

BOARD MEETING NOTICE

The 31st DAA Board of Directors will be holding a board meeting on
Tuesday, August 27th, 2024 at 9:00 a.m.
Ventura County Fairgrounds – McBride Hall

BOARD OF DIRECTORS

Dan Long (President/Interim Co-CEO), Guillermo Rodriguez Ceja Jr. (Vice President), Betsy Chess, Leslie Cornejo, Cecilia Cuevas, Leah Lacayo, Miriam Mack, Shanté Morgan-Carter

STAFF

Heidi Ortiz, Interim Co-CEO /Deputy Manager, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Coordinator, Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor, Gerry Duran, Maintenance and Megan Hook, PR and Marketing

Public Participation

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at www.venturacountyfair.org.

AMERICANS WITH DISABILITIES ACT

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Heidi Ortiz, Interim Co-CEO

Tuesday, August 27th, 2024 at 9:00 a.m.
Ventura County Fairgrounds – McBride Hall

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

- I. **Call to Order**
Roll Call
Declaration of Recusal or Conflict of Interest
Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?
- II. **Pledge of Allegiance**
- III. **Welcome and Introduction of Guests**
Invitation for the public to introduce themselves (not mandatory)
- IV. **Public Comments on Items Not on the Agenda**
In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.
- V. **Presentations**
- VI. **Meeting Minutes (discussion and/or approval)**
A. July 22nd, 2024 Board Meeting Minutes
- VII. **Financial Reports (discussion and/or approval)**
- VIII. **New Business**
- IX. **Old Business**
A. 2024 Fair Recap
- X. **Board Correspondence**
A. Support letters for Jen McGuire
B. Letter from Judy Waggoner regarding contract payment for Jen McGuire

- XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.**
 - A. Agreements**
 - 1. Standard Agreements
 - 2. Rental Agreements – Interim
 - 3. Concession Agreements
 - 4. Judging Agreements
- XII. CEO Report**
- XIII. Presidents Report**
- XIV. Director’s Comments**
- XV. Future Agenda Items**
- XVI. Closed Session: Pursuant to Government Code Section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:**
 - A. Personnel Matters Gov. Code 11126 (a)(1)**
- XVII. Adjourn**

Americans With Disabilities Act

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Heidi Ortiz, Interim Co-CEO

Tuesday, July 23rd, 2024 at 9:00 a.m.
Ventura County Fairgrounds – 1st Floor of the Derby Club

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:06 a.m. and called to order by President Long.

Directors present: President/ Interim Co-CEO, Dan Long, Vice President, Guillermo Rodriguez Ceja, Betsy Chess, Leah Lacayo, and Miriam Mack.

Directors absent: Shante Morgan Carter and Leslie Cornejo.

Staff present: Heidi Ortiz, Interim Co-CEO / Deputy Manager, Jason Amelio, Sales Manager, Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor and Megan Hook, PR and Marketing

There were no conflicts of interest with any of the Board members that were present.

II. Pledge of Allegiance

Director Chess led all present in the Pledge of Allegiance.

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

1. Charles Southwick, CDFA
2. Brick Connor, Ventura Deputy City Manager
3. Ventura Police Department Assistant Chief Rick Murray

IV. Public Comment on Items Not on the Agenda

In accordance with State law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

1. Karen Fontes, Spoke in support of the reinstatement of Jen McGuire as CEO
2. Emiliano Jimenez, Spoke in support of the reinstatement of Jen McGuire as CEO
3. Jaime Fontes, Spoke in support of the reinstatement of Jen McGuire as CEO
4. Kayla Carillo, Spoke in support of the reinstatement of Jen McGuire as CEO
5. Shauna Bowman, Spoke in support of the reinstatement of Jen McGuire as CEO
6. Breanna Cole, Spoke in support of the reinstatement of Jen McGuire as CEO
7. Lynn Cole, Spoke in support of the reinstatement of Jen McGuire as CEO
8. Burt Lamb, Spoke in support of the reinstatement of Jen McGuire as CEO

9. Assistant Chief Murray spoke on the Ventura Police Department contract to provide police services for the fair which they have been doing for over 50 years.

V. Presentations - None

VI. Approval of Minutes

A. June 25th, 2024 Board Meeting Minutes

MOTION: To approve June 25th, 2024 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Lacayo (Motion)	X		
Director Mack (Second)	X		
Vice President Ceja	X		
President Long	X		

VII. Financial Report

A. Financial Report

Ms. Martin spoke on the changes in the account names and numbers, which was done in conjunction with CFSA who acts as the master accountants. Some adjustments may need to be made from the previously approved budget due to the changes. A few of the notable changes were that Accounting has been moved to be under Administration and Parking has been moved to its own department, having previously been combined with Sales. There will be two budgets going forward, one for the annual fair and another for the interim time. We were previously on a cash basis and have now moved onto an accrual basis.

VIII. New Business

A. Discussion and possible action regarding authorizing the City to award the construction contract for the Surfer's Point Phase II Project.

Co-CEO Ortiz stated that the CA Rassmussen won the bid, and now the City needs authorization from the Board to award the contract. Mr. Amelio stated that this project will increase the number of parking spaces in the lot to nearly double. It will also include the installation of electric vehicle charging stations, increase space for surf check, and increase the amount of paved area. The project is to begin in September and be completed in May of 2025.

Emilee Inez, Exhibits

Entry weekend was last weekend, thousands of exhibits came in. There will be exhibit drop offs every day up until fair for various items. The Junior Fair Board was at entry weekend and the Superintendents welcomed back the help. Auction sponsors are at \$98,000 and we are hoping for \$100,000.

Jason Amelio, Sales

Surf Rodeo, X-Games, and the Tattoo Expo went very well. The food and beverage revenue were up for Surf Rodeo. Coming up after the fair will be the Spencer Makenzie's Throwdown, 805 Night Market, Indoor Car Show, and the Baker Creek National Heirloom Expo. For the Fair, parking and admissions are fully staffed and the offices are getting ready.

X. Board Correspondence

XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

A. Agreements

1. Standard Agreements
2. Rental Agreements – Interim
3. Concession Agreements
4. Judging Agreements

MOTION: To approve the consent agenda with items A, 1-4.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess (Second)	X		
Director Lacayo (Motion)	X		
Director Mack	X		
Vice President Ceja	X		
President Long	X		

XII. CEO Report

Ms. Ortiz added to the report that the Derby Room will be submitting a new proposal after the fair. President Long said how impressed he was with the staff and how diligently they have been working.

XIII. President's Report

President Long did not have anything to add after the CEO report.

XIV. Director's Comments

Director Lacayo

- She is looking forward to The Taste of Fair and the fair. She also enjoyed the Auction Committee meeting the week prior.

Director Mack

- She is impressed with what she was able to present to the Oxnard City Council and with the community participation.

Director Chess

- Enjoyed presenting the poster to Santa Paula and to Ventura with President Long and Ms. Ortiz. Also enjoyed the Auction Committee meeting.

Vice President Ceja

- He is very excited for the fair and is pleased with the contractor that is being awarded the bid for the Surfer's Point construction process.

XV. Future Agenda Items

XVI. Closed Session: Pursuant to Government Code Section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:

A. Personnel Matters Gov. Code 11126 (a)(1)

President Long convened into closed session at 9:55 am.

President Long reconvened at 11:20 am. President Long reported that the Board voted unanimously to add an agenda item on Pursuant Government Code 1125A, pending litigation for an upcoming response deadline, the Board confirmed with council, who will continue to guide them on the matter. The Board also discussed the initial steps for the CEO search and will table further discussion on the matter until after the upcoming fair.

XVII. Adjourn

The meeting was adjourned at 11:22 a.m.

Submitted by: _____
Emilee Inez, Exhibits Supervisor

Approved by: _____
Heidi Ortiz, Interim Co-CEO

Approved by: _____
Dan Long, Board President / Interim Co-CEO

31st DAA, Ventura County Fair
Summary of Operations
June 30, 2024

	Date	Account Number(s)	YTD Balance
TOTAL NET RESOURCES, Beginning			
Net Resources-Unrestricted	1/1/2024	29100	4,046,583
Unrestricted Net Position - Pension	1/1/2024	29400	(708,412)
Net Resources-Restricted	1/1/2024	29300	-
Net Resources-Capital Assets, Less Related Debt	1/1/2024	29000	3,745,586
Prior Year Adjustment	1/1/2024		
TOTAL NET RESOURCES, Beginning			\$ 7,083,757
RESOURCES ACQUIRED:			
Operating Revenues	6/30/2024	various	2,589,891
State (Local/Base) Allocation(s) (F&E)	6/30/2024	31200	214,500
Training Allocation & Other Fiscal & Admin Assistance (F&E)	6/30/2024	31300	-
Capital Project Reimbursement Funds	6/30/2024	31900	6,000
One-time Revenue Sources (fire camp, sale of property)	6/30/2024	32500	-
Contributions from Other Gov't (non-F&E) Sources	6/30/2024	33000	-
Other (e.g. Flex Capital)	6/30/2024	34000	-
TOTAL RESOURCES ACQUIRED			2,810,391
RESOURCES APPLIED:			
Operating Expenditures	6/30/2024	various	2,505,211
Depreciation Expense	6/30/2024	90000	198,958
Pension Expense	6/30/2024	96000	-
OPEB Expense	6/30/2024	96001	-
TOTAL RESOURCES APPLIED			2,704,169
INCREASE/(DECREASE) IN NET RESOURCES DURING THE YEAR			106,222
TOTAL NET RESOURCES, Ending			
Net Resources-Unrestricted	6/30/2024	29100	3,663,932
Unrestricted Net Position - Pension/OPEB	6/30/2024	29400	(708,412)
Net Resources-Restricted	6/30/2024	29300	-
Net Resources-Capital Assets, Less Related Debt	6/30/2024	29000	4,234,459
TOTAL NET RESOURCES, Ending			\$ 7,189,980
Unrestricted Reserve Percentage			146.25%

31st DAA, Ventura County Fair

Statement of Net Position

June 30, 2024

ASSETS

CURRENT ASSETS

Cash - Unrestricted	5,104,222
Cash - Junior Livestock Auction	121,483
Accounts Receivable, Net of Allowance for Doubtful	671,326
JLA Accounts Receivables, Net of Allowance for Doubtful	1,770
Inventory	17,528
Deferred Expenses	158,811
TOTAL CURRENT ASSETS	6,075,141

FIXED ASSETS

Land	282,915
Construction in Progress	785,575
Buildings & Improvements, Net of Accumulated Depreciation	3,055,972
Equipment, Net of Accumulated Depreciation	110,477
TOTAL FIXED ASSETS	4,234,939

DEFERRED OUTFLOWS OF RESOURCES

Deferred Outflows of Resources - Pension	645,288
Deferred Outflows of Resources - OPEB	-
TOTAL DEFERRED OUTFLOWS OF RESOURCES	645,288

TOTAL ASSETS

\$ 10,955,368

LIABILITIES & NET RESOURCES

LIABILITIES

Special Event Insurance	270
Accounts Payable	555,520
JLA Accounts Payable	-
Sales Tax Payable	4
Clearing Accounts	-
Payroll Liabilities	88,013
Drug Fees	10
Deferred Revenue	356,750
Guaranteed Deposits	120,224
Compensated Leave Liability	123,788
Workers Comp Liability	4,953
Long Term Debt - SB84	545,873
Net Pension Liability	1,323,721
Net OPEB Liability	-
TOTAL LIABILITIES	3,119,126

DEFERRED INFLOWS OF RESOURCES

Deferred Inflows of Resources - Pension	29,978
Deferred Inflows of Resources - OPEB	-
TOTAL DEFERRED INFLOWS OF RESOURCES	29,978

NET RESOURCES

Junior Livestock Auction Reserve	616,284
Net Resoures - Unrestricted	\$3,663,932
Unrestricted Net Position - Pension/OPEB	(708,412)
Net Resources - Restricted	-
Net Resoures - Capital Assets, Less Related Debt	\$4,234,459
TOTAL NET RESOURCES	7,806,264

