

Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Jennifer McGuire, CEO

Tuesday, June 25th, 2024 at 11:00 a.m.

Ventura County Fairgrounds – 1st Floor of the Derby Club

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

II. Pledge of Allegiance

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comments on Items Not on the Agenda

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

V. Presentations

VI. Approval of Minutes

A. May 28th, 2024 Board Meeting Minutes

VII. Financial Report

A. 2024 Financials

B. Discussion and possible action regarding 2023 STOP

VIII. Old Business

A. Discussion regarding policies

B. Facility Update

C. 2024 Fair Update

D. X-Games Update

- IX. Board Correspondence**
 - A. Letter from Kerrie Allen – Discussion and possible action regarding JLA petition to tag a new animal.
 - B Letters from Nickie Perez/Christina Mallek/Cody Hicks - Discussion and possible action regarding JLA petition to tag a new animal.
- X. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.**
 - A. Agreements
 - 1. Standard Agreements
 - 2. Rental Agreements – Interim
 - 3. Concession Agreements
 - 4. Judging Agreements
- XI. CEO Report**
- XII. Presidents Report**
- XIII. Director’s Comments**
- XIV. Future Agenda Items**
- XV. Closed Session:** Pursuant to Government Code Section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:
 - A. Personnel Matters Gov. Code 11126 (a)(1)
- XVI. Adjourn**

Americans With Disabilities Act

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

BOARD MEETING NOTICE

The 31st DAA Board of Directors will be holding a board meeting on
Tuesday, June 25th, 2024 at 11:00 a.m.
Ventura County Fairgrounds – 1st Floor of the Derby Club

BOARD OF DIRECTORS

Dan Long (President), Guillermo Rodriguez Ceja Jr. (Vice President), Betsy Chess, Leslie Cornejo, Cecilia Cuevas, Leah Lacayo, Miriam Mack, Shanté Morgan-Carter

STAFF

Jen McGuire, CEO, Heidi Ortiz, Deputy Manager, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Coordinator, Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor and Megan Hook, PR and Marketing

Public Participation

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at www.venturacountyfair.org.

AMERICANS WITH DISABILITIES ACT

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Board of Directors Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Jennifer McGuire, Acting CEO

Tuesday, May 28th, 2024 at 9:00 a.m.
Ventura County Fairgrounds – McBride Hall

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:03 a.m. and called to order by President Long.

Directors present: President, Dan Long, Vice President, Guillermo Rodriguez Ceja, Betsy Chess, Leslie Cornejo, M. Cecilia Cuevas, Leah Lacayo, Miriam Mack and Shanté Morgan-Carter.

Staff present: Jen McGuire, CEO, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Manager, Megan Hook, PR & Marketing Firm, Emilee Inez, Exhibits Supervisor, Gerry Duran, Maintenance Supervisor, Joe Hutchison, Maintenance Electrician and Heidi Ortiz, Deputy Manager.

Guests Present: Liz Campos, Kathie Moore and Heather Ellis.

There were no conflicts of interest with any of the Board members that were present.

II. Pledge of Allegiance

Director Mack led all present in the Pledge of Allegiance.

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comment on Items Not on the Agenda

In accordance with State law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

V. Presentations

A. Heather Ellis, EMS Administrator, Ventura Fire Department

Ms. Ellis explained that she is the EMS Administrator for the Fire Department and explained that after working various events at the fairgrounds one thing she recognized not being around the grounds are AEDs. She knows we rent the facilities out and it is a growing concern statistically in the county that cardiac arrests are increasing. She explained how they work and what the costs are. Stop the bleed kits was also something

she suggested the board to consider. She recommends that any building made rentable should have an AED in them. Staff were asked to come back at an appropriate time with an approach to buying these AEDs.

VI. Approval of Minutes

A. April 16th, 2024 Board Meeting Minutes

MOTION: To approve the April 16th, 2024 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo (Second)	X		
Director Cuevas	X		
Director Lacayo (Motion)	X		
Director Mack	X		
Director Morgan-Carter	X		
Vice President Ceja	X		
President Long	X		

VII. Financial Report

A. Financial Report

Ms. McGuire explained that all the financials have shifted over to CFSA who are having to redesign multiple years to get a final number. They have not closed out 2023 yet, so there was a month-to-month comparison of revenue and expenses. The maintenance department has the biggest expense, but there are a lot of projects that need to get done. Ms. Martin been doing a lot of research for CFSA so they can move forward with closing everything out. The accounts have all been changed so everything must be moved around. They are still reconciling various accounts that go all the way back to 2007. CFSA is changing things so there will be a Fair budget and a non-Fair budget.

VIII. Old Business

A. Discussion and possible action regarding policies

Director Morgan-Carter asked to table this item because they need at least one more meeting before they make their final recommendations to the board.

B. Facility Update

CEO McGuire explained that it is a continuation from last month. There are a lot of ongoing projects like the gas line replacement project, getting the grounds ready for the California Strawberry Festival, repairing and painting the barns, landscaping, tree trimming and replacing lights. One of the vendors has painted a mural on the side of McBride Hall and there are resources to come in and possibly paint more.

Mr. Duran explained that he is working with the City and Cal Trans to lay asphalt on Rodeo Row and a part of the main parking lot. They will bring the machine and the labor, and the fairgrounds would pay for the asphalt.

President Long commented that he was amazed when he walked around the grounds at how much has been done and the improvements that have been made.

Ms McGuire explained that there are a couple of grants she is looking into and will apply for.

C. 2024 Fair Update

Ms Hook, Marketing and Publicity

- The website has been flipped and everything has been transferred over. It is designed to be mobile first, so that will be a user's best experience and that is how the majority of our traffic visits the site. They are trying to give year-round events a bigger placement on the home page and event page. They are still working on the custom pages and staff has identified some things that need to be corrected/updated.
- The LED screen on the corner has been a great addition. It has been kept up to date with relevant information and events that are happening each week.
- They are working with a lot of community partners.
- They are collaborating with the Supervisor of schools to deploy information such as Fair activities like the poster contest and read and ride.
- She started working with the Foundation on their marketing and getting their story out. They have added 11 new members to their board totaling 17. Last week the Foundation toured the fairgrounds and they were incredibly impressed by the work that has been done. They are motivated and excited to raise money for the fairgrounds and are talking about big goals and how to achieve them. The VC Reporter was here and they are working on a feature on the Foundation and the projects that are being accomplished on grounds. As he interviewed different members, he asked two common questions which was "Why" and "Why Now?" They all had a slightly different answer, but they all had one thing in common and that was CEO McGuire. They talked about her enthusiasm for the fairgrounds for new events and bigger ideas and it was contagious to also have that excitement and sense of elevating things, which is our key word this year.
- The poster contest judging is tomorrow. There were over 240 posters this year and last year there were 32. The \$10 fee was eliminated, and it was expanded to kindergarten through twelfth grade. In addition to the invitation the Directors received, there will be community members, past judging panels and organizers that we have at the fair to judge the posters.
- Entertainment is happening right now and there has been a really good response. The concept of "Go free or go VIP" was introduced along with the Fair partnering with CBF Productions. Starting last week, they started introducing the actual entertainment lineup one by one day by day. Thursday the tickets go on sale.
- They are marketing read and ride, favorite photo submissions/entries, graphics for the Junior Livestock Auction brochure, pricing out the gate and VIP concert promotional items, they started their print advertising, reviewing and negotiating proposals for media companies, securing content creators and working on the list of signage needs. The goal this year is to educate the public on the changes that we've made in a positive manner.

Madalyn Johnson, Concessions Manager

- She has reached the point where she works with the health department almost every three days. She has 75 food vendors, and she is starting to shepherd them through the process. We have the most arduous process in any Fair in the State of California with the health department.
- With the elevated experience, she is putting in the VIP and general admission area some food vendors that hit all the different areas like something sweet, crunchy, savory, delicious and new. Peiranos will be in the VIP area doing something specific to the community that they love and a possible picnic situation that can be offered to everyone.
- Community is doing really well. Dr. Lily Tamai, who just took a position at Channel Islands, has a completely different side which is Asian Pacific Islanders. She will present a list once everyone is finalized. The community is very interested in this 150th Fair; there are so many groups inquiring about getting in which is really great to see.
- She feels like this is really the time to elevate customer service. She wants to make sure they all have the information needed to make that happen. Ms. Eryn Johnson, who works in the concessions office, is the epitome of customer service.
- Commercial vendors have been pouring in and they are up to about 137.

CEO McGuire mentioned that staff is reopening the Garden Street entrance to the public. The fire marshal has approved it, and she feels it will help a lot of the vendors on that end of the property. Ms. Johnson has been able to relocate some of the community vendors to different areas, so that will be a great addition this year.

Emilee Inez, Exhibits Supervisor

- Entries are open and there are about 400 entries that have come through. In 2023, there were about 12,000 entries and 25% of the people registered within the last 48 hours. She will be working with Ms. Hook on marketing and getting people to register early.
- There was a Small Livestock Exhibitor meeting last week. It is one of the most specific departments and there are over 1,000 divisions and category combinations. There were about 50 people who came, and they got to help them with the registration process and answer any questions that they had.
- This Saturday will be the Large Livestock tagging part II with the lambs, goats and swine.
- Other than volunteering on grounds, the Junior Fair Board has been hard at work with planning their games and working with their committees. This year they have introduced the media committee, and they are hard at work. They are in charge of photographing and cataloging everything the JFB does. She mentioned their own Instagram and encouraged everyone to go follow (@VCFairJFB). They are doing department chats where different members of the Fair staff come and about what their job entails.

Marty Lieberman, Sponsorship Coordinator

- Sponsorships are going well and he is expecting an all-time high. There are about twenty sponsors currently and he is projecting to be about 10% to 15% above the all time high.
- He is hoping to bring in seven to eight more sponsors.
- He is excited about all the changes and energy in the room, and it has all helped with the sponsorship department.
- If anyone would like to see the sponsors they are on the website where they are all well represented.

CEO McGuire explained that there will be a new area called the Speakeasy that will be accessible only to sponsors, Fair Board members and the Foundation Board. It will be a special area that will be staffed from about 4pm to 9 pm. She explained that the box seats will be true box seats this year, but will have access to the VIP area and be elevated. She also added that at the June meeting there will be maps on display and Mr. Maynard will walk the Board through how the front entrance will work, how the traffic will flow and the process of the cashless carnival. Also, she just got back from Mules Days and has confirmed with those groups to have the mules come in and do demonstrations.

