	46,046	20%	2,774
Payroll Taxes/Workers Comp	5,139	24,777	83,000	58,223	30%	15,073
Professional Svc-Non Fair	8,065	85,099	87,800	2,701	97%	21,006
Supplies & Expense-Non Fair	47,075	159,430	96,200	-63,230	166%	70,788
Utilities	37,615	202,409	523,000	320,591	39%	124,902
Audit	0	0	17,000	17,000	0%	0
Cash Over/Short	44	144	800	656	18%	281
Prior Year Expense	0	900	4,300	3,400	21%	19,362
TOTAL EXPENSES	248,039	1,177,451	1,929,468	752,017	61%	693,687
SURPLUS (DEFICIT)	-225,915	-1,047,284	-1,755,168	-707,884	60%	-589,409

VENTURA COUNTY FAIR, 31ST DAA						
FAIR INCOME & EXPENSE STATEMENT						
FOR THE PERIOD ENDING JUNE 30, 2023						
FAIR	Current Month	Current YTD 6/30/23	Budget 2023	Balance of Budget	% Used 2023	Prior YTD 6/30/22
REVENUES						
Admissions	105,797	135,044	2,601,000	2,465,956	5%	29,734
Camping	17,335	53,690	74,500	20,810	72%	33,905
Carnival	53,575	53,575	1,660,000	1,606,425	3%	7,020
Concessions	218,279	373,818	1,717,050	1,343,232	22%	241,867
Donations/Sponsorships	56,125	133,000	519,000	386,000	26%	187,000
Entry Fees	6,975	22,175	44,550	22,376	50%	28,589
Miscellaneous Fair Revenue	-3,783	-2,078	34,000	36,078	-6%	1,507
Parking	4,260	16,960	452,750	435,790	4%	1,080
Rentals	0	25	4,200	4,175	1%	0
Utilities/Pumping	17,875	24,375	34,000	9,625	72%	15,760
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	476,438	810,584	7,141,050	6,330,466	11%	546,461
EXPENSES						
Advertising/Promotionals	16,786	17,315	166,000	148,685	10%	6,052
Cash Awards/Premiums	0	0	95,000	95,000	0%	0
Employee Wages-Permanent	25	558	10,709	10,151	5%	120
Employee Wages-Temporary	5,624	32,244	375,310	343,066	9%	23,537
Employee Benefits	1,760	7,643	4,410	-3,233	173%	126
Entertainment	0	0	1,189,000	1,189,000	0%	0
Equipment-Purchase/Rent/Rep	15,340	15,340	183,550	168,210	8%	0
Insurance	0	0	0	0	0%	0
Judges	0	0	0	0	0%	0
Miscellaneous Fair	862	1,273	263,500	262,227	0%	2,820
Payroll Taxes/Workers Comp	432	1,962	15,415	13,453	13%	343
Professional Svc-Fair	18	25,047	1,686,698	1,661,651	1%	20,108
Supplies & Expense-Fair	21,558	83,737	737,595	653,858	11%	51,016
Utilities-Fair	0	0	45,000	45,000	0%	0
Cash Over/Short	0	0	0	0	0%	0
TOTAL EXPENSES	62,405	185,120	4,772,187	4,587,067	4%	104,122
SURPLUS (DEFICIT)	414,033	625,464	2,368,863	1,743,399	26%	442,339

VENTURA COUNTY FAIR, 31ST DAA AUCTION INCOME & EXPENSE STATEMENT FOR THE PERIOD ENDING JUNE 30, 2023						
<u>AUCTION</u>	Current Month	Current YTD 6/30/23	Budget 2023	Balance of Budget	% Used 2023	Prior YTD 6/30/22
REVENUES						
Buyer Receipts	0	0	1,400,000	1,400,000	0%	0
Sponsors	4,250	4,250	30,000	25,750	14%	0
Slaughter Fees	0	0	0	0	0%	0
Misc. Revenue	0	0	350	350	0%	0
Interest	0	0	0	0	0%	0
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	4,250	4,250	1,430,350	1,426,100	0.0%	0
EXPENSES						
Temp. Wages	0	0	0	0	0%	0
Professional Servcies	0	0	5,000	5,000	0%	0
Publicity & Marketing	0	0	500	500	0%	587
Lunch Expense	306	306	12,000	11,694	3%	0
Payment to Sellers	0	0	1,300,000	1,300,000	0%	0
Supplies & Expenses	16	461	47,000	46,539	1%	69
Hauling & Sltr	0	0	35,000	35,000	0%	0
Equipment	0	0	0	0	0%	0
Prior Year Expense	0	0	0	0	0%	0
TOTAL EXPENSES	322	767	1,399,500	1,398,733	0%	656
SURPLUS (DEFICIT)	3,928	3,483	30,850	27,367	11%	-656

