

# **BOARD MEETING NOTICE**

The 31<sup>st</sup> DAA Board of Directors will be holding a board meeting on

**Tuesday, July 23<sup>rd</sup>, 2024 at 9:00 a.m.**

**Ventura County Fairgrounds – 1<sup>st</sup> Floor of the Derby Club**

## **BOARD OF DIRECTORS**

Dan Long (President/Interim Co-CEO), Guillermo Rodriguez Ceja Jr. (Vice President), Betsy Chess, Leslie Cornejo, Cecilia Cuevas, Leah Lacayo, Miriam Mack, Shanté Morgan-Carter

## **STAFF**

Heidi Ortiz, Interim Co-CEO /Deputy Manager, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Coordinator, Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor and Megan Hook, PR and Marketing

## **Public Participation**

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at [www.venturacountyfair.org](http://www.venturacountyfair.org).

## **AMERICANS WITH DISABILITIES ACT**

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31<sup>st</sup> DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

# Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association  
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376  
Website: [venturacountyfair.org](http://venturacountyfair.org) Contact: Heidi Ortiz, Interim Co-CEO

**Tuesday, July 23<sup>rd</sup>, 2024 at 9:00 a.m.**

**Ventura County Fairgrounds – 1<sup>st</sup> Floor of the Derby Club**

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

**I. Call to Order**

**Roll Call**

**Declaration of Recusal or Conflict of Interest**

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

**II. Pledge of Allegiance**

**III. Welcome and Introduction of Guests**

Invitation for the public to introduce themselves (not mandatory)

**IV. Public Comments on Items Not on the Agenda**

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

**V. Presentations**

**VI. Meeting Minutes (discussion and/or approval)**

A. June 25<sup>th</sup>, 2024 Board Meeting Minutes

**VII. Financial Reports (discussion and/or approval)**

A. 2024 Financials

a. Financials ending January 31<sup>st</sup>, 2024 through May 31<sup>st</sup>, 2024.

**VIII. New Business**

A. Discussion and possible action regarding authorizing the City to award the construction contract for the Surfer's Point Phase II project.

B. Annual Delegation of Authority

The Interim-Co Chief Executive Officers, Heidi Ortiz and Dan Long, are authorized to execute Rental Agreements up to \$75,000.00, Standard 2 Agreements up to \$75,000.00 and Grandstand Contracts up to \$150,000.00 without prior authorization from the Board of Directors including what has been signed starting June 26<sup>th</sup>, 2024.

- IX. Old Business**
  - A. Facility Update
  - B. 2024 Fair Update
- X. Board Correspondence**
- XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.**
  - A. Agreements
    - 1. Standard Agreements
    - 2. Rental Agreements – Interim
    - 3. Concession Agreements
    - 4. Judging Agreements
- XII. CEO Report**
- XIII. Presidents Report**
- XIV. Director’s Comments**
- XV. Future Agenda Items**
- XVI. Closed Session: Pursuant to Government Code Section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:**
  - A. Personnel Matters Gov. Code 11126 (a)(1)
- XVII. Adjourn**

#### **Americans With Disabilities Act**

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31<sup>st</sup> DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

# Board of Directors Meeting Minutes

Ventura County Fairgrounds  
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376  
Website: venturacountyfair.org Contact: Jennifer McGuire, Acting CEO

**Tuesday, June 25<sup>th</sup>, 2024 at 11:00 a.m.**  
**Ventura County Fairgrounds – 1<sup>st</sup> Floor Derby Club**

## **I. Call to Order**

### **Roll Call**

### **Declaration of Recusal or Conflict of Interest**

The meeting convened at 11:01 a.m. and called to order by President Long.

**Directors present:** President, Dan Long, Vice President, Guillermo Rodriguez Ceja, Betsy Chess, Leslie Cornejo, Leah Lacayo, Miriam Mack and Shanté Morgan-Carter.

**Director Absent:** Cecilia Cuevas.

**Staff present:** Jen McGuire, CEO, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Manager, Megan Hook, PR & Marketing Firm, Emilee Inez, Exhibits Supervisor, Gerry Duran, Maintenance Supervisor, Joe Hutchison, Maintenance Electrician and Heidi Ortiz, Deputy Manager.

There were no conflicts of interest with any of the Board members that were present.

## **II. Pledge of Allegiance**

Director Mack led all present in the Pledge of Allegiance.

## **III. Welcome and Introduction of Guests**

Invitation for the public to introduce themselves (not mandatory)

A. Charles Southwick, Fairs and Expositions

B. Judy Wagner, 18<sup>th</sup> DAA Fair Board

## **IV. Public Comment on Items Not on the Agenda**

In accordance with State law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

- A. Kathie Moore- Thanked the Board for the opportunity to speak and shared how pleased she was with the work done to improve the grounds.



**V. Presentations – Wagner Consulting Group not present.**

A. Wagner Consulting Group was deemed non-responsive and as advised by CDFA legal the Board can now either reject the low bid and go forward with the second lowest bid or move forward with the lowest bid.

a. Directors discussed the difference between the two lowest bids.

**MOTION:** In regards to the vendor for carnival ride inspections, we reject the low bid in favor for the next lowest bid.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo (Motion)	X		
Director Cuevas (Not Present)			
Director Lacayo (Second)	X		
Director Mack	X		
Director Morgan-Carter	X		
Vice President Ceja	X		
President Long	X		

**VI. Approval of Minutes**

A. May 28<sup>th</sup>, 2024 Board Meeting Minutes

**MOTION:** To approve the May 28<sup>th</sup>, 2024 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess(Second)	X		
Director Cornejo	X		
Director Cuevas (Not Present)			
Director Lacayo (Motion)	X		
Director Mack	X		

Director Morgan-Carter	X		
Vice President Ceja	X		
President Long	X		

## VII. Financial Report

### A. 2024 Financials

a. CEO McGuire explained that this is not the format they were hoping for and that until 2023 is closed out there will not be an expenses and revenue balance sheet. Ms. Martin stated that CFSA is having difficulty after changing the accounts, and is anticipating having 2023 closed out within the next week.

### B. Discussion and possible action regarding 2023 STOP

a. CEO McGuire stated that she included an email from the CFSA accountant regarding the Statement of Operations report. The email details the variances that were adjusted.

b. Director Lacayo commented on her confidence in the report based on the clean up work that the accounting team at CDFA has done.

**Motion:** To approve the 2023 STOP report.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess(Motion)	X		
Director Cornejo (Second)	X		
Director Cuevas (Not Present)			
Director Lacayo	X		
Director Mack	X		
Director Morgan-Carter	X		
Vice President Ceja	X		
President Long	X		

## VIII. Old Business

### A. Discussion regarding policies

Director Morgan-Carter recommended that the item be tabled to be revisited after the fair. President Long and Director Lacayo agreed.

## **B. Facility Update**

CEO McGuire shared how complementary people have been on the ground improvements both inside and out. The entire facility has been repainted with the exception of the Quonset hut roofs. CEO McGuire also shared that Ron Murphy, the longtime maintenance supervisor who had retired, has returned to oversee maintenance through fair. Mr. Duran detailed additional improvements that have occurred on grounds.

## **C. 2024 Fair Update**

Ms. Hook, marketing and Publicity

- Ticket sales are very high in comparison to last year, a contributing factor to this has been CEO McGuire's new stream of revenue through VIP concert tickets. Admission tickets alone have increased significantly, at this time last year ninety thousand dollars in tickets were sold and this year we are at two hundred and forty-five thousand dollars. Over 100 thousand dollars of ticket sales occurred on the day that Gabriel Iglecias was announced.
- 10 different influencers have been contracted to create content in collaboration with fair.
- Negotiated deals with the auto center billboard to be featured for 5 weeks, and with photographers, videographers, radio, and community groups.
- Email marketing has been a large part of the ticketing strategy, a third of ticket sales have come through that alone.
- There will be a poster created for the tribute bands that are featured on the 805 Stage. Additionally, designing the Media kits and programs.
- New signage coming this year. Most signs on the grounds will be redone.
- Accompanied CEO McGuire to the California Women in Agriculture meeting last week, where she was the guest speaker. CEO McGuire's progress and future ideas for the fairgrounds were incredibly well received. Ms. Hook shared about the groups' increase involvement in the fair moving forward.

Ms. Johnson, Concessions and Commercial

- Passed out a map book which was created in collaboration with Mr. Maynard. Many hours of work went into the book, and it was a project she was hoping to create for many years. Mentioned that Ms. Inez was also instrumental in the process of the maps, assisting in measuring and planning along the way.

- Mr. Amelio touched on the main entrance redesign and the Garden St. entrance reopening. He shared the ways they adjusted the entrances to increase efficiency, security, and safety.
- Plans to make a dollar per square foot of concession stands, to be able to create a better understanding of what stands should be in each location.
- New and improved area between the Quonset huts featuring outdoor living vendors. Adventures in Shopping is sold out, Ocean Avenue, and Art Walk and Shop is full as well.
- Mr. Amelio added that the maps created by the team are second to none and will be incredibly useful for interim events moving forward.

#### Ms. Inez, Exhibits and Junior Fair Board

- Entries are streaming in and on trend with last year.
- Final Livestock tag ins went well. Entry numbers are up ever so slightly.
- Auction Sponsors are at seventy-two thousand, goal of eighty thousand.
- Buckle sponsors are also increased, with special thanks to Ms. Moore for assisting with that.
- Save the Date cards were sent out for the top 200 auction buyers.
- Agriculture building will be getting a redesign for this year, redesigning produce displays and the addition of the Commercial wine competition.
- Read and Ride entries are picking up.
- Junior Fair Board members attended and Ms. Inez spoke about the skills they learned about in past meetings.

#### Mr. Lieberman, Sponsorships

- Sponsorship numbers are increasing, and it is projected to be about thirty sponsors.
- Sponsors enjoy having on-site space.

#### **D. X-Games Update**

Mr. Amelio is pleased with how much the X-Games has done. They have a goal of twenty five thousand attendees daily, which is an increase from last year. The size of the event has increased in size as well. The tear down of the event is only 7 days, and they will be leaving a significant portion of the dirt to be allocated for grounds improvement. The revenue from the event is expected to exceed what it was last year.

### **IX. Board Correspondence**

President Long elected to take the agenda item out of order, and it was heard immediately following public comment.

- A. Letter from Kerrie Allen – Discussion and possible action regarding JLA petition to tag a new animal.
- Mr. Spiker shared that his swine had to be put down at the recommendation of a veterinarian, he then asked to be granted the approval to acquire a replacement animal.
  - CEO McGuire clarified that the Board has the authority to grant a second chance animal and that the Large Livestock Superintendent approves the award of a new animal. She explained the state ownership rules and that some exhibitors will tag in an additional animal. With the increasing cost of feed and animals, CEO McGuire stated that many exhibitors cannot afford to raise the backup animals any longer. Her recommendation is that the Board grants Mr. Spiker's appeal, but the new animal is not eligible for any champion or reserve champion awards.

**MOTION:** To allow the exhibitor to purchase the second animal.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo	X		
Director Cuevas (Not Present)			
Director Lacayo (Motion)	X		
Director Mack	X		
Director Morgan-Carter (Second)	X		
Vice President Ceja	X		
President Long	X		

- Ms. Allan stated that Ariana Vargas lost her goat 7 days after tagging it on June 1<sup>st</sup>. Ms. Vargas then told the Board about her goat project and asked to be granted an additional animal tag.
- Cody Hicks was not in attendance.

