

BOARD MEETING NOTICE

The 31st DAA Board of Directors will be holding a board meeting on
Tuesday, February 25th, 2025 at 9:00 a.m.
Ventura County Fairgrounds – McBride Hall

BOARD OF DIRECTORS

Dan Long (President), Guillermo Rodriguez Ceja Jr. (Vice President), Betsy Chess, Leslie Cornejo,
Leah Lacayo, Miriam Mack, Shanté Morgan-Carter

STAFF

Heidi Ortiz, CEO, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Coordinator,
Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor, Gerry Duran,
Maintenance, Megan Hook, PR and Marketing and Eryn Johnson, Office Assistant

Public Participation

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at www.venturacountyfair.org.

AMERICANS WITH DISABILITIES ACT

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association

10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376

Website: venturacountyfair.org Contact: Heidi Ortiz, CEO

Tuesday, February 25th, 2025 at 9:00 a.m.
Ventura County Fairgrounds – McBride Hall

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

II. Pledge of Allegiance

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comments on Items Not on the Agenda

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

V. Presentations

VI. Meeting Minutes (discussion and/or approval)

A. January 28th, 2025 Board Meeting Minutes

VII. Financial Reports (discussion and/or approval)

A. Financials ending December 31st, 2024

VIII. New Business

A. Discussion and possible action regarding Building Naming Rights

B. 2025 Fair

1. Discussion and possible action regarding admission prices

IX. Committee Meetings

A. Executive Committee Report

1. Discussion and possible action regarding 2025 Committees

- X. Board Correspondence**
 - A. Memo from Mike Francesconi at California Dept. of Food & Agriculture, Fairs & Expositions: 2025 State Rules for California Fairs and Enclosures
- XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-2, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.**
 - A. Agreements
 - 1. Standard Agreements
 - 2. Rental Agreements – Interim
- XII. CEO Report**
- XIII. Presidents Report**
- XIV. Director's Comments**
- XV. Future Agenda Items**
- XVI. Adjourn**

Americans With Disabilities Act

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Board of Directors Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Heidi Ortiz, Interim Co-CEO

Tuesday, January 28th, 2025 at 9:00 a.m.
Ventura County Fairgrounds – McBride Hall

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:02 a.m. and called to order by President Long.

Directors present: President Dan Long, Vice President Guillermo Rodriguez Ceja, Betsy Chess, Leslie Cornejo, Leah Lacayo, and Miriam Mack.

Directors absent: Shanté Morgan Carter

Staff present: Heidi Ortiz, CEO, Jason Amelio, Sales Manager, Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor

There were no conflicts of interest with any of the Board members that were present.

II. Pledge of Allegiance

Director Chess led all present in the Pledge of Allegiance.

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

1. Alex Magone, Ventura City Council Member

IV. Public Comment on Items Not on the Agenda - None

V. Presentations - None

VI. Approval of Minutes

A. November 19th, 2024 Board Meeting Minutes

MOTION: To approve November 19th, 2024 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo (Motion)	X		
Director Lacayo	X		
Director Mack	X		
Vice President Ceja (Second)	X		
President Long	X		

VII. Financial Report

A. Financials ending September 30th, 2024 through November 30th, 2024

CEO Ortiz thanked Ms. Martin for all her work on the September through November financials. Director Lacayo thanked Ms. Martin as well for arranging the Board's training session with the CFSA accountants to help them get a better understanding of how to read the financial statements. CEO Ortiz mentioned that additional training is available if the Board so desires. The Board received and filed the reports.

VIII. New Business

A. 2025 Fair Progress

CEO Ortiz shared that meetings regarding the Arena have already begun, working to fine tune and improve fairgoer experience. She is also actively looking for an admissions team to hire for the year. The decision has been made to continue as an independent midway for the 2025 fair. The independent midway allows us to put our the best foot forward, provide the best product for our fairgoers, and maintain the great relationships we have with ride operators. CEO Ortiz also mentioned the work the Concessions Department is doing, like meeting and working with vendors and nonprofit organizations. She explained that the Exhibits Department is continuing to update the Entry Guides.

B. Equestrian Events

The Ventura County Fairgrounds Foundation will be hosting a Roping Fundraising event on March 23rd, in the Morgan Arena. CEO Ortiz will share additional information as it becomes available.

C. July Events Scheduling

CEO Ortiz stated that Mr. Jacobs had recommended to not hold any events in the entire month of July. President Long said that his recommendation would be to block out the 2 weeks prior to the fair. CEO Ortiz said she will partner with Mr. Amelio to look at the schedule of events and internally create a policy for the matter.

D. Secretary/Treasurer-Manager Annual Delegation of Authority

The (Secretary/Treasurer-Manager) Chief Executive Officer, Heidi Ortiz, is authorized to execute Rental Agreements up to \$150,000.00, Standard 2 Agreements up to \$150,000.00 and Grandstand Contracts up to \$300,000.00 without further authorization from the Board of Directors.