D. X Games Update

Mr. Amelio explained that the X Games officially starts move-in June 6th. They will be building for roughly two weeks and the actual event takes place June 28th – 30th. The major difference this year is that they are activating both the carnival lot and main lot. There will be food and beverages in both areas. They will have multiple performances each night on the stage that will be in the back. They have announced two of the three acts. Mr. Amelio and Mr. Duran meet with them weekly. He is also meeting with them and the City weekly as well as independently almost daily. There is a lot being learned from event to event and those things are being applied to the next event. For instance, any traffic issues that came up during the Strawberry Festival have been rectified and the solution will be applied to the X Games.

Mr. Amelio explained that the sales revenue for the last month was down slightly from last year roughly about \$68,000 which is due to the Skull and Roses cancellation, and we did not have Pak House return this year. He is working with Mr. Maynard on admissions and parking. There will be a hiring day June 15th and hours are still to be determined. This will be open to anyone interested in admissions, parking, maintenance and security. There is still a large slate of events between now and the Fair. There is an expanding Summerfest Dog Show, Circus Vargas, X Games, Surf Rodeo, Tequila and Taco and a Tatto Expo. He is very happy with the way the California Strawberry Festival went. There were about 41,000 people which was down from 2023. The traffic was much better and all the meetings ahead of time with the different organizations involved really helped.

E. Surfers Point Managed Retreat

CEO McGuire explained that there was a community meeting last month. They are on track to start work after Labor Day this year. They are working on a Public Arts component for which there has been \$300k that will be spent on that.

IX. Board Correspondence

CEO McGuire explained that there was a circular letter explaining that there will be an in-person training day at the OC Fair.

X. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-3, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

A. Agreements

1. Standard Agreements
2. Rental Agreements – Interim
3. Concession Agreements

MOTION: To approve the consent agenda with items A, 1-3.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo (Motion)	X		
Director Cuevas (Second)	X		
Director Lacayo	X		
Director Mack	X		
Director Morgan-Carter	X		
Vice President Ceja	X		
President Long	X		

XI. CEO Report

- She can't reiterate enough how the Foundation and the new members are going to be a game changer for the fairgrounds. It will be amazing in years to come and with Ms. Hook's work on the PR and marketing will be huge. The story has never been told and it is time that it is and gets out to the community. One thing that they do want to do is have a joint board meeting so that the vision of both boards can align, and they can build that relationship.
- She is still working on the fairgrounds partnerships and with the help of Director Chess, the Executive Director with the Ventura Music Festival wants to do something with us and build a partnership and do some outreach with different projects along with the Rotary.
- She is scheduled to be a speaker for the California Woman in Agriculture in June and will let everyone know when that will be held if anyone would like to attend. She will do a quick overview of our mission, vision, purpose and our goals.
- She is continuing to work with downtown and all of our neighbors and partners. Just in the result of the Strawberry Festival, it has been a tremendous success. Mr. Amelio goes to all of the networking meetings to get our name out there.

- We have acquired some additional parking lots and those will be given out at the next meeting.
- She has a meeting tomorrow with the Director of the Ventura County Community Arts Council regarding some mural projects on grounds. The Quonset huts is something she would like to see done, and there is a huge building down by the horse arena that she would like to see done.
- We are continuing with staff updates and trying to get people into civil service positions which Ms. Ortiz has been working really hard to get done. It is a long process, and she is hoping to officially have a Business Assistant, Event Coordinator and Exhibits Representative II.
- There is a lot of talk out there about naming rights and sponsors and that is one thing that her and Ms. Ortiz will be working on with Mr. Terry, Ms. Hook and President Long on. There will be a menu put together of what's needed, what are talking points are in terms of price and get that approved through legal and send it back to the Foundation board to go out and find it for us. There are a lot of ag companies that want to come in and put their name on it, but we want to make sure it is done right.

XII. President's Report

- He did check with Mr. Southwick from CDFA regarding meeting with the Foundation and did say that was fine and it could be done like a workshop. It would be noticed like any other meeting, and they are thinking about doing it sometime after the Fair. He did sit in on the Foundation's last meeting and it was exciting to see all the enthusiasm.
- Every time he has to do a report he is excited because he is seeing all this stuff and all the enthusiasm which is contagious. Staff is doing a great job and it makes him feel proud to be a part of everything.

XIII. Director's Comments

Director Lacayo

- She is very excited about the Fair and X Games coming and all the work that is being done on the grounds.
- She thanked the staff for all their hard work.

Director Cuevas

- She attended the Bagley-Keene and Ethics training provided by the State which was very informative and hopes everyone gets the chance to attend that, which will probably help with everyone's roles and responsibilities. Mr. Southwick is always available for comments, questions, calls or anything like that.
- She is very excited about the grounds and what is going on here. It is very evident to her, under CEO McGuire's leadership, that this place has turned around, and the overall staff quality, enthusiasm and dedication is apparent. People don't follow what they don't aspire or admire to be, and this staff is all in when it comes to CEO McGuire. She is very excited to have her here and hopes that we can continue this positive trajectory because it is long overdue.

Director Morgan-Carter

- She is happy and excited, as she always is, when she hears all the great reports and with the 150th celebration and bringing all these great groups from the community in.
- She will have this as a future agenda item and mentioned that Director Cornejo had brought it up previously but look at how we recognize directors as they retire out. Director Bradbury was never recognized and if there are any directors in the future how they want to handle that.

Director Mack

- She is impressed with everything that staff is doing and can't wait to see how it all plays out.

Director Chess

- One of the things mentioned when she was first on the board, and it hasn't even been a year, but who are we as a board and whether or not this is a proactive or reactive board. It seems with the first two meetings it was reactive to all the problems that we were facing, but it seems that we have turned a corner thanks to CEO McGuire. We are now able to think ahead and be proactive, which is very exciting.

Director Cornejo

- She just wanted to share the excitement about this year and all the coming changes.

Vice President Ceja

- He was lucky enough to attend three events at the fairgrounds since the last board meeting. He brought his family out to the different events which were the Latino Business Expo, the Fishing Expo and the California Strawberry Festival. He was able to get photos from the cross that overlooks our beautiful layout of the grounds. Everyone heard the press last year about the traffic, but to see everything flowing from that hillside was great.
- Also, coming today to see the slab completed was great. There are a lot of things changing real quick and our timeline is tight.
- He congratulated staff for getting everything organized, laid out and completed just in time for our big events.

XIV. Future Agenda Items

1. Fair 2024 Update
2. X-Games Update
3. Facility Update
4. Director's retirement activities

XV. Adjourn

The meeting was adjourned at 10:53 a.m.

Submitted by: _____
Heidi Ortiz, Deputy Manager

Approved by: _____
Jennifer McGuire, CEO Ventura Fairgrounds

Approved by: _____
Dan Long, Board President

31st DAA, Ventura County Fair
Income Statement
Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
OPERATING REVENUES:														
Admission Revenues	ADMIS	-	-	-	-	-	179,943	35,018	-	-	-	-	-	214,961
Commercial Space	COMSP	3,250	11,331	6,770	7,000	7,850	2,000	144,130	9,235	-	-	-	-	191,565
Carnival Revenues	CARN	-	-	-	-	-	54,595	-	-	-	-	-	-	54,595
Concession Revenues	CSREV	778	44,086	31,228	43,962	7,545	4,159	44,501	435	-	-	-	-	176,693
Exhibit Revenues	EXREV	-	-	1,320	810	1,250	5,400	25,267	-	-	-	-	-	34,047
Horse Show Revenues	HSREV	-	-	-	-	-	-	-	-	-	-	-	-	-
Entertainment Revenues	ETREV	-	-	-	-	-	109,363	507	-	-	-	-	-	109,870
Miscellaneous Fair Revenues	MFREV	40,000	20,000	16,000	16,779	66,360	35,500	-	-	-	-	-	-	194,639
Facility Sales - Interim Revenues	INTRE	118,636	210,096	159,437	134,407	268,249	167,238	38,970	-	3,000	-	2,127	-	1,102,160
Satellite Wagering Revenues	SWREV	22,025	27,792	36,616	21,648	-	-	-	-	-	-	-	-	108,080
Prior Year Revenue	PYREV	(5,450)	-	-	-	-	-	-	-	-	-	-	-	(5,450)
Other Revenues	OTREV	1,644	2,496	3,064	4,263	2,063	2,004	145	-	-	-	-	-	15,679
TOTAL OPERATING REVENUES		\$ 180,882	\$ 315,801	\$ 254,435	\$ 228,869	\$ 353,317	\$ 560,201	\$ 288,537	\$ 9,670	\$ 3,000	\$ -	\$ 2,127	\$ -	2,196,840
OPERATING EXPENDITURES:														
Administration Expenses	ADEXP	85,335	73,351	109,525	87,419	76,979	46,065	16,177	16,177	16,177	16,024	16,024	16,025	575,276
Maintenance Expenses	MNEXP	192,746	131,386	194,831	188,147	211,878	80,661	105	65	-	-	-	-	999,819
Publicity Expenses	PBEXP	-	5,749	7,856	491	3,642	-	-	-	-	-	-	-	17,738
Concession Expenses	CSEXP	6,053	10,763	7,190	8,124	13,988	5,412	3,500	6,920	-	-	-	-	61,949
Attendance Expenses	ATEXP	-	975	-	1,500	5,414	7,584	41,420	-	1,500	-	-	-	58,392
Premium Expenses	PREXP	-	3,699	-	-	-	-	-	9,500	-	-	-	-	13,199
Exhibit Expenses	EXEXP	1,038	1,243	344	5,592	6,705	3,285	-	31,250	-	-	-	-	49,457
Horse Show Expenses	HSEXP	-	-	-	-	-	-	-	1,500	-	-	-	-	1,500
Entertainment Expenses	ETEXP	-	-	5,000	5,000	30,000	788	-	176,350	-	-	-	-	217,138
Miscellaneous Fair Expenses	MFEXP	25,208	5,000	11,243	4,197	16,887	12,186	-	-	-	-	-	-	74,722
Facility Sales - Interim Expenses	INTEX	42,830	45,203	51,499	76,228	41,579	24,418	-	-	-	-	-	-	281,757
Satellite Wagering Expenses	SWEXP	4,542	1,984	2,334	8,470	127	532	-	-	-	-	-	-	17,989
Equipment Expenses	EQUIP	1,525	3,710	5,003	323	874	-	-	-	-	-	-	-	11,435
Prior Year Expenses	PYEXP	(940)	4,544	35	-	-	-	-	-	-	-	-	-	3,639
Cash Over/Short	CAOS	(1,090)	(2,936)	(817)	(134)	(327)	(432)	-	-	-	-	-	-	(5,736)
TOTAL OPERATING EXPENSES		\$ 357,247	\$ 284,669	\$ 394,043	\$ 385,357	\$ 407,746	\$ 180,499	\$ 61,201	\$ 241,762	\$ 17,677	\$ 16,024	\$ 16,024	\$ 16,025	2,378,274
NET OPER PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ (176,365)	\$ 31,131	\$ (139,608)	\$ (156,488)	\$ (54,429)	\$ 379,703	\$ 227,336	\$ (232,092)	\$ (14,677)	\$ (16,024)	\$ (13,897)	\$ (16,025)	(181,434)
Depreciation	90000	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	397,917
Pension Expense	96000	-	-	-	-	-	-	-	-	-	-	-	-	-
OPEB Expense	96001	-	-	-	-	-	-	-	-	-	-	-	-	-
NET OPER PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ (209,525)	\$ (2,028)	\$ (172,768)	\$ (189,647)	\$ (87,589)	\$ 346,543	\$ 194,176	\$ (265,251)	\$ (47,836)	\$ (49,184)	\$ (47,057)	\$ (49,185)	\$ (579,351)