TOTAL LIABILITIES & NET RESOURCES

\$ 10,955,368

31st DAA, Ventura County Fair
Cash & Cash Equivalents
June 30, 2024

CURRENT CASH

Petty Cash	170.00	
Total Petty Cash		\$170.00
Changefund	0.00	
Changefund - Parking	300.00	
Total Changefund Cash		\$300.00
Cash - Operating BOFA#0920	3,236,270.53	
Cash - Operating MB#5168	1,412,267.45	
Total Operating Cash		\$4,648,537.98
Cash - Premium BOFA#2150	3,534.50	
Total Premium Cash		\$3,534.50
Cash - Payroll BOFA#4507	4,360.18	
Cash - Payroll BOFA#1043	62.59	
Cash - Payroll MB#5184	(161,221.26)	
Total Payroll Cash		(\$156,798.49)
Cash - Savings	0.00	
Cash - Savings MB#5192	566,902.91	
Total Savings Cash		\$566,902.91
Cash - LAIF #13-56-001	41,575.14	
Total LAIF Cash		\$41,575.14
Cash - JLA BOFA#3469	12,280.82	
Cash - JLA MB#1471	109,202.65	
Total JLA Cash		\$121,483.47
TOTAL CASH		\$5,225,706

CURRENT ACCOUNTS RECEIVABLES

Accounts Receivable	679,718.02	
Allowance for Doubtful Account	(8,646.75)	
Employee AR	255.10	
Total Net General Accounts Receivables		\$671,326.37
JLA Accounts Receivable	22,567.33	
JLA Allowance for Doubtful Account	(20,797.33)	
Total Net JLA Accounts Receivables		\$1,770.00
TOTAL ACCOUNTS RECEIVABLES		\$673,096

CURRENT INVENTORY

Souvenir Booth Inventory	17,527.88	
Total Inventory		\$17,527.88
TOTAL INVENTORY		\$17,528
TOTAL CASH & CASH EQUIVALENTS		\$5,916,330

Cash & Cash Equivalent

31st DAA, Ventura County Fair
Income Statement
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/2023	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
OPERATING REVENUES:							
Admission Revenues	ADMIS	2,299,406	117,124	261,108	2,571,089	2,309,981	10%
Commercial Space	COMSP	359,438	256,321	62,120	354,815	292,695	18%
Carnival Revenues	CARN	1,490,577	53,575	119,236	1,713,130	1,593,894	7%
Concession Revenues	CSREV	1,060,799	145,401	140,464	2,122,210	1,981,746	7%
Exhibit Revenues	EXREV	101,681	30,013	12,602	45,549	32,947	28%
Horse Show Revenues	HSREV	574	187	-	13,700	13,700	0%
Entertainment Revenues	ETREV	71,132	17,920	298,932	1,173,020	874,088	25%
Miscellaneous Fair Revenues	MFREV	1,043,607	129,422	292,099	1,142,848	850,749	26%
Facility Sales - Interim Revenues	INTRE	3,343,702	1,338,566	1,232,740	2,221,047	988,307	56%
Satellite Wagering Revenues	SWREV	330,741	137,068	141,608	297,000	155,392	48%
Prior Year Revenue	PYREV	111,722	30,271	16,257	-	(16,257)	0%
Other Revenues	OTREV	27,003	14,521	12,726	21,250	8,524	60%
TOTAL OPERATING REVENUES		\$ 10,240,383	\$ 2,270,388	\$ 2,589,891	\$ 11,675,658	\$ 9,085,767	22%
OPERATING EXPENDITURES:							
Administration Expenses	ADEXP	983,302	392,710	600,174	1,202,004	601,830	50%
Maintenance Expenses	MNEXP	2,073,138	860,401	1,236,900	1,898,367	661,467	65%
Publicity Expenses	PBEXP	157,617	17,555	47,918	252,500	204,582	19%
Concession Expenses	CSEXP	243,495	5,100	67,837	292,224	224,387	23%
Attendance Expenses	ATEXP	1,029,110	8,315	14,599	160,201	145,602	9%
Premium Expenses	PREXP	100,939	370	3,699	100,939	97,240	4%
Exhibit Expenses	EXEXP	269,875	18,851	32,536	248,252	215,716	13%
Horse Show Expenses	HSEXP	556	-	-	500	500	0%
Entertainment Expenses	ETEXP	1,548,808	65,000	40,788	2,375,000	2,334,213	2%
Miscellaneous Fair Expenses	MFEXP	1,423,582	71,826	97,176	2,547,029	2,449,853	4%
Facility Sales - Interim Expenses	INTEX	708,728	304,839	305,162	660,259	355,097	46%
Satellite Wagering Expenses	SWEXP	100,832	66,906	17,989	43,736	25,747	41%
Equipment Expenses	EQUIP	16,656	6,031	11,600	28,772	17,172	40%
Prior Year Expenses	PYEXP	(596,355)	(3,561)	32,069	4,000	(28,069)	802%
Cash Over/Short	CAOS	1,825	144	(3,237)	1,000	4,237	-324%
TOTAL OPERATING EXPENSES		\$ 8,062,107	\$ 1,814,486	\$ 2,505,211	\$ 9,814,783	\$ 7,309,572	26%
NET OPER PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 2,178,276	\$ 455,902	\$ 84,681	\$ 1,860,875	\$ 1,776,194	5%
Depreciation	90000	406,256	-	198,958	409,000	210,042	49%
Pension Expense	96000	(352,400)	-	-	-	-	0%
OPEB Expense	96001	-	-	-	-	-	0%
NET OPER PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 2,124,420	\$ 455,902	\$ (114,278)	\$ 1,451,875	\$ 1,566,153	-8%
State Allocation	31200	-	-	214,500	214,000	(500)	100%
Training Allocations	31300	-	-	-	-	-	0%
Capital Project Reimbursement Funds	31900	267,961	-	6,000	-	(6,000)	0%
One-Time Revenue Sources	32500	-	-	-	-	-	0%
Contributions from Other Govt Sources	33000	-	-	-	-	-	0%
Other Operating Funds Used for Operation	34000	865	-	-	-	-	0%
NET PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 2,447,101	\$ 455,902	\$ 305,181	\$ 2,074,875	\$ 1,769,694	15%
NET PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 2,393,245	\$ 455,902	\$ 106,222	\$ 1,665,875	\$ 1,559,653	6%

Income Statement

31st DAA, Ventura County Fair
Revenue Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
ADMISSIONS TO GROUNDS:							
Gate Admissions	40000-00-100	1,658,820	-	-	1,028,220	1,028,220	0%
Presale Admissions	40100-00-100	600,431	82,814	261,008	1,500,869	1,239,861	17%
Presale Admissions - Livestock	40110-00-100	40,155	34,310	40	42,000	41,960	0%
TOTAL ADMISSION TO GROUNDS		\$ 2,299,406	\$ 117,124	\$ 261,048	\$ 2,571,089	\$ 2,310,041	10%
COMMERCIAL SPACE:							
Commercial Space	41000-00-100	359,438	256,321	62,120	354,815	292,695	18%
TOTAL COMMERCIAL SPACE		\$ 359,438	\$ 256,321	\$ 62,120	\$ 354,815	\$ 292,695	18%
CARNIVAL REVENUE:							
Carnival	40500-00-100	1,257,007	-	-	1,414,525	1,414,525	0%
Carnival - Presale	40510-00-100	233,570	53,575	119,236	268,605	149,369	44%
Other Misc Revenue - Carnival	40520-00-100	-	-	-	30,000	30,000	0%
TOTAL CARNIVAL REVENUE		\$ 1,490,577	\$ 53,575	\$ 119,236	\$ 1,713,130	\$ 1,593,894	7%
CONCESSION REVENUE:							
Food Concession	42100-60-100	1,007,671	106,044	123,950	1,105,238	981,288	11%
Souvenir Booth	42200-60-100	-	-	-	5,500	5,500	0%
Alcohol Concession	42300-60-100	-	-	-	948,202	948,202	0%
Vendor Parking	45000-60-100	14,420	7,965	295	15,000	14,705	2%
Stock Struck	45010-60-100	3,980	2,495	480	4,000	3,520	12%
Camping Fees	46500-60-100	-	-	4,475	-	(4,475)	0%
Reimbursable Revenues	48500-60-100	31,742	26,097	6,174	41,070	34,897	15%
Vendor App Fees	48700-60-100	2,987	2,800	5,090	3,200	(1,890)	159%
TOTAL CONCESSION REVENUE		\$ 1,060,799	\$ 145,401	\$ 140,464	\$ 2,122,210	\$ 1,981,746	7%
EXHIBIT REVENUE:							
Exhibit Entry Fees	EXENT	32,219	22,013	1,132	31,979	30,847	4%
Donated Awards	43100-80-100	4,350	1,500	10,950	4,550	(6,400)	241%
Parking Revenue - Livestock	45000-80-100	8,020	6,500	20	8,020	8,000	0%
Camping Fees	46500-80-100	-	-	-	-	-	0%
Reimbursable Revenues	48500-80-100	33,510	-	-	-	-	0%
Other Misc Revenue	48700-80-100	3,440	-	-	500	500	0%
Donations	48810-80-100	20,142	-	-	-	-	0%
Junior Fair Board Revenue	48700-80-160	-	-	500	500	-	100%
TOTAL EXHIBIT REVENUE		\$ 101,681	\$ 30,013	\$ 12,602	\$ 45,549	\$ 32,947	28%
HORSE SHOW REVENUE:							
Entry Fees - Open Draft/Carraige	43000-25-150	574	132	-	4,000	4,000	0%
Sponsored Awards - Open Draft/Carraige	43100-25-150	-	-	-	1,000	1,000	0%
Stall Fees - Open Draft/Carraige	43300-25-150	-	-	-	4,000	4,000	0%
Camping Fees - Open Draft/Carraige	46500-25-150	-	-	-	500	500	0%
Entry Fees - Youth Open	43000-25-151	-	30	-	4,000	4,000	0%
Stall Fees - Youth Open	43300-25-151	-	25	-	200	200	0%
TOTAL HORSE SHOW REVENUE		\$ 574	\$ 187	\$ -	\$ 13,700	\$ 13,700	0%

Revenues

31st DAA, Ventura County Fair
Revenue Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
ENTERTAINMENT FAIR REVENUE							
Admission - Box Seats	40000-75-100	28,020	10,000	98,557	28,020	(70,537)	352%
Admission - Motorsports	40010-75-100	-	-	-	150,000	150,000	0%
Admission - Concerts	40020-75-100	-	-	-	875,000	875,000	0%
Admission - Rodeo	40030-75-100	40,784	7,920	-	120,000	120,000	0%
Presale Admission - Box Seats	40100-75-100	-	-	4,000	-	(4,000)	0%
Presale Admission - Concerts	40120-75-100	-	-	196,375	-	(196,375)	0%
Presale Admission - Rodeo	40130-75-100	-	-	-	-	-	0%
Commission on Sales	41500-75-100	2,328	-	-	-	-	0%
Other Misc Revenue	48700-75-100	-	-	-	-	-	0%
TOTAL ENTERTAINMENT FAIR REVENUE		\$ 71,132	\$ 17,920	\$ 298,932	\$ 1,173,020	\$ 874,088	25%
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Parking Revenue	45000-00-100	399,540	-	-	425,000	425,000	0%
Camping Fees	46500-00-100	-	-	-	89,648	89,648	0%
Other Misc Revenue	48700-00-100	127,561	(2,078)	2,339	25,000	22,661	9%
Donations Revenue	48810-00-100	3,950	-	300	3,200	2,900	9%
Sponsorship Revenue	48800-50-100	512,556	131,500	289,460	600,000	310,540	48%
TOTAL MISCELLANEOUS FAIR		\$ 1,043,607	\$ 129,422	\$ 292,099	\$ 1,142,848	\$ 850,749	26%
INTERIM REVENUE							
Concession Revenue (alcohol & beverages)	42300-40-400	942,824	205,723	139,901	-	(139,901)	0%
Parking Revenue	45000-40-400	480,576	236,683	168,972	487,298	318,326	35%
Parking Revenue - Beachfront	45010-40-400	176,966	116,391	54,595	168,727	114,132	32%
Building Rental	46100-40-400	541,554	225,835	376,090	550,000	173,910	68%
Building Rental - Derby Club	46110-40-400	149,150	61,222	98,556	121,150	22,594	81%
Grounds Rental	46200-40-400	318,618	133,505	141,155	400,000	258,845	35%
Equipment Rental (chairs, tables, etc.)	46300-40-400	179,544	84,583	72,982	162,312	89,330	45%
Camping Fees	46500-40-400	88,224	53,690	11,760	-	(11,760)	0%
Reimbursable Revenue - Utilities	48500-40-400	54,142	45,174	57,473	20,000	(37,473)	287%
Reimbursable Revenue - Outside Security	48510-40-400	52,085	4,500	2,000	-	(2,000)	0%
Reimbursable Revenue - In House Security	48520-40-400	12,600	12,600	-	12,600	12,600	0%
Reimbursable Revenue - Standby Labor	48530-40-400	62,425	31,920	32,055	62,000	29,945	52%
Set-Up/Clean-Up Fees	48550-40-400	124,161	54,406	59,248	125,000	65,752	47%
Reimbursable Revenue - Fire Marshall	48560-40-400	18,314	7,194	4,080	-	(4,080)	0%
Reimbursable Revenue - Trash/Dumpster	48570-40-400	-	-	4,000	-	(4,000)	0%
Reimbursable Revenue - Other (Police Expense)	48580-40-400	-	-	3,020	1,960	(1,060)	154%
Other Misc Revenue	48700-40-400	142,519	65,141	6,853	110,000	103,147	6%
Sponsorship Revenue	48800-50-400	-	-	-	-	-	0%
TOTAL INTERIM REVENUE		\$ 3,343,702	\$ 1,338,566	\$ 1,232,740	\$ 2,221,047	\$ 988,307	56%