President Long noted the increase in delegation for Grandstand Contracts which is \$300,000.00. CEO Ortiz explained that there has been a jump in the cost of acts, which has been the trend in the industry. Offers are very time sensitive as well and the increased delegation will give CEO Ortiz the ability to approve an act and not lose them. CEO Ortiz assured the Board that she would stay within the overall budgeted amount. She offered that she was fine lowering the amount if the Board feels more comfortable with that. Director Chess recommended that the delegation be awarded, and that CEO Ortiz is to report the deals to President Long once they have been agreed upon.

MOTION: To approve the Delegation of Authority.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo	X		
Director Lacayo (Second)	X		
Director Mack	X		
Vice President Ceja (Motion)	X		
President Long	X		

IX. Old Business

A. Surfer's Point Managed Retreat Update

Mr. Amelio stated that he attends a weekly meeting on the progress of the project. He shared about the partnership they have with the construction team, an example being that they held off construction for a day when there was uncertainty if the fairgrounds were to become a fire basecamp once again. President Long mentioned that part of the project's delay in getting started was due to fire basecamp setting up. There was discussion amongst the Directors about parking revenue and the annual passes sold by the fairgrounds.

X. Board Correspondence

E. CA H5N1 Avian Influenza – Ban on California Poultry and Dairy Exhibitions at Fairs and Shows

F. Letter from State Vet: California Poultry and Dairy Cattle Exhibition Ban

CEO Ortiz shared that the decision was made to assess the status of the ban on May 1st to determine if the Fair will be holding a Poultry Show or not. If the ban has been lifted by then, the fair will proceed with the show as normal, and if not, the show will be permanently canceled for the 2025 Fair. Director Cornejo asked if this would affect the Exotic Bird Show that is scheduled for March. Mr. Amelio clarified that the ban is exclusively for domestic birds. CEO Ortiz said that the staff is in communication with F&E to stay up to date on the status.

XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-4, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

A. Agreements

1. Standard Agreements
2. Rental Agreements – Interim

Director Mack asked about the transportation contract due to its high dollar amount. CEO Ortiz clarified that it is a multi-year contract which is to be paid over a three-year period. It is for the free shuttles the fair provides, and she explained that it is a new company this year. The free shuttle busses have shown their worth to the Fair and with the ridership increasing every year it is a worthy investment.

MOTION: To approve the consent agenda with items A, 1-2.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo	X		
Director Lacayo (Second)	X		
Director Mack (Motion)	X		
Vice President Ceja	X		
President Long	X		

XII. CEO Report

CEO Ortiz thanked everyone for welcoming her back. Five members of the staff attended the Western Fairs Association Convention last week in Reno, Nevada. The team networked and learned new ideas. The Fair won multiple awards as well, most notably the Promotion to Combat Inflation category, which was won by the \$25 Season Pass promotion. CEO Ortiz offered a special thanks to Ms. Hook for that promotion and her work on the submission of all the awards. A full list of awards won will be sent to the Board once it becomes available. Thanking Ms. Martin again for her dedication to the audit, CEO Ortiz said that they should only need a few more reports until its completion. She reminded the Board that their Form 700 was due April 1st. CEO Ortiz informed the Board that Ms. Inez and Ms. Johnson had become civil servants in October, bringing it to nine civil servants on staff now. Finally, she informed the Board that their terms are automatically extended four years and they will serve until replaced or resign.

XIII. President's Report

President Long shared how helpful he found the Strategic Planning session with Ms. Bailey-Finley. He is working with CEO Ortiz on the committee assignments for the year and will continue the Executive and Finance as standing committees. Additional recommendations for committee decisions were assisted by Mr. Jacobs and Ms. Bailey-Findley. At these recommendations, any additional committees will be done on an Ad-Hock basis and have only 2 co-chairs. President Long said that the Board members are mostly up to date on the CDFA required trainings. Finally, he shared that he is looking forward to the bright future ahead.

XIV. Director's Comments

Director Mack

- She said thank you again for the financial training. She asked for clarification on the 3-year contract with Strawberry Festival, to which Mr. Amelio clarified that it is still in the works. She gave her compliments to the staff and welcomed CEO Ortiz back and into her CEO role.

Director Cornejo

- She welcomed Ms. Ortiz as the CEO and shared her confidence in her in the role due to her immense institutional knowledge. She congratulated Ms. Inez and Ms. Johnson on their State positions. She thanked Ms. Martin on her work with the audit and shared

her contentment with the work being done by a private company. Finally, she thanked Mr. Jacobs for his assistance while CEO Ortiz was on leave.

Vice President Ceja

- He thanked the staff for giving the Board the opportunity to build from within for Ms. Ortiz's CEO appointment and congratulated Ms. Johnson and Ms. Inez. He is looking forward to the Surfer's Point project and to the new year ahead. He made the recommendation to the Board to utilize their fair emails for security.