**MOTION:** To allow the exhibitors to purchase a second animal.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess(Second)	X		
Director Cornejo	X		
Director Cuevas(Not Present)			
Director Lacayo (Motion)	X		
Director Mack	X		
Director Morgan-Carter	X		
Vice President Ceja	X		
President Long	X		

**X. Consent Agenda:** Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

**A. Agreements**

1. Standard Agreements
2. Rental Agreements – Interim
3. Concession Agreements
4. Judging Agreements

**MOTION:** To approve the Consent Agenda, items A 1-4.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo (Motion)	X		

Director Cuevas(Not Present)			
Director Lacayo	X		
Director Mack	X		
Director Morgan-Carter (Second)	X		
Vice President Ceja	X		
President Long	X		

## **XI. CEO Report**

- CEO McGuire shared about the new appointments to the Foundation. They decided on quarterly meetings for the Foundation. Revising their by-laws and vision to align with the Fairgrounds.
- Partnerships and outreach have been a huge focus over the last month. Connecting with members of the community and establishing relationships is especially important to the future. Thanks to Director Chess, a relationship with the Ventura Rotary Club to explore the potential of hosting the annual 4<sup>th</sup> of July Firework show.
- Cattle drive on July 31<sup>st</sup>, through the downtown Ventura District. Clearance has been granted by the city and downtown Ventura.
- Player's Casino and Derby Club, the owner of the Derby Club passed away so legal counsel has been taken to generate next steps.
- Staff updates: Ron Murphy has returned, as previously mentioned. Recognition to Ricardo Rodriguez and Travis Childs for officially becoming state employees.
- The Fair Sales report is historical. Season passes being sold at twenty-five dollars was very successful and the fair will recoup the discounted rate in revenue the patron spends on grounds.
- Gas line restoration is complete. FEMA application is in the works for reimbursement on that.

## **XII. President's Report**

President Long highlighted the Foundation goal of thirty million dollars of donations raised. Amazed by the turn around in the last year in the ground's restoration.

## **XIII. Directors Comments**

Director Ceja

- He is looking forward to the summer events and appreciates all of the hard work that the staff has put in.



- His Local union will be at the fair.
- He is appreciative of all of the local tourism the fairgrounds events brings to the area.

Directo Cornejo

- She thanked the staff for their enthusiasm and extra effort they have been putting forward.
- She is very excited for the Grandstand and Tribute band concerts.

Director Chess

- Her head is spinning and she is thrilled to be a part of the organization.

Director Mack

- She will be presenting a poster to the Oxnard City Council on July 16<sup>th</sup>.

Director Morgan-Carter

- She echoed everyone's comments on the incredible job everyone is doing.
- She thanked Ms. Hook for her assistance on a Juneteenth presentation and give away.

Director Lacayo

- She thanked the staff for doing an incredible job.
- She is happy to see the return of the Junior Fair Board.
- She is thrilled about the X-Games return this weekend.
- She is looking forward to the fair.

#### **XIV. Future Agenda Items**

- Policy Manual revisions
- 2024 Fair Updates

**XV. Closed Session:** Pursuant to Government Code Section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:

A. Personnel Matters Gov. Code 11126 (a)(1)

President Long convened into closed session at 12:22 pm.

President Long reconvened at 2:51 p.m. President Long reported out that CEO McGuire resigned from the State of California and the Board thanked her for her service. In a unanimous vote, the Board passed that Ms. Ortiz along with Dal Long would be Co-Interim

CEOs. President Long stated that CEO McGuire cited medical issues as her reason for her resignation.

Public Comment was given by Judy Wagner, 18<sup>th</sup> DAA Board of Director. She spoke about CEO McGuire's love of the Ventura Fair and all of the wonderful things she has done in Ventura and in Bishop. She spoke on her hesitance of the arrangement from the beginning and her disappointment of the outcome today.

#### **XVI. Adjourn**

President Long adjourned the meeting at 2:59 p.m.

Submitted by: \_\_\_\_\_  
Emilee Inez, Exhibit Supervisor

Approved by: \_\_\_\_\_  
Heidi Ortiz, Interim Co-CEO

Approved by: \_\_\_\_\_  
Dan Long, Board President & Interim Co-CEO

**31st DAA, Ventura County Fair**  
**Summary of Operations**  
**May 31, 2024**

	Date	Account Number(s)	YTD Balance
<b>TOTAL NET RESOURCES, Beginning</b>			
Net Resources-Unrestricted	1/1/2024	29100	4,046,583
Unrestricted Net Position - Pension	1/1/2024	29400	(708,412)
Net Resources-Restricted	1/1/2024	29300	-
Net Resources-Capital Assets, Less Related Debt	1/1/2024	29000	3,745,586
Prior Year Adjustment	1/1/2024		
<b>TOTAL NET RESOURCES, Beginning</b>			<b>\$ 7,083,757</b>
<b>RESOURCES ACQUIRED:</b>			
Operating Revenues	5/31/2024	various	1,418,604
State (Local/Base) Allocation(s) (F&E)	5/31/2024	31200	214,500
Training Allocation & Other Fiscal & Admin Assistance (F&E)	5/31/2024	31300	-
Capital Project Reimbursement Funds	5/31/2024	31900	6,000
One-time Revenue Sources (fire camp, sale of property)	5/31/2024	32500	-
Contributions from Other Gov't (non-F&E) Sources	5/31/2024	33000	-
Other (e.g. Flex Capital)	5/31/2024	34000	-
<b>TOTAL RESOURCES ACQUIRED</b>			<b>1,639,104</b>
<b>RESOURCES APPLIED:</b>			
Operating Expenditures	5/31/2024	various	1,878,732
Depreciation Expense	5/31/2024	90000	165,799
Pension Expense	5/31/2024	96000	-
OPEB Expense	5/31/2024	96001	-
<b>TOTAL RESOURCES APPLIED</b>			<b>2,044,531</b>
<b>INCREASE/(DECREASE) IN NET RESOURCES DURING THE YEAR</b>			<b>(405,427)</b>
<b>TOTAL NET RESOURCES, Ending</b>			
Net Resources-Unrestricted	5/31/2024	29100	3,205,131
Unrestricted Net Position - Pension/OPEB	5/31/2024	29400	(708,412)
Net Resources-Restricted	5/31/2024	29300	-
Net Resources-Capital Assets, Less Related Debt	5/31/2024	29000	4,181,611
<b>TOTAL NET RESOURCES, Ending</b>			<b>\$ 6,678,330</b>
Unrestricted Reserve Percentage			170.60%

**31st DAA, Ventura County Fair**  
**Statement of Net Position**  
**May 31, 2024**

**ASSETS**

**CURRENT ASSETS**

Cash - Unrestricted	4,357,943
Cash - Junior Livestock Auction	81,503
Accounts Receivable, Net of Allowance for Doubtful	700,241
JLA Accounts Receivables, Net of Allowance for Doubtful	1,770
Inventory	17,528
Deferred Expenses	196,649
<b>TOTAL CURRENT ASSETS</b>	<b>5,355,634</b>

**FIXED ASSETS**

Land	282,915
Construction in Progress	720,604
Buildings & Improvements, Net of Accumulated Depreciation	3,075,680
Equipment, Net of Accumulated Depreciation	102,892
<b>TOTAL FIXED ASSETS</b>	<b>4,182,091</b>

**DEFERRED OUTFLOWS OF RESOURCES**

Deferred Outflows of Resources - Pension	645,288
Deferred Outflows of Resources - OPEB	-
<b>TOTAL DEFERRED OUTFLOWS OF RESOURCES</b>	<b>645,288</b>

<b>TOTAL ASSETS</b>	<b>\$ 10,183,013</b>
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**LIABILITIES & NET RESOURCES**

**LIABILITIES**

Special Event Insurance	115
Accounts Payable	466,127
JLA Accounts Payable	-
Sales Tax Payable	4
Clearing Accounts	-
Payroll Liabilities	80,278
Drug Fees	10
Deferred Revenue	225,700
Guaranteed Deposits	120,224
Compensated Leave Liability	123,788
Workers Comp Liability	-
Long Term Debt - SB84	545,873
Net Pension Liability	1,323,721
Net OPEB Liability	-
<b>TOTAL LIABILITIES</b>	<b>2,885,840</b>

**DEFERRED INFLOWS OF RESOURCES**

Deferred Inflows of Resources - Pension	29,978
Deferred Inflows of Resources - OPEB	-
<b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>	<b>29,978</b>

**NET RESOURCES**

Junior Livestock Auction Reserve	588,865
Net Resoures - Unrestricted	\$3,205,131
Unrestricted Net Position - Pension/OPEB	(708,412)
Net Resources - Restricted	-
Net Resoures - Capital Assets, Less Related Debt	\$4,181,611
<b>TOTAL NET RESOURCES</b>	<b>7,267,195</b>

<b>TOTAL LIABILITIES &amp; NET RESOURCES</b>	<b>\$ 10,183,013</b>
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**31st DAA, Ventura County Fair**  
**Cash & Cash Equivalents**  
**May 31, 2024**

**CURRENT CASH**

Petty Cash	170.00	
Total Petty Cash		\$170.00
Changefund	0.00	
Changefund - Parking	6,000.00	
Total Changefund Cash		\$6,000.00
Cash - Operating BOFA#0920	2,707,288.01	
Cash - Operating MB#5168	1,022,837.20	
Total Operating Cash		\$3,730,125.21
Cash - Premium BOFA#2150	3,534.50	
Total Premium Cash		\$3,534.50
Cash - Payroll BOFA#4507	4,360.18	
Cash - Payroll BOFA#1043	62.59	
Cash - Payroll MB#5184	5,212.64	
Total Payroll Cash		\$9,635.41
Cash - Savings	0.00	
Cash - Savings MB#5192	566,902.91	
Total Savings Cash		\$566,902.91
Cash - LAIF #13-56-001	41,575.14	
Total LAIF Cash		\$41,575.14
Cash - JLA BOFA#3469	12,280.82	
Cash - JLA MB#1471	69,222.65	
Total JLA Cash		\$81,503.47
<b>TOTAL CASH</b>		<b>\$4,439,447</b>

**CURRENT ACCOUNTS RECEIVABLES**

Accounts Receivable	708,658.38	
Allowance for Doubtful Account	(8,646.75)	
Employee AR	229.45	
Total Net General Accounts Receivables		\$700,241.08
JLA Accounts Receivable	22,567.33	
JLA Allowance for Doubtful Account	(20,797.33)	
Total Net JLA Accounts Receivables		\$1,770.00
<b>TOTAL ACCOUNTS RECEIVABLES</b>		<b>\$702,011</b>

**CURRENT INVENTORY**

Souvenir Booth Inventory	17,527.88	
Total Inventory		\$17,527.88
<b>TOTAL INVENTORY</b>		<b>\$17,528</b>

<b>TOTAL CASH &amp; CASH EQUIVALENTS</b>	<b>\$5,158,986</b>
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Cash & Cash Equivalent