Income Statement

31st DAA, Ventura County Fair
Income Statement
Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
State Allocation	31200	214,500	-	-	-	-	-	-	-	-	-	-	-	214,500
Training Allocations	31300	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Project Reimbursement Funds	31900	-	-	-	-	6,000	-	-	-	-	-	-	-	6,000
One-Time Revenue Sources	32500	-	-	-	-	-	-	-	-	-	-	-	-	-
Contributions from Other Govt Sources	33000	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Operating Funds Used for Operation	34000	-	-	-	-	-	-	-	-	-	-	-	-	-
NET PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 38,135	\$ 31,131	\$ (139,608)	\$ (156,488)	\$ (48,429)	\$ 379,703	\$ 227,336	\$ (232,092)	\$ (14,677)	\$ (16,024)	\$ (13,897)	\$ (16,025)	\$ 39,066
NET PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 4,975	\$ (2,028)	\$ (172,768)	\$ (189,647)	\$ (81,589)	\$ 346,543	\$ 194,176	\$ (265,251)	\$ (47,836)	\$ (49,184)	\$ (47,057)	\$ (49,185)	\$ (358,851)

31st DAA, Ventura County Fair
Revenue Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
ADMISSIONS TO GROUNDS:														
Gate Admissions	40000-00-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Presale Admissions	40100-00-100	-	-	-	-	-	179,943	558	-	-	-	-	-	180,501
Presale Admissions - Livestock	40110-00-100	-	-	-	-	-	-	34,460	-	-	-	-	-	34,460
TOTAL ADMISSION TO GROUNDS		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 179,943	\$ 35,018	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 214,961
COMMERCIAL SPACE:														
Commercial Space	41000-00-100	3,250	11,331	6,770	7,000	7,850	2,000	144,130	9,235	-	-	-	-	191,565
TOTAL COMMERCIAL SPACE		\$ 3,250	\$ 11,331	\$ 6,770	\$ 7,000	\$ 7,850	\$ 2,000	\$ 144,130	\$ 9,235	\$ -	\$ -	\$ -	\$ -	\$ 191,565
CARNIVAL REVENUE:														
Carnival	40500-00-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Carnival - Presale	40510-00-100	-	-	-	-	-	54,595	-	-	-	-	-	-	54,595
TOTAL CARNIVAL REVENUE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 54,595	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 54,595
CONCESSION REVENUE:														
Food Concession	42100-60-100	-	42,750	30,100	43,250	5,850	2,000	750	-	-	-	-	-	124,700
Alcohol Concession	42300-60-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Vendor Parking	45000-60-100	-	-	-	-	-	-	3,100	-	-	-	-	-	3,100
Stock Struck	45010-60-100	-	-	-	-	-	-	1,100	-	-	-	-	-	1,100
Camping Fees	46500-60-100	-	-	-	-	-	1,790	16,940	-	-	-	-	-	18,730
Reimbursable Revenues	48500-60-100	-	490	420	-	620	-	22,611	435	-	-	-	-	24,576
Vendor App Fees	48700-60-100	778	846	708	712	1,075	369	-	-	-	-	-	-	4,488
TOTAL CONCESSION REVENUE		\$ 778	\$ 44,086	\$ 31,228	\$ 43,962	\$ 7,545	\$ 4,159	\$ 44,501	\$ 435	\$ -	\$ -	\$ -	\$ -	\$ 176,693
EXHIBIT REVENUE:														
Exhibit Entry Fees	EXENT	-	-	410	520	-	-	16,652	-	-	-	-	-	17,582
Donated Awards	43100-80-100	-	-	900	-	1,250	5,400	-	-	-	-	-	-	7,550
Parking Revenue - Livestock	45000-80-100	-	-	-	-	-	-	6,260	-	-	-	-	-	6,260
Camping Fees	46500-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Reimbursable Revenues	48500-80-100	-	-	-	-	-	-	2,355	-	-	-	-	-	2,355
Other Misc Revenue	48700-80-100	-	-	10	(10)	-	-	-	-	-	-	-	-	-
Donations	48810-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Junior Fair Board Revenue	48700-80-160	-	-	-	300	-	-	-	-	-	-	-	-	300
TOTAL EXHIBIT REVENUE		\$ -	\$ -	\$ 1,320	\$ 810	\$ 1,250	\$ 5,400	\$ 25,267	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34,047
HORSE SHOW REVENUE:														
Entry Fees - Open Draft/Carralge	43000-25-150	-	-	-	-	-	-	-	-	-	-	-	-	-
Stall Fees - Open Draft/Carralge	43300-25-150	-	-	-	-	-	-	-	-	-	-	-	-	-
Entry Fees - Youth Open	43000-25-151	-	-	-	-	-	-	-	-	-	-	-	-	-
Stall Fees - Youth Open	43300-25-151	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL HORSE SHOW REVENUE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Revenues

31st DAA, Ventura County Fair
Revenue Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
ENTERTAINMENT FAIR REVENUE														
Admission - Box Seats	40000-75-100	-	-	-	-	-	100,557	-	-	-	-	-	-	100,557
Admission - Motorsports	40010-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Admission - Rodeo	40130-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Commission on Sales	41500-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Misc Revenue	48700-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL ENTERTAINMENT FAIR REVENUE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,557	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,557
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)														
Parking Revenue	45000-00-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Camping Fees	46500-00-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Misc Revenue	48700-00-100	-	-	-	1,779	560	-	-	-	-	-	-	-	2,339
Donations Revenue	48810-00-100	-	-	-	-	300	-	-	-	-	-	-	-	300
Sponsorship Revenue	48800-50-100	40,000	20,000	16,000	15,000	65,500	35,500	-	-	-	-	-	-	192,000
TOTAL MISCELLANEOUS FAIR		\$ 40,000	\$ 20,000	\$ 16,000	\$ 16,779	\$ 66,360	\$ 35,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 194,639
INTERIM REVENUE														
Concession Revenue (alcohol & beverages)	42300-40-400	-	18,083	21,227	2,900	5,941	-	-	-	-	-	-	-	48,151
Parking Revenue	45000-40-400	16,087	68,440	21,700	4,351	31,990	20,959	-	-	-	-	-	-	163,527
Parking Revenue - Beachfront	45010-40-400	15,070	4,567	12,094	5,458	8,479	8,552	-	-	-	-	-	-	54,220
Building Rental	46100-40-400	18,930	34,420	40,030	71,908	72,170	108,312	-	-	-	-	(100)	-	345,670
Building Rental - Derby Club	46110-40-400	18,556	16,000	16,000	16,000	16,000	-	-	-	-	-	-	-	82,556
Grounds Rental	46200-40-400	19,776	28,126	17,876	11,276	24,832	24,652	-	-	2,400	-	-	-	128,938
Equipment Rental (chairs, tables, etc.)	46300-40-400	10,835	15,335	8,962	6,137	21,176	365	-	-	-	-	1,850	-	64,659
Camping Fees	46500-40-400	2,310	770	-	495	7,885	225	38,495	-	-	-	-	-	50,180
Reimbursable Revenue - Utilities	48500-40-400	490	3,598	1,900	3,805	45,980	410	475	-	-	-	-	-	56,658
Outside Security	48510-40-400	-	2,000	-	-	-	-	-	-	-	-	-	-	2,000
In House Security	48520-40-400	-	-	-	-	-	-	-	-	-	-	-	-	-
Standby Labor	48530-40-400	5,270	5,457	6,336	3,292	8,856	1,224	-	-	600	-	200	-	31,235
Set-Up/Clean-Up Fees	48550-40-400	11,062	10,280	10,124	3,480	20,046	2,464	-	-	-	-	177	-	57,633
Fire Marshall	48560-40-400	-	720	960	-	2,400	-	-	-	-	-	-	-	4,080
Trash/Dumpster Hauling	48570-40-400	-	-	1,500	-	2,000	-	-	-	-	-	-	-	3,500
Other Misc Revenue	48700-40-400	250	-	728	5,306	494	75	-	-	-	-	-	-	6,853
Sponsorship Revenue	48800-50-400	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INTERIM REVENUE		\$ 118,636	\$ 207,796	\$ 159,437	\$ 134,407	\$ 268,249	\$ 167,238	\$ 38,970	\$ -	\$ 3,000	\$ -	\$ 2,127	\$ -	\$ 1,099,860
SATELLITE WAGERING														
Admission	40000-20-200	-	1,261	-	-	-	-	-	-	-	-	-	-	1,261
Commission	41500-20-200	22,025	26,530	36,616	21,648	-	-	-	-	-	-	-	-	106,819
Parking Revenue	45000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year Revenue	49000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL SATELLITE WAGERING REVENUE		\$ 22,025	\$ 27,792	\$ 36,616	\$ 21,648	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108,080