Director Lacayo

- She began by congratulating CEO Ortiz, Ms. Johnson, and Ms. Inez for their new roles. She thanked Mr. Jacobs for assisting, stating that he was the right person at the right time. She is excited on the imminent completion of the audits. She congratulated Ms. Martin on welcoming her first grandchild. She applauded the great job that CEO Ortiz is doing, stating that a previous CEO had the vision to mentor the younger staff and that she can see that CEO Ortiz has stepped into the role flawlessly. She attributed the success to the fact that we operate as a team.

Director Chess

- She remarked how helpful the individual meetings are for her. She called Mr. Jacobs phenomenal and shared how flawless the transition to CEO Ortiz has been. She greatly enjoyed attending the dog show and is looking forward to another great fair.

XV. Future Agenda Items - None

XVI. Adjourn

The meeting was adjourned at 9:50 a.m.

Submitted by: Emilee Inez
Emilee Inez, Exhibits Supervisor

Approved by: Heidi Ortiz
Heidi Ortiz, CEO

Approved by: Dan Long
Dan Long, Board President/CEO

31st DAA, Ventura County Fair
Summary of Operations
December 31, 2024

	Date	Account Number(s)	YTD Balance
TOTAL NET RESOURCES, Beginning			
Net Resources-Unrestricted	1/1/2024	29100	4,046,583
Unrestricted Net Position - Pension	1/1/2024	29400	(708,412)
Net Resources-Restricted	1/1/2024	29300	-
Net Resources-Capital Assets, Less Related Debt	1/1/2024	29000	3,745,586
Prior Year Adjustment (FY 21/22 GASB 75 OPEB Adjustment)	1/1/2024		(244,558)
TOTAL NET RESOURCES, Beginning			\$ 6,839,199
RESOURCES ACQUIRED:			
Operating Revenues	12/31/2024	various	14,696,501
State (Local/Base) Allocation(s) (F&E)	12/31/2024	31200	329,000
Training Allocation & Other Fiscal & Admin Assistance (F&E)	12/31/2024	31300	-
Capital Project Reimbursement Funds	12/31/2024	31900	36,000
One-time Revenue Sources (fire camp, sale of property)	12/31/2024	32500	504,671
Contributions from Other Gov't (non-F&E) Sources	12/31/2024	33000	-
Other (e.g. Flex Capital)	12/31/2024	34000	-
TOTAL RESOURCES ACQUIRED			15,566,172
RESOURCES APPLIED:			
Operating Expenditures	12/31/2024	various	14,114,354
Depreciation Expense	12/31/2024	90000	437,180
Pension Expense	12/31/2024	96000	397,100
OPEB Expense	12/31/2024	96001	(7,793)
TOTAL RESOURCES APPLIED			14,940,841
INCREASE/(DECREASE) IN NET RESOURCES DURING THE YEAR			625,331
TOTAL NET RESOURCES, Ending			
Net Resources-Unrestricted	12/31/2024	29100	4,684,620
Unrestricted Net Position - Pension/OPEB	12/31/2024	29400	(1,342,276)
Net Resources-Restricted	12/31/2024	29300	-
Net Resources-Capital Assets, Less Related Debt	12/31/2024	29000	4,122,186
TOTAL NET RESOURCES, Ending			\$ 7,464,530
Unrestricted Reserve Percentage			33.19%

31st DAA, Ventura County Fair
Statement of Net Position
December 31, 2024

ASSETS

CURRENT ASSETS

Cash - Unrestricted	5,117,815
Cash - Junior Livestock Auction	108,295
Accounts Receivable, Net of Allowance for Doubtful	1,166,770
JLA Accounts Receivables, Net of Allowance for Doubtful	21,043
Inventory	-
Deferred Expenses	16,259
TOTAL CURRENT ASSETS	6,430,181

FIXED ASSETS

Land	282,915
Construction in Progress	400,678
Buildings & Improvements, Net of Accumulated Depreciation	3,340,874
Equipment, Net of Accumulated Depreciation	97,719
TOTAL FIXED ASSETS	4,122,186

DEFERRED OUTFLOWS OF RESOURCES

Deferred Outflows of Resources - Pension	852,633
Deferred Outflows of Resources - OPEB	42,212
TOTAL DEFERRED OUTFLOWS OF RESOURCES	894,846

TOTAL ASSETS

\$ 11,447,213

LIABILITIES & NET RESOURCES

LIABILITIES

Special Event Insurance	-
Accounts Payable	230,333
JLA Accounts Payable	-
Sales Tax Payable	-
Clearing Accounts	-
Payroll Liabilities	14,444
Drug Fees	-
Deferred Revenue	34,759
Guaranteed Deposits	122,474
Compensated Leave Liability	82,572
Workers Comp Liability	-
Long Term Debt - SB84	545,873
JLA Consignment	15,850
Net Pension Liability	1,933,890
Net OPEB Liability	218,182
TOTAL LIABILITIES	3,198,377