Revenues

31st DAA, Ventura County Fair
Revenue Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
SATELLITE WAGERING							
Admission	40000-20-200	-	-	1,261	-	(1,261)	0%
Commission	41500-20-200	309,189	137,068	140,347	275,000	134,653	51%
Parking Revenue	45000-20-200	21,552	-	-	22,000	22,000	0%
Prior Year Revenue	49000-20-200	-	-	-	-	-	0%
TOTAL SATELLITE WAGERING REVENUE		\$ 330,741	\$ 137,068	\$ 141,608	\$ 297,000	\$ 155,392	48%
TOTAL PRIOR YEAR REVENUE ADJ	49000-00-000	111,722	30,271	16,257	-	(16,257)	0%
TOTAL PRIOR YEAR REVENUE		\$ 111,722	\$ 30,271	\$ 16,257	\$ -	\$ (16,257)	0%
OTHER OPERATING REVENUE							
Reimbursable Revenue	48500-00-000	438	-	620	-	(620)	0%
Other Misc Revenue (Convenience Fees, SE Rebates, etc.)	48700-00-000	15,780	8,866	3,132	13,250	10,118	24%
Interest Earnings	48710-00-000	9,741	5,655	8,973	8,000	(973)	112%
Donations	48810-00-000	1,045	-	-	-	-	0%
TOTAL OTHER OPERATING REVENUE		\$ 27,003	\$ 14,521	\$ 12,726	\$ 21,250	\$ 8,524	60%

Revenues

31st DAA, Ventura County Fair
Expense Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm	50000-11-000	276,587	133,587	159,986	387,064	227,078	41%
Salaries & Wages - Temp	50100-11-000	57,601	13,789	62,698	61,500	(1,198)	102%
Compensated Leave	50300-11-000	9,808	-	-	-	-	0%
Employee Benefits	51000-11-000	154,300	75,466	13,936	144,901	130,965	10%
PERS Employer Contribution	51010-11-000	(5,777)	(825)	42,348	-	(42,348)	0%
OPEB Employer Contribution	51020-11-000	(433)	(62)	2,286	-	(2,286)	0%
Payroll Taxes	51100-11-000	21,349	9,023	15,892	21,525	5,633	74%
Worker's Comp Insurance	51200-11-000	28,739	-	16,718	31,000	14,282	54%
Unemployment Insurance	51300-11-000	33,787	10,113	19,795	18,671	(1,124)	106%
Current year - Bad Debt Expense	53000-11-000	-	-	-	-	-	0%
Bank / CC Charges	54000-11-000	761	-	7,251	-	(7,251)	0%
Interest Expense	54010-11-000	1,595	489	763	1,443	680	53%
Director Expense	56000-11-000	3,353	1,035	3,404	6,500	3,096	52%
Dues & Subscription	57000-11-000	6,683	4,618	4,975	1,200	(3,775)	415%
Insurance	60000-11-000	254,295	84,449	151,523	312,000	160,477	49%
Other Misc Expense	65000-11-000	1,948	340	3,800	-	(3,800)	0%
Postage	67000-11-000	1,540	540	507	1,700	1,193	30%
Professional Services	69000-11-000	26,028	2,380	55,751	35,500	(20,251)	157%
Audit Cost	69010-11-000	-	-	-	124,000	124,000	0%
Office Supplies & Expense	74000-11-000	83,064	47,913	19,887	27,000	7,113	74%
Telephone	75000-11-000	15,991	5,169	5,765	9,000	3,235	64%
Travel / Training Expense	77000-11-000	12,083	4,686	12,889	19,000	6,111	68%
TOTAL ADMINISTRATION EXPENSE		\$ 983,302	\$ 392,710	\$ 600,174	\$ 1,202,004	\$ 601,830	50%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm	50000-12-000	158,004	81,752	96,405	233,500	137,095	41%
Salaries & Wages - Temp	50100-12-000	552,245	210,867	435,888	325,000	(110,888)	134%
Employee Benefits	51000-12-000	126,103	63,408	29,051	115,000	85,949	25%
PERS Employer Contribution	51010-12-000	1,871	1,658	99,655	-	(99,655)	0%
OPEB Employer Contribution	51020-12-000	-	-	3,028	-	(3,028)	0%
Payroll Taxes	51100-12-000	32,438	14,943	28,894	30,000	1,106	96%
Worker's Comp Insurance	51200-12-000	54,784	-	38,827	59,000	20,173	66%
Vehicle Insurance	60000-12-000	-	-	-	29,837	29,837	0%
Utilities - Electrical	63000-12-000	481,328	137,527	187,369	501,284	313,915	37%
Utilities - Gas/Propane	63010-12-000	40,786	26,627	11,901	39,200	27,299	30%
Utilities - Water/Sewer	63020-12-000	146,905	34,884	56,365	177,044	120,679	32%
Grounds Maintenance & Repairs	64000-12-000	64,406	52,811	54,614	69,500	14,886	79%
Equipment Maintenance	64010-12-000	66,469	21,430	42,791	72,500	29,709	59%
Professional Services	69000-12-000	198,882	111,190	60,771	100,000	39,229	61%
Equipment Rental	72000-12-000	36,726	10,629	32,581	25,197	(7,384)	129%
Supplies & Expenses	74000-12-000	97,380	88,331	52,743	102,305	49,562	52%
Telephone Expenses	75000-12-000	-	-	-	-	-	0%
Travel & Training Expenses	77000-12-000	-	-	1,505	1,000	(505)	151%
Trash/Waste Removal	78000-12-000	14,813	4,345	4,513	18,000	13,487	25%
TOTAL MAINTENANCE EXPENSE		\$ 2,073,138	\$ 860,401	\$ 1,236,900	\$ 1,898,367	\$ 661,467	65%

Expenses

31st DAA, Ventura County Fair
Expense Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
PUBLICITY EXPENSE							
Advertising	52000-13-100	103,821	10,352	17,464	130,000	112,536	13%
Professional Services	69000-13-100	24,904	47	21,072	66,000	44,928	32%
Program Expense	70000-13-100	-	-	-	20,000	20,000	0%
Promotional Expense	71000-13-100	24,243	6,963	4,571	25,000	20,429	18%
Supplies & Expense	74000-13-100	4,649	192	4,811	11,500	6,689	42%
TOTAL PUBLICITY EXPENSE		\$ 157,617	\$ 17,555	\$ 47,918	\$ 252,500	\$ 204,582	19%
CONCESSION EXPENSE							
Salaries & Wages - Perm	50000-60-100	-	-	-	-	-	0%
Salaries & Wages - Temp	50100-60-100	-	-	34,921	40,000	5,079	87%
Employee Benefits	51000-60-100	-	-	5	-	(5)	0%
Payroll Taxes	51100-60-100	-	-	2,107	900	(1,207)	234%
PERS Employer Contribution	51010-60-100	-	-	7,549	-	(7,549)	0%
OPEB Employer Contribution	51020-60-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-60-100	-	-	2,575	-	(2,575)	0%
Professional Services	69000-60-100	-	-	7,938	-	(7,938)	0%
Professional Services - Carnival	69010-60-100	-	-	2,250	24,520	22,270	9%
Tent & Booth Rent Expense	72000-60-100	100,565	-	-	98,163	98,163	0%
Supplies & Expense	74000-60-100	8,692	4,238	3,019	8,641	5,622	35%
Supplies & Expense - Carnival	74010-60-100	134,238	862	7,475	120,000	112,525	6%
TOTAL ATTENDANCE OPERATIONS		\$ 243,495	\$ 5,100	\$ 67,837	\$ 292,224	\$ 224,387	23%
ATTENDANCE OPERATIONS							
Salaries & Wages - Temp	50100-70-100	85,428	-	-	30,000	30,000	0%
Employee Benefits	51000-70-100	1,819	-	-	1,819	1,819	0%
Payroll Taxes	51100-70-100	1,989	-	-	626	626	0%
Worker's Comp Insurance	51200-70-100	6,967	-	-	-	-	0%
Professional Services	69000-70-100	217,753	-	2,250	17,756	15,506	13%
Fair Parade (Cattle Drive)	71000-70-100	-	-	-	25,000	25,000	0%
Security Expense	73000-70-100	681,136	-	-	-	-	0%
Supplies & Expense	74000-70-100	34,018	8,315	5,042	85,000	79,958	6%
TOTAL ATTENDANCE OPERATIONS		\$ 1,029,110	\$ 8,315	\$ 7,292	\$ 160,201	\$ 152,909	5%
Premium Expense (Excluding Horse Show)							
Premium Cash Awards	66000-85-100	92,967	-	-	92,967	92,967	0%
Supplies & Expenses	74000-85-100	7,972	370	3,699	7,972	4,273	46%
TOTAL PREMIUM EXPENSE		\$ 100,939	\$ 370	\$ 3,699	\$ 100,939	\$ 97,240	4%
EXHIBIT EXPENSE							
Salaries & Wages - Perm	50000-80-100	-	-	-	25	-	0%
Salaries & Wages - Temp	EXWAT	35,725	13,769	11,980	35,701	25	34%
Employee Benefits	51000-80-100	4,234	2,109	-	5,265	5,265	0%
PERS Employer Contribution	51010-80-100	1,031	378	3,621	-	(3,621)	0%
OPEB Employer Contribution	51020-80-100	-	-	-	-	-	0%
Payroll Taxes	EXPRT	1,879	678	916	1,879	963	49%
Worker's Comp Insurance	EXWC	2,914	-	807	3,500	2,693	23%
Other Misc Expense	65000-80-100	-	-	-	-	-	0%