**31st DAA, Ventura County Fair**  
**Income Statement**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/2023	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>OPERATING REVENUES:</b>							
Admission Revenues	ADMIS	2,299,406	29,247	-	2,571,089	2,571,089	0%
Commercial Space	COMSP	359,438	96,655	36,201	354,815	318,614	10%
Carnival Revenues	CARN	1,490,577	-	-	1,713,130	1,713,130	0%
Concession Revenues	CSREV	1,060,799	70,006	127,599	2,122,210	1,994,611	6%
Exhibit Revenues	EXREV	101,681	20,630	3,380	45,549	42,169	7%
Horse Show Revenues	HSREV	574	55	-	13,700	13,700	0%
Entertainment Revenues	ETREV	71,132	-	-	1,173,020	1,173,020	0%
Miscellaneous Fair Revenues	MFREV	1,043,607	78,580	159,139	1,142,848	983,709	14%
Facility Sales - Interim Revenues	INTRE	3,343,702	953,394	949,835	2,221,047	1,271,212	43%
Satellite Wagering Revenues	SWREV	330,741	110,316	132,331	297,000	164,669	45%
Prior Year Revenue	PYREV	111,722	30,271	(5,450)	-	5,450	0%
Other Revenues	OTREV	27,003	9,945	15,569	21,250	5,681	73%
<b>TOTAL OPERATING REVENUES</b>		<b>\$ 10,240,383</b>	<b>\$ 1,399,098</b>	<b>\$ 1,418,604</b>	<b>\$ 11,675,658</b>	<b>\$ 10,257,054</b>	<b>12%</b>
<b>OPERATING EXPENDITURES:</b>							
Administration Expenses	ADEXP	983,302	305,434	435,297	1,202,004	766,707	36%
Maintenance Expenses	MNEXP	2,073,138	669,051	929,234	1,898,367	969,133	49%
Publicity Expenses	PBEXP	157,617	559	17,778	252,500	234,722	7%
Concession Expenses	CSEXP	243,495	2,988	48,005	292,224	244,219	16%
Attendance Expenses	ATEXP	1,029,110	-	6,389	160,201	153,812	4%
Premium Expenses	PREXP	100,939	-	3,699	100,939	97,240	4%
Exhibit Expenses	EXEXP	269,875	15,011	14,922	248,252	233,330	6%
Horse Show Expenses	HSEXP	556	-	-	500	500	0%
Entertainment Expenses	ETEXP	1,548,808	65,000	40,000	2,375,000	2,335,000	2%
Miscellaneous Fair Expenses	MFEXP	1,423,582	41,054	64,455	2,547,029	2,482,574	3%
Facility Sales - Interim Expenses	INTEX	708,728	253,019	263,538	660,259	396,721	40%
Satellite Wagering Expenses	SWEXP	100,832	63,218	17,457	43,736	26,279	40%
Equipment Expenses	EQUIP	16,656	8,107	11,435	28,772	17,337	40%
Prior Year Expenses	PYEXP	(596,355)	(3,561)	32,069	4,000	(28,069)	802%
Cash Over/Short	CAOS	1,825	101	(5,547)	1,000	6,547	-555%
<b>TOTAL OPERATING EXPENSES</b>		<b>\$ 8,062,107</b>	<b>\$ 1,419,980</b>	<b>\$ 1,878,732</b>	<b>\$ 9,814,783</b>	<b>\$ 7,936,051</b>	<b>19%</b>
<b>NET OPER PROFIT/LOSS BEFORE DEPRE &amp; PENSION/OPEB</b>		<b>\$ 2,178,276</b>	<b>\$ (20,882)</b>	<b>\$ (460,128)</b>	<b>\$ 1,860,875</b>	<b>\$ 2,321,003</b>	<b>-25%</b>
Depreciation	90000	406,256	-	165,799	409,000	243,201	41%
Pension Expense	96000	(352,400)	-	-	-	-	0%
OPEB Expense	96001	-	-	-	-	-	0%
<b>NET OPER PROFIT/LOSS AFTER DEPRE &amp; PENSION/OPEB</b>		<b>\$ 2,124,420</b>	<b>\$ (20,882)</b>	<b>\$ (625,927)</b>	<b>\$ 1,451,875</b>	<b>\$ 2,077,802</b>	<b>-43%</b>
State Allocation	31200	-	-	214,500	214,000	(500)	100%
Training Allocations	31300	-	-	-	-	-	0%
Capital Project Reimbursement Funds	31900	267,961	-	6,000	-	(6,000)	0%
One-Time Revenue Sources	32500	-	-	-	-	-	0%
Contributions from Other Govt Sources	33000	-	-	-	-	-	0%
Other Operating Funds Used for Operation	34000	865	-	-	-	-	0%
<b>NET PROFIT/LOSS BEFORE DEPRE &amp; PENSION/OPEB</b>		<b>\$ 2,447,101</b>	<b>\$ (20,882)</b>	<b>\$ (239,628)</b>	<b>\$ 2,074,875</b>	<b>\$ 2,314,503</b>	<b>-12%</b>
<b>NET PROFIT/LOSS AFTER DEPRE &amp; PENSION/OPEB</b>		<b>\$ 2,393,245</b>	<b>\$ (20,882)</b>	<b>\$ (405,427)</b>	<b>\$ 1,665,875</b>	<b>\$ 2,071,302</b>	<b>-24%</b>

Income Statement

**31st DAA, Ventura County Fair**  
**Revenue Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>ADMISSIONS TO GROUNDS:</b>							
Gate Admissions	40000-00-100	1,658,820	-	-	1,028,220	1,028,220	0%
Presale Admissions	40100-00-100	600,431	747	-	1,500,869	1,500,869	0%
Presale Admissions - Livestock	40110-00-100	40,155	28,500	-	42,000	42,000	0%
<b>TOTAL ADMISSION TO GROUNDS</b>		<b>\$ 2,299,406</b>	<b>\$ 29,247</b>	<b>\$ -</b>	<b>\$ 2,571,089</b>	<b>\$ 2,571,089</b>	<b>0%</b>
<b>COMMERCIAL SPACE:</b>							
Commercial Space	41000-00-100	359,438	96,655	36,201	354,815	318,614	10%
<b>TOTAL COMMERCIAL SPACE</b>		<b>\$ 359,438</b>	<b>\$ 96,655</b>	<b>\$ 36,201</b>	<b>\$ 354,815</b>	<b>\$ 318,614</b>	<b>10%</b>
<b>CARNIVAL REVENUE:</b>							
Carnival	40500-00-100	1,257,007	-	-	1,414,525	1,414,525	0%
Carnival - Presale	40510-00-100	233,570	-	-	268,605	268,605	0%
Other Misc Revenue - Carnival	40520-00-100	-	-	-	30,000	30,000	0%
<b>TOTAL CARNIVAL REVENUE</b>		<b>\$ 1,490,577</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,713,130</b>	<b>\$ 1,713,130</b>	<b>0%</b>
<b>CONCESSION REVENUE:</b>							
Food Concession	42100-60-100	1,007,671	51,794	121,950	1,105,238	983,288	11%
Souvenir Booth	42200-60-100	-	-	-	5,500	5,500	0%
Alcohol Concession	42300-60-100	-	-	-	948,202	948,202	0%
Vendor Parking	45000-60-100	14,420	5,310	-	15,000	15,000	0%
Stock Struck	45010-60-100	3,980	1,930	-	4,000	4,000	0%
Camping Fees	46500-60-100	-	-	-	-	-	0%
Reimbursable Revenues	48500-60-100	31,742	8,222	1,530	41,070	39,540	4%
Vendor App Fees	48700-60-100	2,987	2,750	4,119	3,200	(919)	129%
<b>TOTAL CONCESSION REVENUE</b>		<b>\$ 1,060,799</b>	<b>\$ 70,006</b>	<b>\$ 127,599</b>	<b>\$ 2,122,210</b>	<b>\$ 1,994,611</b>	<b>6%</b>
<b>EXHIBIT REVENUE:</b>							
Exhibit Entry Fees	EXENT	32,219	15,170	930	31,979	31,049	3%
Donated Awards	43100-80-100	4,350	-	2,150	4,550	2,400	47%
Parking Revenue - Livestock	45000-80-100	8,020	5,460	-	8,020	8,020	0%
Camping Fees	46500-80-100	-	-	-	-	-	0%
Reimbursable Revenues	48500-80-100	33,510	-	-	-	-	0%
Other Misc Revenue	48700-80-100	3,440	-	-	500	500	0%
Donations	48810-80-100	20,142	-	-	-	-	0%
Junior Fair Board Revenue	48700-80-160	-	-	300	500	200	60%
<b>TOTAL EXHIBIT REVENUE</b>		<b>\$ 101,681</b>	<b>\$ 20,630</b>	<b>\$ 3,380</b>	<b>\$ 45,549</b>	<b>\$ 42,169</b>	<b>7%</b>
<b>HORSE SHOW REVENUE:</b>							
Entry Fees - Open Draft/Carraige	43000-25-150	574	-	-	4,000	4,000	0%
Sponsored Awards - Open Draft/Carraige	43100-25-150	-	-	-	1,000	1,000	0%
Stall Fees - Open Draft/Carraige	43300-25-150	-	-	-	4,000	4,000	0%
Camping Fees - Open Draft/Carraige	46500-25-150	-	-	-	500	500	0%
Entry Fees - Youth Open	43000-25-151	-	30	-	4,000	4,000	0%
Stall Fees - Youth Open	43300-25-151	-	25	-	200	200	0%
<b>TOTAL HORSE SHOW REVENUE</b>		<b>\$ 574</b>	<b>\$ 55</b>	<b>\$ -</b>	<b>\$ 13,700</b>	<b>\$ 13,700</b>	<b>0%</b>

Revenues



**31st DAA, Ventura County Fair**  
**Revenue Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>ENTERTAINMENT FAIR REVENUE</b>							
Admission - Box Seats	40000-75-100	28,020	-	-	28,020	28,020	0%
Admission - Motorsports	40010-75-100	-	-	-	150,000	150,000	0%
Admission - Concerts	40020-75-100	-	-	-	875,000	875,000	0%
Admission - Rodeo	40030-75-100	40,784	-	-	120,000	120,000	0%
Presale Admission - Box Seats	40100-75-100	-	-	-	-	-	0%
Presale Admission - Concerts	40120-75-100	-	-	-	-	-	0%
Presale Admission - Rodeo	40130-75-100	-	-	-	-	-	0%
Commission on Sales	41500-75-100	2,328	-	-	-	-	0%
Other Misc Revenue	48700-75-100	-	-	-	-	-	0%
<b>TOTAL ENTERTAINMENT FAIR REVENUE</b>		<b>\$ 71,132</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,173,020</b>	<b>\$ 1,173,020</b>	<b>0%</b>
<b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b>							
Parking Revenue	45000-00-100	399,540	-	-	425,000	425,000	0%
Camping Fees	46500-00-100	-	-	-	89,648	89,648	0%
Other Misc Revenue	48700-00-100	127,561	1,705	2,339	25,000	22,661	9%
Donations Revenue	48810-00-100	3,950	-	300	3,200	2,900	9%
Sponsorship Revenue	48800-50-100	512,556	76,875	156,500	600,000	443,500	26%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>\$ 1,043,607</b>	<b>\$ 78,580</b>	<b>\$ 159,139</b>	<b>\$ 1,142,848</b>	<b>\$ 983,709</b>	<b>14%</b>
<b>INTERIM REVENUE</b>							
Concession Revenue (alcohol & beverages)	42300-40-400	942,824	107,989	48,151	-	(48,151)	0%
Parking Revenue	45000-40-400	480,576	191,563	151,897	487,298	335,401	31%
Parking Revenue - Beachfront	45010-40-400	176,966	101,969	49,496	168,727	119,231	29%
Building Rental	46100-40-400	541,554	168,227	267,778	550,000	282,222	49%
Building Rental - Derby Club	46110-40-400	149,150	38,633	82,556	121,150	38,594	68%
Grounds Rental	46200-40-400	318,618	99,355	103,786	400,000	296,214	26%
Equipment Rental (chairs, tables, etc.)	46300-40-400	179,544	65,009	72,618	162,312	89,695	45%
Camping Fees	46500-40-400	88,224	36,355	11,760	-	(11,760)	0%
Reimbursable Revenue - Utilities	48500-40-400	54,142	6,334	56,813	20,000	(36,813)	284%
Reimbursable Revenue - Outside Security	48510-40-400	52,085	4,500	2,000	-	(2,000)	0%
Reimbursable Revenue - In House Security	48520-40-400	12,600	12,600	-	12,600	12,600	0%
Reimbursable Revenue - Standby Labor	48530-40-400	62,425	24,610	30,291	62,000	31,709	49%
Set-Up/Clean-Up Fees	48550-40-400	124,161	40,866	55,312	125,000	69,688	44%
Reimbursable Revenue - Fire Marshall	48560-40-400	18,314	4,794	4,080	-	(4,080)	0%
Reimbursable Revenue - Trash/Dumpster	48570-40-400	-	-	3,500	-	(3,500)	0%
Reimbursable Revenue - Other (Police Expense)	48580-40-400	-	-	3,020	1,960	(1,060)	154%
Other Misc Revenue	48700-40-400	142,519	50,590	6,778	110,000	103,222	6%
Sponsorship Revenue	48800-50-400	-	-	-	-	-	0%
<b>TOTAL INTERIM REVENUE</b>		<b>\$ 3,343,702</b>	<b>\$ 953,394</b>	<b>\$ 949,835</b>	<b>\$ 2,221,047</b>	<b>\$ 1,271,212</b>	<b>43%</b>

Revenues

**31st DAA, Ventura County Fair**  
**Revenue Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>SATELLITE WAGERING</b>							
Admission	40000-20-200	-	-	1,261	-	(1,261)	0%
Commission	41500-20-200	309,189	110,316	131,070	275,000	143,930	48%
Parking Revenue	45000-20-200	21,552	-	-	22,000	22,000	0%
Prior Year Revenue	49000-20-200	-	-	-	-	-	0%
<b>TOTAL SATELLITE WAGERING REVENUE</b>		<b>\$ 330,741</b>	<b>\$ 110,316</b>	<b>\$ 132,331</b>	<b>\$ 297,000</b>	<b>\$ 164,669</b>	<b>45%</b>
<b>TOTAL PRIOR YEAR REVENUE ADJ</b>	49000-00-000	111,722	30,271	(5,450)	-	5,450	0%
<b>TOTAL PRIOR YEAR REVENUE</b>		<b>\$ 111,722</b>	<b>\$ 30,271</b>	<b>\$ (5,450)</b>	<b>\$ -</b>	<b>\$ 5,450</b>	<b>0%</b>
<b>OTHER OPERATING REVENUE</b>							
Reimbursable Revenue	48500-00-000	438	-	-	-	-	0%
Other Misc Revenue (Convenience Fees, SE Rebates, etc.)	48700-00-000	15,780	4,508	6,595	13,250	6,655	50%
Interest Earnings	48710-00-000	9,741	5,436	8,973	8,000	(973)	112%
Donations	48810-00-000	1,045	-	-	-	-	0%
<b>TOTAL OTHER OPERATING REVENUE</b>		<b>\$ 27,003</b>	<b>\$ 9,945</b>	<b>\$ 15,569</b>	<b>\$ 21,250</b>	<b>\$ 5,681</b>	<b>73%</b>