DEFERRED INFLOWS OF RESOURCES

Deferred Inflows of Resources - Pension	30,032
Deferred Inflows of Resources - OPEB	55,018
TOTAL DEFERRED INFLOWS OF RESOURCES	85,051

NET RESOURCES

Junior Livestock Auction Reserve	699,255
Net Resoures - Unrestricted	\$4,684,620
Unrestricted Net Position - Pension/OPEB	(1,342,276)
Net Resources - Restricted	-
Net Resoures - Capital Assets, Less Related Debt	\$4,122,186
TOTAL NET RESOURCES	8,163,785

TOTAL LIABILITIES & NET RESOURCES

\$ 11,447,213

31st DAA, Ventura County Fair

Cash & Cash Equivalents

December 31, 2024

CURRENT CASH

Petty Cash	169.82	
Total Petty Cash		\$169.82
Changefund	340.00	
Changfund - Parking	6,000.00	
Total Changfund Cash		\$6,340.00
Cash - Operating BOFA#0920	1,528,785.72	
Cash - Operating MB#5168	2,933,619.44	
Total Operating Cash		\$4,462,405.16
Cash - Premium BOFA#2150	7,628.00	
Total Premium Cash		\$7,628.00
Cash - Payroll BOFA#4507	4,360.18	
Cash - Payroll BOFA#1043	62.59	
Cash - Payroll MB#5184	13,646.41	
Total Payroll Cash		\$18,069.18
Cash - Savings	0.00	
Cash - Savings MB#5192	580,164.84	
Total Savings Cash		\$580,164.84
Cash - LAIF #13-56-001	43,037.61	
Total LAIF Cash		\$43,037.61
Cash - JLA BOFA#3469	12,280.82	
Cash - JLA MB#1471	96,014.08	
Total JLA Cash		\$108,294.90
TOTAL CASH		\$5,226,110

CURRENT ACCOUNTS RECEIVABLES

Accounts Receivable	1,175,186.14	
Allowance for Doubtful Account	(8,646.75)	
Employee AR	230.52	
Total Net General Accounts Receivables		\$1,166,769.91
JLA Accounts Receivable	41,840.13	
JLA Allowance for Doubtful Account	(20,797.33)	
Total Net JLA Accounts Receivables		\$21,042.80
TOTAL ACCOUNTS RECEIVABLES		\$1,187,813

CURRENT INVENTORY

Souvenir Booth Inventory	0.00	
Total Inventory		\$0.00
TOTAL INVENTORY		\$0

TOTAL CASH & CASH EQUIVALENTS	\$6,413,922
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Cash & Cash Equivalent