Expenses

31st DAA, Ventura County Fair
Expense Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
Trophies & Ribbons	66010-80-100	11,605	-	-	6,799	6,799	0%
Sponsored Cash	66020-80-100	-	-	-	-	-	0%
Supplies & Expenses	EXSE	212,369	1,798	13,113	193,321	180,208	7%
Professional Services	EXPRO	-	-	321	-	(321)	0%
Volunteer Event	74010-80-100	-	-	-	644	644	0%
Travel & Training	77000-80-100	118	118	1,324	118	(1,206)	1122%
Junior Fair Board Expense	65000-80-160	-	-	452	1,000	548	45%
TOTAL EXHIBIT EXPENSE		\$ 269,875	\$ 18,851	\$ 32,536	\$ 248,252	\$ 191,996	13%
HORSE SHOW EXPENSE (Excluding Premiums)							
Professional Services - Open Draft/Carraige	69000-25-150	-	-	-	-	-	0%
Supplies & Expenses - Open Draft/Carraige	74000-25-150	556	-	-	500	500	0%
Professionsl Services - Youth Open	69000-25-151	-	-	-	-	-	0%
Supplies & Expenses - Youth Open	74000-25-151	-	-	-	-	-	0%
TOTAL HORSE SHOW EXPENSE		\$ 556	\$ -	\$ -	\$ 500	\$ 500	0%
FAIR ENTERTAINMENT EXPENSE							
Salaries & Wages - Temp	50100-75-100	-	-	-	-	-	0%
Employee Beneifts	51000-75-100	-	-	-	-	-	0%
Payroll Taxes	51100-75-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-75-100	-	-	-	-	-	0%
Entertainment - Rodeo	58000-75-100	146,540	-	-	160,000	160,000	0%
Entertainment - Grounds Acts	58010-75-100	230,090	-	-	300,000	300,000	0%
Entertainment - Motrosports	58020-75-100	-	-	-	50,000	50,000	0%
Entertainment - Concerts	58030-75-100	800,799	-	-	1,200,000	1,200,000	0%
Entertainment - Community Event	58040-75-100	-	-	-	-	-	0%
Supplies & Expense - Grandstands	74000-75-100	257,165	50,000	25,000	450,000	425,000	6%
Supplies & Expense - Grounds Acts	74010-75-100	114,213	15,000	15,788	215,000	199,213	7%
TOTAL FAIRTIME ATTRACTIONS		\$ 1,548,808	\$ 65,000	\$ 40,788	\$ 2,375,000	\$ 2,334,213	2%
MISCELLANEOUS FAIR EXPENSE							
ADMINISTRATION							
Salaries & Wages - Perm	50000-11-100	6,770	-	-	7,600	7,600	0%
Salaries & Wages - Temp	50100-11-100	57,409	19,121	-	55,000	55,000	0%
Employee Beneifts	51000-11-100	11,441	4,213	-	12,500	12,500	0%
PERS Employer Contribution	51010-11-100	970	970	-	-	-	0%
OPEB Employer Contribution	51020-11-100	-	-	-	-	-	0%
Payroll Taxes	51100-11-100	3,943	1,291	-	3,970	3,970	0%
Worker's Comp Insurance	51200-11-100	5,227	-	-	5,500	5,500	0%
Director's Expense	56000-11-100	8,791	-	-	15,000	15,000	0%
Supplies & Expenses	74000-11-100	111,499	(2,960)	474	125,000	124,526	0%
MAINTENANCE							
Salaries & Wages - Perm	50000-12-100	5,532	-	-	4,000	4,000	0%
Salaries & Wages - Temp	50100-12-100	16,653	-	-	145,000	145,000	0%
Employee Beneifts	51000-12-100	67	-	-	2,200	2,200	0%
PERS Employer Contribution	51010-12-100	-	-	-	-	-	0%
OPEB Employer Contribution	51020-12-100	-	-	-	-	-	0%

Expenses

31st DAA, Ventura County Fair
Expense Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
Payroll Taxes	51100-12-100	537	-	-	537	537	0%
Worker's Comp Insurance	51200-12-100	1,673	-	-	1,800	1,800	0%
Utilities (electric, gas, water, sewer, etc.)	63000-12-100	19	-	-	19	19	0%
Professional Services	69000-12-100	281,698	-	-	250,000	250,000	0%
Equipment Rental	72000-12-100	191,601	15,340	12,445	205,000	192,555	6%
Supplies & Maintenance	74000-12-100	143,724	-	40,708	100,226	59,518	41%
Trash/Waste Removal	78000-12-100	-	-	-	-	-	0%
<i>FACILITY SALES</i>							
Salaries & Wages - Perm	50000-40-100	5,637	-	-	5,637	5,637	0%
Salaries & Wages - Temp	50100-40-100	-	-	-	-	-	479%
Employee Benefits	51000-40-100	-	-	-	-	-	0%
PERS Employer Contribution	51010-40-100	-	-	-	-	-	0%
OPEB Employer Contribution	51020-40-100	-	-	-	-	-	0%
Payroll Taxes	51100-40-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-40-100	491	-	-	-	-	0%
Professional Services	69000-40-100	-	-	-	-	-	0%
Outside Security Expense	73000-40-100	-	-	-	948,806	948,806	0%
Supplies & Expenses	74000-40-100	-	-	-	-	-	0%
Telephone	75000-40-100	-	-	-	-	-	0%
Travel & Training	77000-40-100	-	-	-	-	-	0%
<i>SPONSORSHIP</i>							
Professional Services	69000-50-100	146,206	25,000	25,000	150,000	125,000	17%
Equipment Rental	72000-50-100	69,785	-	-	89,000	89,000	0%
Supplies & Expenses	74000-50-100	9,316	-	-	8,000	8,000	0%
<i>PARKING</i>							
Salaries & Wages - Temp	50000-65-100	-	-	-	39,111	39,111	0%
Salaries & Wages - Temp	50100-65-100	12,089	-	126	13,289	13,163	1%
Employee Benefits	51000-65-100	31	-	-	31	31	0%
PERS Employer Contribution	51010-65-100	-	-	-	-	-	0%
Payroll Taxes	51100-65-100	303	-	2	303	301	1%
Worker's Comp Insurance	51200-65-100	1,122	-	7	1,500	1,493	0%
Overflow Parking Rental	72000-65-100	13,890	2,015	2,400	13,000	10,600	18%
Equipment Rental	72001-65-100	22,656	-	-	20,000	20,000	0%
Supplies & Expense	74000-65-100	39,234	6,836	2,609	40,000	37,391	7%
<i>OTHER FAIR</i>							
Professional Services	69000-00-100	255,267	-	13,405	285,000	271,595	0%
TOTAL MISCELLANEOUS FAIR		\$ 1,423,582	\$ 71,826	\$ 97,176	\$ 2,547,029	\$ 2,449,853	4%

Expenses

31st DAA, Ventura County Fair
Expense Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
INTERIM EXPENSE							
<i>PUBLICITY</i>							
Advertising	52000-13-400	3,514	900	3,797	7,500	3,703	51%
Professional Services	69000-13-400	47,895	9,113	13,713	44,500	30,787	31%
Promotional Expense	71000-13-400	529	529	-	-	-	0%
Supplies & Expenses	74000-13-400	1,550	839	2,062	5,000	2,938	41%
<i>FACILITY SALES</i>							
Salaries & Wages - Perm	50000-40-400	69,068	36,774	38,352	68,716	30,364	56%
Salaries & Wages - Temp	50100-40-400	28,663	9,104	14,983	25,000	10,017	60%
Employee Benefits	51000-40-400	41,597	20,787	9,770	36,365	26,595	27%
PERS Employer Contribution	51010-40-400	-	-	14,409	-	(14,409)	0%
OPEB Employer Contribution	51020-40-400	-	-	1,341	-	(1,341)	0%
Payroll Taxes	51100-40-400	5,815	2,795	3,645	5,175	1,530	70%
Worker's Comp Insurance	51200-40-400	7,880	-	4,054	9,100	5,046	45%
Professional Services	69000-40-400	71,185	49,865	15,938	52,000	36,063	31%
Promotional Expense	71000-40-400	-	-	-	-	-	0%
Rental Expense	72000-40-400	7,001	-	600	5,467	4,867	11%
Outside Security Expense	73000-40-400	235,446	96,494	84,527	175,000	90,473	48%
Supplies & Expenses	74000-40-400	120	120	6,888	30,159	23,271	23%
Telephone	75000-40-400	413	178	354	354	(0)	100%
Travel & Training	77000-40-400	522	522	674	522	(152)	129%
Trash/Waste Removal	78000-40-400	43,569	12,779	12,494	56,000	43,506	22%
<i>PARKING</i>							
Salaries & Wages - Perm	50000-65-400	-	-	-	1,339	1,339	0%
Salaries & Wages - Temp	50100-65-400	83,890	39,180	42,261	79,000	36,739	53%
Employee Benefits	51000-65-400	38,482	20,852	5	39,508	39,503	0%
PERS Employer Contribution	51010-65-400	848	677	2,437	-	(2,437)	0%
Payroll Taxes	51100-65-400	5,038	2,669	1,193	5,000	3,807	24%
Worker's Comp Insurance	51200-65-400	9,629	-	3,128	11,000	7,872	28%
Equipment Maintenance	64010-65-400	-	-	(7)	-	7	0%
Professional Services - PK	69000-65-400	-	-	28,430	-	(28,430)	0%
Supplies & Expense - Main Lot	74000-65-400	3,720	36	112	1,554	1,442	7%
Supplies & Expense - Beach Lot	74010-65-400	2,355	626	-	2,000	2,000	0%
TOTAL INTERIM EXPENSE		\$ 708,728	\$ 304,839	\$ 305,162	\$ 660,259	\$ 355,097	46%
SATELLITE WAGERING EXPENSE							
CARF Dues	57000-20-200	17,867	4,498	8,996	4,500	(4,496)	200%
Grounds Maintenance & Repairs	64000-20-200	-	-	66	-	(66)	0%
Equipment Maintenance	64010-20-200	-	-	-	1,500	1,500	0%
Professional Services	69000-20-200	-	-	88	-	(88)	0%
Supplies & Expenses	74000-20-200	236	-	594	236	(358)	252%
Trash Removal	78000-20-200	28,755	8,434	8,246	37,500	29,254	22%
Prior Year Expenses	80000-20-200	53,974	53,974	-	-	-	0%
TOTAL SATELLITE WAGERING EXPENSE		\$ 100,832	\$ 66,906	\$ 17,989	\$ 43,736	\$ 25,747	41%

Expenses

31st DAA, Ventura County Fair
Expense Report
June 30, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 6/30/23	Current YTD 6/30/24	Budget 2024	Balance of Budget	% Used 2024
EQUIPMENT EXPENSE							
Non Capitalizeds(cost less than \$5000 and life less than one year							
Equipment Funded by Fair	87500-00-000	16,656	6,031	11,600	28,772	17,172	40%
TOTAL EQUIPMENT EXPENSE		\$ 16,656	\$ 6,031	\$ 11,600	\$ 28,772	\$ 17,172	40%
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT							
Prior Year Adjustments	80000-00-000	(596,355)	(3,561)	32,069	4,000	(28,069)	802%
PRIOR YEAR OPERATING EXPENSE		\$ (596,355)	\$ (3,561)	\$ 32,069	\$ 4,000	\$ (28,069)	802%
CASH SHORTAGES & OVERAGES							
Cash +/- Interim	85000-00-000	1,825	144	(3,237)	1,000	4,237	-324%
CASH (OVER)/UNDER		\$ 1,825	\$ 144	\$ (3,237)	\$ 1,000	\$ 4,237	-324%
DEPRECIATION EXPENSE							
Depreciation	90000-00-000	406,257	-	198,958	409,000	210,042	49%
Prior Year Depreciation Expense	80010-00-000	(0)	-	-	-	-	0%
TOTAL DEPRECIATION EXPENSE		\$ 406,256	\$ -	\$ 198,958	\$ 409,000	\$ 210,042	49%
PENSION EXPENSE							
Pension Expense	96000-00-000	(352,400)	-	-	-	-	0%
TOTAL PENSION EXPENSE		\$ (352,400)	\$ -	\$ -	\$ -	\$ -	0%
OPEB EXPENSE							
OPEB Expense	96010-00-000	-	-	-	-	-	0%
TOTAL OPEB EXPENSE		\$ -	\$ -	\$ -	\$ -	\$ -	0%

Expenses

31st DAA, Ventura County Fair
Junior Livestock Auction
June 30, 2024

DETAIL	Account Number	Actual 2023	Current YTD 6/30/24	Budget 2024	Balance of Budget
BEGINNING RESOURCES: 1/1/2024	25100-30-300	\$ 502,138	\$ 589,003		
AUCTION REVENUES:					
Commission Revenue	41500-30-300	0	0	0	0
Buyers Receipts	47600-30-300	0	0	0	0
Other Misc Revenue	48700-30-300	7,561	0	350	350
Interest Revenue	48710-30-300	0	0	0	0
Slaughter Fees	48720-30-300	0	0	0	0
Sponsorships	48800-30-300	46,500	40,100	30,000	(10,100)
Donations	48810-30-300	90,000	0	0	0
Prior Year Revenue	49000-30-300	13,843	0	0	0
TOTAL REVENUES		157,904	40,100	30,350	(9,750)
AUCTION EXPENDITURES:					
Bad Debt Expense	53000-30-300	0	0	0	0
Bank/CC Charges	54000-30-300	2,458	59	0	(59)
Payments to Sellers	57600-30-300	0	0	0	0
Hauling and Slaughter	65000-30-300	0	0	0	0
Professional Services	69000-30-300	10,985	321	5,000	4,679
Publicity & Marketing	71000-30-300	0	856	500	(356)
Supplies & Expense	74000-30-300	42,333	11,148	47,000	35,852
Lunch Expense	74010-30-300	15,263	435	12,000	11,565
Prior Year Expense	80000-30-300	0	0	0	0
Cash Shortage/Overage	85100-30-300	0	0	0	0
Equipment Expense	87500-30-300	0	0	0	0
TOTAL EXPENDITURES		71,038	12,819	64,500	51,681
NET JLA INCOME		86,865	27,281	(34,150)	(61,431)
ENDING RESOURCES: 6/30/2024	25100-30-300	\$ 589,003	\$ 616,284		