VENTURA COUNTY FAIR, 31ST DAA FACILITY RENTAL INCOME & EXPENSE STATEMENT FOR THE PERIOD ENDING JUNE 30, 2023						
FACILITY RENTALS	Current Month	Current YTD 6/30/23	Budget 2023	Balance of Budget	% Used 2023	Prior YTD 6/30/22
REVENUES						
Concessions	97,733	205,723	300,000	94,278	69%	116,113
Miscellaneous Non-Fair Rever	0	0	0	0	0%	0
Parking	59,542	353,074	530,000	176,926	67%	238,028
Reimb Security/Maint Labor	13,540	63,806	83,000	19,194	77%	50,446
Rentals	133,921	611,421	977,000	365,579	63%	424,945
Rentals-Fair Sponsored Event	0	0	0	0	0%	0
Utilities/Pumping	6,314	13,152	20,000	6,848	66%	9,078
Prior Year Revenue	0	0	0	0	0%	0
TOTAL REVENUES	311,050	1,247,176	1,910,000	662,824	65%	838,609
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	8,418	52,346	107,995	55,649	48%	32,814
Employee Wages-Temporary	10,225	47,539	105,664	58,125	45%	40,097
Employee Benefits	6,883	42,316	48,000	5,684	88%	24,113
Equipment-Purchase/Rent/Re	0	0	33,396	33,396	0%	1,461
Miscellaneous Non-Fair	5,587	13,301	16,500	3,199	81%	4,911
Payroll Taxes/Workers Comp	871	5,464	40,100	34,636	14%	4,079
Professional Svc-Non Fair	19,200	132,065	192,000	59,935	69%	7,875
Supplies & Expense-Non Fair	0	782	5,300	4,518	15%	2,079
Sup/Exp-Fair Sponsored Even	0	0	0	0	0%	0
Utilities	0	178	720	542	25%	296
TOTAL EXPENSES	51,185	293,992	549,675	255,683	53%	117,724
SURPLUS (DEFICIT)	259,865	953,184	1,360,325	407,141	70%	720,885

VENTURA COUNTY FAIR, 31ST DAA HORSE RACING INCOME & EXPENSE STATEMENT FOR THE PERIOD ENDING JUNE 30, 2023						
<u>HORSE RACING</u>	Current Month	Current YTD 6/30/23	Budget 2023	Balance of Budget	% Used 2023	Prior YTD 6/30/22
REVENUES						
Admissions	0	0	0	0	0%	60,000
Concessions	0	0	0	0	0%	0
Miscellaneous Non-Fair Revenue	0	0	0	0	0%	0
Parking	0	0	0	0	0%	0
Programs	0	0	0	0	0%	0
Track 2%-Day & Night	26,752	137,068	85,000	-52,068	161%	41,370
Prior Year Revenue	0	0	0	0	0%	4,165
TOTAL REVENUES	26,752	137,068	85,000	-52,068	161%	105,535
EXPENSES						
Advertising/Promotionals	0	0	0	0	0%	0
Employee Wages-Permanent	0	0	0	0	0%	16,989
Employee Wages-Temporary	0	0	0	0	0%	4,545
Employee Benefits	0	0	0	0	0%	17,102
Equipment-Purchase/Rent/Rep	0	0	1,500	1,500	0%	0
Miscellaneous Non-Fair	3,688	12,932	9,000	-3,932	144%	3,241
Payroll Taxes/Workers Comp	0	0	0	0	0%	1,394
Professional Svc-Non Fair	0	0	0	0	0%	0
Supplies & Expense-Non Fair	0	0	0	0	0%	1,908
Cash Over/Short	0	0	0	0	0%	0
Prior Year Expense	0	53,974	0	-53,974	0%	0
TOTAL EXPENSES	3,688	66,906	10,500	-56,406	637%	45,179
SURPLUS (DEFICIT)	23,064	70,162	74,500	4,338	94%	60,356

VENTURA COUNTY FAIR (31ST DAA)			
ACCOUNTS RECEIVABLE			
FOR THE PERIOD ENDING JUNE 30, 2023			
<u>GENERAL RECEIVABLES</u>			
	Skull & Roses LLC.	107,307.00	
	TOTAL GENERAL RECEIVABLES		107,307.00
<u>FAIR TIME ACCRUALS</u>			
	TOTAL FAIR TIME RECEIVALBES		0.00
<u>AUCTION RECEIVABLES</u>			
	TOTAL AUCTION RECEIVABLES		0.00
	TOTAL RECEIVABLES		107,307.00
<u>LEGAL ACTIONS</u>			

<p align="center"> VENTURA COUNTY FAIR (31ST DAA) CAPITAL PROJECTS FOR THE QUARTER ENDED JUNE 30, 2023 </p>
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[illegible]

CAPITAL EQUIPMENT PURCHASES	
FOR THE QUARTER ENDED JUNE 30, 2023	

[illegible]

General Ledger Detail

Unmerged (6/1/2023 - 6/30/2023)