**31st DAA, Ventura County Fair**  
**Expense Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>ADMINISTRATION EXPENSE</b>							
Salaries & Wages - Perm	50000-11-000	276,587	104,819	70,656	387,064	316,408	18%
Salaries & Wages - Temp	50100-11-000	57,601	9,515	51,487	61,500	10,013	84%
Compensated Leave	50300-11-000	9,808	-	-	-	-	0%
Employee Benefits	51000-11-000	154,300	59,161	12,200	144,901	132,701	8%
PERS Employer Contribution	51010-11-000	(5,777)	-	34,395	-	(34,395)	0%
OPEB Employer Contribution	51020-11-000	(433)	-	1,915	-	(1,915)	0%
Payroll Taxes	51100-11-000	21,349	7,507	8,282	21,525	13,243	38%
Worker's Comp Insurance	51200-11-000	28,739	-	10,585	31,000	20,415	34%
Unemployment Insurance	51300-11-000	33,787	10,113	16,325	18,671	2,346	87%
Current year - Bad Debt Expense	53000-11-000	-	-	-	-	-	0%
Bank / CC Charges	54000-11-000	761	-	7,251	-	(7,251)	0%
Interest Expense	54010-11-000	1,595	434	710	1,443	733	49%
Director Expense	56000-11-000	3,353	1,035	3,244	6,500	3,256	50%
Dues & Subscription	57000-11-000	6,683	4,618	4,975	1,200	(3,775)	415%
Insurance	60000-11-000	254,295	70,374	127,741	312,000	184,259	41%
Other Misc Expense	65000-11-000	1,948	-	3,423	-	(3,423)	0%
Postage	67000-11-000	1,540	540	507	1,700	1,193	30%
Professional Services	69000-11-000	26,028	2,330	45,571	35,500	(10,071)	128%
Audit Cost	69010-11-000	-	-	-	124,000	124,000	0%
Office Supples & Expense	74000-11-000	83,064	25,654	19,284	27,000	7,716	71%
Telephone	75000-11-000	15,991	4,648	4,159	9,000	4,841	46%
Travel / Training Expense	77000-11-000	12,083	4,686	12,588	19,000	6,412	66%
<b>TOTAL ADMINISTRATION EXPENSE</b>		<b>\$ 983,302</b>	<b>\$ 305,434</b>	<b>\$ 435,297</b>	<b>\$ 1,202,004</b>	<b>\$ 766,707</b>	<b>36%</b>
<b>MAINTENANCE &amp; GENERAL OPERATIONS</b>							
Salaries & Wages - Perm	50000-12-000	158,004	69,265	74,197	233,500	159,303	32%
Salaries & Wages - Temp	50100-12-000	552,245	157,570	340,710	325,000	(15,710)	105%
Employee Benefits	51000-12-000	126,103	52,388	22,947	115,000	92,053	20%
PERS Employer Contribution	51010-12-000	1,871	1,261	80,241	-	(80,241)	0%
OPEB Employer Contribution	51020-12-000	-	-	2,282	-	(2,282)	0%
Payroll Taxes	51100-12-000	32,438	12,124	22,978	30,000	7,022	77%
Worker's Comp Insurance	51200-12-000	54,784	-	31,667	59,000	27,333	54%
Vehicle Insurance	60000-12-000	-	-	-	29,837	29,837	0%
Utilities - Electrical	63000-12-000	481,328	109,548	115,278	501,284	386,006	23%
Utilities - Gas/Propane	63010-12-000	40,786	23,477	9,780	39,200	29,420	25%
Utilities - Water/Sewer	63020-12-000	146,905	28,919	56,365	177,044	120,679	32%
Grounds Maintenance & Repairs	64000-12-000	64,406	42,557	16,497	69,500	53,003	24%
Equipment Maintenance	64010-12-000	66,469	19,328	35,527	72,500	36,973	49%
Professional Services	69000-12-000	198,882	70,149	51,886	100,000	48,114	52%
Equipment Rental	72000-12-000	36,726	6,976	24,456	25,197	741	97%
Supplies & Expenses	74000-12-000	97,380	73,045	38,670	102,305	63,635	38%
Telephone Expenses	75000-12-000	-	-	-	-	-	0%
Travel & Training Expenses	77000-12-000	-	-	1,505	1,000	(505)	151%
Trash/Waste Removal	78000-12-000	14,813	2,445	4,248	18,000	13,752	24%
<b>TOTAL MAINTENANCE EXPENSE</b>		<b>\$ 2,073,138</b>	<b>\$ 669,051</b>	<b>\$ 929,234</b>	<b>\$ 1,898,367</b>	<b>\$ 969,133</b>	<b>49%</b>

Expenses



**31st DAA, Ventura County Fair**  
**Expense Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>PUBLICITY EXPENSE</b>							
Advertising	52000-13-100	103,821	-	4,738	130,000	125,262	4%
Professional Services	69000-13-100	24,904	30	10,117	66,000	55,883	15%
Program Expense	70000-13-100	-	-	-	20,000	20,000	0%
Promotional Expense	71000-13-100	24,243	529	2,299	25,000	22,701	9%
Supplies & Expense	74000-13-100	4,649	-	623	11,500	10,877	5%
<b>TOTAL PUBLICITY EXPENSE</b>		<b>\$ 157,617</b>	<b>\$ 559</b>	<b>\$ 17,778</b>	<b>\$ 252,500</b>	<b>\$ 234,722</b>	<b>7%</b>
<b>CONCESSION EXPENSE</b>							
Salaries & Wages - Perm	50000-60-100	-	-	-	-	-	0%
Salaries & Wages - Temp	50100-60-100	-	-	27,140	40,000	12,861	68%
Employee Benefits	51000-60-100	-	-	5	-	(5)	0%
Payroll Taxes	51100-60-100	-	-	1,661	900	(761)	185%
PERS Employer Contribution	51010-60-100	-	-	6,293	-	(6,293)	0%
OPEB Employer Contribution	51020-60-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-60-100	-	-	2,100	-	(2,100)	0%
Professional Services	69000-60-100	-	-	7,000	-	(7,000)	0%
Professional Services - Carnival	69010-60-100	-	-	1,500	24,520	23,020	6%
Tent & Booth Rent Expense	72000-60-100	100,565	-	-	98,163	98,163	0%
Supplies & Expense	74000-60-100	8,692	2,988	2,307	8,641	6,334	27%
Supplies & Expense - Carnival	74010-60-100	134,238	-	-	120,000	120,000	0%
<b>TOTAL ATTENDANCE OPERATIONS</b>		<b>\$ 243,495</b>	<b>\$ 2,988</b>	<b>\$ 48,005</b>	<b>\$ 292,224</b>	<b>\$ 244,219</b>	<b>16%</b>
<b>ATTENDANCE OPERATIONS</b>							
Salaries & Wages - Temp	50100-70-100	85,428	-	-	30,000	30,000	0%
Employee Benefits	51000-70-100	1,819	-	-	1,819	1,819	0%
Payroll Taxes	51100-70-100	1,989	-	-	626	626	0%
Worker's Comp Insurance	51200-70-100	6,967	-	-	-	-	0%
Professional Services	69000-70-100	217,753	-	1,500	17,756	16,256	8%
Fair Parade (Cattle Drive)	71000-70-100	-	-	-	25,000	25,000	0%
Security Expense	73000-70-100	681,136	-	-	-	-	0%
Supplies & Expense	74000-70-100	34,018	-	1,630	85,000	83,370	2%
<b>TOTAL ATTENDANCE OPERATIONS</b>		<b>\$ 1,029,110</b>	<b>\$ -</b>	<b>\$ 3,130</b>	<b>\$ 160,201</b>	<b>\$ 157,071</b>	<b>2%</b>
<b>Premium Expense (Excluding Horse Show)</b>							
Premium Cash Awards	66000-85-100	92,967	-	-	92,967	92,967	0%
Supplies & Expenses	74000-85-100	7,972	-	3,699	7,972	4,273	46%
<b>TOTAL PREMIUM EXPENSE</b>		<b>\$ 100,939</b>	<b>\$ -</b>	<b>\$ 3,699</b>	<b>\$ 100,939</b>	<b>\$ 97,240</b>	<b>4%</b>
<b>EXHIBIT EXPENSE</b>							
Salaries & Wages - Perm	50000-80-100	-	-	-	25	-	0%
Salaries & Wages - Temp	EXWAT	35,725	11,583	8,036	35,701	25	23%
Employee Benefits	51000-80-100	4,234	1,801	-	5,265	5,265	0%
PERS Employer Contribution	51010-80-100	1,031	-	2,508	-	(2,508)	0%
OPEB Employer Contribution	51020-80-100	-	-	-	-	-	0%
Payroll Taxes	EXPR	1,879	511	615	1,879	1,264	33%
Worker's Comp Insurance	EXWC	2,914	-	567	3,500	2,933	16%
Other Misc Expense	65000-80-100	-	-	-	-	-	0%

Expenses

**31st DAA, Ventura County Fair**  
**Expense Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
Trophies & Ribbons	66010-80-100	11,605	-	-	6,799	6,799	0%
Sponsored Cash	66020-80-100	-	-	-	-	-	0%
Supplies & Expenses	EXSE	212,369	998	1,342	193,321	191,979	1%
Professional Services	EXPRO	-	-	321	-	(321)	0%
Volunteer Event	74010-80-100	-	-	-	644	644	0%
Travel & Training	77000-80-100	118	118	1,324	118	(1,206)	1122%
Junior Fair Board Expense	65000-80-160	-	-	209	1,000	791	21%
<b>TOTAL EXHIBIT EXPENSE</b>		<b>\$ 269,875</b>	<b>\$ 15,011</b>	<b>\$ 14,922</b>	<b>\$ 248,252</b>	<b>\$ 205,665</b>	<b>6%</b>
<b>HORSE SHOW EXPENSE (Excluding Premiums)</b>							
Professional Services - Open Draft/Carraige	69000-25-150	-	-	-	-	-	0%
Supplies & Expenses - Open Draft/Carraige	74000-25-150	556	-	-	500	500	0%
Professionsl Services - Youth Open	69000-25-151	-	-	-	-	-	0%
Supplies & Expenses - Youth Open	74000-25-151	-	-	-	-	-	0%
<b>TOTAL HORSE SHOW EXPENSE</b>		<b>\$ 556</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 500</b>	<b>\$ 500</b>	<b>0%</b>
<b>FAIR ENTERTAINMENT EXPENSE</b>							
Salaries & Wages - Temp	50100-75-100	-	-	-	-	-	0%
Employee Beneifts	51000-75-100	-	-	-	-	-	0%
Payroll Taxes	51100-75-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-75-100	-	-	-	-	-	0%
Entertainment - Rodeo	58000-75-100	146,540	-	-	160,000	160,000	0%
Entertainment - Grounds Acts	58010-75-100	230,090	-	-	300,000	300,000	0%
Entertainment - Motrosports	58020-75-100	-	-	-	50,000	50,000	0%
Entertainment - Concerts	58030-75-100	800,799	-	-	1,200,000	1,200,000	0%
Entertainment - Community Event	58040-75-100	-	-	-	-	-	0%
Supplies & Expense - Grandstands	74000-75-100	257,165	50,000	25,000	450,000	425,000	6%
Supplies & Expense - Grounds Acts	74010-75-100	114,213	15,000	15,000	215,000	200,000	7%
<b>TOTAL FAIRTIME ATTRACTIONS</b>		<b>\$ 1,548,808</b>	<b>\$ 65,000</b>	<b>\$ 40,000</b>	<b>\$ 2,375,000</b>	<b>\$ 2,335,000</b>	<b>2%</b>
<b>MISCELLANEOUS FAIR EXPENSE</b>							
<b>ADMINISTRATION</b>							
Salaries & Wages - Perm	50000-11-100	6,770	-	-	7,600	7,600	0%
Salaries & Wages - Temp	50100-11-100	57,409	15,659	-	55,000	55,000	0%
Employee Beneifts	51000-11-100	11,441	3,140	-	12,500	12,500	0%
PERS Employer Contribution	51010-11-100	970	970	-	-	-	0%
OPEB Employer Contribution	51020-11-100	-	-	-	-	-	0%
Payroll Taxes	51100-11-100	3,943	1,026	-	3,970	3,970	0%
Worker's Comp Insurance	51200-11-100	5,227	-	-	5,500	5,500	0%
Director's Expense	56000-11-100	8,791	-	-	15,000	15,000	0%
Supplies & Expenses	74000-11-100	111,499	(6,755)	-	125,000	125,000	0%
<b>MAINTENANCE</b>							
Salaries & Wages - Perm	50000-12-100	5,532	-	-	4,000	4,000	0%
Salaries & Wages - Temp	50100-12-100	16,653	-	-	145,000	145,000	0%
Employee Beneifts	51000-12-100	67	-	-	2,200	2,200	0%
PERS Employer Contribution	51010-12-100	-	-	-	-	-	0%
OPEB Employer Contribution	51020-12-100	-	-	-	-	-	0%