31st DAA, Ventura County Fair
Capital Assets
June 30, 2024

DESCRIPTION	Date	Reference	Balance
PROPERTY, PLANT & EQUIPMENT AS OF:	1/1/2024		\$ 18,739,074
ACQUISITIONS OF FIXED ASSETS:			
Land		19100-00-000	-
Buildings & Improvements:		19200-00-000	57,069
Construction in Progress:			
Raceway Bleachers		19000-00-900	4,601
Raceway Restrooms		19000-00-901	10,251
Arena & Barns		19000-00-902	25,401
Grounds Bathroom Remodels		19000-00-903	1,379
Reader Board		19000-00-904	28,456
Anacapa Awning Project		19000-00-905	21,397
San Miguel Awning Project		19000-00-906	7,110
Ag Building Improvement		19000-00-907	55,659
Gas Line Upgrades		19000-00-908	280,030
Candy Stripe Bathroom		19000-00-909	-
Strawberry Festival Project (grounds/Bldg improvement)		19000-00-910	27,329
Sewer Upgrade		19000-00-911	44,654
Small Livestock Project		19000-00-912	2,811
Grounds Lighting Project		19000-00-913	27,801
Area 1 Concrete Project		19000-00-914	1,132
Equipment		19300-00-000	92,751
Other Fixed Assets			
Other (provide description):			
TOTAL ACQUISITIONS OF FIXED ASSETS			687,832
DISPOSITIONS OF FIXED ASSETS (Salvaged, Sold, etc.):			
Land			
Buildings & Improvements			
Equipment			
Other Fixed Assets			
Other (provide description):			
TOTAL DISPOSITIONS OF FIXED ASSETS			-
PROPERTY, PLANT & EQUIPMENT AS OF:	6/30/2024		\$ 19,426,905
DEPRECIATION:			
Accumulated Depreciation as of:	1/1/2024		\$ 14,993,488
Less: A/D on Dispositions of Fixed Assets above			
Add: Monthly Depreciation Expense	DEPRE	90000-00-000	198,958
ACCUMULATED DEPRECIATION as of:	6/30/2024		\$ 15,192,446
PROPERTY, PLANT & EQUIPMENT, NET OF DEPRECIATION:	6/30/2024		\$ 4,234,459
DEBT (ASSOCIATED WITH FIXED ASSETS)	6/30/2024	25000-00-000	-
NET RESOURCES-CAPITAL ASSETS (less related debt):	6/30/2024		\$ 4,234,459

31st DAA, Ventura County Fair
Satellite Wagering
June 30, 2024

DETAIL	Account Number	Actual 2023	Current YTD 6/30/24	Budget 2024	Balance of Budget
REVENUES:					
Admission Revenue	40000-20-200	0	1,261	0	(1,261)
Commission Revenue	41500-20-200	309,189	140,347	275,000	134,653
Parking Revenue	45000-20-200	21,552	0	22,000	22,000
Prior Year Revenue	49000-20-200	0	0	0	0
TOTAL REVENUES		330,741	141,608	297,000	155,392
EXPENDITURES:					
CARF Dues	57000-20-200	17,867	8,996	4,500	(4,496)
Grounds & Maintenance Repairs	64000-20-200	0	66	0	(66)
Equipment Maintenance	64010-20-200	0	0	1,500	1,500
Professional Services	69000-20-200	0	88	0	(88)
Supplies & Expense	74000-20-200	236	594	236	(358)
Trash Removal	78000-20-200	28,755	8,246	37,500	29,254
Prior Year Expense	80000-20-200	53,974	0	0	0
TOTAL EXPENDITURES		100,832	17,989	43,736	25,747
NET SATELLITE WAGERING PROFIT/LOSS					
		229,909	123,619	253,264	129,645

Trial Balance

Current (6/1/2024 - 6/30/2024)

Unit Of Measure: \$

Ventura

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Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
11100-00-000-A Petty Cash	170.00			0.00	170.00
11210-00-000-A Changefund - Parking	6,000.00		5,700.00	5,700.00-	300.00
11300-00-000-A Cash - Operating BOFA #0920	2,707,288.01	894,950.75	365,968.23	528,982.52	3,236,270.53
11310-00-000-A Cash - Operating MB #5168	1,022,837.20	445,280.00	55,849.75	389,430.25	1,412,267.45
11400-00-000-A Cash - Premium BOFA #2150	3,534.50			0.00	3,534.50
11500-00-000-A Cash - Payroll BOFA #4507	4,360.18			0.00	4,360.18
11501-00-000-A Cash - Payroll BOFA#1043	62.59			0.00	62.59
11510-00-000-A Cash - Payroll MB #5184	5,212.64		166,433.90	166,433.90-	161,221.26-
11610-00-000-A Cash - Savings MB #5192	566,902.91			0.00	566,902.91
11620-00-000-A Cash - LAIF #13-56-001	41,575.14			0.00	41,575.14
11700-30-300-A Cash - JLA BOFA #3469	12,280.82			0.00	12,280.82
11710-30-300-A Cash - JLA MB #1471	69,222.65	39,980.00		39,980.00	109,202.65
13100-00-000-A Accounts Receivables	720,981.71	33,562.45	74,826.14	41,263.69-	679,718.02
13100-30-300-A JLA Accounts Receivables	22,567.33			0.00	22,567.33
13110-00-000-A Allowance for Doubtful Accounts	8,646.75-			0.00	8,646.75-
13110-30-300-A JLA Allowance for Doubtful Accounts	20,797.33-			0.00	20,797.33-
13120-00-000-A Employee AR	229.45		25.65-	25.65	255.10
13199-00-000-A AR Clearing	0.00	1,305,384.61	1,305,384.61	0.00	0.00
14100-00-000-A Souvenir Booth Inventory	17,527.88			0.00	17,527.88
14300-00-000-A Deferred Expenses	197,536.40	1,755.45	40,480.67	38,725.22-	158,811.18
16000-00-000-A Deferred Outflows of Resources - Pension	645,287.66			0.00	645,287.66
19000-00-000-A Construction In Progress	187,277.59			0.00	187,277.59
19000-00-900-A CIP - Raceway Bleachers	54,101.52	51.16-		51.16-	54,050.36
19000-00-901-A CIP - Raceway Restrooms	10,250.95			0.00	10,250.95
19000-00-902-A CIP - Arena & Barns	25,915.24			0.00	25,915.24
19000-00-903-A CIP - Grounds Bathroom Remodels	4,576.88			0.00	4,576.88
19000-00-904-A CIP - Reader Board	28,455.78			0.00	28,455.78
19000-00-905-A CIP - Anacapa Awning Project	18,051.50	9,580.00		9,580.00	27,631.50
19000-00-906-A CIP - San Miguel Awning Project	3,210.00	3,900.00		3,900.00	7,110.00
19000-00-907-A CIP - Ag Building Improvement	25,298.06	30,361.22		30,361.22	55,659.28
19000-00-908-A CIP - Gas Line Upgrades	280,919.63			0.00	280,919.63
19000-00-910-A CIP - Strawberry Festival Project	8,647.65	18,681.31		18,681.31	27,328.96
19000-00-911-A CIP - Sewer Upgrades	44,654.28			0.00	44,654.28
19000-00-912-A CIP - Small Livestock Project	2,810.88			0.00	2,810.88
19000-00-913-A CIP - Grounds Lighting Project	26,451.94	1,349.54		1,349.54	27,801.48
19000-00-914-A CIP - Area 1 Concrete Project		1,132.05		1,132.05	1,132.05
19100-00-000-A Land	282,915.31			0.00	282,915.31
19200-00-000-A Buildings & Improvements	17,399,034.65	13,037.11		13,037.11	17,412,071.76
19210-00-000-A A/D - Buildings & Improvements	14,323,354.47-		32,744.86	32,744.86-	14,356,099.33-
19300-00-000-A Equipments	938,522.49	8,000.00		8,000.00	946,522.49
19310-00-000-A A/D - Equipments	835,630.91-		414.88	414.88-	836,045.79-
20100-00-000-A PR Liability	69,925.73-	320,045.20	323,081.06	3,035.86-	72,961.59-
21100-00-000-A Special Event Insurance	115.00-		155.00	155.00-	270.00-
21200-00-000-A Accounts Payables	467,597.82-	416,858.30	504,780.49	87,922.19-	555,520.01-
21300-00-000-A Sales Tax Payable	4.32-			0.00	4.32-
22100-00-000-A Social Security Tax	0.00	23,012.16	23,012.16	0.00	0.00
22200-00-000-A Medicare Tax	7.30	7,115.82	7,123.12	7.30-	0.00
22300-00-000-A PERS Retirement W/H	83.58	39,615.36	39,698.94	83.58-	0.00
22310-00-000-A Deferred Compensation W/H	0.00	500.00	500.00	0.00	0.00
22320-00-000-A PST W/H	18.90	4,801.83	4,801.83	0.00	18.90
22330-00-000-A OPEB W/H	0.00		2,563.40	2,563.40-	2,563.40-
22400-00-000-A Federal Tax	0.00	33,603.00	33,603.00	0.00	0.00
22500-00-000-A State Tax	0.00	12,564.73	12,564.73	0.00	0.00
22510-00-000-A SDI Tax	0.00	115.00	115.00	0.00	0.00
22600-00-000-A Health Insurance	9,518.09-	10,733.85	12,585.01	1,851.16-	11,369.25-
22610-00-000-A Dental Insurance	560.22-	560.22	640.79	80.57-	640.79-
22620-00-000-A Vision Insurance	120.38-	147.54	194.34	46.80-	167.18-
22630-00-000-A Life Insurance	22.92-	22.88	22.89	0.01-	22.93-
22640-00-000-A Group Legal	10.19-	10.27	10.35	0.08-	10.27-
22700-00-000-A Union Dues	146.80-	256.43	256.42	0.01	146.79-

Trial Balance

Current (6/1/2024 - 6/30/2024)