Ventura

Page 1

Date	Posting Description	Reference	Source	Merge #	Debit	Credit	Balance
11300-00-20-400-A	CASH IN BANK-OPERATING						1,598,275.00
6/1/2023	AR Receipt Summary	Bank	AR-Receipt	45884	21,712.05		
6/1/2023	OPCA Reference: 2 Receipt(s)						8,895.00
6/1/2023	OPCA Reference: 1 Receipt(s)						8,844.25
6/1/2023	OPCC Reference: 18 Receipt(s)						3,972.80
6/2/2023	AR Receipt Summary	Bank	AR-Receipt	45888	13,551.65		
6/2/2023	OPCA Reference: 4 Receipt(s)						1,955.00
6/2/2023	OPCA Reference: 1 Receipt(s)						8,045.05
6/2/2023	OPCC Reference: 12 Receipt(s)						3,551.60
6/2/2023	Credit Card Fees	JE23-0603	GL-Manual	45871		784.86 A	
6/2/2023	Authorize.net Fees	JE23-0606	GL-Manual	45874		37.97 A	
6/2/2023	Showworks Fees	JE23-0607	GL-Manual	45875		520.66 A	
6/2/2023	Summarized AP Payments	Payments	AP-Payment	45889		19,061.92	
6/2/2023	Bay Alarm Company Check: 76397						434.91
6/2/2023	California Authority Of Racing Fairs Check: 76398						17,991.50
6/2/2023	California Authority Of Racing Fairs Check: 76398 Void payment #75583						17,991.50-
6/2/2023	Dunn Edwards Paints Check: 76399						802.23
6/2/2023	Famcon Pipe & Supply, Inc. Check: 76400						568.43
6/2/2023	Hanson's Backflow Check: 76401						950.00
6/2/2023	House Sanitary Supply, Inc. Check: 76402						4,180.65
6/2/2023	Ideal Security & Technology ,Llc. Check: 76403						744.90
6/2/2023	J.W. Enterprises Check: 76404						1,095.27
6/2/2023	Lieberman Consulting, Inc Check: 76405						5,000.00
6/2/2023	Jennifer Martin Check: 76406						1,250.00
6/2/2023	Deposit Refunds Check: 76407						600.00
6/2/2023	United Rentals Check: 76408						3,059.47
6/2/2023	Wells Fargo Vendor Financial Services Check: 76409						376.06
6/3/2023	AR Receipt Summary	Bank	AR-Receipt	45891	9,345.15		
6/3/2023	OPCA Reference: 1 Receipt(s)						9,345.15
6/5/2023	AR Receipt Summary	Bank	AR-Receipt	45893	730.40		
6/5/2023	OPCA Reference: 2 Receipt(s)						70.00
6/5/2023	OPCC Reference: 9 Receipt(s)						660.40
6/6/2023	AR Receipt Summary	Bank	AR-Receipt	45895	1,892.80		
6/6/2023	OPCC Reference: 5 Receipt(s)						1,892.80
6/6/2023	Summarized AP Payments	Payments	AP-Payment	45889		28,935.51	
6/6/2023	AAA Propane Service, Inc. Check: 76412						344.50
6/6/2023	California Authority Of Racing Fairs Check: 76410						8,995.50
6/6/2023	California Authority Of Racing Fairs Check: 76411						8,996.00
6/6/2023	Clark's Printing Company Check: 76413						360.13
6/6/2023	CREW PROTECTION ENTERPRISES INC. Check: ARTSQQRH						3,060.00
6/6/2023	Delta Dental Plan Of California Check: 76414						646.38
6/6/2023	Environmental Health Division Check: 76415						1,555.20
6/6/2023	Ideal Security & Technology ,Llc. Check: 76416						1,189.15
6/6/2023	Lowe's Check: 76417						11,817.09
6/6/2023	Lowe's Check: 76417 Void payment #75615						11,817.09-
6/6/2023	Deposit Refunds Check: 76418						2,500.00
6/6/2023	Southern California Edison Company Check: 76419						97.58
6/6/2023	Silvas Oil Company Inc. Check: 76420						828.09
6/6/2023	Spectrum Business Check: 76421						362.98
6/7/2023	AR Receipt Summary	Bank	AR-Receipt	45897	6,411.60		
6/7/2023	OPCC Reference: 10 Receipt(s)						6,411.60
6/8/2023	AR Receipt Summary	Bank	AR-Receipt	45899	8,422.28		
6/8/2023	OPCA Reference: 1 Receipt(s)						40.00
6/8/2023	OPCA Reference: 1 Receipt(s)						1,482.98
6/8/2023	OPCC Reference: 6 Receipt(s)						6,899.30
6/9/2023	AR Receipt Summary	Bank	AR-Receipt	45901	8,233.69		
6/9/2023	OPCA Reference: 1 Receipt(s)						60.00
6/9/2023	OPCA Reference: 1 Receipt(s)						1,222.39
6/9/2023	OPCC Reference: 9 Receipt(s)						6,951.30
6/9/2023	Summarized AP Payments	Payments	AP-Payment	45889		3,060.00	
6/9/2023	CREW PROTECTION ENTERPRISES INC. Check: ARUCEL83						3,060.00
6/12/2023	AR Receipt Summary	Bank	AR-Receipt	45905	11,478.44		
6/12/2023	OPCA Reference: 1 Receipt(s)						40.00
6/12/2023	OPCA Reference: 2 Receipt(s)						180.00
6/12/2023	OPCA Reference: 1 Receipt(s)						1,069.72
6/12/2023	OPCC Reference: 11 Receipt(s)						10,110.72
6/12/2023	OPCC Reference: 1 Receipt(s)						78.00
6/12/2023	UMS Celero Fees -Front Office	JE23-0604	GL-Manual	45872		7.95 A	
6/12/2023	UMS Celero Fees -Showworks	JE23-0605	GL-Manual	45873		6.50 A	
6/12/2023	UMS Celero Fees -Money Room	JE23-0608	GL-Manual	45876		6.50 A	