Expenses

**31st DAA, Ventura County Fair**  
**Expense Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
Payroll Taxes	51100-12-100	537	-	-	537	537	0%
Worker's Comp Insurance	51200-12-100	1,673	-	-	1,800	1,800	0%
Utilities (electric, gas, water, sewer, etc.)	63000-12-100	19	-	-	19	19	0%
Professional Services	69000-12-100	281,698	-	-	250,000	250,000	0%
Equipment Rental	72000-12-100	191,601	-	2,790	205,000	202,210	1%
Supplies & Maintenance	74000-12-100	143,724	-	28,621	100,226	71,605	29%
Trash/Waste Removal	78000-12-100	-	-	-	-	-	0%
<b>FACILITY SALES</b>							
Salaries & Wages - Perm	50000-40-100	5,637	-	-	5,637	5,637	0%
Salaries & Wages - Temp	50100-40-100	-	-	-	-	-	479%
Employee Benefits	51000-40-100	-	-	-	-	-	0%
PERS Employer Contribution	51010-40-100	-	-	-	-	-	0%
OPEB Employer Contribution	51020-40-100	-	-	-	-	-	0%
Payroll Taxes	51100-40-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-40-100	491	-	-	-	-	0%
Professional Services	69000-40-100	-	-	-	-	-	0%
Outside Security Expense	73000-40-100	-	-	-	948,806	948,806	0%
Supplies & Expenses	74000-40-100	-	-	-	-	-	0%
Telephone	75000-40-100	-	-	-	-	-	0%
Travel & Training	77000-40-100	-	-	-	-	-	0%
<b>SPONSORSHIP</b>							
Professional Services	69000-50-100	146,206	25,000	25,000	150,000	125,000	17%
Equipment Rental	72000-50-100	69,785	-	-	89,000	89,000	0%
Supplies & Expenses	74000-50-100	9,316	-	-	8,000	8,000	0%
<b>PARKING</b>							
Salaries & Wages - Temp	50000-65-100	-	-	-	39,111	39,111	0%
Salaries & Wages - Temp	50100-65-100	12,089	-	126	13,289	13,163	1%
Employee Benefits	51000-65-100	31	-	-	31	31	0%
PERS Employer Contribution	51010-65-100	-	-	-	-	-	0%
Payroll Taxes	51100-65-100	303	-	2	303	301	1%
Worker's Comp Insurance	51200-65-100	1,122	-	7	1,500	1,493	0%
Overflow Parking Rental	72000-65-100	13,890	2,015	-	13,000	13,000	0%
Equipment Rental	72001-65-100	22,656	-	-	20,000	20,000	0%
Supplies & Expense	74000-65-100	39,234	-	-	40,000	40,000	0%
<b>OTHER FAIR</b>							
Professional Services	69000-00-100	255,267	-	7,910	285,000	277,090	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>\$ 1,423,582</b>	<b>\$ 41,054</b>	<b>\$ 64,455</b>	<b>\$ 2,547,029</b>	<b>\$ 2,482,574</b>	<b>3%</b>

Expenses



**31st DAA, Ventura County Fair**  
**Expense Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>INTERIM EXPENSE</b>							
<i>PUBLICITY</i>							
Advertising	52000-13-400	3,514	-	3,217	7,500	4,283	43%
Professional Services	69000-13-400	47,895	9,113	13,614	44,500	30,886	31%
Promotional Expense	71000-13-400	529	529	-	-	-	0%
Supplies & Expenses	74000-13-400	1,550	685	1,923	5,000	3,077	38%
<i>FACILITY SALES</i>							
Salaries & Wages - Perm	50000-40-400	69,068	31,175	32,212	68,716	36,504	47%
Salaries & Wages - Temp	50100-40-400	28,663	6,543	11,592	25,000	13,408	46%
Employee Benefits	51000-40-400	41,597	17,324	8,141	36,365	28,224	22%
PERS Employer Contribution	51010-40-400	-	-	12,649	-	(12,649)	0%
OPEB Employer Contribution	51020-40-400	-	-	1,176	-	(1,176)	0%
Payroll Taxes	51100-40-400	5,815	2,354	3,162	5,175	2,013	61%
Worker's Comp Insurance	51200-40-400	7,880	-	3,472	9,100	5,628	38%
Professional Services	69000-40-400	71,185	37,445	12,674	52,000	39,327	24%
Promotional Expense	71000-40-400	-	-	-	-	-	0%
Rental Expense	72000-40-400	7,001	-	600	5,467	4,867	11%
Outside Security Expense	73000-40-400	235,446	87,314	77,999	175,000	97,001	45%
Supplies & Expenses	74000-40-400	120	120	805	30,159	29,354	3%
Telephone	75000-40-400	413	178	296	354	59	83%
Travel & Training	77000-40-400	522	522	674	522	(152)	129%
Trash/Waste Removal	78000-40-400	43,569	7,191	12,494	56,000	43,506	22%
<i>PARKING</i>							
Salaries & Wages - Perm	50000-65-400	-	-	-	1,339	1,339	0%
Salaries & Wages - Temp	50100-65-400	83,890	31,515	33,131	79,000	45,869	42%
Employee Benefits	51000-65-400	38,482	17,432	5	39,508	39,503	0%
PERS Employer Contribution	51010-65-400	848	677	1,714	-	(1,714)	0%
Payroll Taxes	51100-65-400	5,038	2,238	883	5,000	4,117	18%
Worker's Comp Insurance	51200-65-400	9,629	-	2,571	11,000	8,429	23%
Equipment Maintenance	64010-65-400	-	-	(7)	-	7	0%
Professional Services - PK	69000-65-400	-	-	28,430	-	(28,430)	0%
Supplies & Expense - Main Lot	74000-65-400	3,720	36	112	1,554	1,442	7%
Supplies & Expense - Beach Lot	74010-65-400	2,355	626	-	2,000	2,000	0%
<b>TOTAL INTERIM EXPENSE</b>		<b>\$ 708,728</b>	<b>\$ 253,019</b>	<b>\$ 263,538</b>	<b>\$ 660,259</b>	<b>\$ 396,721</b>	<b>40%</b>
<b>SATELLITE WAGERING EXPENSE</b>							
CARF Dues	57000-20-200	17,867	4,498	8,996	4,500	(4,496)	200%
Grounds Maintenance & Repairs	64000-20-200	-	-	66	-	(66)	0%
Equipment Maintenance	64010-20-200	-	-	-	1,500	1,500	0%
Professional Services	69000-20-200	-	-	88	-	(88)	0%
Supplies & Expenses	74000-20-200	236	-	61	236	175	26%
Trash Removal	78000-20-200	28,755	4,746	8,246	37,500	29,254	22%
Prior Year Expenses	80000-20-200	53,974	53,974	-	-	-	0%
<b>TOTAL SATELLITE WAGERING EXPENSE</b>		<b>\$ 100,832</b>	<b>\$ 63,218</b>	<b>\$ 17,457</b>	<b>\$ 43,736</b>	<b>\$ 26,279</b>	<b>40%</b>

Expenses



**31st DAA, Ventura County Fair**  
**Expense Report**  
**May 31, 2024**

Description	Acct. No.	Actuals 2023	Prior YTD 5/31/23	Current YTD 5/31/24	Budget 2024	Balance of Budget	% Used 2024
<b>EQUIPMENT EXPENSE</b>							
Non Capitalizeds(cost less than \$5000 and life less than one year							
Equipment Funded by Fair	87500-00-000	16,656	8,107	11,435	28,772	17,337	40%
<b>TOTAL EQUIPMENT EXPENSE</b>		<b>\$ 16,656</b>	<b>\$ 8,107</b>	<b>\$ 11,435</b>	<b>\$ 28,772</b>	<b>\$ 17,337</b>	<b>40%</b>
<b>PRIOR YEAR OPERATING EXPENSE ADJUSTMENT</b>							
Prior Year Adjustments	80000-00-000	(596,355)	(3,561)	32,069	4,000	(28,069)	802%
<b>PRIOR YEAR OPERATING EXPENSE</b>		<b>\$ (596,355)</b>	<b>\$ (3,561)</b>	<b>\$ 32,069</b>	<b>\$ 4,000</b>	<b>\$ (28,069)</b>	<b>802%</b>
<b>CASH SHORTAGES &amp; OVERAGES</b>							
Cash +/- Interim	85000-00-000	1,825	101	(5,547)	1,000	6,547	-555%
<b>CASH (OVER)/UNDER</b>		<b>\$ 1,825</b>	<b>\$ 101</b>	<b>\$ (5,547)</b>	<b>\$ 1,000</b>	<b>\$ 6,547</b>	<b>-555%</b>
<b>DEPRECIATION EXPENSE</b>							
Depreciation	90000-00-000	406,257	-	165,799	409,000	243,201	41%
Prior Year Depreciation Expense	80010-00-000	(0)	-	-	-	-	0%
<b>TOTAL DEPRECIATION EXPENSE</b>		<b>\$ 406,256</b>	<b>\$ -</b>	<b>\$ 165,799</b>	<b>\$ 409,000</b>	<b>\$ 243,201</b>	<b>41%</b>
<b>PENSION EXPENSE</b>							
Pension Expense	96000-00-000	(352,400)	-	-	-	-	0%
<b>TOTAL PENSION EXPENSE</b>		<b>\$ (352,400)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>
<b>OPEB EXPENSE</b>							
OPEB Expense	96010-00-000	-	-	-	-	-	0%
<b>TOTAL OPEB EXPENSE</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>

Expenses

**31st DAA, Ventura County Fair**  
**Junior Livestock Auction**  
**May 31, 2024**

DETAIL	Account Number	Actual 2023	Current YTD 5/31/24	Budget 2024	Balance of Budget
<b>BEGINNING RESOURCES:</b> 1/1/2024	25100-30-300	\$ 502,138	\$ 589,003		
<b>AUCTION REVENUES:</b>					
Commission Revenue	41500-30-300	0	0	0	0
Buyers Receipts	47600-30-300	0	0	0	0
Other Misc Revenue	48700-30-300	7,561	0	350	350
Interest Revenue	48710-30-300	0	0	0	0
Slaughter Fees	48720-30-300	0	0	0	0
Sponsorships	48800-30-300	46,500	1,600	30,000	28,400
Donations	48810-30-300	90,000	0	0	0
Prior Year Revenue	49000-30-300	13,843	0	0	0
<b>TOTAL REVENUES</b>		<b>157,904</b>	<b>1,600</b>	<b>30,350</b>	<b>28,750</b>
<b>AUCTION EXPENDITURES:</b>					
Bad Debt Expense	53000-30-300	0	0	0	0
Bank/CC Charges	54000-30-300	2,458	59	0	(59)
Payments to Sellers	57600-30-300	0	0	0	0
Hauling and Slaughter	65000-30-300	0	0	0	0
Professional Services	69000-30-300	10,985	321	5,000	4,679
Publicity & Marketing	71000-30-300	0	0	500	500
Supplies & Expense	74000-30-300	42,333	1,359	47,000	45,641
Lunch Expense	74010-30-300	15,263	0	12,000	12,000
Prior Year Expense	80000-30-300	0	0	0	0
Cash Shortage/Overage	85100-30-300	0	0	0	0
Equipment Expense	87500-30-300	0	0	0	0
<b>TOTAL EXPENDITURES</b>		<b>71,038</b>	<b>1,739</b>	<b>64,500</b>	<b>62,761</b>
<b>NET JLA INCOME</b>		<b>86,865</b>	<b>(139)</b>	<b>(34,150)</b>	<b>(34,011)</b>
<b>ENDING RESOURCES:</b> 5/31/2024	25100-30-300	\$ 589,003	\$ 588,865		