Unit Of Measure: \$

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Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
22710-00-000-A Garnishment/Levy	0.00	726.26	876.26	150.00-	150.00-
22720-00-000-A Drug Fees	10.00-			0.00	10.00-
22800-00-000-A Deferred Revenue	0.00	2,000.00	1,000.00	1,000.00	1,000.00
22806-00-000-A Deferred Revenue - June	16,676.50-	16,676.50		16,676.50	0.00
22807-00-000-A Deferred Revenue - July	194,049.50-	322.00	149,048.13	148,726.13-	342,775.63-
22808-00-000-A Deferred Revenue - August	9,670.00-			0.00	9,670.00-
22811-00-000-A Deferred Revenue - November	5,304.00-			0.00	5,304.00-
24100-00-000-A Guarantee Deposits - Long Term	55,134.99-			0.00	55,134.99-
24110-00-000-A Guarantee Deposits - Short Term	65,089.00-			0.00	65,089.00-
24500-00-000-A Compensated Leave Liability	123,787.60-			0.00	123,787.60-
24800-00-000-A Workers Compensation	0.00	11,017.61	15,970.85	4,953.24-	4,953.24-
25010-00-000-A Long Term Debt - SB84	545,873.00-			0.00	545,873.00-
25100-30-300-A JLA Reserve	589,003.43-			0.00	589,003.43-
25600-00-000-A Deferred Inflows of Resources - Pension	29,978.16-			0.00	29,978.16-
26000-00-000-A Net Pension Liability	1,323,721.00-			0.00	1,323,721.00-
29000-00-000-A Net Resources - Capital Assets	3,745,585.71-			0.00	3,745,585.71-
29100-00-000-A Net Resources - Unrestricted	4,046,582.95-			0.00	4,046,582.95-
29400-00-000-A Unrestricted Net Position - Pension	708,411.50			0.00	708,411.50
31200-00-000-A State Allocations	214,500.00-			0.00	214,500.00-
31900-00-000-A Capital Project Reimbursement Funds	6,000.00-			0.00	6,000.00-
40000-20-200-A SW Admissions	1,261.34-			0.00	1,261.34-
40000-75-100-A Admission - Box Seats - ET	0.00		98,557.00	98,557.00-	98,557.00-
40010-00-100-A Admission - Vendor Badge			60.00	60.00-	60.00-
40100-00-100-A Admission - Presale	0.00		261,008.00	261,008.00-	261,008.00-
40100-75-100-A Admission - Presale - Box Seats - ET			4,000.00	4,000.00-	4,000.00-
40110-00-100-A Admission - Presale - Livestock	0.00		40.00	40.00-	40.00-
40120-75-100-A Admissions - Presale - Concerts - ET			196,375.00	196,375.00-	196,375.00-
40510-00-100-A Carnival - Presale	0.00		119,236.00	119,236.00-	119,236.00-
41000-00-100-A Commercial Space - Fair	36,200.68-		25,919.00	25,919.00-	62,119.68-
41500-20-200-A SW Commission	139,497.78-		849.12	849.12-	140,346.90-
42100-60-100-A Food Concessions - CS	121,950.00-		2,000.00	2,000.00-	123,950.00-
42300-40-400-A Concession Revenue (alcohol & beverages)	48,151.21-		91,750.13	91,750.13-	139,901.34-
43000-80-125-A Entry Fees - Large Livestock	930.00-			0.00	930.00-
43000-80-126-A Entry Fees - Small Livestock	0.00		22.00	22.00-	22.00-
43000-80-131-A Entry Fees - Pro Arts	0.00		180.00	180.00-	180.00-
43100-80-100-A Donated Awards - EX	2,150.00-		8,800.00	8,800.00-	10,950.00-
45000-40-400-A Parking Revenue - Main Lot	155,792.21-		13,180.00	13,180.00-	168,972.21-
45000-60-100-A Vendor Parking - CS - FT	0.00		295.00	295.00-	295.00-
45000-80-100-A Parking Revenue - Livestock - EX	0.00		20.00	20.00-	20.00-
45010-40-400-A Parking Revenue - Beach Lot	49,495.73-		5,099.00	5,099.00-	54,594.73-
45010-60-100-A Stock Truck - CS - FT	0.00		480.00	480.00-	480.00-
46100-40-400-A Building Rental	267,778.24-		108,312.00	108,312.00-	376,090.24-
46110-40-400-A Building Rental - Derby Club	82,556.12-		16,000.00	16,000.00-	98,556.12-
46200-40-400-A Grounds Rental	103,785.80-		37,368.76	37,368.76-	141,154.56-
46300-40-400-A Equipment Rental (chairs, tables, etc)	72,617.50-		364.50	364.50-	72,982.00-
46500-40-400-A Camping Fees	11,760.00-		0.00	0.00	11,760.00-
46500-60-100-A Camping Fees - CS- FT			4,475.00	4,475.00-	4,475.00-
48500-00-000-A Reimbursable Revenue	0.00		620.00	620.00-	620.00-
48500-40-400-A Reimbursable Revenue - Utilities	56,813.00-		660.00	660.00-	57,473.00-
48500-60-100-A Reimbursable Revenue - CS - FT	1,530.00-		4,643.50	4,643.50-	6,173.50-
48510-40-400-A Reimbursable Revenue - Outside Security	2,000.00-			0.00	2,000.00-
48530-40-400-A Reimbursable Revenue - Standby Labor	30,291.00-		1,764.00	1,764.00-	32,055.00-
48550-40-400-A Set Up/Clean Up Fees	55,312.00-		3,936.00	3,936.00-	59,248.00-
48560-40-400-A Reimbursable Revenue - Fire Marshall	4,080.00-			0.00	4,080.00-
48570-40-400-A Reimbursable Revenue - Trash/Dumpster Hauling	3,500.00-		500.00	500.00-	4,000.00-
48580-40-400-A Reimbursable Revenue - Other	3,020.00-			0.00	3,020.00-
48700-00-000-A Other Misc Revenue	6,595.40-		3,463.01-	3,463.01	3,132.39-
48700-00-100-A Other Misc Revenue - FT	2,339.00-			0.00	2,339.00-
48700-40-400-A Other Misc Revenue	6,777.61-		75.32	75.32-	6,852.93-
48700-60-100-A Vendor App Fees - CS	4,119.25-		971.00	971.00-	5,090.25-

Trial Balance

Current (6/1/2024 - 6/30/2024)

Unit Of Measure: \$

Ventura
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Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
48700-80-160-A Other Misc Revenue - JFB	300.00-		200.00	200.00-	500.00-
48710-00-000-A Interest Revenue	8,973.22-			0.00	8,973.22-
48800-30-300-A JLA Sponsors	1,600.00-		38,500.00	38,500.00-	40,100.00-
48800-50-100-A Sponsorship - SP - FT	156,500.00-		132,960.00	132,960.00-	289,460.00-
48810-00-100-A Donations - FT	300.00-			0.00	300.00-
49000-00-000-A Prior Year Revenue	5,450.00		21,707.00	21,707.00-	16,257.00-
50000-11-000-A Salaries & Wages - Perm - AD	70,656.24	89,329.51		89,329.51	159,985.75
50000-12-000-A Salaries & Wages - Perm - MN	74,197.09	22,207.91		22,207.91	96,405.00
50000-40-400-A Salaries & Wages - Perm - FS	32,212.12	6,139.71		6,139.71	38,351.83
50100-11-000-A Salaries & Wages - Temp - AD	51,486.51	11,211.25		11,211.25	62,697.76
50100-12-000-A Salaries & Wages - Temp - MN	340,710.19	95,177.80		95,177.80	435,887.99
50100-40-400-A Salaries & Wages - Temp - FS	11,592.25	3,390.75		3,390.75	14,983.00
50100-60-100-A Salaries & Wages - Temp - CS - FT	27,139.50	7,781.18		7,781.18	34,920.68
50100-65-100-A Salaries & Wages - Temp - PK - FT	126.00			0.00	126.00
50100-65-400-A Salaries & Wages - Temp - PK - INT	33,130.63	9,130.71		9,130.71	42,261.34
50100-80-100-A Salaries & Wages - Temp - EX	8,035.63	3,944.53		3,944.53	11,980.16
51000-11-000-A Employee Benefits - AD	12,200.09	2,951.76	1,215.88	1,735.88	13,935.97
51000-12-000-A Employee Benefits - MN	22,946.75	6,104.03		6,104.03	29,050.78
51000-40-400-A Employee Benefits - FS	8,141.03	1,629.13		1,629.13	9,770.16
51000-60-100-A Employee Benefits - CS - FT	5.15			0.00	5.15
51000-65-400-A Employee Benefits - PK - INT	5.15			0.00	5.15
51010-11-000-A PERS Employer Contribution - AD	34,394.89	7,953.09		7,953.09	42,347.98
51010-12-000-A PERS Employer Contribution - MN	80,241.12	19,413.88		19,413.88	99,655.00
51010-40-400-A PERS Employer Contribution - FS	12,649.28	1,759.68		1,759.68	14,408.96
51010-60-100-A PERS Employer Contributions - CS - FT	6,292.80	1,256.00		1,256.00	7,548.80
51010-65-400-A PERS Employer Contribution - PK	1,713.80	723.36		723.36	2,437.16
51010-80-100-A PERS Employer Contributions - EX	2,507.92	1,113.20		1,113.20	3,621.12
51020-11-000-A OPEB Employer Contribution - AD	1,914.82	371.46		371.46	2,286.28
51020-12-000-A OPEB Employer Contribution - MN	2,282.37	745.26		745.26	3,027.63
51020-40-400-A OPEB Employer Contribution - FS	1,175.96	164.98		164.98	1,340.94
51100-11-000-A Payroll Taxes - AD	8,281.93	7,610.52		7,610.52	15,892.45
51100-12-000-A Payroll Taxes - MN	22,978.22	5,915.56		5,915.56	28,893.78
51100-40-400-A Payroll Taxes - FS	3,162.17	483.12		483.12	3,645.29
51100-60-100-A Payroll Taxes - CS - FT	1,660.75	446.28		446.28	2,107.03
51100-65-100-A Payroll Taxes - PK - FT	1.83			0.00	1.83
51100-65-400-A Payroll Taxes - PK - INT	882.98	310.41		310.41	1,193.39
51100-80-100-A Payroll Taxes - EX	614.73	301.75		301.75	916.48
51200-11-000-A Workers Comp Insurance - AD	10,585.37	6,132.98		6,132.98	16,718.35
51200-12-000-A Workers Comp Insurance - MN	31,666.94	7,160.53		7,160.53	38,827.47
51200-40-400-A Workers Comp Insurance - FS	3,472.16	581.35		581.35	4,053.51
51200-60-100-A Workers Comp Insurance - CS - FT	2,099.90	474.65		474.65	2,574.55
51200-65-100-A Workers Comp Insurance - PK - FT	7.43			0.00	7.43
51200-65-400-A Workers Comp Insurance - PK - INT	2,570.76	556.99		556.99	3,127.75
51200-80-100-A Workers Comp Insurance - EX	566.84	240.62		240.62	807.46
51300-11-000-A Unemployment Insurance - AD	16,325.00	3,470.00		3,470.00	19,795.00
52000-13-100-A Advertising - PB	4,738.48	12,725.44		12,725.44	17,463.92
52000-13-400-A Advertising - PB - INT	3,216.88	580.19		580.19	3,797.07
54000-11-000-A Bank & Credit Card Fees	7,250.55			0.00	7,250.55
54000-30-300-A JLA Bank/Credit Card Fees	58.85			0.00	58.85
54010-11-000-A Interest Expense - AD	709.54	53.90		53.90	763.44
56000-11-000-A Directors Expense - AD	3,244.32	160.00		160.00	3,404.32
57000-11-000-A Dues & Subscriptions - AD	4,975.00			0.00	4,975.00
57000-20-200-A SW CARF Dues	8,996.00			0.00	8,996.00
60000-11-000-A Insurance - AD	127,740.84	23,782.44		23,782.44	151,523.28
63000-12-000-A Utilities - Electrical - MN	115,278.14	72,091.06		72,091.06	187,369.20
63010-12-000-A Utilities - Gas/Propane - MN	9,779.86	2,120.77		2,120.77	11,900.63
63020-12-000-A Utilities - Water/Sewer - MN	56,364.65			0.00	56,364.65
64000-12-000-A Grounds Maintenance & Repairs - MN	16,497.07	38,116.73		38,116.73	54,613.80
64000-20-200-A SW Grounds Maint & Repairs	66.00			0.00	66.00
64010-12-000-A Equipment Maintenance - MN	35,526.85	7,264.46		7,264.46	42,791.31

Trial Balance

Current (6/1/2024 - 6/30/2024)