General Ledger Detail

Unmerged (6/1/2023 - 6/30/2023)

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Date	Posting Description	Reference	Source	Merge #	Debit	Credit	Balance
11300-00-20-400-A CASH IN BANK-OPERATING							
6/13/2023	AR Receipt Summary	Bank	AR-Receipt	45907	3,986.69		
6/13/2023	OPCA Reference: 2 Receipt(s)						195.00
6/13/2023	OPCA Reference: 1 Receipt(s)						1,410.09
6/13/2023	OPCC Reference: 8 Receipt(s)						2,381.60
6/13/2023	Summarized AP Payments	Payments	AP-Payment	45885		7,668.38	
6/13/2023	Thomas Jackson Check: 76422						7,668.38
6/14/2023	AR Receipt Summary	Bank	AR-Receipt	45910	21,385.59		
6/14/2023	OPCA Reference: 1 Receipt(s)						65.00
6/14/2023	OPCA Reference: 1 Receipt(s)						5,002.99
6/14/2023	OPCC Reference: 1 Receipt(s)						332.80-
6/14/2023	OPCC Reference: 10 Receipt(s)						16,650.40
6/14/2023	Summarized AP Payments	Payments	AP-Payment	45885		0.00	
6/14/2023	California Authority Of Racing Fairs Check: 76423						4,498.00
6/14/2023	California Authority Of Racing Fairs Check: 76423 Void payment #75623						4,498.00-
6/15/2023	AR Receipt Summary	Bank	AR-Receipt	45912	11,063.86		
6/15/2023	OPCA Reference: 1 Receipt(s)						4,125.06
6/15/2023	OPCC Reference: 5 Receipt(s)						6,938.80
6/15/2023	Summarized AP Payments	Payments	AP-Payment	45885		31,202.10	
6/15/2023	CFSA Check: 76425						30,562.10
6/15/2023	James Howell Check: 76424						640.00
6/16/2023	AR Receipt Summary	Bank	AR-Receipt	45919	3,652.07		
6/16/2023	OPCA Reference: 1 Receipt(s)						3,184.07
6/16/2023	OPCC Reference: 6 Receipt(s)						468.00
6/16/2023	Summarized AP Payments	Payments	AP-Payment	45889		3,060.00	
6/16/2023	CREW PROTECTION ENTERPRISES INC. Check: ARV5AF8T						3,060.00
6/19/2023	AR Receipt Summary	Bank	AR-Receipt	45921	22,054.24		
6/19/2023	OPCC Reference: 17 Receipt(s)						22,054.24
6/19/2023	Summarized AP Payments	Payments	AP-Payment	45889		66,973.05	
6/19/2023	AAA Propane Service, Inc. Check: 76426						343.00
6/19/2023	Airgas USA, LLC Check: 76427						235.88
6/19/2023	County Fire Protection Check: 76428						3,584.99
6/19/2023	Creative Lighting Concepts Check: 76429						2,257.05
6/19/2023	Department Of Forestry & Fire Protection Check: 76430						4,260.00
6/19/2023	State Of California Check: 76431						340.00
6/19/2023	Dunn Edwards Paints Check: 76432						423.62
6/19/2023	eCash Events, LLC. Check: 76433						862.41
6/19/2023	EFN Web, LLC Check: 76434						1,395.00
6/19/2023	Environmental Health Division Check: 76435						306.06
6/19/2023	Grainger Check: 76436						4,835.41
6/19/2023	Harbor Freight Check: 76437						121.55
6/19/2023	E.J. Harrison Rolloffs Check: 76438						10,999.85
6/19/2023	The Home Depot Check: 76439						268.90
6/19/2023	Ideal Security & Technology ,Llc. Check: 76440						6,880.80
6/19/2023	Keenan Ventura Check: 76441						210.22
6/19/2023	John Peters Check: 76442						106.55
6/19/2023	Southern California Edison Company Check: 76443						27,881.10
6/19/2023	Standard Site Rentals Check: 76444						1,660.66
6/20/2023	AR Receipt Summary	Bank	AR-Receipt	45923	3,057.94		
6/20/2023	OPCA Reference: 1 Receipt(s)						3,499.94
6/20/2023	OPCC Reference: 1 Receipt(s)						78.00
6/20/2023	OPCC Reference: 1 Receipt(s)						520.00-
6/20/2023	Summarized AP Payments	Payments	AP-Payment	45885		2,580.73	
6/20/2023	Southern California Gas Company Check: 1710709						2,229.91
6/20/2023	Southern California Gas Company Check: 1710709						350.82
6/21/2023	AR Receipt Summary	Bank	AR-Receipt	45925	109,036.99		
6/21/2023	OPCA Reference: 1 Receipt(s)						97,733.10
6/21/2023	OPCA Reference: 1 Receipt(s)						4,226.69
6/21/2023	OPCC Reference: 9 Receipt(s)						7,077.20
6/21/2023	Webconnex Fees	JE23-0613	GL-Manual	45881		3,795.12 A	
6/22/2023	AR Receipt Summary	Bank	AR-Receipt	45927	16,882.52		
6/22/2023	OPCA Reference: 2 Receipt(s)						680.00
6/22/2023	OPCA Reference: 1 Receipt(s)						14,343.52
6/22/2023	OPCC Reference: 6 Receipt(s)						1,859.00
6/23/2023	AR Receipt Summary	Bank	AR-Receipt	45929	12,460.85		
6/23/2023	OPCA Reference: 2 Receipt(s)						365.00
6/23/2023	OPCA Reference: 1 Receipt(s)						11,284.65
6/23/2023	OPCC Reference: 1 Receipt(s)						811.20
6/23/2023	AR Receipt Summary	Bank	AR-Receipt	45948	95.00-		
6/23/2023	OPCA Reference: 1 Receipt(s)						95.00-
6/26/2023	AR Receipt Summary	Bank	AR-Receipt	45933	15,049.66		
6/26/2023	OPCA Reference: 1 Receipt(s)						110.00
6/26/2023	OPCA Reference: 2 Receipt(s)						220.00
6/26/2023	OPCA Reference: 1 Receipt(s)						7,119.34
6/26/2023	OPCC Reference: 6 Receipt(s)						7,600.32