**31st DAA, Ventura County Fair**  
**Capital Assets**  
**May 31, 2024**

DESCRIPTION	Date	Reference	Balance
<b>PROPERTY, PLANT &amp; EQUIPMENT AS OF:</b>	<b>1/1/2024</b>		<b>\$ 18,739,074</b>
<b>ACQUISITIONS OF FIXED ASSETS:</b>			
Land		19100-00-000	-
Buildings & Improvements:		19200-00-000	44,032
Construction in Progress:			
Raceway Bleachers		19000-00-900	4,652
Raceway Restrooms		19000-00-901	10,251
Arena & Barns		19000-00-902	25,383
Grounds Bathroom Remodels		19000-00-903	1,379
Reader Board		19000-00-904	28,456
Anacapa Awning Project		19000-00-905	11,817
San Miguel Awning Project		19000-00-906	3,210
Ag Building Improvement		19000-00-907	25,298
Gas Line Upgrades		19000-00-908	280,030
Candy Stripe Bathroom		19000-00-909	-
Strawberry Festival Project (grounds/Bldg improvement)		19000-00-910	8,648
Sewer Upgrade		19000-00-911	44,654
Small Livestock Project		19000-00-912	2,811
Grounds Lighting Project		19000-00-913	26,452
Area 1 Concrete Project		19000-00-914	-
Equipment		19300-00-000	84,751
Other Fixed Assets			
Other (provide description):			
<b>TOTAL ACQUISITIONS OF FIXED ASSETS</b>			<b>601,824</b>
<b>DISPOSITIONS OF FIXED ASSETS (Salvaged, Sold, etc.):</b>			
Land			
Buildings & Improvements			
Equipment			
Other Fixed Assets			
Other (provide description):			
<b>TOTAL DISPOSITIONS OF FIXED ASSETS</b>			<b>-</b>
<b>PROPERTY, PLANT &amp; EQUIPMENT AS OF:</b>	<b>5/31/2024</b>		<b>\$ 19,340,897</b>
<b>DEPRECIATION:</b>			
<b>Accumulated Depreciation as of:</b>	<b>1/1/2024</b>		<b>\$ 14,993,488</b>
Less: A/D on Dispositions of Fixed Assets above			
Add: Monthly Depreciation Expense	DEPRE	90000-00-000	165,799
<b>ACCUMULATED DEPRECIATION as of:</b>	<b>5/31/2024</b>		<b>\$ 15,159,287</b>
<b>PROPERTY, PLANT &amp; EQUIPMENT, NET OF DEPRECIATION:</b>	<b>5/31/2024</b>		<b>\$ 4,181,611</b>
<b>DEBT (ASSOCIATED WITH FIXED ASSETS)</b>	<b>5/31/2024</b>	25000-00-000	<b>-</b>
<b>NET RESOURCES-CAPITAL ASSETS (less related debt):</b>	<b>5/31/2024</b>		<b>\$ 4,181,611</b>

**31st DAA, Ventura County Fair**  
**Satellite Wagering**  
**May 31, 2024**

DETAIL	Account Number	Actual 2023	Current YTD 5/31/24	Budget 2024	Balance of Budget
<b>REVENUES:</b>					
Admission Revenue	40000-20-200	0	1,261	0	(1,261)
Commission Revenue	41500-20-200	309,189	131,070	275,000	143,930
Parking Revenue	45000-20-200	21,552	0	22,000	22,000
Prior Year Revenue	49000-20-200	0	0	0	0
<b>TOTAL REVENUES</b>		<b>330,741</b>	<b>132,331</b>	<b>297,000</b>	<b>164,669</b>
<b>EXPENDITURES:</b>					
CARF Dues	57000-20-200	17,867	8,996	4,500	(4,496)
Grounds & Maintenance Repairs	64000-20-200	0	66	0	(66)
Equipment Maintenance	64010-20-200	0	0	1,500	1,500
Professional Services	69000-20-200	0	88	0	(88)
Supplies & Expense	74000-20-200	236	61	236	175
Trash Removal	78000-20-200	28,755	8,246	37,500	29,254
Prior Year Expense	80000-20-200	53,974	0	0	0
<b>TOTAL EXPENDITURES</b>		<b>100,832</b>	<b>17,457</b>	<b>43,736</b>	<b>26,279</b>
<b>NET SATELLITE WAGERING PROFIT/LOSS</b>					
		<b>229,909</b>	<b>114,874</b>	<b>253,264</b>	<b>138,390</b>



# Trial Balance

Current (5/1/2024 - 5/31/2024)

Unit Of Measure: \$

Ventura

May Xyong

Wednesday, July 17, 2024 1:55:32PM

Page 1

Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
11100-00-000-A Petty Cash	170.00			0.00	170.00
11210-00-000-A Changefund - Parking	6,000.00	17,100.00	17,100.00	0.00	6,000.00
11300-00-000-A Cash - Operating BOFA #0920	2,859,621.35	129,145.19	281,478.53	152,333.34-	2,707,288.01
11310-00-000-A Cash - Operating MB #5168	764,060.59	474,665.82	215,889.21	258,776.61	1,022,837.20
11400-00-000-A Cash - Premium BOFA #2150	3,534.50			0.00	3,534.50
11500-00-000-A Cash - Payroll BOFA #4507	4,360.18			0.00	4,360.18
11501-00-000-A Cash - Payroll BOFA#1043	62.59			0.00	62.59
11510-00-000-A Cash - Payroll MB #5184	877.89	118,600.00	114,265.25	4,334.75	5,212.64
11610-00-000-A Cash - Savings MB #5192	564,865.69	2,037.22		2,037.22	566,902.91
11620-00-000-A Cash - LAIF #13-56-001	41,575.14			0.00	41,575.14
11700-30-300-A Cash - JLA BOFA #3469	12,280.82			0.00	12,280.82
11710-30-300-A Cash - JLA MB #1471	68,389.32	900.00	66.67	833.33	69,222.65
13100-00-000-A Accounts Receivables	710,298.82	36,189.27	72,429.71	36,240.44-	674,058.38
13100-30-300-A JLA Accounts Receivables	23,117.33	50.00	600.00	550.00-	22,567.33
13110-00-000-A Allowance for Doubtful Accounts	8,646.75-			0.00	8,646.75-
13110-30-300-A JLA Allowance for Doubtful Accounts	20,797.33-			0.00	20,797.33-
13120-00-000-A Employee AR			229.45-	229.45	229.45
13199-00-000-A AR Clearing	0.00	531,680.15	531,680.15	0.00	0.00
14100-00-000-A Souvenir Booth Inventory	17,527.88			0.00	17,527.88
14300-00-000-A Deferred Expenses	230,853.13	1,632.95	35,837.22	34,204.27-	196,648.86
16000-00-000-A Deferred Outflows of Resources - Pension	645,287.66			0.00	645,287.66
19000-00-000-A Construction In Progress	187,277.59			0.00	187,277.59
19000-00-900-A CIP - Raceway Bleachers	54,083.78	17.74		17.74	54,101.52
19000-00-901-A CIP - Raceway Restrooms	10,250.95			0.00	10,250.95
19000-00-902-A CIP - Arena & Barns	18,699.47	7,197.77		7,197.77	25,897.24
19000-00-903-A CIP - Grounds Bathroom Remodels	4,576.88			0.00	4,576.88
19000-00-904-A CIP - Reader Board	28,455.78			0.00	28,455.78
19000-00-905-A CIP - Anacapa Awning Project	18,051.50			0.00	18,051.50
19000-00-906-A CIP - San Miguel Awning Project	3,210.00			0.00	3,210.00
19000-00-907-A CIP - Ag Building Improvement	23,660.58	1,637.48		1,637.48	25,298.06
19000-00-908-A CIP - Gas Line Upgrades	101,803.14	179,116.49		179,116.49	280,919.63
19000-00-910-A CIP - Strawberry Festival Project	6,179.24	2,468.41		2,468.41	8,647.65
19000-00-911-A CIP - Sewer Upgrades	3,636.01	41,018.27		41,018.27	44,654.28
19000-00-912-A CIP - Small Livestock Project		2,810.88		2,810.88	2,810.88
19000-00-913-A CIP - Grounds Lighting Project	6,524.96	19,926.98		19,926.98	26,451.94
19100-00-000-A Land	282,915.31			0.00	282,915.31
19200-00-000-A Buildings & Improvements	17,355,102.04	43,932.61		43,932.61	17,399,034.65
19210-00-000-A A/D - Buildings & Improvements	14,290,609.61-		32,744.86	32,744.86-	14,323,354.47-
19300-00-000-A Equipments	938,522.49			0.00	938,522.49
19310-00-000-A A/D - Equipments	835,216.03-		414.88	414.88-	835,630.91-
20100-00-000-A PR Liability	51,520.66-	218,865.80	237,270.87	18,405.07-	69,925.73-
21100-00-000-A Special Event Insurance	0.00	735.00	850.00	115.00-	115.00-
21200-00-000-A Accounts Payables	257,205.02-	355,000.53	563,922.47	208,921.94-	466,126.96-
21300-00-000-A Sales Tax Payable	4.32-			0.00	4.32-
22100-00-000-A Social Security Tax	0.00	14,617.00	14,617.00	0.00	0.00
22200-00-000-A Medicare Tax	0.00	4,952.50	4,945.20	7.30	7.30
22300-00-000-A PERS Retirement W/H	0.00	41,266.32	41,266.32	0.00	0.00
22310-00-000-A Deferred Compensation W/H	0.00	500.00	500.00	0.00	0.00
22320-00-000-A PST W/H	0.00	4,229.96	4,211.06	18.90	18.90
22330-00-000-A OPEB W/H	0.00	2,053.04	2,053.04	0.00	0.00
22400-00-000-A Federal Tax	0.00	9,557.27	9,557.27	0.00	0.00
22500-00-000-A State Tax	0.00	3,640.38	3,640.38	0.00	0.00
22510-00-000-A SDI Tax	0.00	60.38-	60.38-	0.00	0.00
22600-00-000-A Health Insurance	9,518.07-	10,733.85	10,733.87	0.02-	9,518.09-
22610-00-000-A Dental Insurance	560.22-	714.75	714.75	0.00	560.22-
22620-00-000-A Vision Insurance	116.38-	147.54	151.54	4.00-	120.38-
22630-00-000-A Life Insurance	22.91-	22.88	22.89	0.01-	22.92-
22640-00-000-A Group Legal	10.19-	10.27	10.27	0.00	10.19-
22700-00-000-A Union Dues	146.81-	159.99	159.98	0.01	146.80-
22710-00-000-A Garnishment/Levy	1,077.70-	2,942.55	1,864.85	1,077.70	0.00