Revenues

31st DAA, Ventura County Fair
Revenue Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
TOTAL PRIOR YEAR REVENUE ADJ	49000-00-000	(5,450)	-	-	-	-	-	-	-	-	-	-	-	(5,450)
TOTAL PRIOR YEAR REVENUE		\$ (5,450)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (5,450)
OTHER OPERATING REVENUE														
Reimbursable Revenue	48500-00-000	-	-	-	-	-	-	145	-	-	-	-	-	145
Other Misc Revenue (Convenience Fees, SE Rebates, etc.)	48700-00-000	225	1,166	1,163	1,977	2,063	2,004	-	-	-	-	-	-	8,598
Interest Earnings	48710-00-000	1,419	1,331	1,901	2,285	-	-	-	-	-	-	-	-	6,936
Donations	48810-00-000	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL OTHER OPERATING REVENUE		\$ 1,644	\$ 2,496	\$ 3,064	\$ 4,263	\$ 2,063	\$ 2,004	\$ 145	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,679

Revenues

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
ADMINISTRATION EXPENSE														
Salaries & Wages - Perm	50000-11-000	16,065	13,587	13,442	13,781	13,781	8,213	-	-	-	-	-	-	78,869
Salaries & Wages - Temp	50100-11-000	8,748	7,491	13,524	9,546	12,179	5,763	-	-	-	-	-	-	57,249
Compensated Leave	50300-11-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-11-000	2,579	2,498	2,466	2,297	2,360	260	-	-	-	-	-	-	12,460
PERS Employer Contribution	51010-11-000	5,905	6,012	7,828	6,698	7,952	4,335	-	-	-	-	-	-	38,730
OPEB Employer Contribution	51020-11-000	357	504	347	353	353	208	-	-	-	-	-	-	2,122
Payroll Taxes	51100-11-000	1,506	1,442	1,884	1,567	1,883	1,024	-	-	-	-	-	-	9,305
Worker's Comp Insurance	51200-11-000	2,472	2,066	2,191	2,170	1,687	852	-	-	-	-	-	-	11,438
Unemployment Insurance	51300-11-000	-	-	16,325	-	-	-	-	-	-	-	-	-	16,325
Current year - Bad Debt Expense	53000-11-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Bank / CC Charges	54000-11-000	705	2,643	1,280	1,798	-	-	-	-	-	-	-	-	6,426
Interest Expense	54010-11-000	26	445	104	83	52	-	-	-	-	-	-	-	710
Director Expense	56000-11-000	2,860	-	384	-	-	-	-	-	-	-	-	-	3,244
Dues & Subscription	57000-11-000	4,300	175	-	-	500	-	-	-	-	-	-	-	4,975
Insurance	60000-11-000	23,782	23,782	23,782	32,611	23,782	23,782	16,024	16,024	16,024	16,024	16,024	16,025	247,669
Other Misc Expense	65000-11-000	-	-	-	2,889	534	-	-	-	-	-	-	-	3,423
Postage	67000-11-000	-	-	500	-	7	-	152	152	152	-	-	-	964
Professional Services	69000-11-000	4,842	10,144	7,094	11,460	10,248	774	-	-	400	150	-	-	45,113
Audit Cost	69010-11-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Office Supples & Expense	74000-11-000	1,265	543	15,594	978	823	390	-	-	(400)	(150)	-	-	19,043
Telephone	75000-11-000	827	827	827	841	837	464	-	-	-	-	-	-	4,623
Travel / Training Expense	77000-11-000	9,095	1,194	1,952	347	-	-	-	-	-	-	-	-	12,588
TOTAL ADMINISTRATION EXPENSE		\$ 85,335	\$ 73,351	\$ 109,525	\$ 87,419	\$ 76,979	\$ 46,065	\$ 16,177	\$ 16,177	\$ 16,177	\$ 16,024	\$ 16,024	\$ 16,025	\$ 575,276
MAINTENANCE & GENERAL OPERATIONS														
Salaries & Wages - Perm	50000-12-000	25,947	4,743	12,970	12,929	17,608	10,623	-	-	-	-	-	-	84,820
Salaries & Wages - Temp	50100-12-000	47,026	51,922	69,542	73,116	99,104	41,649	-	-	-	-	-	-	382,359
Employee Benefits	51000-12-000	4,590	4,598	4,566	4,628	4,566	3,052	(5)	-	-	-	-	-	25,994
PERS Employer Contribution	51010-12-000	12,519	16,027	15,258	16,996	19,440	9,417	-	-	-	-	-	-	89,659
OPEB Employer Contribution	51020-12-000	336	613	444	444	373	373	-	-	-	-	-	-	2,655
Payroll Taxes	51100-12-000	3,536	4,238	4,356	4,712	6,136	2,713	-	-	-	-	-	-	25,691
Worker's Comp Insurance	51200-12-000	5,436	6,053	6,106	7,188	6,883	3,189	-	-	-	-	-	-	34,855
Utilities - Electrical	63000-12-000	48,581	465	26,144	15,688	24,035	-	-	-	-	-	-	-	114,912
Utilities - Gas/Propane	63010-12-000	275	4,234	2,704	1,677	890	-	-	-	-	-	-	-	9,780
Utilities - Water/Sewer	63020-12-000	18,403	14,984	5,032	6,094	4,624	-	-	-	-	-	-	-	49,137
Grounds Maintenance & Repairs	64000-12-000	318	-	559	7,885	7,736	173	-	-	-	-	-	-	16,671
Equipment Maintenance	64010-12-000	2,487	4,178	7,995	15,324	3,052	360	-	-	-	-	-	-	33,397
Professional Services	69000-12-000	6,400	10,050	15,609	15,329	4,336	3,496	110	65	-	-	-	-	55,396
Equipment Rental	72000-12-000	7,755	3,877	4,873	4,073	3,877	3,877	-	-	-	-	-	-	28,333

Expenses

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
Supplies & Expenses	74000-12-000	9,138	2,877	17,470	39	9,145	1,739	-	-	-	-	-	-	40,408
Telephone Expenses	75000-12-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Travel & Training Expenses	77000-12-000	-	1,505	-	-	-	-	-	-	-	-	-	-	1,505
Trash/Waste Removal	78000-12-000	-	1,022	1,202	2,023	-	-	-	-	-	-	-	-	4,248
TOTAL MAINTENANCE EXPENSE		\$ 192,746	\$ 131,386	\$ 194,831	\$ 188,147	\$ 211,878	\$ 80,661	\$ 105	\$ 65	\$ -	\$ -	\$ -	\$ -	\$ 999,819
PUBLICITY EXPENSE														
Advertising	52000-13-100	-	500	906	-	3,332	-	-	-	-	-	-	-	4,738
Professional Services	69000-13-100	-	5,157	4,700	-	261	-	-	-	-	-	-	-	10,117
Program Expense	70000-13-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Promotional Expense	71000-13-100	-	-	2,250	-	49	-	-	-	-	-	-	-	2,299
Supplies & Expense	74000-13-100	-	92	-	491	-	-	-	-	-	-	-	-	583
TOTAL PUBLICITY EXPENSE		\$ -	\$ 5,749	\$ 7,856	\$ 491	\$ 3,642	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,738
CONCESSION EXPENSE														
Salaries & Wages - Perm	50000-60-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	50100-60-100	4,125	5,189	5,322	5,852	6,652	3,505	-	-	-	-	-	-	30,644
Employee Benefits	51000-60-100	-	-	-	5	-	-	-	-	-	-	-	-	5
Payroll Taxes	51100-60-100	316	321	294	353	377	199	-	-	-	-	-	-	1,859
PERS Employer Contribution	51010-60-100	1,241	1,183	1,085	1,350	1,434	616	-	-	-	-	-	-	6,909
OPEB Employer Contribution	51020-60-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-60-100	316	321	294	353	377	199	-	-	-	-	-	-	1,859
Worker's Comp Insurance	51200-60-100	371	454	394	489	392	214	-	-	-	-	-	-	2,314
Professional Expense	69000-60-100	-	3,500	-	-	3,500	788	3,500	6,920	-	-	-	-	18,208
Tent & Booth Rent Expense	72000-60-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expense	74000-60-100	-	118	95	74	1,633	91	-	-	-	-	-	-	2,010
TOTAL ATTENDANCE OPERATIONS		\$ 6,368	\$ 11,084	\$ 7,485	\$ 8,477	\$ 14,364	\$ 5,611	\$ 3,500	\$ 6,920	\$ -	\$ -	\$ -	\$ -	\$ 63,809
ATTENDANCE OPERATIONS														
Salaries & Wages - Temp	50100-70-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-70-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-70-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance	51200-70-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Professional Services	69000-70-100	-	-	-	750	750	750	20,710	-	750	-	-	-	23,710
Professional Services - Carnival	69010-70-100	-	-	-	750	750	750	20,710	-	750	-	-	-	23,710
Security Expense	73000-70-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expense	74000-70-100	-	975	-	-	655	-	-	-	-	-	-	-	1,630
Supplies & Expense - Carnival	74010-70-100	-	-	-	-	-	6,084	-	-	-	-	-	-	6,084
TOTAL ATTENDANCE OPERATIONS		\$ -	\$ 975	\$ -	\$ 1,500	\$ 2,155	\$ 7,584	\$ 41,420	\$ -	\$ 1,500	\$ -	\$ -	\$ -	\$ 55,134