General Ledger Detail

Unmerged (6/1/2023 - 6/30/2023)

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Date	Posting Description	Reference	Source	Merge #	Debit	Credit	Balance
11300-00-20-400-A CASH IN BANK-OPERATING							
6/26/2023	Summarized AP Payments	Payments	AP-Payment	45889		68,134.27	
6/26/2023	Acorn Newspapers Check: 76445						2,406.70
6/26/2023	Ventura Water Check: 76446						5,965.23
6/26/2023	Dunn Edwards Paints Check: 76447						910.22
6/26/2023	E.J. Harrison Roloffs Check: 76448						175.00
6/26/2023	Megan Hook Check: 76449						3,089.41
6/26/2023	HP Media, LLC Check: 76450						5,000.00
6/26/2023	It's Only Temporary Check: 76451						32,526.00
6/26/2023	It's Only Temporary Check: 76451 Void payment #75660						32,526.00-
6/26/2023	It's Only Temporary Check: 76458						8,131.50
6/26/2023	It's Only Temporary Check: 76459						8,131.50
6/26/2023	It's Only Temporary Check: 76460						8,131.50
6/26/2023	It's Only Temporary Check: 76461						8,131.50
6/26/2023	Juneteenth Celebration of Ventura County Check: 76452						500.00
6/26/2023	Keenan Ventura Check: 76453						260.14
6/26/2023	Lowe's Check: 76462						5,411.99
6/26/2023	Lowe's Check: 76463						6,405.10
6/26/2023	QUADIENT FINANCE USA, INC. Check: 76454						1,992.71
6/26/2023	RC Makes Check: 76455						2,000.00
6/26/2023	The Toland Group Check: 76456						1,305.15
6/26/2023	Ventura Steel, Inc. Check: 76457						186.62
6/27/2023	AR Receipt Summary	Bank	AR-Receipt	45935	6,231.64		
6/27/2023	OPCA Reference: 1 Receipt(s)						132.00
6/27/2023	OPCA Reference: 1 Receipt(s)						6,021.64
6/27/2023	OPCC Reference: 1 Receipt(s)						78.00
6/28/2023	AR Receipt Summary	Bank	AR-Receipt	45937	29,743.93		
6/28/2023	OPCA Reference: 1 Receipt(s)						15.00
6/28/2023	OPCA Reference: 1 Receipt(s)						25,033.33
6/28/2023	OPCC Reference: 3 Receipt(s)						4,695.60
6/28/2023	Summarized AP Payments	Payments	AP-Payment	45889		700.32	
6/28/2023	Stevenson's Restaurant Supply Check: 76464						700.32
6/29/2023	AR Receipt Summary	Bank	AR-Receipt	45939	14,086.06		
6/29/2023	OPCA Reference: 2 Receipt(s)						747.50
6/29/2023	OPCA Reference: 2 Receipt(s)						550.00
6/29/2023	OPCA Reference: 1 Receipt(s)						12,190.56
6/29/2023	OPCC Reference: 3 Receipt(s)						598.00
6/29/2023	Summarized AP Payments	Payments	AP-Payment	45889		67,796.05	
6/29/2023	AAA Propane Service, Inc. Check: 76465						226.00
6/29/2023	Bay Alarm Company Check: 76466						702.00
6/29/2023	California Authority Of Racing Fairs Check: 76467						13,494.00
6/29/2023	California Authority Of Racing Fairs Check: 76467 Void payment #75679						13,494.00-
6/29/2023	California Authority Of Racing Fairs Check: 76489						8,996.00
6/29/2023	California Authority Of Racing Fairs Check: 76490						4,498.00
6/29/2023	Card Integrators Check: 76468						829.68
6/29/2023	Creative Awards Check: 76469						176.93
6/29/2023	CREW PROTECTION ENTERPRISES INC. Check: ARWLG39						3,060.00
6/29/2023	Aarna Dalsania Check: 76470						250.00
6/29/2023	Department Of Forestry & Fire Protection Check: 76471						8,160.00
6/29/2023	Grainger Check: 76472						345.35
6/29/2023	Hanson's Backflow Check: 76473						7,493.00
6/29/2023	House Sanitary Supply, Inc. Check: 76474						481.29
6/29/2023	Ideal Security & Technology ,Llc. Check: 76475						7,154.02
6/29/2023	Keenan Ventura Check: 76476						2,638.04
6/29/2023	Catalina Linn Check: 76477						500.00
6/29/2023	Briceida Lopez Check: 76478						100.00
6/29/2023	Jennifer Martin Check: 76479						1,250.00
6/29/2023	Lisa McGowan Check: 76487						369.82
6/29/2023	Deposit Refunds Check: 76480						300.00
6/29/2023	Rubber Neck Signs Check: 76481						498.18
6/29/2023	SECURITY DETECTION Check: 76482						15,340.00
6/29/2023	SECURITY DETECTION Check: 76482 Void payment #75694						15,340.00-
6/29/2023	SECURITY DETECTION Check: 76491						7,670.00
6/29/2023	SECURITY DETECTION Check: 76492						7,670.00
6/29/2023	The Toland Group Check: 76483						184.43
6/29/2023	Ubiquiti Store USA Check: 76484						1,167.25
6/29/2023	Valley Scene Magazine Check: 76485						2,700.00
6/29/2023	Wells Fargo Vendor Financial Services Check: 76486						376.06