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Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
22720-00-000-A Drug Fees	10.00-			0.00	10.00-
22805-00-000-A Deferred Revenue - May	2,500.00-	2,500.00		2,500.00	0.00
22806-00-000-A Deferred Revenue - June			16,676.50	16,676.50-	16,676.50-
22807-00-000-A Deferred Revenue - July	50,510.00-	1,990.00	145,529.50	143,539.50-	194,049.50-
22808-00-000-A Deferred Revenue - August	9,670.00-			0.00	9,670.00-
22811-00-000-A Deferred Revenue - November	3,784.00-		1,520.00	1,520.00-	5,304.00-
24100-00-000-A Guarantee Deposits - Long Term	55,134.99-			0.00	55,134.99-
24110-00-000-A Guarantee Deposits - Short Term	65,089.00-	0.00		0.00	65,089.00-
24500-00-000-A Compensated Leave Liability	123,787.60-			0.00	123,787.60-
24800-00-000-A Workers Compensation	0.00	11,367.43	11,367.43	0.00	0.00
25010-00-000-A Long Term Debt - SB84	545,873.00-			0.00	545,873.00-
25100-30-300-A JLA Reserve	589,003.43-			0.00	589,003.43-
25600-00-000-A Deferred Inflows of Resources - Pension	29,978.16-			0.00	29,978.16-
26000-00-000-A Net Pension Liability	1,323,721.00-			0.00	1,323,721.00-
29000-00-000-A Net Resources - Capital Assets	3,745,585.71-			0.00	3,745,585.71-
29100-00-000-A Net Resources - Unrestricted	4,046,582.95-			0.00	4,046,582.95-
29400-00-000-A Unrestricted Net Position - Pension	708,411.50			0.00	708,411.50
31200-00-000-A State Allocations	214,500.00-			0.00	214,500.00-
31900-00-000-A Capital Project Reimbursement Funds	0.00		6,000.00	6,000.00-	6,000.00-
40000-20-200-A SW Admissions	1,261.34-			0.00	1,261.34-
41000-00-100-A Commercial Space - Fair	29,200.68-		7,000.00	7,000.00-	36,200.68-
41500-20-200-A SW Commission	110,950.74-		20,118.92	20,118.92-	131,069.66-
42100-60-100-A Food Concessions - CS	116,100.00-		5,850.00	5,850.00-	121,950.00-
42300-40-400-A Concession Revenue (alcohol & beverages)	42,210.56-		5,940.65	5,940.65-	48,151.21-
43000-80-125-A Entry Fees - Large Livestock	930.00-			0.00	930.00-
43100-80-100-A Donated Awards - EX	900.00-		1,250.00	1,250.00-	2,150.00-
45000-40-400-A Parking Revenue - Main Lot	110,578.00-		31,990.00	31,990.00-	142,568.00-
45000-60-100-A Vendor Parking - CS - FT	0.00	295.00	295.00	0.00	0.00
45010-40-400-A Parking Revenue - Beach Lot	37,188.63-		8,479.10	8,479.10-	45,667.73-
46100-40-400-A Building Rental	185,288.00-	24,741.76	96,912.00	72,170.24-	257,458.24-
46110-40-400-A Building Rental - Derby Club	66,556.12-		16,000.00	16,000.00-	82,556.12-
46200-40-400-A Grounds Rental	77,053.84-		24,831.96	24,831.96-	101,885.80-
46300-40-400-A Equipment Rental (chairs, tables, etc)	45,088.00-		21,175.50	21,175.50-	66,263.50-
46500-40-400-A Camping Fees	3,650.00-		7,885.00	7,885.00-	11,535.00-
48500-40-400-A Reimbursable Revenue - Utilities	9,793.00-		45,980.00	45,980.00-	55,773.00-
48500-60-100-A Reimbursable Revenue - CS - FT	1,055.00-		475.00	475.00-	1,530.00-
48510-40-400-A Reimbursable Revenue - Outside Security	2,000.00-			0.00	2,000.00-
48530-40-400-A Reimbursable Revenue - Standby Labor	20,355.00-		8,856.00	8,856.00-	29,211.00-
48550-40-400-A Set Up/Clean Up Fees	34,946.00-		20,046.00	20,046.00-	54,992.00-
48560-40-400-A Reimbursable Revenue - Fire Marshall	1,680.00-		2,400.00	2,400.00-	4,080.00-
48570-40-400-A Reimbursable Revenue - Trash/Dumpster Hauling	1,500.00-		2,000.00	2,000.00-	3,500.00-
48580-40-400-A Reimbursable Revenue - Other	3,020.00-			0.00	3,020.00-
48700-00-000-A Other Misc Revenue	4,530.76-		2,064.64	2,064.64-	6,595.40-
48700-00-100-A Other Misc Revenue - FT	1,779.00-		560.00	560.00-	2,339.00-
48700-40-400-A Other Misc Revenue	6,283.52-		494.09	494.09-	6,777.61-
48700-60-100-A Vendor App Fees - CS	3,043.85-		1,075.40	1,075.40-	4,119.25-
48700-80-160-A Other Misc Revenue - JFB	300.00-			0.00	300.00-
48710-00-000-A Interest Revenue	6,936.00-		2,037.22	2,037.22-	8,973.22-
48800-30-300-A JLA Sponsors	0.00		1,600.00	1,600.00-	1,600.00-
48800-50-100-A Sponsorship - SP - FT	91,000.00-		65,500.00	65,500.00-	156,500.00-
48810-00-100-A Donations - FT	0.00		300.00	300.00-	300.00-
49000-00-000-A Prior Year Revenue	5,450.00			0.00	5,450.00
50000-11-000-A Salaries & Wages - Perm - AD	56,875.24	16,425.00	2,644.00	13,781.00	70,656.24
50000-12-000-A Salaries & Wages - Perm - MN	56,589.01	17,608.08		17,608.08	74,197.09
50000-40-400-A Salaries & Wages - Perm - FS	25,057.20	7,154.92		7,154.92	32,212.12
50100-11-000-A Salaries & Wages - Temp - AD	39,307.76	12,178.75		12,178.75	51,486.51
50100-12-000-A Salaries & Wages - Temp - MN	241,606.15	99,104.04		99,104.04	340,710.19
50100-40-400-A Salaries & Wages - Temp - FS	10,026.00	1,566.25		1,566.25	11,592.25
50100-60-100-A Salaries & Wages - Temp - CS - FT	20,487.75	6,651.75		6,651.75	27,139.50
50100-65-100-A Salaries & Wages - Temp - PK - FT	0.00	126.00		126.00	126.00

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50100-65-400-A Salaries & Wages - Temp - PK - INT	25,349.63	7,781.00		7,781.00	33,130.63
50100-80-100-A Salaries & Wages - Temp - EX	3,783.50	4,252.13		4,252.13	8,035.63
51000-11-000-A Employee Benefits - AD	9,839.63	3,637.95	1,277.49	2,360.46	12,200.09
51000-12-000-A Employee Benefits - MN	18,380.96	4,565.79		4,565.79	22,946.75
51000-40-400-A Employee Benefits - FS	6,511.90	1,629.13		1,629.13	8,141.03
51000-60-100-A Employee Benefits - CS - FT	5.15			0.00	5.15
51000-65-400-A Employee Benefits - PK - INT	5.15			0.00	5.15
51010-11-000-A PERS Employer Contribution - AD	26,443.29	8,776.88	825.28	7,951.60	34,394.89
51010-12-000-A PERS Employer Contribution - MN	60,800.64	19,440.48		19,440.48	80,241.12
51010-40-400-A PERS Employer Contribution - FS	10,495.92	2,153.36		2,153.36	12,649.28
51010-60-100-A PERS Employer Contributions - CS - FT	4,858.80	1,434.00		1,434.00	6,292.80
51010-65-400-A PERS Employer Contribution - PK	1,237.16	476.64		476.64	1,713.80
51010-80-100-A PERS Employer Contributions - EX	1,177.60	1,330.32		1,330.32	2,507.92
51020-11-000-A OPEB Employer Contribution - AD	1,561.46	415.26	61.90	353.36	1,914.82
51020-12-000-A OPEB Employer Contribution - MN	1,837.99	444.38		444.38	2,282.37
51020-40-400-A OPEB Employer Contribution - FS	1,009.08	166.88		166.88	1,175.96
51100-11-000-A Payroll Taxes - AD	6,398.69	2,077.03	193.79	1,883.24	8,281.93
51100-12-000-A Payroll Taxes - MN	16,841.94	6,136.28		6,136.28	22,978.22
51100-40-400-A Payroll Taxes - FS	2,540.96	621.21		621.21	3,162.17
51100-60-100-A Payroll Taxes - CS - FT	1,284.13	376.62		376.62	1,660.75
51100-65-100-A Payroll Taxes - PK - FT	0.00	1.83		1.83	1.83
51100-65-400-A Payroll Taxes - PK - INT	640.14	242.84		242.84	882.98
51100-80-100-A Payroll Taxes - EX	289.44	325.29		325.29	614.73
51200-11-000-A Workers Comp Insurance - AD	8,898.44	1,744.82	57.89	1,686.93	10,585.37
51200-12-000-A Workers Comp Insurance - MN	24,783.72	7,119.43	236.21	6,883.22	31,666.94
51200-40-400-A Workers Comp Insurance - FS	2,957.81	532.00	17.65	514.35	3,472.16
51200-60-100-A Workers Comp Insurance - CS - FT	1,707.60	405.76	13.46	392.30	2,099.90
51200-65-100-A Workers Comp Insurance - PK - FT	0.00	7.68	0.25	7.43	7.43
51200-65-400-A Workers Comp Insurance - PK - INT	2,111.88	474.63	15.75	458.88	2,570.76
51200-80-100-A Workers Comp Insurance - EX	316.07	259.38	8.61	250.77	566.84
51300-11-000-A Unemployment Insurance - AD	16,325.00			0.00	16,325.00
52000-13-100-A Advertising - PB	1,406.12	3,332.36		3,332.36	4,738.48
52000-13-400-A Advertising - PB - INT	1,976.89	1,239.99		1,239.99	3,216.88
54000-11-000-A Bank & Credit Card Fees	6,425.89	824.66		824.66	7,250.55
54000-30-300-A JLA Bank/Credit Card Fees	42.18	16.67		16.67	58.85
54010-11-000-A Interest Expense - AD	657.83	51.71		51.71	709.54
56000-11-000-A Directors Expense - AD	3,244.32			0.00	3,244.32
57000-11-000-A Dues & Subscriptions - AD	4,475.00	500.00		500.00	4,975.00
57000-20-200-A SW CARF Dues	8,996.00			0.00	8,996.00
60000-11-000-A Insurance - AD	103,958.42	23,782.42		23,782.42	127,740.84
63000-12-000-A Utilities - Electrical - MN	90,877.28	24,400.86		24,400.86	115,278.14
63010-12-000-A Utilities - Gas/Propane - MN	8,889.84	890.02		890.02	9,779.86
63020-12-000-A Utilities - Water/Sewer - MN	44,513.26	11,851.39		11,851.39	56,364.65
64000-12-000-A Grounds Maintenance & Repairs - MN	8,761.50	7,735.57		7,735.57	16,497.07
64000-20-200-A SW Grounds Maint & Repairs		66.00		66.00	66.00
64010-12-000-A Equipment Maintenance - MN	29,984.17	5,542.68		5,542.68	35,526.85
64010-65-400-A Equipment Maintenance - PK - INT	7.14			0.00	7.14
65000-11-000-A Other Misc Expense - AD	2,888.75	533.75		533.75	3,422.50
65000-80-160-A Other Misc Expense - JFB	209.04			0.00	209.04
67000-11-000-A Postage - AD	500.00	7.02		7.02	507.02
69000-00-100-A Professional Services - FT	4,915.00	2,995.00		2,995.00	7,910.00
69000-11-000-A Professional Services - AD	33,539.81	12,036.18	5.15	12,031.03	45,570.84
69000-12-000-A Professional Services - MN	47,550.33	4,390.15	54.00	4,336.15	51,886.48
69000-13-100-A Professional Services - PB	9,856.21	261.00		261.00	10,117.21
69000-13-400-A Professional Services - PB - INT	12,595.47	1,018.85		1,018.85	13,614.32
69000-20-200-A SW Professional Services	88.00			0.00	88.00
69000-30-300-A JLA Professional Services	0.00	321.00		321.00	321.00
69000-40-400-A Professional Services - FS	7,273.50	5,400.00		5,400.00	12,673.50
69000-50-100-A Professional Services - SP - FT	20,000.00	5,000.00		5,000.00	25,000.00
69000-60-100-A Professional Services - CS - FT	3,500.00	3,500.00		3,500.00	7,000.00