31st DAA, Ventura County Fair
Income Statement
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/2023	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
OPERATING REVENUES:							
Admission Revenues	ADMIS	2,299,406	2,299,406	3,097,193	2,571,089	(526,104)	120%
Commercial Space	COMSP	359,438	359,438	329,006	354,815	25,809	93%
Carnival Revenues	CARN	1,490,577	1,490,577	4,246,248	1,713,130	(2,533,118)	248%
Concession Revenues	CSREV	1,060,799	1,060,799	1,295,885	1,168,508	(127,377)	111%
Exhibit Revenues	EXREV	101,681	101,681	78,999	45,549	(33,450)	173%
Horse Show Revenues	HSREV	574	574	8,148	13,700	5,552	59%
Entertainment Revenues	ETREV	71,132	71,132	1,055,659	1,173,020	117,361	90%
Miscellaneous Fair Revenues	MFREV	1,043,607	1,043,607	1,656,547	2,096,550	440,003	79%
Facility Sales - Interim Revenues	INTRE	3,343,702	3,343,702	2,562,545	2,221,047	(341,498)	115%
Satellite Wagering Revenues	SWREV	330,741	330,741	268,424	297,000	28,576	90%
Prior Year Revenue	PYREV	111,722	111,722	24,737	-	(24,737)	0%
Other Revenues	OTREV	27,003	27,003	73,111	21,250	(51,861)	344%
TOTAL OPERATING REVENUES		\$ 10,240,383	\$ 10,240,383	\$ 14,696,501	\$ 11,675,658	\$ (3,020,843)	126%
OPERATING EXPENDITURES:							
Administration Expenses	ADEXP	983,302	983,302	1,394,157	1,202,004	(192,153)	116%
Maintenance Expenses	MNEXP	2,073,138	2,073,138	2,666,319	1,898,367	(767,952)	140%
Publicity Expenses	PBEXP	157,617	157,617	267,525	252,500	(15,025)	106%
Concession Expenses	CSEXP	243,495	243,495	2,717,504	292,224	(2,425,280)	930%
Attendance Expenses	ATEXP	1,029,110	1,029,110	1,343,727	160,201	(1,183,526)	839%
Premium Expenses	PREXP	100,939	100,939	119,835	100,939	(18,896)	119%
Exhibit Expenses	EXEXP	269,875	269,875	236,639	248,252	11,613	95%
Horse Show Expenses	HSEXP	556	556	19,211	500	(18,711)	3842%
Entertainment Expenses	ETEXP	1,548,808	1,548,808	2,519,942	2,375,000	(144,942)	106%
Miscellaneous Fair Expenses	MFEXP	1,423,582	1,423,582	1,933,989	2,547,029	613,040	76%
Facility Sales - Interim Expenses	INTEX	708,728	708,728	714,293	660,259	(54,034)	108%
Satellite Wagering Expenses	SWEXP	100,832	100,832	42,892	43,736	844	98%
Equipment Expenses	EQUIP	16,656	16,656	49,540	28,772	(20,768)	172%
Prior Year Expenses	PYEXP	(596,355)	(596,355)	47,096	4,000	(43,096)	1177%
Cash Over/Short	CAOS	1,825	1,825	41,685	1,000	(40,685)	4169%
TOTAL OPERATING EXPENSES		\$ 8,062,107	\$ 8,062,107	\$ 14,114,354	\$ 9,814,783	\$ (4,299,571)	144%
NET OPER PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 2,178,276	\$ 2,178,276	\$ 582,146	\$ 1,860,875	\$ 1,278,729	31%
Depreciation	90000	406,256	406,256	437,180	409,000	(28,180)	107%
Pension Expense	96000	(346,623)	(346,623)	397,100	-	(397,100)	0%
OPEB Expense	96100	238,781	238,781	(7,793)	-	7,793	0%
NET OPER PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 1,879,862	\$ 1,879,862	\$ (244,340)	\$ 1,451,875	\$ 1,696,215	-17%
State Allocation	31200	-	-	329,000	214,000	(115,000)	154%
Training Allocations	31300	-	-	-	-	-	0%
Capital Project Reimbursement Funds	31900	267,961	267,961	36,000	-	(36,000)	0%
One-Time Revenue Sources	32500	-	-	504,671	-	(504,671)	0%
Contributions from Other Govt Sources	33000	-	-	-	-	-	0%
Other Operating Funds Used for Operation	34000	865	865	-	-	-	0%
NET PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 2,447,101	\$ 2,447,101	\$ 1,451,817	\$ 2,074,875	\$ 623,058	70%
NET PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 2,148,687	\$ 2,148,687	\$ 625,331	\$ 1,665,875	\$ 1,040,544	38%

Income Statement

31st DAA, Ventura County Fair

Revenue Report December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
ADMISSIONS TO GROUNDS:							
Gate Admissions	40000-00-100	1,658,820	1,658,820	2,520,585	1,028,220	(1,492,365)	245%
Admission - Vendor Badge	40010-00-100	-	-	1,852	-	(1,852)	0%
Presale Admissions	40100-00-100	600,431	600,431	535,836	1,500,869	965,033	36%
Presale Admissions - Livestock	40110-00-100	40,155	40,155	38,920	42,000	3,080	93%
TOTAL ADMISSION TO GROUNDS		\$ 2,299,406	\$ 2,299,406	\$ 3,097,193	\$ 2,571,089	\$ (526,104)	120%
COMMERCIAL SPACE:							
Commercial Space	41000-00-100	359,438	359,438	329,006	354,815	25,809	93%
TOTAL COMMERCIAL SPACE		\$ 359,438	\$ 359,438	\$ 329,006	\$ 354,815	\$ 25,809	93%
CARNIVAL REVENUE:							
Carnival	40500-00-100	1,257,007	1,257,007	3,853,972	1,414,525	(2,439,447)	272%
Carnival - Presale	40510-00-100	233,570	233,570	392,276	268,605	(123,671)	146%
Other Misc Revenue - Carnival	40520-00-100	-	-	-	30,000	30,000	0%
TOTAL CARNIVAL REVENUE		\$ 1,490,577	\$ 1,490,577	\$ 4,246,248	\$ 1,713,130	\$ (2,533,118)	248%
CONCESSION REVENUE:							
Food Concession	42100-60-100	1,007,671	1,007,671	1,154,372	1,105,238	(49,134)	104%
Vendor Parking	45000-60-100	14,420	14,420	15,577	15,000	(577)	104%
Stock Struck	45010-60-100	3,980	3,980	3,940	4,000	60	99%
Camping Fees	46500-60-100	-	-	77,273	-	(77,273)	0%
Reimbursable Revenues	48500-60-100	31,742	31,742	38,569	41,070	2,501	94%
Vendor App Fees	48700-60-100	2,987	2,987	6,155	3,200	(2,955)	192%
TOTAL CONCESSION REVENUE		\$ 1,060,799	\$ 1,060,799	\$ 1,295,885	\$ 1,168,508	\$ (127,377)	111%
EXHIBIT REVENUE:							
Exhibit Entry Fees	EXENT	32,219	32,219	30,861	31,979	1,119	97%
Donated Awards	43100-80-100	4,350	4,350	16,625	4,550	(12,075)	365%
Parking Revenue - Livestock	45000-80-100	8,020	8,020	7,804	8,020	216	97%
Camping Fees	46500-80-100	-	-	9,565	-	(9,565)	0%
Reimbursable Revenues	48500-80-100	33,510	33,510	2,355	-	(2,355)	0%
Other Misc Revenue	48700-80-100	3,440	3,440	6,204	500	(5,704)	1241%
Donations	48810-80-100	20,142	20,142	2,060	-	(2,060)	0%
Junior Fair Board Revenue	48700-80-160	-	-	3,525	500	(3,025)	705%
TOTAL EXHIBIT REVENUE		\$ 101,681	\$ 101,681	\$ 78,999	\$ 45,549	\$ (33,450)	173%
HORSE SHOW REVENUE:							
Entry Fees - Open Draft/Carraige	43000-25-150	574	574	3,693	4,000	307	92%
Sponsored Awards - Open Draft/Carraige	43100-25-150	-	-	-	1,000	1,000	0%
Stall Fees - Open Draft/Carraige	43300-25-150	-	-	4,455	4,000	(455)	111%
Camping Fees - Open Draft/Carraige	46500-25-150	-	-	-	500	500	0%
Entry Fees - Youth Open	43000-25-151	-	-	-	4,000	4,000	0%
Stall Fees - Youth Open	43300-25-151	-	-	-	200	200	0%
TOTAL HORSE SHOW REVENUE		\$ 574	\$ 574	\$ 8,148	\$ 13,700	\$ 5,552	59%
ENTERTAINMENT FAIR REVENUE							
Admission - Box Seats	40000-75-100	28,020	28,020	22,400	28,020	5,620	80%