General Ledger Detail

Unmerged (6/1/2023 - 6/30/2023)

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Date	Posting Description	Reference	Source	Merge #	Debit	Credit	Balance
11300-00-20-400-A CASH IN BANK-OPERATING							
6/30/2023	AR Receipt Summary	Bank	AR-Receipt	45941	14,096.09		
6/30/2023	OPCA Reference: 2 Receipt(s)					295.00	
6/30/2023	OPCA Reference: 1 Receipt(s)					11,091.89	
6/30/2023	OPCC Reference: 3 Receipt(s)					2,709.20	
6/30/2023	Summarized AP Payments	Payments	AP-Payment	45889		3,840.00	
6/30/2023	James Howell Check: 76488						3,840.00
11300-00-20-400-A		Net:	56,299.30		364,471.19	308,171.89	1,654,574.30
		\$ Trial Balances					
				Adjustments:		5,159.56	
				Transfers:			
				Net Received:	364,471.19		
				Net Disbursed:		303,012.33	



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

June 30, 2023

D2023 - 01

TO: All District Agricultural Association CEOs
SUBJECT: Bagley Keene Exemption Sunset Date – June 30, 2023

Shortly after the beginning of the COVID-19 emergency, Governor Newsom issued Executive Order N-29-20, suspending teleconference meeting requirements and allowing state and local agencies to conduct meetings virtually. [Senate Bill 189, Section 20](#) was passed in 2022, extending the Governor's Executive Order and allowing DAA boards to continue holding meetings with all members via teleconference. **This provision is set to expire on June 30, 2023.** This letter is to provide our DAA's guidance to adhere to Bagley-Keene Open Meeting Act laws.

The Fairs and Exposition Branch is closely following [Senate Bill 544 \(Laird\)](#), which was introduced to expand the accessibility of teleconferenced meetings. During the COVID-19 pandemic, we learned that teleconferencing has become an essential piece of technology for communication and collaboration. SB 544 will make public engagement easier by improving the communication between each other and overall, improving public accessibility by reducing the need to travel for meetings. If successful, SB 544 will take effect January 1, 2024.

Beginning July 1, 2023, DAAs must revert to the 2004 Bagley-Keene Open Meeting Act rules. Below is a short summary/ refresher of the Bagley Keene Act that will take effect July 1, 2023:

Applicability: What is a "Meeting?"

- Any congregation of a majority of the members of a state body at the same time and place to hear, discuss, or deliberate upon any item that is within the subject matter jurisdiction of the state body to which it pertains.
- In order to call a meeting to order and conduct any votes, a majority of members must be present to meet a quorum (5).

Serial Meetings

Serial Meetings are prohibited by Bagley-Keene. State law stipulates: "A majority of the members of a state body shall not, outside of a meeting authorized by this chapter, use a series of communications of any kind, directly or through intermediaries, to discuss, deliberate, or take action on any time of business that is within the subject matter of the state body." Serial meetings can be conducted in person or electronically. Serial



meetings can also be conducted through communications with representatives of members acting as intermediaries.