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69000-65-400-A Professional Services - PK - INT	28,430.16			0.00	28,430.16
69000-70-100-A Professional Services - AT	750.00	750.00		750.00	1,500.00
69000-80-120-A Professional Services - Agriculture		321.00		321.00	321.00
69010-60-100-A Professional Services - Carnival	750.00	750.00		750.00	1,500.00
71000-13-100-A Promotional Expense - PB	2,250.00	49.00		49.00	2,299.00
72000-12-000-A Equipment Rental - MN	20,578.17	3,877.43		3,877.43	24,455.60
72000-12-100-A Equipment Rental - MN - FT	926.67	3,716.30		3,716.30	2,789.63
72000-40-400-A Rental Expense - FS	600.00			0.00	600.00
73000-40-400-A Security Expenses - Outside Security	61,503.00	16,496.00		16,496.00	77,999.00
74000-11-000-A Supplies & Expenses - AD	18,380.42	903.68		903.68	19,284.10
74000-12-000-A Supplies & Expenses - MN	29,524.34	9,145.47		9,145.47	38,669.81
74000-12-100-A Supplies & Expenses - MN - FT	23,580.05	5,040.52		5,040.52	28,620.57
74000-13-100-A Supplies & Expenses - PB	582.99	40.40		40.40	623.39
74000-13-400-A Supplies & Expenses - PB - INT	1,882.98	40.41		40.41	1,923.39
74000-20-200-A SW Supplies & Expense	0.00	61.18		61.18	61.18
74000-30-300-A JLA Supplies & Expenses	1,358.72			0.00	1,358.72
74000-40-400-A Supplies & Expenses - FS	804.63			0.00	804.63
74000-60-100-A Supplies & Expenses - CS - FT	323.55	1,983.19		1,983.19	2,306.74
74000-65-400-A Supplies & Expenses - Main Lot - PK	112.29			0.00	112.29
74000-70-100-A Supplies & Expenses - AT	974.55	655.32		655.32	1,629.87
74000-75-100-A Supplies & Expenses - Grandstands - ET	0.00	25,000.00		25,000.00	25,000.00
74000-80-100-A Supplies & Expenses - EX	229.44			0.00	229.44
74000-80-120-A Supplies & Expenses - Agriculture	0.00	193.73		193.73	193.73
74000-80-125-A Supplies & Expenses - Large Livestock	887.87	31.42		31.42	919.29
74000-85-100-A Supplies & Expenses - PRM	3,699.00			0.00	3,699.00
74010-75-100-A Supplies & Expenses - Grounds Acts - ET	10,000.00	5,000.00		5,000.00	15,000.00
74020-70-100-A Supplies & Expenses - Admission - AT		3,258.72		3,258.72	3,258.72
75000-11-000-A Telephone/Internet Expense - AD	3,322.11	837.33		837.33	4,159.44
75000-40-400-A Telephone Expenses - FS	236.52	58.98		58.98	295.50
77000-11-000-A Travel & Training - AD	12,588.26			0.00	12,588.26
77000-12-000-A Travel & Training - MN	1,505.14			0.00	1,505.14
77000-40-400-A Travel & Training - FS	674.11			0.00	674.11
77000-80-100-A Travel & Training - EX	1,324.21			0.00	1,324.21
78000-12-000-A Trash/Waste Removal - MN	4,247.77			0.00	4,247.77
78000-20-200-A SW Trash Removal	8,245.71			0.00	8,245.71
78000-40-400-A Trash/Waste Removal - FS	12,493.51			0.00	12,493.51
80000-00-000-A Prior Year Expense	32,069.24			0.00	32,069.24
85000-00-000-A Cash Over/Short	4,977.04		365.81	365.81	5,342.85
87500-00-000-A Equipment Expense (less than \$5000)	10,561.32	874.00		874.00	11,435.32
90000-00-000-A Depreciation Expense	132,638.96	33,159.74		33,159.74	165,798.70
<b>\$ Grand Totals</b>	<b>Beginning Balance</b>	<b>Debits</b>	<b>Credits</b>	<b>Net Activity</b>	<b>Ending Balance</b>
	0.00	2,786,695.56	2,786,695.56	0.00	0.00

## STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-146	UCI f/s/o I Love the 90's	Grandstand Entertainment	\$150,000.00
24-147	MH Norris Consulting, INC.	ShoWorks Consultant	\$15,000.00
24-148	Valdivia Marketing Group	Grandstand Entertainment	\$135,000.00
24-149	Indesign Screen Printing	Souvenir Booth Merchandise	NTE \$73,285.12
24-150	Beto Luna	Large Livestock Maintenance	\$2,850.00
24-151	Taylor Lindsay	Large Livestock Clerk	\$1,500.00
24-152	Jordyn Blankenship	Large Livestock Clerk	\$1,000.00
24-153	Patricia Demers	Horse Show Ring Steward	\$1,500.00
24-154	Sharan Goodwin	Horse Show Awards	\$1,000.00
24-155	Kathy LaChaine	Horse Show Secretary	\$1,500.00
24-156	Jennifer Russel	Horse Show Manager	\$1,500.00
24-157	Kelly O'Connel	Horse Show Announcer	\$950.00
24-158	Skyline Services	Carnival Inspection	\$27,000.00
24-159	David Rea	Grandsrtand DJ - Pre-Party	\$6,000.00
24-160	Blackhawk Protection, Inc	Security Management	\$25,500.00
24-161	The 90's Babiez	Grounds Entertainment	\$1,600.00
24-162	Maya Zumaya	Sponsorship Asst	\$2,000.00
24-163	Lee Leighton	Gems/Hobbies Clerk	\$500.00
24-164	Tina Kaminsky	Exhibits Asstant	\$4,000.00
24-165	James Callahan	Agriculture Clerk	\$1,000.00

## STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-166	Sharon Gomes	G&M-Clerk	\$150.00
24-167	Ritchie Nojadera	Barn Maintenance - Small Livestock	\$1,910.00
24-168	Shadow Ramirez	Barn Maintenance - Small Livestock	\$1,910.00
24-169	Debra Gomez	Agriculture Clerk	\$800.00
24-170	Rock the Boat	Grounds Entertainment	\$500.00
24-171	Casual Business	Grounds Entertainment	\$400.00
24-172	Whiskey Business	Grounds Entertainment	\$500.00
24-173	Heart N Soul	Grounds Entertainment	\$1,000.00
24-174	Pyrograph	Grounds Entertainment	\$750.00
24-175	Hologram Empire	Grounds Entertainment	\$400.00
24-176	Jay Byam	Grounds Entertainment	\$1,000.00
24-177	Juano & Friends	Grounds Entertainment	\$1,000.00
24-178	Jim Brace-Thompson	G&M-Clerk	\$150.00
24-179	Richard Linares	Content Creator	\$3,250.00
24-180	Elsa Velasco	Contact Creator	\$1,200.00
24-181	Giselle Shuken	Content Creator	\$0.00

## Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE/EVENT	LOCATION
24-070	Exotic Bird Mart and Expo	Bird Show	\$1,502.00	10/19/24	San Nicolas Hall
24-071	Super Custom Car Show	Lowrider Car Show	\$25,253.00	9/22/24	San Miguel, Anacapa, WPC Center, Santa Cruz, Grounds (Various)
25-001	Train Show Inc	Train Show/Expo	\$10,960.00	3/7/25 - 3/9/25	San Miguel, Anacapa
25-002	Grimorie Academy LLC	Vending Expo	\$9,183.40	2/15/25-2/16/25	San Miguel, Anacapa

# CONCESSION AGREEMENTS

CONTRACT #	COMPANY	FEE
24-071	Cigma Light Therapy	\$2,345
24-101	Baque Brothers Concessions	48%
24-102	Bishop Amusement Rides	42%
24-103	Caprice Enterprises, INC.	48% & 42%
24-104	Fun Tech Industries, INC.	48%
24-105	Helm and Sons Amusements	48% & 40%
24-106	Kastl Amusements	48%
24-107	RCS	48% & 40%
24-108	So Cal Rides	48%
24-109	Southern Cross Rides	40%
24-110	Baque Brothers Concessions	27.50%
24-111	Big T Toys & Sports INC.	27.50%
24-112	Ortiz Games	27.50%
24-113	PAN Concessions LLC	27.50%
24-114	Signature Events & Creations	27.50%
24-115	Alamo Amusements	25%
24-116	Alamo Amusements	25%
24-117	Kastl Amusements	25%
24-118	Joe Mestmaker Enterprises	25%
24-119	MK Concessions	25%
24-122	Crochet Classicz	\$1,520.00
24-123	Rooster Rocks & Crystals	\$2,145.00

# CONCESSION AGREEMENTS

24-124	Fudgie Wudgie	\$2,145.00
24-125	American Ruin	\$2,885.00
24-161	Betsey Jewelry	\$1,245.00
24-179	Nothing Bundt Cake	\$2,060.00
24-183	Ivy Décor	\$2,345.00
24-184	Xtreme Backyards Spas & BBQ	\$5,935.00
24-185	A.G. Travel	\$3,145.00
24-186	GP Snacks	\$4,885.00
24-187	Ty & Tris Designs	\$1,145.00
24-188	K&M Bros	\$2,885.00
24-189	Huaraches	\$3,245.00
24-190	Untitled Body Art	\$1,145.00
24-191	Bosky Hat Co	\$1,420.00
24-193	Ocean Heat	\$1,495.00
24-194	Pamtastic Nails	\$1,495.00
24-195	Spencer Makenzies Sauces	\$2,590.00
24-196	VC Republican Party	\$1,495.00
24-198	Cigma	\$2,345.00
24-199	MDS Enterprises	\$1,495.00
24-200	Professional Wine Openers	\$1,145.00
24-201	COMMUNITY Ventura CHP	No Charge
24-202	Cold Star Ice	Flat Rate \$2000

# CONCESSION AGREEMENTS

24-203	J&J Plumerias	\$1,345.00
24-204	All Day Light	\$1,495.00
24-205	Sweet Shop Candy Shop	\$2000.00/25% Gross Sales
24-207	Five Star Culinary Connection	\$4,945.00
24-208	Peirano's - Arena VIP	25% over \$24999.00
24-209	Wolfe Gems & Jewelry	\$1,820.00
24-210	Ocean View Decks	\$245.00/In-Kind
24-211	Sweet T's Treats	\$1,495.00
24-212	COMMUNITY Santa Buenaventura Women's Club	\$430.00
24-213	Stress Pop Slime	\$1,420.00
24-214	Payton Photos	\$290.00/20% Gross Sales
24-215	Dandy Souvenirs	\$11,380.00
24-216	COMMUNITY Narcotics Anonymous	\$553.00
24-217	COMMUNITY Disabled American Veterans	\$645.00
24-218	COMMUNITY Local 585	\$200.00
24-219	COMMUNITY Ventura College	\$478.00
24-220	COMMUNITY CSUCI	\$316.00
24-221	COMMUNITY Ventura Agency on Aging	\$88.00
24-222	COMMUNITY Vista Real Charter High School	\$180.00

## CONCESSION AGREEMENTS

24-241	Instant Shine Cleaners	\$1,495.00
24-242	Aya's Galore	\$1,495.00
24-243	Precious Jewels	\$2,845.00
24-244	Jungle Hippie	\$2,695.00
24-245	Angelique's Italian Linens	\$2,245.00
24-247	Jeden Bioscience INC	\$1,145.00
24-248	Glittery MAIN Contract	\$1,895.00
24-249	Ventura Family History Center	\$455.00



Consent List  
Judging Agreements

Contract #	Judge	Department	Judging	Amount
24-03	Gail DeGough	Small Livestock	Pygmy Goat	\$ 660.00
24-04	Conor Keegan	Small Livestock	Poultry	\$ 350.00
24-05	Susan Chaisson Walbloom	Gem & Mineral	Adult Collections	\$ 170.00
24-06	Steve Wolfe	Gem & Mineral	Petrified Woods	\$ 80.00
24-07	John Cook	Gem & Mineral	Minerals & Fossils	\$ 80.00
24-08	Wes Lingerfelt	Gem & Mineral	Lapidary	\$ 120.00
24-09	George Ast	Gem & Mineral	Fossils	\$ 120.00
24-10	Chris Kirkgaard	Pro Arts	Pro Arts	\$ 500.00
24-11	Michelle Shoesmith	Gem & Mineral	Beaded Jewelry	\$ 120.00
24-12	Tami Clark	Small Livestock	PHI	\$ 610.00
24-13	Megan Achin	Small Livestock	Cavies	\$ 300.00
24-14	Amanda Clark	Small Livestock	Poultry	\$ 290.00
24-15	Troy Schmidt	Gem & Mineral	Adult Minerals	\$ 80.00
24-16	George Hutchinson	Photography	Photography	\$ 200.00
24-17	Dan Holmes	Photography	Photography	\$ 200.00
24-18	Sharon Sheppard	Photography	Photography	\$ 200.00