Unit Of Measure: \$

Ventura

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Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
64010-65-400-A Equipment Maintenance - PK - INT	7.14			0.00	7.14
65000-11-000-A Other Misc Expense - AD	3,422.50	377.50		377.50	3,800.00
65000-80-160-A Other Misc Expense - JFB	209.04	242.94		242.94	451.98
67000-11-000-A Postage - AD	507.02			0.00	507.02
69000-00-100-A Professional Services - FT	7,910.00	5,495.00		5,495.00	13,405.00
69000-11-000-A Professional Services - AD	45,570.84	10,179.74		10,179.74	55,750.58
69000-12-000-A Professional Services - MN	52,368.22	8,456.65	54.00	8,402.65	60,770.87
69000-13-100-A Professional Services - PB	10,117.21	10,954.63		10,954.63	21,071.84
69000-13-400-A Professional Services - PB - INT	13,614.32	99.17		99.17	13,713.49
69000-20-200-A SW Professional Services	88.00			0.00	88.00
69000-30-300-A JLA Professional Services	321.00			0.00	321.00
69000-40-400-A Professional Services - FS	12,673.50	3,264.00		3,264.00	15,937.50
69000-50-100-A Professional Services - SP - FT	25,000.00			0.00	25,000.00
69000-60-100-A Professional Services - CS - FT	7,000.00	937.50		937.50	7,937.50
69000-65-400-A Professional Services - PK - INT	28,430.16			0.00	28,430.16
69000-70-100-A Professional Services - AT	1,500.00	750.00		750.00	2,250.00
69000-80-120-A Professional Services - Agriculture	321.00			0.00	321.00
69010-60-100-A Professional Services - Carnival	1,500.00	750.00		750.00	2,250.00
71000-13-100-A Promotional Expense - PB	2,299.00	2,271.87		2,271.87	4,570.87
71000-30-300-A JLA Publicity & Marketing	0.00	856.05		856.05	856.05
72000-12-000-A Equipment Rental - MN	24,455.60	8,125.69		8,125.69	32,581.29
72000-12-100-A Equipment Rental - MN - FT	2,789.63	9,655.40		9,655.40	12,445.03
72000-40-400-A Rental Expense - FS	600.00			0.00	600.00
72000-65-100-A Overflow Parking Rental - PK - FT	0.00	2,400.00		2,400.00	2,400.00
73000-40-400-A Security Expenses - Outside Security	77,999.00	6,528.00		6,528.00	84,527.00
74000-11-000-A Supplies & Expenses - AD	19,284.10	602.75		602.75	19,886.85
74000-11-100-A Supplies & Expenses - AD - FT	0.00	474.35		474.35	474.35
74000-12-000-A Supplies & Expenses - MN	38,669.81	14,073.09		14,073.09	52,742.90
74000-12-100-A Supplies & Expenses - MN - FT	28,620.57	12,087.42		12,087.42	40,707.99
74000-13-100-A Supplies & Expenses - PB	623.39	4,187.82		4,187.82	4,811.21
74000-13-400-A Supplies & Expenses - PB - INT	1,923.39	138.94		138.94	2,062.33
74000-20-200-A SW Supplies & Expense	61.18	532.45		532.45	593.63
74000-30-300-A JLA Supplies & Expenses	1,358.72	9,789.63		9,789.63	11,148.35
74000-40-400-A Supplies & Expenses - FS	804.63	6,083.86		6,083.86	6,888.49
74000-60-100-A Supplies & Expenses - CS - FT	2,306.74	711.82		711.82	3,018.56
74000-65-100-A Supplies & Expenses - PK - FT	0.00	2,608.60		2,608.60	2,608.60
74000-65-400-A Supplies & Expenses - Main Lot - PK	112.29			0.00	112.29
74000-70-100-A Supplies & Expenses - AT	1,629.87	3,411.91		3,411.91	5,041.78
74000-75-100-A Supplies & Expenses - Grandstands - ET	25,000.00			0.00	25,000.00
74000-80-100-A Supplies & Expenses - EX	229.44			0.00	229.44
74000-80-120-A Supplies & Expenses - Agriculture	193.73			0.00	193.73
74000-80-125-A Supplies & Expenses - Large Livestock	919.29	7,813.60		7,813.60	8,732.89
74000-80-126-A Supplies & Expenses - Small Livestock	0.00	2,277.37		2,277.37	2,277.37
74000-80-128-A Supplies & Expenses - Youth	0.00	1,636.69		1,636.69	1,636.69
74000-80-132-A Supplies & Expenses - Uncle Leo's Barn		43.13		43.13	43.13
74000-85-100-A Supplies & Expenses - PRM	3,699.00			0.00	3,699.00
74010-30-300-A JLA Lunch Expense	0.00	435.11		435.11	435.11
74010-60-100-A Supplies & Expenses - Carnival	0.00	7,475.11		7,475.11	7,475.11
74010-75-100-A Supplies & Expenses - Grounds Acts - ET	15,000.00	787.50		787.50	15,787.50
74020-70-100-A Supplies & Expenses - Admission - AT	3,258.72	4,048.78		4,048.78	7,307.50
75000-11-000-A Telephone/Internet Expense - AD	4,159.44	1,605.39		1,605.39	5,764.83
75000-40-400-A Telephone Expenses - FS	295.50	58.98		58.98	354.48
77000-11-000-A Travel & Training - AD	12,588.26	300.40		300.40	12,888.66
77000-12-000-A Travel & Training - MN	1,505.14			0.00	1,505.14
77000-40-400-A Travel & Training - FS	674.11			0.00	674.11
77000-80-100-A Travel & Training - EX	1,324.21			0.00	1,324.21
78000-12-000-A Trash/Waste Removal - MN	4,247.77	265.00		265.00	4,512.77
78000-20-200-A SW Trash Removal	8,245.71			0.00	8,245.71
78000-40-400-A Trash/Waste Removal - FS	12,493.51			0.00	12,493.51
80000-00-000-A Prior Year Expense	32,069.24			0.00	32,069.24

Trial Balance

Current (6/1/2024 - 6/30/2024)

Unit Of Measure: \$

Ventura

Wednesday, August 21, 2024 4:56:23PM

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Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
85000-00-000-A Cash Over/Short	5,546.85-		2,309.90-	2,309.90	3,236.95-
87500-00-000-A Equipment Expense (less than \$5000)	11,435.32	164.66		164.66	11,599.98
90000-00-000-A Depreciation Expense	165,798.70	33,159.74		33,159.74	198,958.44
\$ Grand Totals	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
	0.00	4,376,805.46	4,376,805.46	0.00	0.00

Heidi Ortiz

From: Doug Kelton <dkelton@penhall.com>
Sent: Tuesday, July 23, 2024 12:27 PM
To: Heidi Ortiz; Doug Kelton
Subject: [External] Jen McGuire

Please present at the Board Meeting Tuesday, July 23, 2024

Ventura County Fair Board of Directors,

Good day to all,

My name is Doug Kelton,

Our kids CJ, and Jenna Kelton both showed large livestock at the Ventura county Fair, CJ had back to back Grand Champion Steers 2006 and 2007, Jenna had Reserve Champion Steer and then Grand Champion Steer in 2012, they both started showing lambs to see their commitment level, CJ won Novice Showman his first year as a FFA member and came out of the show ring and said "Now I want My Steer", Jenna Showed sheep that she worked with Herb and Martha Bunch to raise, Jenna won her class with the market lamb and Champion breeding Ewe in the breeding division her first year when she was 9, between the 2 kids they won every showman ship and market award available as well as the Bred and Fed award through their show careers, they went on to raise steers, heifers and cow calf pairs etc, they placed some of their bred and fed calves with other kids in the county over the years, they went on to have 27 cows over the years. Our Jenna was taken from us by a under aged drunk driver Thanksgiving day 2019, there is a paver in the Livestock area with her name on it donated in her memory Thanks to Jen,

The family time and memories our family spent and made as well as the friends and non blood family members we made over the years are irreplaceable, this we owe all to Jen McGuire, she has been so great to so many families and kids in the Ventura County, She pushed and loved all the kids to continually work harder. She has spent many tireless years working so hard to keep and make the Ventura County fair better each year than it was the last, she has been so dedicated to the fair and especially the Livestock area, when we heard she was going to be CEO after Barbara we were very happy and thought no one better for the position than Jen.

When we heard there are some issues now and she is not there anymore we were devastated, it is our opinion the Board needs to rethink the decision and put her back in the CEO position for the betterment of the County fair.

The Ventura County Fair will continue to grow with her at the helm.

Thank you for your consideration in this matter.

Doug Kelton

Doug Kelton
Superintendent



| ☎ 805.233.0230

✉ dkelton@penhall.com

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Heidi Ortiz

From: Jared Lozano <jaredlozano221@gmail.com>
Sent: Tuesday, July 23, 2024 8:16 AM
To: Heidi Ortiz
Subject: [External] BOARD MEETING Jennifer McGuire

Good morning Heidi! Can you include this in the board packet?

Please read this aloud at the Ventura County Board of Directors meeting 7/23/24

Dear Ventura County Fair Board of Directors,

My name is Jared Lozano, a local business owner in Ventura County. I also served on the Junior Fair Board for 4 years and raised livestock for 7 years. I have had the privilege of watching Jennifer grow and succeed throughout her career, from livestock superintendent to CEO.

I am writing today to ask the board to do what is right and reinstate Jennifer as CEO. In the short time she has been in that role, the community has witnessed remarkable improvements. From bringing the X Games to Ventura to the spectacular condition of the fairgrounds, her impact is undeniable.

Jennifer's love for the fair is unwavering. I've never met a more dedicated person when it comes to seeing the fair succeed. For her, it's more than just a job; it's a deep-rooted passion.

She took a "falling apart" fairgrounds and transformed it into what it is today. The board will never find another CEO as dedicated as Jennifer. I urge you to make the smart decision and do what's right by giving Jennifer her position back as CEO so she can continue to build on the foundation she has created.

Thank you for your consideration.

Sincerely,
Jared Lozano
President
Lozano & Sons

Jared A. Lozano
President

Lozano & Sons
805.625.2813



Heidi Ortiz

From: Nicole McGuire <nmcguire87@gmail.com>
Sent: Tuesday, July 23, 2024 8:39 AM
To: Heidi Ortiz
Subject: [External] Jen McGuire/Board of Directors

Good morning. Please include this email in the board packet. I was planning on attending but unfortunately had to work.

Dear Members of the Board of Directors,

I am writing on behalf of Jennifer McGuire. I urge you to reinstate her, into the position of CEO, as soon as possible. It is what is best for the fairgrounds and fair community. She has been a pillar of the livestock community for years and has made a positive impact on many families through her years of service. In the short time that she held the title of CEO, she has made positive changes to the grounds and to the events held there. She always shows up prepared and ready to make positive change and help things run smoothly. Nobody is better qualified for this job. She grew up at this fair, raised her kids at this fair and is continuing her legacy through her granddaughter as this fair. We are so proud of everything she has done and hope you make the right decision for our community.

Sincerely,
Nicole McGuire

Heidi Ortiz

From: Jenna Sandoval <jennawearshats@yahoo.com>
Sent: Tuesday, July 23, 2024 10:55 AM
To: Heidi Ortiz
Subject: [External] Board of Directors

Heidi,

I would like this to be read during the board of directors meeting today or at least published in the board packet. Thank you.

Jen McGuire has been in some type of management position for many years and has proven herself to be very successful. This is true of her positions as Chief Executive Officer in both the 18th and 41st Agricultural Associations. They have both flourished under her leadership. She has always put her heart and soul into her career and in this short amount of time as the Chief Executive Officer of the Ventura County Fairgrounds she has already done so much. My friends and I have attended many events there and they have all been great! She needs to be put back where she belongs, as Chief Executive Officer of the Ventura County Fairgrounds!

- Jenna Sandoval

18th DAA, Eastern Sierra Tri-County Fair Board
Judy Waggoner, President
2284 Longview Drive
Bishop, CA 93514
760 937-8170
judywaggy@aol.com

August 8, 2024

Karen Ross
Secretary of CDFA
1220 N Street
Sacramento, CA 95814

Re: Request Contract payment for Jen McGuire, Co-CEO 18th DAA & 31st DAA

Dear Secretary Ross,

The 18th DAA, Eastern Sierra Tri-County Fair Board request that you authorize the overdo payment to Jen McGuire per our contract with the 31st DAA. Jen worked from June 1, 2023 – June 25, 2024. The monthly salary is \$12,084 and the yearly salary is \$145,008.

Leah Lacayo, Past President of Ventura County Fair Board sent in the paperwork in May of 2023 to CALHR for the salary adjustment. (Please see attached paperwork submitted to CALHR and the 5/23/23 Minutes of the Ventura Fair Board meeting).

It came to my attention, in December of 2023, that Jen had not received her salary adjustment and she had worked both fairs for six (6) months. I also found out through CALHR that Michael Flores put a hold on her salary in June of 2023, until after our audit was finalized. Our audit has nothing to do with Jen being the Co-CEO of Ventura and Bishop, and Michael Flores should have never put a hold on her salary. I'm curious if you were aware that Michael Flores did that. **According to CDFA HR form entitled, DAA CEO Salary Increases, Step 11: CDFA HR will notify the DAA Board Chair of approval/denial.** Michael Flores and no one from HR notified then President Leah Lacayo or me that Jen's salary adjustment had a "hold" put on it.

If the 18th DAA Fair Board knew there was a hold on Jen's salary, we would have pulled her out from Ventura immediately! Michael Flores let Jen work both fairs for over one year without getting the proper salary increase. Secretary Ross, you were aware of this as I stated to you in my letter of July 18, 2024. I called Michael Flores on 3/20/24 when I asked him about Jen's pay. He told me that he had met with "his team" and he mentioned your name, Karen Ross, as part of the team. He said, "We were discussing different routes as to how to pay Jen." Also, when I spoke to Haig Baghdassarian on the telephone on two (2) different occasions, he said, "Of course, Jen will get her pay retroactive to June 1, 2023."