Revenues

31st DAA, Ventura County Fair
Revenue Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
Admission - Motorsports	40010-75-100	-	-	-	150,000	150,000	0%
Admission - Concerts	40020-75-100	-	-	459,769	875,000	415,232	53%
Admission - Rodeo	40030-75-100	40,784	40,784	37,542	120,000	82,458	31%
Presale Admission - Box Seats	40100-75-100	-	-	4,000	-	(4,000)	0%
Presale Admission - Concerts	40120-75-100	-	-	445,316	-	(445,316)	0%
Presale Admission - Rodeo	40130-75-100	-	-	67,153	-	(67,153)	0%
Commission on Sales	41500-75-100	2,328	2,328	19,480	-	(19,480)	0%
Other Misc Revenue	48700-75-100	-	-	-	-	-	0%
TOTAL ENTERTAINMENT FAIR REVENUE		\$ 71,132	\$ 71,132	\$ 1,055,659	\$ 1,173,020	\$ 117,361	90%
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Souvenir Booth	42200-00-100	-	-	33,193	5,500	(27,693)	604%
Alcohol Concession	42300-00-100	-	-	578,283	948,202	369,919	61%
Parking Revenue	45000-00-100	399,540	399,540	438,600	425,000	(13,600)	103%
Camping Fees	46500-00-100	-	-	-	89,648	89,648	0%
Other Misc Revenue	48700-00-100	127,561	127,561	11,385	25,000	13,615	46%
Donations Revenue	48810-00-100	3,950	3,950	-	3,200	3,200	0%
Sponsorship Revenue	48800-50-100	512,556	512,556	595,086	600,000	4,914	99%
TOTAL MISCELLANEOUS FAIR		\$ 1,043,607	\$ 1,043,607	\$ 1,656,547	\$ 2,096,550	\$ 440,003	79%
INTERIM REVENUE							
Concession Revenue (alcohol & beverages)	42300-40-400	942,824	942,824	317,747	-	(317,747)	0%
Parking Revenue	45000-40-400	480,576	480,576	472,746	487,298	14,552	97%
Parking Revenue - Beachfront	45010-40-400	176,966	176,966	137,500	168,727	31,227	81%
Building Rental	46100-40-400	541,554	541,554	551,654	550,000	(1,654)	100%
Building Rental - Derby Club	46110-40-400	149,150	149,150	194,559	121,150	(73,409)	161%
Grounds Rental	46200-40-400	318,618	318,618	335,145	400,000	64,855	84%
Equipment Rental (chairs, tables, etc.)	46300-40-400	179,544	179,544	160,064	162,312	2,248	99%
Camping Fees	46500-40-400	88,224	88,224	18,370	-	(18,370)	0%
Reimbursable Revenue - Utilities	48500-40-400	54,142	54,142	62,956	20,000	(42,956)	315%
Reimbursable Revenue - Outside Security	48510-40-400	52,085	52,085	2,000	-	(2,000)	0%
Reimbursable Revenue - In House Security	48520-40-400	12,600	12,600	-	12,600	12,600	0%
Reimbursable Revenue - Standby Labor	48530-40-400	62,425	62,425	74,029	62,000	(12,029)	119%
Set-Up/Clean-Up Fees	48550-40-400	124,161	124,161	122,057	125,000	2,943	98%
Reimbursable Revenue - Fire Marshall	48560-40-400	18,314	18,314	8,700	-	(8,700)	0%
Reimbursable Revenue - Trash/Dumpster	48570-40-400	-	-	18,000	-	(18,000)	0%
Reimbursable Revenue - Other (Police Expense)	48580-40-400	-	-	80,146	1,960	(78,186)	4089%
Other Misc Revenue	48700-40-400	142,519	142,519	6,872	110,000	103,128	6%
Sponsorship Revenue	48800-50-400	-	-	-	-	-	0%
TOTAL INTERIM REVENUE		\$ 3,343,702	\$ 3,343,702	\$ 2,562,545	\$ 2,221,047	\$ (341,498)	115%