Expenses

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
Premium Expense (Excluding Horse Show)														
Premium Cash Awards	66000-85-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses	74000-85-100	-	3,699	-	-	-	-	-	-	-	-	-	-	3,699
TOTAL PREMIUM EXPENSE		\$ -	\$ 3,699	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,699
EXHIBIT EXPENSE														
Salaries & Wages - Perm	50000-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	EXWAT	-	-	-	3,784	4,252	2,153	-	-	-	-	-	-	10,189
Compensated Leave	50300-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-80-100	-	-	-	1,178	1,330	592	-	-	-	-	-	-	3,100
OPEB Employer Contribution	51020-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	EXPT	-	-	-	289	325	165	-	-	-	-	-	-	779
Worker's Comp Insurance	EXWC	-	-	-	316	251	131	-	-	-	-	-	-	698
Other Misc Expense	65000-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Trophies & Ribbons	66010-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Sponsored Cash	66020-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses	EXSE	942	150	-	26	225	-	-	-	-	-	-	-	1,342
Professional Services	EXPRO	-	-	-	-	321	-	-	31,250	-	-	-	-	31,571
Volunteer Event	74010-80-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Travel & Training	77000-80-100	96	884	344	-	-	-	-	-	-	-	-	-	1,324
Junior Fair Board Expense	65000-80-160	-	209	-	-	-	243	-	-	-	-	-	-	452
TOTAL EXHIBIT EXPENSE		\$ 1,038	\$ 1,243	\$ 344	\$ 5,592	\$ 6,705	\$ 3,285	\$ -	\$ 31,250	\$ -	\$ -	\$ -	\$ -	\$ 49,457
HORSE SHOW EXPENSE (Excluding Premiums)														
Professional Services - Open Draft/Carraige	69000-25-150	-	-	-	-	-	-	-	1,500	-	-	-	-	1,500
Supplies & Expenses - Open Draft/Carraige	74000-25-150	-	-	-	-	-	-	-	-	-	-	-	-	-
Professionsl Services - Youth Open	69000-25-151	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses - Youth Open	74000-25-151	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL HORSE SHOW EXPENSE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ 1,500
FAIR ENTERTAINMENT EXPENSE														
Salaries & Wages - Temp	50100-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance	51200-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Entertainment - Rodeo	58000-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Entertainment - Grounds Acts	58010-75-100	-	-	-	-	-	-	-	169,350	-	-	-	-	169,350
Entertainment - Motrosports	58020-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Entertainment - Concerts	58030-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Entertainment - Community Event	58040-75-100	-	-	-	-	-	-	-	-	-	-	-	-	-

Expenses

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
Supplies & Expense - Grandstands	74000-75-100	-	-	-	-	25,000	-	-	-	-	-	-	-	25,000
Supplies & Expense - Grounds Acts	74010-75-100	-	-	5,000	5,000	5,000	788	-	7,000	-	-	-	-	22,788
TOTAL FAIRTIME ATTRACTIONS		\$ -	\$ -	\$ 5,000	\$ 5,000	\$ 30,000	\$ 788	\$ -	\$ 176,350	\$ -	\$ -	\$ -	\$ -	\$ 217,138
MISCELLANEOUS FAIR EXPENSE														
ADMINISTRATION														
Salaries & Wages - Perm	50000-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	50100-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
OPEB Employer Contribution	51020-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance Insurance	51200-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Director's Expense	56000-11-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses	74000-11-100	-	-	-	-	-	111	-	-	-	-	-	-	111
MAINTENANCE														
Salaries & Wages - Perm	50000-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	50100-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
OPEB Employer Contribution	51020-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance	51200-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Utilities (electric, gas, water, sewer, etc.)	63000-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Professional Services	69000-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Rental	72000-12-100	-	-	-	(927)	3,716	9,655	-	-	-	-	-	-	12,445
Supplies & Maintenance	74000-12-100	20,208	-	3,248	124	5,041	-	-	-	-	-	-	-	28,621
Trash/Waste Removal	78000-12-100	-	-	-	-	-	-	-	-	-	-	-	-	-
FACILITY SALES														
Salaries & Wages - Perm	50000-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	50100-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
OPEB Employer Contribution	51020-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance	54000-40-000	-	-	-	-	-	-	-	-	-	-	-	-	-
Professional Services	69000-40-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses	74000-40-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Telephone	75000-40-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Travel & Training	77000-40-100	-	-	-	-	-	-	-	-	-	-	-	-	-

Expenses

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
SPONSORSHIP														
Professional Services	69000-50-100	5,000	5,000	5,000	5,000	5,000	-	-	-	-	-	-	-	25,000
Equipment Rental	72000-50-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses	74000-50-100	-	-	-	-	-	-	-	-	-	-	-	-	-
PARKING														
Salaries & Wages - Temp	50100-65-100	-	-	-	-	126	-	-	-	-	-	-	-	126
Employee Benefits	51000-65-100	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-65-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-65-100	-	-	-	-	2	-	-	-	-	-	-	-	2
Worker's Comp Insurance	51200-65-100	-	-	-	-	7	-	-	-	-	-	-	-	7
Overflow Parking Rental	72000-65-100	-	-	-	-	-	2,400	-	-	-	-	-	-	2,400
Equipment Rental	72001-65-100	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expense	74000-65-100	-	-	-	-	-	20	-	-	-	-	-	-	20
OTHER FAIR														
Professional Services	69000-00-100	-	-	2,995	-	2,995	-	-	-	-	-	-	-	5,990
TOTAL MISCELLANEOUS FAIR		\$ 25,208	\$ 5,000	\$ 11,243	\$ 4,197	\$ 16,887	\$ 12,186	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,722
INTERIM EXPENSE														
PUBLICITY														
Advertising	52000-13-400	441	441	(158)	1,253	1,240	20	-	-	-	-	-	-	3,237
Professional Services	69000-13-400	293	5,738	5,553	1,013	1,019	-	-	-	-	-	-	-	13,614
Promotional Expense	71000-13-400	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies & Expenses	74000-13-400	124	-	311	1,448	-	-	-	-	-	-	-	-	1,883
FACILITY SALES														
Salaries & Wages - Perm	50000-40-400	7,780	5,759	5,759	5,759	7,155	3,260	-	-	-	-	-	-	35,472
Salaries & Wages - Temp	50100-40-400	2,826	2,585	2,007	2,608	1,566	1,469	-	-	-	-	-	-	13,061
Employee Benefits	51000-40-400	1,625	1,629	1,629	1,629	1,629	815	-	-	-	-	-	-	8,956
PERS Employer Contribution	51010-40-400	2,954	2,563	2,385	2,594	2,153	880	-	-	-	-	-	-	13,529
OPEB Employer Contribution	51020-40-400	189	490	165	165	167	82	-	-	-	-	-	-	1,258
Payroll Taxes	51100-40-400	776	603	558	604	621	253	-	-	-	-	-	-	3,415
Worker's Comp Insurance	51200-40-400	955	729	575	699	514	288	-	-	-	-	-	-	3,761
Professional Services	69000-40-400	2,100	908	3,600	(54)	-	-	-	-	-	-	-	-	6,554
Promotional Expense	71000-40-400	-	-	-	-	-	-	-	-	-	-	-	-	-
Rental Expense	72000-40-400	600	-	-	-	-	-	-	-	-	-	-	-	600
Outside Security Expense	73000-40-400	14,252	14,083	17,616	15,552	16,496	6,528	-	-	-	-	-	-	84,527
Supplies & Expenses	74000-40-400	-	107	-	658	-	6,084	-	-	-	-	-	-	6,849
Telephone	75000-40-400	59	59	59	59	59	59	-	-	-	-	-	-	354
Travel & Training	77000-40-400	674	-	-	-	-	-	-	-	-	-	-	-	674
Trash/Waste Removal	78000-40-400	-	3,006	3,536	5,951	-	-	-	-	-	-	-	-	12,494
PARKING														

Expenses

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
Salaries & Wages - Temp	50100-65-400	6,132	5,538	7,025	6,654	7,781	4,065	-	-	-	-	-	-	37,196
Employee Benefits	51000-65-400	-	-	-	5	-	-	-	-	-	-	-	-	5
PERS Employer Contribution	51010-65-400	359	247	215	416	477	246	-	-	-	-	-	-	1,960
Payroll Taxes	51100-65-400	147	167	144	182	243	122	-	-	-	-	-	-	1,005
Worker's Comp Insurance	51200-65-400	552	484	520	556	459	248	-	-	-	-	-	-	2,819
Equipment Maintenance	64010-65-400	(7)	-	-	-	-	-	-	-	-	-	-	-	(7)
Professional Services - PK	69000-65-400	-	-	-	28,430	-	-	-	-	-	-	-	-	28,430
Supplies & Expense - Main Lot	74000-65-400	-	66	-	46	-	-	-	-	-	-	-	-	112
Supplies & Expense - Beach Lot	74010-65-400	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INTERIM EXPENSE		\$ 42,830	\$ 45,203	\$ 51,499	\$ 76,228	\$ 41,579	\$ 24,418	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 281,757

Expenses

31st DAA, Ventura County Fair
Expense Month-To-Month Comparison
December 31, 2024

Description	Acct. No.	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
SATELLITE WAGERING EXPENSE														
Salaries & Wages - Perm	50000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	50100-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
OPEB Employer Contribution	51020-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance	51200-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
CARF Dues	57000-20-200	4,498	-	-	4,498	-	-	-	-	-	-	-	-	8,996
Grounds Maintenance & Repairs	64000-20-200	-	-	-	-	66	-	-	-	-	-	-	-	66
Professional Services	69000-20-200	44	-	-	44	-	-	-	-	-	-	-	-	88
Supplies & Expenses	74000-20-200	-	-	-	-	61	532	-	-	-	-	-	-	594
Trash Removal	78000-20-200	-	1,984	2,334	3,928	-	-	-	-	-	-	-	-	8,246
Prior Year Expenses	80000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL SATELLITE WAGERING EXPENSE		\$ 4,542	\$ 1,984	\$ 2,334	\$ 8,470	\$ 127	\$ 532	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,989
EQUIPMENT EXPENSE														
Non Capitalized(cost less than \$5000 and life less than one year														
Equipment Funded by Fair	87500-00-000	1,525	3,710	5,003	323	874	-	-	-	-	-	-	-	11,435
TOTAL EQUIPMENT EXPENSE		\$ 1,525	\$ 3,710	\$ 5,003	\$ 323	\$ 874	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,435
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT														
Prior Year Adjustments	80000-00-000	(940)	4,544	35	-	-	-	-	-	-	-	-	-	3,639
PRIOR YEAR OPERATING EXPENSE		\$ (940)	\$ 4,544	\$ 35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,639
CASH SHORTAGES & OVERAGES														
Cash +/- Interim	85000-00-000	(1,090)	(2,936)	(817)	(134)	(327)	(432)	-	-	-	-	-	-	(5,736)
CASH (OVER)/UNDER		\$ (1,090)	\$ (2,936)	\$ (817)	\$ (134)	\$ (327)	\$ (432)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (5,736)
DEPRECIATION EXPENSE														
Depreciation	90000-00-000	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	33,160	397,917
Prior Year Depreciation Expense	80010-00-000	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL DEPRECIATION EXPENSE		\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 33,160	\$ 397,917
PENSION EXPENSE														
Pension Expense	96000-00-000	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL PENSION EXPENSE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OPEB EXPENSE														
OPEB Expense	96010-00-000	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL OPEB EXPENSE		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Expenses