Public Notice and Agenda Requirements

- **Notice of Meeting**
 - Must be posted online at least 10 days in advance.
 - Must be provided to individuals who request a copy of the notice in writing.
 - Must include date, time, and location of meeting and name, address, and telephone number of contact person for more information.
 - Must include the name of Board Members attending remotely, as well as the location (including address) of where they will be attending.
- **Agenda**
 - Brief description of items to be discussed at the meeting in either open or closed session.
 - Each item must be sufficiently described to allow the public to determine whether to attend the meeting – a brief description is sufficient.
 - Closed session items must reference specific statutory authority for consideration in closed session.
- **Other Considerations**
 - Notice, agenda, and supporting documents are public records and must be made available to the public.
 - Board packet documents shall be made available at the board meeting, and available in alternative formats if requested. Govt. Code section 11125.1(b)

Attending Remotely

- For board members to attend remotely, **locations must be open to the public and those locations must be included on the agenda when it is posted 10 days prior to the meeting.**
- Boards may broadcast their meetings via teleconference, Zoom, Microsoft Teams or other web-based services.
- Zoom link or teleconference lines are to be posted on the agenda.

Public Participation

- Members of the public may only comment or participate if attending at a physical location.
- Opportunity to address the state body on all meeting agenda items and on matters not on the agenda, but within the subject matter jurisdiction of the state body.
- The body can elect to consider comments from the public on any matter under the body's jurisdiction.



- No conditions may be set for attendance at or participation in a public meeting, for example:
 - Sign-in or self-identification is not required
 - Cannot prohibit criticism of state body.
 - May limit time per speaker, if necessary, but only if limits apply to all speakers, not only some speakers.
 -
- All meetings must comply with the Americans with Disabilities Act (ADA)

Voting

- If a teleconference option is available, all votes must be by roll call vote.
- All votes must be recorded in the minutes to show the vote count.

If you have any questions or need additional information, please do not hesitate to contact Sarah Pelle, at 916-900-5368.

Sincerely,



Mike Francesconi
Branch Chief



STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
23-105	Tina Kaminsky	Exhibits/Premiums Assistant	\$4,000.00
23-106	Ventura County Handweaver	Agriculture/LL Entertainment	\$650.00
23-107	Bath Fitter	1 Year Sponsorship	\$10,000.00
23-108	Culligan Water of Ventura	1 Year Sponsorship	\$9,000.00 (\$3,112 Cash & \$5,888)
23-109	Dave Lowenstein	Ticket Advisor	\$2,250.00
23-110	Jeff Hiller - Shaky Feelin	Grounds Entertainment	\$850.00
23-111	Georgina Rodriguez - Alma de Mexico	Grounds Entertainment	\$500.00
23-112	Shavonn Swain - The 90's Babiez	Grounds Entertainment	\$500.00
23-113	Ian Suelter-Davison	Small Livestock Barn Maintenance	\$1,000.00
23-114	Max Castro	Small Livestock Barn Maintenance	\$1,000.00
23-115	James Howell	Maintenance Supervisor	\$16,100.00
23-116	Mike Haden - Cougar Adams	Grounds Entertainment	\$8,000.00
23-117	Charros of Rock - Outlaw Mariachi	Grounds Entertainment	\$5,000.00
23-118	Laura Rankin - Ride Captain Ride	Grounds Entertainment	\$5,500.00
23-119	Jennifer Russell	Horse Show Manager	\$2,100.00
23-120	Patricia Demers	Horse Show Ring Steward	\$1,200.00
23-121	Kathy LaChaine	Horse Show Secretary	\$1,200.00
23-122	Rosemary Presburger	Horse Show Awards/Gate	\$700.00
23-123	Katie Twohy	Horse Show Announcer	\$950.00

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
23-144	Suzann Bryan	Clerk - Floriculture	\$475.00
23-145	Cynthia Haith	Clerk - Floriculture	\$475.00
23-146	Susan J Diller	Assistant Superintendent - Floriculture	\$2,200.00
23-147	Barbara L Schneider	Superintendent - Floriculture	\$4,000.00
23-148	Vern Morseman	Models Chairman - GM	\$150.00
23-149	Vinyl Gypsies	Grounds Entertainment	\$500.00
23-150	Richard Guajardo - Heart & Soul	Grounds Entertainment	\$800.00
23-151	Erik Tarkianinen - The 805 Social Club	Grounds Entertainment	\$350.00
23-152	Adam Powell - Whiskey Business	Grounds Entertainment	\$400.00
23-153	Wes Dalton - Casual Business	Grounds Entertainment	\$350.00
23-154	Warren Takahashi - Pier 101 Band	Grounds Entertainment	\$300.00
23-155	Illunis Music	Grounds Entertainment	\$500.00
23-156	Patrick Maynard	Security/Parking Supervisor	\$5,000.00
23-157	Cinnamon Howell	Credential Manager	\$6,000.00
23-158	Teresa Russell	Electric Violist	\$500.00
23-159	Steven Dalzell	Stage Manager	\$3,500.00
23-160	Jennifer Waite	ShoWorks Entry Clerk-Floriculture	\$2,500.00
23-161	Taylor Lindsey	Ring Clerk Jr Show LL	\$1,000.00
23-162	Jordyn Blankenship	Rink Clerk Jr Show LL	\$1,000.00
23-163	Amy Lockman	Ring Clerk Open Show LL	\$1,200.00
23-164	Sarah Mendoza	Ring Clerk Jr Show LL	\$1,200.00
23-165	Holly Cavey	Office Manager LL	\$5,500.00
23-189	Crew Protection Services	Fairtime Secuirty	NTE \$358,000.00