31st DAA, Ventura County Fair

Revenue Report December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
SATELLITE WAGERING							
Admission	40000-20-200	-	-	-	-	-	0%
Commission	41500-20-200	309,189	309,189	244,424	275,000	30,576	89%
Parking Revenue	45000-20-200	21,552	21,552	24,000	22,000	(2,000)	109%
Prior Year Revenue	49000-20-200	-	-	-	-	-	0%
TOTAL SATELLITE WAGERING REVENUE		\$ 330,741	\$ 330,741	\$ 268,424	\$ 297,000	\$ 28,576	90%
TOTAL PRIOR YEAR REVENUE ADJ	49000-00-000	111,722	111,722	24,737	-	(24,737)	0%
TOTAL PRIOR YEAR REVENUE		\$ 111,722	\$ 111,722	\$ 24,737	\$ -	\$ (24,737)	0%
OTHER OPERATING REVENUE							
Reimbursable Revenue	48500-00-000	438	438	1,500	-	(1,500)	0%
Other Misc Revenue (Convenience Fees, SE Rebates, etc.)	48700-00-000	15,780	15,780	47,884	13,250	(34,634)	361%
Interest Earnings	48710-00-000	9,741	9,741	23,698	8,000	(15,698)	296%
Donations	48810-00-000	1,045	1,045	29	-	(29)	0%
TOTAL OTHER OPERATING REVENUE		\$ 27,003	\$ 27,003	\$ 73,111	\$ 21,250	\$ (51,861)	344%

31st DAA, Ventura County Fair
Expense Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm	50000-11-000	276,587	276,587	218,921	387,064	168,143	57%
Salaries & Wages - Temp	50100-11-000	57,601	57,601	129,027	61,500	(67,527)	210%
Compensated Leave	50300-11-000	9,808	9,808	(41,215)	-	41,215	0%
Employee Benefits	51000-11-000	154,300	154,300	25,256	144,901	119,645	17%
PERS Employer Contribution	51010-11-000	(5,777)	(5,777)	65,827	-	(65,827)	0%
OPEB Employer Contribution	51020-11-000	(433)	(433)	4,030	-	(4,030)	0%
Payroll Taxes	51100-11-000	21,349	21,349	24,807	21,525	(3,282)	115%
Worker's Comp Insurance	51200-11-000	28,739	28,739	22,704	31,000	8,296	73%
Unemployment Insurance	51300-11-000	33,787	33,787	37,237	18,671	(18,566)	199%
Current year - Bad Debt Expense	53000-11-000	-	-	-	-	-	0%
Bank / CC Charges	54000-11-000	761	761	240,222	-	(240,222)	0%
Interest Expense	54010-11-000	1,595	1,595	800	1,443	643	55%
Director Expense	56000-11-000	3,353	3,353	5,171	6,500	1,329	80%
Dues & Subscription	57000-11-000	6,683	6,683	9,446	1,200	(8,246)	787%
Insurance	60000-11-000	254,295	254,295	326,213	312,000	(14,213)	105%
Other Misc Expense	65000-11-000	1,948	1,948	5,807	-	(5,807)	0%
Postage	67000-11-000	1,540	1,540	2,053	1,700	(353)	121%
Professional Services	69000-11-000	26,028	26,028	177,325	35,500	(141,825)	500%
Audit Cost	69010-11-000	-	-	91,300	124,000	32,700	74%
Office Supplies & Expense	74000-11-000	83,064	83,064	25,858	27,000	1,142	96%
Telephone	75000-11-000	15,991	15,991	8,290	9,000	710	92%
Travel / Training Expense	77000-11-000	12,083	12,083	15,077	19,000	3,923	79%
TOTAL ADMINISTRATION EXPENSE		\$ 983,302	\$ 983,302	\$ 1,394,157	\$ 1,202,004	\$ (192,153)	116%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm	50000-12-000	158,004	158,004	218,221	233,500	15,279	93%
Salaries & Wages - Temp	50100-12-000	552,245	552,245	848,156	325,000	(523,156)	261%
Employee Benefits	51000-12-000	126,103	126,103	60,039	115,000	54,961	52%
PERS Employer Contribution	51010-12-000	1,871	1,871	171,872	-	(171,872)	0%
OPEB Employer Contribution	51020-12-000	-	-	6,850	-	(6,850)	0%
Payroll Taxes	51100-12-000	32,438	32,438	57,593	30,000	(27,593)	192%
Worker's Comp Insurance	51200-12-000	54,784	54,784	68,603	59,000	(9,603)	116%
Vehicle Insurance	60000-12-000	-	-	-	29,837	29,837	0%
Utilities - Electrical	63000-12-000	481,328	481,328	528,747	501,284	(27,463)	105%
Utilities - Gas/Propane	63010-12-000	40,786	40,786	55,831	39,200	(16,631)	142%
Utilities - Water/Sewer	63020-12-000	146,905	146,905	118,949	177,044	58,095	67%
Grounds Maintenance & Repairs	64000-12-000	64,406	64,406	76,722	69,500	(7,222)	110%
Equipment Maintenance	64010-12-000	66,469	66,469	86,807	72,500	(14,307)	120%
Professional Services	69000-12-000	198,882	198,882	135,260	100,000	(35,260)	135%
Equipment Rental	72000-12-000	36,726	36,726	59,203	25,197	(34,006)	235%
Supplies & Expenses	74000-12-000	97,380	97,380	78,526	102,305	23,779	77%
Telephone Expenses	75000-12-000	-	-	4,636	-	(4,636)	0%
Travel & Training Expenses	77000-12-000	-	-	1,505	1,000	(505)	151%
Trash/Waste Removal	78000-12-000	14,813	14,813	88,797	18,000	(70,797)	493%
TOTAL MAINTENANCE EXPENSE		\$ 2,073,138	\$ 2,073,138	\$ 2,666,319	\$ 1,898,367	\$ (767,952)	140%