31st DAA, Ventura County Fair
Junior Livestock Auction
Month-To-Month Comparison
December 31, 2024

DETAIL	Account Number	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
AUCTION REVENUES:														
Commission Revenue	41500-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Buyers Receipts	47600-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Misc Revenue	48700-30-300	-	-	-	-	-	-	720	-	-	-	-	-	720
Interest Revenue	48710-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Slaughter Fees	48720-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Sponsorships	48800-30-300	-	-	-	-	1,600	-	-	-	-	-	-	-	1,600
Donations	48810-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year Revenue	49000-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL REVENUES		-	-	-	-	1,600	-	720	-	-	-	-	-	2,320
AUCTION EXPENDITURES:														
Bad Debt Expense	53000-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Bank/CC Charges	54000-30-300	20	10	10	2	-	-	-	-	-	-	-	-	42
Payments to Sellers	57600-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Hauling and Slaughter	65000-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Professional Services	69000-30-300	-	-	-	-	321	-	-	-	-	-	-	-	321
Publicity & Marketing	71000-30-300	-	-	-	-	-	21	-	-	-	-	-	-	21
Supplies & Expense	74000-30-300	-	-	-	1,359	-	-	-	-	-	-	-	-	1,359
Lunch Expense	74010-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year Expense	80000-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash Shortage/Overage	85100-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Expense	87500-30-300	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES		20	10	10	1,361	321	21	-	-	-	-	-	-	1,743
NET JLA INCOME		(20)	(10)	(10)	(1,361)	1,279	(21)	720	-	-	-	-	-	577

31st DAA, Ventura County Fair
Satellite Wagering
Month-To-Month Comparison
December 31, 2024

DETAIL	Account Number	Month 1/31/24	Month 2/29/24	Month 3/31/24	Month 4/30/24	Month 5/31/24	Month 6/30/24	Month 7/31/24	Month 8/31/24	Month 9/30/24	Month 10/31/24	Month 11/30/24	Month 12/31/24	Total 2024
REVENUES:														
Admission Revenue	40000-20-200	-	1,261	-	-	-	-	-	-	-	-	-	-	1,261
Commission Revenue	41500-20-200	22,025	26,530	36,616	21,648	-	-	-	-	-	-	-	-	106,819
Parking Revenue	45000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year Revenue	49000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL REVENUES		22,025	27,792	36,616	21,648	-	-	-	-	-	-	-	-	108,080
EXPENDITURES:														
Salaries & Wages - Perm	50000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages - Temp	50100-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefits	51000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
PERS Employer Contribution	51010-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
OPEB Employer Contribution	51020-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	51100-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
Worker's Comp Insurance	51200-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
CARF Dues	57000-20-200	4,498	-	-	4,498	-	-	-	-	-	-	-	-	8,996
Grounds Maintenance & Repairs	64000-20-200	-	-	-	-	66	-	-	-	-	-	-	-	66
Professional Services	69000-20-200	44	-	-	44	-	-	-	-	-	-	-	-	88
Supplies & Expenses	74000-20-200	-	-	-	-	61	532	-	-	-	-	-	-	594
Trash Removal	78000-20-200	-	1,984	2,334	3,928	-	-	-	-	-	-	-	-	8,246
Prior Year Expenses	80000-20-200	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES		4,542	1,984	2,334	8,470	127	532	-	-	-	-	-	-	17,989
NET INCOME		17,483	25,807	34,282	13,179	(127)	(532)	-	-	-	-	-	-	90,091

31st DAA, Ventura County Fair
Capital Assets
December 31, 2024

DESCRIPTION	Date	Reference	Balance
PROPERTY, PLANT & EQUIPMENT AS OF:	1/1/2024		\$ 7,355,494
ACQUISITIONS OF FIXED ASSETS:			
Land		19100-00-000	-
Buildings & Improvements:		19200-00-000	44,851
Construction in Progress:			
Raceway Bleachers		19000-00-900	4,652
Raceway Restrooms		19000-00-901	10,251
Arena & Barns		19000-00-902	25,383
Grounds Bathroom Remodels		19000-00-903	1,379
Reader Board		19000-00-904	28,456
Anacapa Awning Project		19000-00-905	11,817
San Miguel Awning Project		19000-00-906	3,210
Ag Building Improvement		19000-00-907	25,529
Equipment		19300-00-000	84,751
Other Fixed Assets			
Other (provide description):			
TOTAL ACQUISITIONS OF FIXED ASSETS			240,279
DISPOSITIONS OF FIXED ASSETS (Salvaged, Sold, etc.):			
Land			
Buildings & Improvements			
Equipment			
Other Fixed Assets			
Other (provide description):			
TOTAL DISPOSITIONS OF FIXED ASSETS			-
PROPERTY, PLANT & EQUIPMENT AS OF:	12/31/2024		\$ 7,595,773
DEPRECIATION:			
Accumulated Depreciation as of:	1/1/2024		\$ 14,587,232
Less: A/D on Dispositions of Fixed Assets above			
Add: Monthly Depreciation Expense	DEPRE	90000-00-000	397,917
ACCUMULATED DEPRECIATION as of:	12/31/2024		\$ 14,985,149
PROPERTY, PLANT & EQUIPMENT, NET OF DEPRECIATION:	12/31/2024		\$ (7,389,376)
DEBT (ASSOCIATED WITH FIXED ASSETS)	12/31/2024	25000-00-000	-
NET RESOURCES-CAPITAL ASSETS (less related debt):	12/31/2024		\$ (7,389,376)

Heidi Ortiz

Subject: RE: 31st DAA - 2023 STOP & Closing Trial Balances

From: May Xyong <mxyong@cfsa.org>
Sent: Thursday, June 13, 2024 11:56 AM
To: Jen McGuire <jmcguire@venturacountyfair.org>
Cc: Renee Yi <ryi@cfsa.org>; Joji Kume (Joji.Kume@cdfa.ca.gov) <Joji.Kume@cdfa.ca.gov>
Subject: [External] 31st DAA - 2023 STOP & Closing Trial Balances

Hi Jen,

The 2023 STOP is now complete. The STOP and both closing trial balances are attached. As you'll see, there was a significant shift between the operating and pension reserves due to errors in booking the pension adjustments for several years. Additionally, the pension and capital asset reserve were combined with the operating reserve, but I have separated both from the operating reserve.

On the pre-close trial balance, you'll notice a trash can account with a starting balance of \$59827.10. The fair posted revenues and expenses to this account; however, it was not included on the monthly financials and prior STOPs nor was the account closed out from year to year. By year-end, the account had a balance of \$47,343. I adjusted this amount out to the prior year expense account. The net resources increased by \$2.4 million with an ending operating reserve of \$4.1 million, which is very good. If you want to go over the STOP in-depth, you're welcome to give me a call.

Once you've reviewed and approved, please sign page 1 of the STOP and send it along with the closing trial balances to Joji at F&E.

Have a fantastic day!

Best regards,

May Xyong

Accountant Supervisor
California Fair Services Authority
Office (916) 263-6146
mxyong@cfsa.org
www.cfsa.org
Like us on Facebook!

1776 Tribute Road, Suite 100
Sacramento, CA 95815

CFSA and California Fairs
We Are Better Together!
How can we help you today?

Fair Name: Ventura County Fair
City: Ventura

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/23)
Page 1

2023 Statement of Operations

STATEMENT OF OPERATIONS - OPERATING FUND	Reference	Account Number(s)	Jan 1 to Dec 31, 2023
TOTAL NET RESOURCES, January 1			
Net Resources-Unrestricted	Prior Year	29100	\$1,898,345
Unrestricted Net Position-Pension	Prior Year	29400	(\$3,055,390)
Net Resources-Restricted	Prior Year	29300	
Net Resources-Capital Assets, Less Related Debt	Prior Year	29000	3,852,979
Prior Year Audit Adjustment (GASB 68 Adjustment)	Prior Year	various	1,994,578
TOTAL NET RESOURCES, JANUARY 1			4,690,512
RESOURCES ACQUIRED:			
Operating Revenues	from page 2	various	10,240,383
State (Local/Base) Allocation(s) (F&E)	to page 2	31200	0
Training Allocation & Other Fiscal & Admin Assistance (F&E)	to page 2	31300	0
Capital Project Reimbursement Funds	to page 2	31900	267,961
One-time Revenue Sources (fire camp, sale of property, capital project audit adj)	to page 2	32500	0
Contributions from Other Gov't (non-F&E) Sources	to page 2	33000	0
Provide description for Other Gov't (non F&E) Contributions:			
Other (e.g. Flex Capital)	to page 2	34000	865
TOTAL RESOURCES ACQUIRED			10,509,208
RESOURCES APPLIED:			
Operating Expenditure	from page 2	various	8,000,980
Depreciation Expense	from page 2	90000	406,256
Amortization Expense	from page 2	90010	0
Pension Expense	from page 2	96000	(352,400)
OPEB Expense	from page 2	96001	0
TOTAL RESOURCES APPLIED			8,054,835
INCREASE/(DECREASE) IN NET RESOURCES DURING THE YEAR			2,454,372
TOTAL NET RESOURCES, December 31			
Net Resources-Unrestricted	from Sch 1	29100	4,107,710
Unrestricted Net Position-Pension/OPEB	from Sch 1	29400	(708,412)
Net Resources-Restricted	from Sch 1	29300	0
Net Resources-Capital Assets, Less Related Debt	from Sch 1	29000	3,745,586
TOTAL NET RESOURCES, DECEMBER 31			\$7,144,884
Unrestricted Reserve Percentage			51.34%