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
23-190	Valley Coast Security	Fairtime Secuirty	NTE \$132,250.00
23-191	Medallion Protective Services	Fairtime Secuirty	NTE \$146,000.00
23-192	Los Cool Arrows	Grounds Entertainment	\$800.00
23-193	DJ JC Rythym	Grounds Entertainment	\$350.00
23-194	Alignment Healthcare	1 Year Sponsorship	\$2,500.00

Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE/EVENT
23-070	Trendi Eats LLC	805 Night Market	\$15,641.00	9/8/23-9/10/23
23-071	Zoppe Family Inc.	Circus	\$11,000.00	12/15/23-01/01/24
23-072	Seaside Oddities Expo	Themed Vendor Market	\$13,406.00	9/30/23 -10/1/23
23-073	Seaside Highland Games	Scottish Festival	\$35,604.00	10/14/23-10/15/23
23-074	Ignite ATA Martial Arts	Martial Arts Tournament	\$4,214.00	9/30/23
23-075	Seaside Sports Collectors Expo	Sports Cards and Memorabilia	\$2,035.00	10/1/23
23-076	HighTide Robotics Inc.	Youth Robotics Event	\$6,504.00	10/20/23-10/22/23
23-077	Latino Business Expo	Business Expo	\$3,493.00	10/26/23
23-079	Xtreme Backyards	Spa Show	\$8,104.00	10/27/23 - 10/29/23
23-080	CBF Productions	Off Site Shuttle Parking	\$5,200.00	7/15/23-7/16/23
23-081	Ventura Visitors & Convention Bureau	X Games/Drone Show	\$500.00	7/21/23-7/23/23

CONCESSION AGREEMENTS

23-218	Log Cabin Kettle Korn	25% or \$2000
23-219	Erika's Succulents	\$375.00
23-220	Rhino's Glazed Almonds	\$1,900.00
23-221	VIP Smile Lounge	\$1,000.00
23-222	San Buenaventura Women's Club	\$388.00
23-223	Cal Coast Fans	\$2,550.00
23-224	JX Style	\$2,200.00
23-225	Hi Sen	\$2,650.00
23-226	WC Innovations Gardening Booth	\$2,550.00
23-227	Narcotics Anonymous	\$408.00
23-228	Stress Pop Slime	\$1,275.00
23-229	Helm & Sons Amusement	40% or 48% per Attraction
23-230	Front Harness	\$195.00
23-231	Buena Music Association	25% or \$2000
23-232	Kailani's Crafts	\$1,275.00
23-233	Ryan Needham Fudge Trailer	25% or \$2000
23-234	Mark Hill Enterprises	25% or \$2000
23-235	Xtreme Backyards	\$5,950.00
23-236	CEF Ventura County/Little Red Schoolhouse	\$612.00
23-237	5 Star Culinary	\$2,800.00
23-238	DAV #24 Veteran's Services	\$408.00
23-239	Ventura College	\$408.00
23-240	Calvary Chapel	\$408.00
23-241	Ventura County Area Agency on Aging	\$55.00

CONCESSION AGREEMENTS

23-242	Ventura County Elections	\$223.00
23-243	Seeds 4 Change	\$195.00

Judging Agreements

Contract #	JUDGE	DEPARTMENT	JUDGING	AMOUNT
23-26	Scott King	Floriculture	Gardens/Cut Flowers/Disp	\$225.00
23-27	Nolan Darnell	DC Horse Show	Draft Classes	\$1,800.68
23-28	John Freiburger	DC Horse Show	Carriage Show	\$3,000.00
	Joey Strait	Home Arts	Clothing & Textiles	2 tix
	Pat Matherson	Home Arts	Clothing & Textiles	2 tix
	Julie Gardner	Home Arts	Clothing & Textiles	2 tix
	Linda Wilkinson	Home Arts	Clothing & Textiles	2 tix
	Mary Bangs	Home Arts	Clothing & Textiles	2 tix
	Jo Stalder	Home Arts	Clothing & Textiles	2 tix
	Kaity Von Rader-Fraker	Home Arts	Clothing & Textiles	2 tix
	Susie Meach	Home Arts	Clothing & Textiles	2 tix
	Melinda Hernandez	Home Arts	Clothing & Textiles	2 tix
	Lois Perry	Home Arts	Clothing & Textiles	2 tix
	Carol Dawes	Home Arts	Clothing & Textiles	2 tix
	Lynne Woods	Home Arts	Clothing & Textiles	2 tix
	Mary Stec	Home Arts	Preserved Foods	2 tix
	Carol Dawes	Home Arts	Preserved Foods	\$0.00
	Sue Diller	Home Arts	Preserved Foods	\$0.00
	Sharon Swearingen	Home Arts	Preserved Foods	2 tix
	Jean Boyer	Home Arts	Preserved Foods	2 tix
	Jo Stalder	Home Arts	Preserved Foods	\$0.00
	Susan King	Home Arts	Preserved Foods	2 tix