Jen has done the work, and she needs to get paid retroactive to June 1, 2023. The 31st DAA was to pay 75% of her salary and the 18th DAA was to pay 25% of her salary. I am requesting that you authorize her payment, effective immediately.

A courtesy of a reply is appreciated.

Respectfully submitted,

Judy Waggoner, President
18th DAA, Eastern Sierra Tri-County Fair

Cc: Senator Alvarado-Gil
31st DAA Fair Board
Tom Kiskien, Ventura County Star
Terrance Vestal, Inyo Register Correspondent
Ted Carlton, The Sheet
Andrew Howe, KIBS Radio
Jesse Steele, Eastern Sierra Now

Attachments: Salary Adjustment paperwork
CALHR – DAA CEO Salary Increases

August 16, 2024

Ventura County Fair Board of Directors

Concerns about Handicapped Parking at the County Fair

Dear Board of Directors, I am writing to express my serious concerns about the lack of clearly marked and identifiable handicapped parking at our county fair. As a disabled person, I encountered significant difficulties locating handicapped parking spaces during my recent visit. After asking three different parking lot staff members for directions to the handicapped parking area, I received vague and unhelpful responses. After driving around and getting stuck in a dead-end lane, I finally located two handicapped parking spaces. However, their access was only visible by looking at the faded blue markings on the street, which were mostly covered by automobiles parked in the spaces. The fair does not identify these spaces with raised posted signs, making it nearly impossible to discover a handicapped parking place from 15 rows behind its location. With the poor directions provided by your staff, I had no idea where to begin my search. Additionally, I was charged \$20.00 to park, despite explaining that I do not have to pay at any handicapped parking space in Ventura. The staff member asked if I was a vendor, and when I stated that I was not selling anything but there to volunteer at an informational booth, she still charged me the full parking fee.

This situation is a clear violation of the Americans with Disabilities Act (ADA), which requires that public facilities provide adequate and clearly marked handicapped parking spaces. The lack of signage and the insufficient number of spaces make it extremely difficult for disabled individuals to access the fair. I hope that the board will take this matter seriously and work to make the fair more inclusive and welcoming for all visitors. Thank you for your attention to this matter.

Sincerely,


Barbara LaMarche

RECEIVED AUG 20 2024

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-201	James Settle	JLA- Auctioneer	\$1,750.00
24-202	Amy Lockman	Large Livestock Clerk	\$1,200.00
24-203	Sarah Mendonza	Large Livestock Clerk	\$1,000.00
24-204	Black Canyon Band	Wine Garden Entertainment	\$500.00
24-205	Brittney Burchett	Grounds Entertainment	\$1,000.00
24-206	Next Move Unlimited	Grounds & Main Stage Entertainment	\$14,000.00
24-207	Ventura Wrestling	Main Lot Parking	\$10,000.00
24-208	Lee Ann Crawford	Floriculture Clerk	\$1,000.00
24-209	Robert Logan	Agriculture Clerk	\$500.00
24-210	Josh Kelly	DJ Services - Grandstand	\$600.00
24-211	Day of the Dog, Inc. f/s/o Brantley Gilbert	Grandstand Entertainment	\$185,000.00
24-212	Dennis Forel (Balloonacy)	Grounds Entertainment	\$9,000.00
24-213	Vinyl Answer	Grounds Entertainment	\$500.00
24-214	King Queen	Grounds Entertainment	\$500.00
24-215	Kat Gibson	Concessions Auditor	\$5,000.00
24-216	RW Touring f/s/o Sublime With Rome	Grandstand Entertainment	\$165,000.00
24-217	Luke Messenger	Horse Show Entertainment	\$1,500.00
24-218	Rick Edney	Horse Show Entertainment	\$1,500.00
24-219	Surf Rodeo	Grounds Decorations	\$6,000.00
24-220	Dale Anthony Vicari	Stage Crew	\$3,900.00

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-221	Brenda Werndl	Stage Crew	\$2,925.00
24-222	Brian Anthony Vicari	Stage Crew	\$3,500.00
24-223	Samantha Jo Beckman	Stage Crew	\$2,700.00
24-224	Wade Leist	Auction Crew	\$2,020.00
24-225	Shawn Hagler	Auction Ringman	\$2,590.00
24-226	Monica Higdon	Auction Ringman	\$2,590.00
24-227	Romeo Entertainment	Granstand Entertainment Buyer	Expenses

Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE/EVENT	LOCATION
24-072	CWEA Tri-Counties	Workshop	\$4,156.00	9/19/24	Santa Cruz Hall
24-073	North of Now Studios	Commercial Shoot	\$500.00	8/9/24	Carnival (During Fair)
24-074	WSA Surf	Surf Event	\$2,000.00	9/14/24-9/15/24	Beach Lot
24-075	Lazy Daze Caravan Club	RV Campout	TBD \$2500 - \$3500	9/15/2024 - 9/20/24	Lot C/Pits Area
24-076	CHSRA District 7	High School Rodeo	TBD	10/18/24 - 10/21/24	Morgan Arena, Barns, Pits Area (Camping)
24-077	National Scholastic Surfing Association	Surf Event	\$2,000.00	9/7/24-9/8/24	Beach Lot

CONCESSION AGREEMENTS

CONTRACT #	COMPANY	FEE
24-016	JK Dots AIS	\$2000.00/25% Gross Sales
24-017	JK Dots Area 1	\$2000.00/25% Gross Sales
24-018	Needham Dole Whip	\$2000.00/25% Gross Sales
24-019	Needham Grinders	\$2000.00/25% Gross Sales
24-020	Needham Lemonade	\$2000.00/25% Gross Sales
24-021	Needham Old Tyme	\$2000.00/25% Gross Sales
24-022	Needham Burger Barn BBQ	\$2000.00/25% Gross Sales
24-023	Needham Ice Cream & Donuts	\$2000.00/25% Gross Sales
24-024	C & C Concessions	\$2000.00/25% Gross Sales
24-025	AGM Concessions Antojitos	\$2000.00/25% Gross Sales
24-026	Chaotic Candy FREEZE	\$1,245
24-027	Country Fair Cinnamon Rolls	\$2000.00/25% Gross Sales
24-028	AGM Concessions Mexican Kitchen	\$2000.00/25% Gross Sales
24-029	AGM Concessions Taco/Nacho	\$2000.00/25% Gross Sales
24-030	Donut Express	\$2000.00/25% Gross Sales
24-032	Fabes Gelato	\$2000.00/25% Gross Sales
24-033	H&M Funnel Cake - Area 1	\$2000.00/25% Gross Sales
24-034	Funnel of Love	\$2000.00/25% Gross Sales
24-035	H&M Funnel Cake - Main St	\$2000.00/25% Gross Sales
24-036	Chaotic Candy Licoirce	\$2000.00/25% Gross Sales
24-037	Golden BBQ Wood Pit	\$2000.00/25% Gross Sales

CONCESSION AGREEMENTS

24-038	Golden Spiral Fry	\$2000.00/25% Gross Sales
24-039	Hot Dog on a Stick - Grounds	\$2000.00/25% Gross Sales
24-040	Hot Dog on a Stick - Main St	\$2000.00/25% Gross Sales
24-041	Event Foods ICEE	\$2000.00/25% Gross Sales
24-042	Kastl Chicken on a Stick	\$2000.00/25% Gross Sales
24-043	Lindes Almonds	\$2000.00/25% Gross Sales
24-044	Lisa's Concessions	\$2000.00/25% Gross Sales
24-045	Log Cabin Kettle Cabin	\$2000.00/25% Gross Sales
24-046	Log Cabin Kettle Cart	\$2000.00/25% Gross Sales
24-047	Lucky Dog Coffee	\$2000.00/25% Gross Sales
24-048	Macs Auto Upholstery	\$1,745
24-049	Purple Butterfly Designs	\$1,145.00
24-050	ProHealth California	\$1,495
24-052	Ultra Dzolik	\$4,195
24-053	In Gifts	\$2,095
24-054	Earbangers	\$3,045
24-055	Scrubbies	\$1,495
24-056	Brice Kitchen	\$2,845
24-057	Brice Cookware	\$2,885
24-058	Brice Garlic	\$3,045
24-059	Brice Toys	\$1,245
24-060	Brice A/C	\$2,845

CONCESSION AGREEMENTS

24-061	Brice Mop	\$3,045
24-062	Brice Stools	\$1,245
24-063	Cutco	\$4,195
24-064	Euroshine	\$2,845
24-065	Dragonland	\$2,245
24-066	Because I Rock	\$1,645
24-067	Scentsy Group	\$1,495
24-068	805 Local	\$2,845
24-069	Cigma WonderPax	\$1,695
24-070	Cigma Tens/Massage	\$2,845
24-072	Cigma Hair Extension AIS	\$3,045
24-073	Buddha's Gift	\$2,845
24-074	A Spice Above	\$3,085
24-083	OCEAN Rhinos Glazed Almonds	\$2000/20% Gross Sales
24-100	Bappy's Old Fashioned Kettle Korn	\$2000/25% Gross Sales
24-120	CA Turtle and Tortoise Club	\$100
24-121	American Hay and Mercantile	\$200
24-130	Brian's Concessions Potato	\$2000/25% Gross Sales
24-131	Brian's Concessions Popcorn	\$2000/25% Gross Sales
24-161	AT&T	\$1,145.00
24-174	Sundance Engraving MAIN	\$3,245.00
24-175	Mexican Imports	\$4,645.00

CONCESSION AGREEMENTS

24-192	Painted Black	\$1,295.00
24-197	Shutter Bus VIP	\$950.00
24-206	Pure O Water	\$945.00
24-223	Sons of the American Revolution	\$474.00
24-224	VPD Explorers	No Charge
24-230	Planned Parenthood	\$70.00
24-231	American Veterans United	\$488.00
24-234	Ventura Coast Youth Baseball	\$228.00
24-235	Little Red Schoolhouse	\$650.00
24-236	STESTA/PRAYER at the Fair	\$553.00
24-237	Alcoholics Anonymous	\$553.00
24-238	Allied Advertsing Limited Partnership	\$300.00
24-239	Ventura County Cattleman Association	\$1,200.00
24-240	Ventura Tri-County Ropers	\$1,200.00
24-246	Steve Holt Real Estate	\$1,495.00
24-250	Creative Henna	\$2,745.00
24-251	Thomas Spears Art	\$1,495.00
24-252	The Culture	\$750.00
24-254	Santos Style	\$750.00
24-255	Jay's Custom Designs	\$750.00
24-256	Eyephoria Iris Photography	\$1,495.00
24-258	Laugh Stream	In-Kind
24-259	Anime Wonder	\$678.00

CONCESSION AGREEMENTS

24-260	Church of Scientology Books	\$1,127.00
24-261	Brice Hose Nozzle	\$1,145.00
24-262	The Mighty Axe	\$1,945.00
24-263	Mendocino Railway	\$835.00
24-264	Photo Bricks US	\$3,145.00

JUDGING AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
24-19	Joe Lugo	Small Livestock Rabbits	\$ 750
24-20	Dexter McDonald	Floriculture Gardens	\$ 225
24-21	Edward Garcia	Floriculture Gardens	\$ 225
24-22	Herb Sampang	Floriculture Gardens	\$ 225
24-23	Don Rodrigues (Cancelled)	Floriculture Gardens	\$ 225
24-24	Steve Pietrolungo	Floriculture Gardens	\$ 225
24-25	Rick Herrera	Floriculture Gardens	\$ 225
24-26	Paul Rios	Floriculture Gardens	\$ 225
24-27	Jennifer Tereba	Large Livestock Dairy Goats	\$ 1,500
24-28	Connor Brew	Large Livestock All Market	\$ 4,000
24-29	Greg Ahart	Large Livestock Open Sheep	\$ 1,250
24-30	Kenneth Cleveland	Large Livestock Barrow Show	\$ 1,000
24-31	Jared Lamle	Large Livestock Showmanship	\$ 1,000
24-32	Gabe Ponce	Large Livestock SHowmanship	\$ 1,000