X

CEO Signature

Date

2023 Fair Theme

Fair Name: Ventura County Fair

City: Ventura

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/23)
Schedule 1

2023 Statement of Operations

STATEMENT OF FINANCIAL CONDITION	Account Number(s)		Dec 31, 2023
ASSETS			
Cash-Unrestricted	11100-11800 *	\$4,832,264	
JLA Cash-Unrestricted	11100-11800 *	\$80,712	
Cash-Restricted	11000		
Total Cash			4,912,976
Accounts Receivable, Net of Allowance for Doubtful Accounts	13100-13300		690,926
JLA Accounts Receivable, Net of Allowance for Doubtful Accounts	13100-13301		2,320
Inventory	14100		17,528
Deferred Charges	14300		58,679
Other Assets	14100, 14700-16200		
Property, Plant & Equipment:			
Construction in Progress	19000	\$247,384	
Land	19100	\$282,915	
Buildings & Improvements	19200	\$17,355,003	
Less Accumulated Depreciation-Buildings & Improvements **	19201	(\$14,159,630)	
Equipment	19300	\$853,772	
Less Accumulated Depreciation-Equipment **	19301	(\$833,858)	
Leasehold Improvements	19400		
Less Accumulated Depreciation-Leasehold Improvements **	19401		
Total Property, Plant & Equipment			18,739,074
Total Accumulated Depreciation			(14,993,488)
Net Property, Plant & Equipment			3,745,586
Net Capital Assets			3,745,586
Total Assets			\$9,428,015
DEFERRED OUTFLOWS OF RESOURCES			
Deferred Outflows of Resources - Pension	16000	\$645,288	
Deferred Outflows of Resources - OPEB	16010	0	
Total Deferred Outflows of Resources			645,288
Total Assets & Deferred Outflow of Resources			\$10,073,302
LIABILITIES			
Special Events Insurance	21100		0
Clearing Account	21400-21410		0
Accounts Payable	21200		194,526
JLA Accounts Payable	21200		0
Sales Tax Payable	21300		0
Payroll Liabilities	22100-22600		11,467
Deferred Revenue	22800		57,067
Other Liabilities	22700, 22900 & 23000		0
Guaranteed Deposits	24100		114,122
Compensated Absences Liability	24500		62,661
Long Term Debt - SB84	25300		545,873
Net Pension Liability	26000		1,323,721
Net OPEB Liability	NOL		0
Total Liabilities			\$2,309,436
DEFERRED INFLOWS OF RESOURCES			
Deferred Inflows of Resources - Pension	25600	\$29,978	
Deferred Inflows of Resources - OPEB	25601	\$0	
Total Deferred Inflows of Resources			29,978
Total Liabilities & Deferred Inflow of Resources			\$2,339,415
NET RESOURCES			
Junior Livestock Auction Reserve	25100		589,003
Total Net Resources (without JLA Reserve):			
Net Resources-Unrestricted	29100	4,107,710	
Unrestricted Net Position-Pension/OPEB	29400	(708,412)	
Net Resources-Restricted	29300		
Net Resources-Capital Assets, Less Related Debt	29000	3,745,586	
Total Net Resources (without JLA Reserve):			\$7,144,884
Total Net Resources			\$7,733,888
Total Liabilities & Net Resources & Deferred Inflow of Resources			\$10,073,302
Debt ratio (total liabilities/total assets)			24%
Ratio of Leave Liability Covered by Cash***			42.34
Debt-to-equity ratio (total liabilities/total net resources)			30%

* If restricted funds are included in cash accounts #11100 through #11800, these funds must be disclosed in a footnote to this report.

** Accumulated depreciation and accumulated amortization should be entered in this form as negative amounts.

*** If number is under 1.0, the Fair has insufficient funds to fully payout leave.

Fair Name: Ventura County Fair
City: Ventura

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
STOP-01 (Rev. 12/23)
Schedule 6

2023 Statement of Operations

Permanent Positions on Payroll for 2023

Total # of Permanent Positions (see below)

1

Expenditure Classification		Total	Pay Rate		Total Per Account		
		Number of				Account	Compensated
Civil Service Class Title		Months	Amount	Per	Acct No.	Totals	Leave Liability
	CEO/Manager						
	Salary (1/1/23-9/15/23)	8.5	10,832.00	mo	50000-11-000	92,072	
	Leave Buyback	1	25,899.95	yr	50000-11-001	25,900	
	Benefit Cash	6	260.00	mo	50000-11-000	1,560	
	TOTAL SALARY					119,532	
	TOTAL LEAVE						0
	CEO/Manager						
	Salary (6/1/23-12/31/23)	7	10,316.00	mo	50000-11-000	72,212	
	Benefit Cash	2	260.00	mo	50000-11-000	520	
	25% Reimbursed Wages (18th DAA)	1	(18,118.00)	yr	50000-11-001	-18,118	
	TOTAL SALARY					54,614	
	TOTAL LEAVE						0
	Executive Assistant						
	Salary (1/1/23-12/31/23)	12	4,743.00	mo	50000-11-000 50000-11-100	56,916	
	Overtime	1	4,422.71	yr	50000-11-000	4,423	
	Benefit Cash	6	260.00	mo	50000-11-000	1,560	
	TOTAL SALARY					62,899	
	TOTAL LEAVE						8,625
	Accountant Trainee						
	Salary (1/1/23-8/31/23)	8	4,481.00	mo	50000-11-000 50000-11-100	35,848	
	Retro Pay	1	3,039.68	yr	50000-11-000	3,040	
	Overtime	1	2,985.95	yr	50000-11-000	2,986	
	Benefit Cash	6	260.00	mo	50000-11-000	1,560	
	Leave Buyback	1	2,878.31	yr	50000-11-000	2,878	
	TOTAL SALARY					46,312	
	TOTAL LEAVE						0

Fair Name: Ventura County Fair
City: Ventura

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
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Schedule 7

2023 Statement of Operations

CAPITAL ASSETS ACQUISITIONS & DISPOSITIONS	Reference	Jan 1 to Dec 31,	Jan 1 to Dec 31,
		2023	2023
PROPERTY, PLANT & EQUIPMENT, January 1:	Prior Year		\$18,440,210
ACQUISITIONS OF FIXED ASSETS:			
Land			
Construction in Progress		247,384	
Buildings & Improvements		26,587	
Leasehold Improvements			
Equipment Pump & Forklift		24,893	
TOTAL ACQUISITIONS OF FIXED ASSETS			298,863
DISPOSITIONS OF FIXED ASSETS:			
Land			
Construction in Progress			
Buildings & Improvements			
Leasehold Improvements			
Equipment			
TOTAL DISPOSITIONS OF FIXED ASSETS			0
PROPERTY, PLANT & EQUIPMENT, December 31:			18,739,074
DEPRECIATION:			
Accumulated Depreciation, January 1	Prior Year		14,587,232
Less: A/D on Dispositions of Fixed Assets above			
Less/Add: Prior Year Audit Adjustment			
Add: Annual Depreciation Expense	from page 2		406,256
ACCUMULATED DEPRECIATION, December 31			14,993,488
PROPERTY, PLANT & EQUIPMENT, NET OF DEPRECIATION, December 31			3,745,586
INTANGIBLE ASSETS, NET OF AMORTIZATION, December 31			0
TOTAL CAPITAL ASSETS, NET, December 31			3,745,586
DEBT (ASSOCIATED WITH CAPITAL ASSETS)			0
NET RESOURCES-CAPITAL ASSETS (less related debt), DECEMBER 31:	To Sch 1		\$3,745,586

Fair Name: Ventura County Fair

City: Ventura

State of California
Department of Food & Agriculture
Fairs & Expositions Branch
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Schedule 9B

2023 Statement of Operations

Employer's Share of Contributions towards Other Postemployment Benefits (OPEB) Plan

This schedule is only required by DAAs.

Monthly Employer's Contribution (July 1, 2022 - December 31, 2023)

Month	Contributions
Jul-22	1,286.89
Aug-22	1,352.91
Sep-22	1,344.34
Oct-22	1,344.34
Nov-22	1,248.56
Dec-22	1,152.78
Jan-23	1,152.78
Feb-23	1,152.78
Mar-23	1,152.78
Apr-23	1,152.78
May-23	1,152.78
Jun-23	1,400.36
Jul-23	1,353.64
Aug-23	1,353.64
Sep-23	1,112.42
Oct-23	899.80
Nov-23	938.57
Dec-23	886.46
TOTAL	21,438.61

Fair Name: Ventura County Fair

State of California

City: Ventura

Department of Food & Agriculture

Fairs & Expositions Branch

STOP-01 (Rev. 12/23)

JLA

2023 Statement of Operations**STATEMENT OF OPERATIONS - JUNIOR LIVESTOCK AUCTION**

DETAIL	Account Number	Jan 1 to Dec 31, 2023
RESOURCES, January 1:	25100	502,138
AUCTION REVENUES:		
Percentage from Auction Sales	41500	0
Other Misc Revenue	48700	7,561
Interest Revenue	48710	0
Slaughter Fees	48720	0
Sponsorships	48800	46,500
Donations	48810	90,000
Prior Year Revenue	49000	13,843
TOTAL REVENUES		157,904
AUCTION EXPENDITURES:		
Bad Debt Expenses	53000	0
Bank/CC Charges	54000	2,458
Hauling & Slaughter Fees	65000	0
Professional Services	69000	10,985
Publicity	71000	0
Supplies & Expense	74000	42,333
Lunch Expenses	74010	15,263
Prior Year Expense	80000	0
Cash Over/Short	85000	0
Equipment Expense	87500	0
TOTAL EXPENDITURES		71,038
NET JLA INCOME		86,865
RESOURCES, December 31:	25100	589,003
INFORMATION ONLY:		
Payment from Buyers / Payment to Sellers		
(Excluding the percentage retained to offset the expenses)	25200	
Percentage Retained by Fair/Committee		%

Fair Name: Ventura County Fair

City: Ventura

State of California

Department of Food & Agriculture

Fairs & Expositions Branch

STOP-01 (Rev. 12/23)

FLSA

2023 Statement of Operations

FEDERAL LABOR STANDARD ACT (FLSA) RECREATIONAL EXEMPTION

Do NOT include State Funding.

Only required by DAAs that are opted out of receiving funds derived from BPC 19620.15 (AB1499 Funds)

Method of determining applicability of recreational exemption:

2023 Monthly Cash Receipts

Month	Cash Receipts
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
TOTAL	0

Lowest six months	Highest six months
#NUM!	#NUM!
#NUM!	#NUM!
#NUM!	#NUM!
#NUM!	#NUM!
#NUM!	#NUM!
#NUM!	#NUM!
#NUM!	#NUM!
TOTALS	#NUM!

Lowest six months/highest six months: #NUM!

If the lowest six months divided by the highest six months

is greater than 33.3%, your exemption is lost for 2024.

Overtime should be paid to temporary employees accordingly.

Kerrie Allen
972 Arrasmith Lane
Fillmore, Ca 93015
chefscookin@hotmail.com
818.470.1901

June 8, 2024

Ventura County Fair Board
directors@venturacountyfair.org
10 West Harbor Boulevard
Ventura, CA 93001

Dear Ventura County Board of Directors,

I am writing to you on behalf of Arianna Vargus, a dedicated member of our 4-H club, to request your consideration in allowing her to tag a new market goat for the upcoming fair. On Saturday, June 8th, just 1 week after tagging day, she experienced the unfortunate and untimely loss of her original market goat due to an unexpected illness.

Arianna has been a committed participant in our club, demonstrating exceptional responsibility and care for her animals. The death of her goat has not only been a significant emotional setback, a disruption to her summer plans caring and raising an animal, but the experience of the fair in which she has invested considerable time and effort.

Given these circumstances, I kindly ask for an exception to be made, permitting Arianna to tag a new goat. This will enable her to continue her participation and benefit from the valuable learning experience the fair provides.

We understand the rules are in place to ensure fairness and organization, and we appreciate your attention to this matter. We believe that allowing this exception will not only support a young member in her educational journey but also uphold the spirit of community and support that the fair embodies.

Thank you for your consideration and are happy to provide any additional information or documentation needed to support our request.

Sincerely,
Kerrie Allen
Market Goat Project Leader
Sespe 4-H


6-13-2024

I am writing this letter on behalf of Cody Hicks. Cody is a first-time exhibitor in Simoore Grange. Unfortunately, his pig passed away on 6/13/2024. I am asking the Ventura County Fair Board to give him a chance to tag in another hog.

We have a hog ready and available through 805 Swine and I will make sure his tag in paperwork will be completed and turned in by Tuesday evening. This young man has worked hard taking care of his hog this year. From cleaning his pen, feeding, showmanship and even helping other exhibitors with their hogs, Cody has stepped up and has the makings of a great showman.

Feel free to contact me with any questions or concerns at 805-551-0314.

Nickie Perez



Simoore Grange

Maverick Hicks**Christina Malleck** <christinamalleck@yahoo.com>

Thu 6/13/2024 10:13 AM

To: N72ponce@msn.com <N72ponce@msn.com>

Hi,

My name is Christina Malleck. My 13-year-old son, Cody Hicks, was raising a pig named Maverick as a project for the fair. Unfortunately, on June 10th, Maverick started to show signs of not wanting to eat or drink and couldn't pass manure due to constipation and an impaction. With the help of our local vet, we tried our best to alleviate his condition with little to no success.

On June 12th, I made the decision to take him to Humphrey and Giacomuzzi Equine Hospital for further treatment. Maverick began to show neurological signs, and the veterinarian suspected sepsis in the brain. Unfortunately, at 4:30 PM on June 12th, Maverick passed away.

This has been an extremely hard experience for us, especially for Cody, who absolutely loved Maverick. Taking care of Maverick was the highlight of Cody's day, and he was looking forward to walking him and participating in the fair.

This is Cody's first year participating in the fair, and someone has kindly offered him an extra pig. I would be forever grateful if Cody still had the chance to go to the fair, even though it wouldn't be with Maverick. Cody is dedicated and will give his all with his new pig.

I appreciate you taking the time to read this letter and hope you consider letting Cody participate in the fair with a new pig.

Thank you,

Christina Malleck

[Sent from Yahoo Mail for iPhone](#)

6-13-2024

Dear Fair board,

My name is Cody Hicks, and I am 13 years old. I am part of the Grange Program and I want to participate in the 2024 fair. I had a pig named Maverick, he just passed away on June 10th 2024. I am really sad and heart broken. I loved him very much and I am incredibly sad, I took care of him everyday, played with him, walked with him and just loved on him each time I was there caring for him. We created a bond, and he would snort when he heard my voice and continue to snort until I came over. I loved taking care of him everyday and I was looking forward to being part of the fair for the first time. Taking care of him has taught me about responsibility, confidence, independence, and compassion. This experience so far has also helped me learn about leadership, emotional management, self-esteem, science, and agriculture. This opportunity will help me grow physically and emotionally through observation, action, and experience.

I hope to have another chance of have a pig and participate in the 2024 Fair with my Grange group and friends. I will continue to do my very best and take the best care of my new pig.

Thank you for reading my letter!

Cody Hicks

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-102	Jennifer Waite	Floriculture - Interim Superintendent	\$3,200.00
24-103	Steve Holt	Garden Manager	\$3,000.00
24-104	CIGMA	Sponsor	\$5,000.00
24-105	Timba Tumbao	Grounds Entertainment	\$2,500.00
24-106	Sheryl Jo Bedal	Youth Chair Y1	\$400.00
24-107	Gwyn Vanoni	Youth Asst. Superintendent	\$2,000.00
24-108	Cindy Hernandez	Youth Chair Y2	\$550.00
24-109	Patricia Galdstone	Photography Asst. Superintendent	\$1,000.00
24-110	Banded Future	Grounds Entertainment	\$2,000.00
24-111	Disturbing the Peace Touring, Inc. f/s/o Ludacris	Grandstand Entertainment	\$200,000.00
24-112	Tina Marsh	Youth-Clerk	\$500.00
24-113	Shirley Palmer	Youth-Clerk	\$500.00
24-114	Nette Farrar	Youth-Clerk	\$500.00
24-115	Francis Fraser	Youth-Clerk	\$500.00
24-116	Shirley Layton	G&M-Clerk	\$150.00
24-117	Vern Morseman	G&M-Clerk	\$150.00
24-118	Nancy Brace-Thompson	G&M-Clerk	\$450.00
24-119	Krishna Juarez	G&M-Clerk	\$300.00
24-120	John Cook	G&M-Clerk	\$650.00
24-121	Erin Valenzuela	G&M-Clerk	\$300.00

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-122	Richard White	G&M-Clerk	\$250.00
24-123	Celia Churchill	G&M-Clerk	\$300.00
24-124	Nick Nicora	Alcohol Coordinator	\$5,000.00
24-125	Pleasant Valley Lions Club	Bike Valet	No Cost
24-126	Pleasant Valley Lions Club	Bingo	No Cost
24-127	CBF Productions	Concert Arena Management	\$73,000.00
24-128	Mariachi Los Leones	Grounds Entertainment	\$400.00
24-129	Frank Ortiz	Speakeasy Manager	\$3,000.00
24-130	Sea Hunters	Wine Garden Entertainment	\$450.00
24-131	Adam Lenhard	Wine Garden Entertainment	\$200.00
24-132	Frank Barajas	Wine Garden Entertainment	\$250.00
24-133	Kavika and The Kosmic Geckos	Wine Garden Entertainment	\$500.00
24-134	Teresa Russell	Wine Garden Entertainment	\$450.00
24-135	Fleetwood Mac & Classics	Wine Garden Entertainment	\$250.00
24-136	Ryan Belcher	Wine Garden Entertainment	\$450.00
24-137	Sea Hunters	Wine Garden Entertainment	\$450.00

Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE/EVENT	LOCATION
24-060	Valdivia Marketing Group	Concert	\$7,825.00	5/24/24	WPC Event Center
24-061	No Agreement	NA	\$0.00	NA	NA
24-062	Seaside Oddities Expo	Vendor Market	\$13,793.50	9/28/24 -9/29/24	San Miguel, McBride, Callahan Center
24-063	Glenn Companies LLC	Havest Festival	\$22,631.00	10/4/24 -10/6/24	San Miguel, Anacapa
24-064	Seaside Highland Games	Cultural Festival	\$31,741.00	10/12/24 - 10/13/24	San Miguel, Anacapa, McBride Callahan, Grounds, Morgan Arena
24-065	HighTide Robotics Inc.	Youth Robotics Event	\$7,176.00	10/18/24 - 10/20/24	Anacapa Hall
24-066	Latino Business Expo	Business Expo	\$3,292.00	10/24/24	Anacapa Hall
24-067	Super Custom Car Show	Car Show	\$25,253.00	9/22/24	San Miguel, Anacapa, McBride, San Nicolas, Santa Cruz, WPC Event Center, Grounds
24-068	On the Edge Promotions	Christmas Vendor Market	\$17,899.00	11/22/24- 11/24/24	San Miguel, Anacapa
24-069	Ventura Visitors & Convention Bureau	X Games Drone Launch	\$500.00	6/28/24 -6/30/24	Beach Lot (Partial)

CONCESSION AGREEMENTS

CONTRACT #	COMPANY	FEE
24-100	Red Hot Foods	\$2895 CANCELLED
24-158	E&D Hat Co	\$2,935
24-160	Trendy Me	\$2,845
24-161	Betsey Jewelry	\$2,145
24-162	Chapman Jewelry	\$3,045
24-163	Gadgets & Neat Stuff	\$4,345.00
24-168	Shoe Charms	\$1,495
24-170	Sweet Unique & Personal	\$2,345
24-171	Shutter Bus	\$650.00
24-172	Hook Handcrafted	\$590
24-177	Modern Airbrush	\$1,645.00
24-178	Vista Mobility	\$4,172
24-183	Ivy Décor	\$2,345
24-187	Ty & Tris Designs	\$1,145
24-188	K&M Bros	\$2,885
24-190	Untitled Body Art	\$1,145
24-191	Bosky Hat Co	\$1,420
24-193	Ocean Heat	\$1,495
24-194	Pamtastic Nails	\$1,495
24-198	Cigma	\$2,345
24-199	MDS Enterprises	\$1,495

Judging Agreements

CONTRACT NO.	JUDGE	DEPARTMENT	JUDGING	AMOUNT
24-01	Nolan Damel	Horse Show	Draft Carriage Show	\$2,075.00
24-02	Michael Wakefield	Horse Show	Carriage Show	\$2,400.00