Expenses

31st DAA, Ventura County Fair
Expense Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
PUBLICITY EXPENSE							
Advertising	52000-13-100	103,821	103,821	126,168	130,000	3,832	97%
Professional Services	69000-13-100	24,904	24,904	66,036	66,000	(36)	100%
Program Expense	70000-13-100	-	-	25,053	20,000	(5,053)	125%
Promotional Expense	71000-13-100	24,243	24,243	23,218	25,000	1,782	93%
Supplies & Expense	74000-13-100	4,649	4,649	27,050	11,500	(15,550)	235%
TOTAL PUBLICITY EXPENSE		\$ 157,617	\$ 157,617	\$ 267,525	\$ 252,500	\$ (15,025)	106%
CONCESSION EXPENSE							
Salaries & Wages - Perm	50000-60-100	-	-	-	-	-	0%
Salaries & Wages - Temp	50100-60-100	-	-	67,019	40,000	(27,019)	168%
Employee Benefits	51000-60-100	-	-	-	-	-	0%
Payroll Taxes	51100-60-100	-	-	3,789	900	(2,889)	421%
PERS Employer Contribution	51010-60-100	-	-	10,512	-	(10,512)	0%
OPEB Employer Contribution	51020-60-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-60-100	-	-	3,651	-	(3,651)	0%
Professional Services	69000-60-100	-	-	17,394	-	(17,394)	0%
Professional Services - Carnival	69010-60-100	-	-	2,402,048	24,520	(2,377,528)	9796%
Tent & Booth Rent Expense	72000-60-100	100,565	100,565	1,227	98,163	96,936	1%
Supplies & Expense	74000-60-100	8,692	8,692	9,313	8,641	(672)	108%
Supplies & Expense - Carnival	74010-60-100	134,238	134,238	202,552	120,000	(82,552)	169%
TOTAL ATTENDANCE OPERATIONS		\$ 243,495	\$ 243,495	\$ 2,717,504	\$ 292,224	\$ (2,425,280)	930%
ATTENDANCE OPERATIONS							
Salaries & Wages - Temp	50100-70-100	85,428	85,428	117,515	30,000	(87,515)	392%
Employee Benefits	51000-70-100	1,819	1,819	-	1,819	1,819	0%
PERS Employer Contribution	51010-70-100	-	-	1,734	-	(1,734)	0%
Payroll Taxes	51100-70-100	1,989	1,989	2,386	626	(1,760)	381%
Worker's Comp Insurance	51200-70-100	6,967	6,967	3,399	-	(3,399)	0%
Professional Services	69000-70-100	217,753	217,753	27,719	17,756	(9,963)	156%
Fair Parade (Cattle Drive)	71000-70-100	-	-	-	25,000	25,000	0%
Security Expense	73000-70-100	681,136	681,136	967,508	-	(967,508)	0%
Supplies & Expense	74000-70-100	34,018	34,018	214,876	85,000	(129,876)	253%
Supplies & Expense - Admission	74020-70-100	-	-	8,590	-	(8,590)	0%
TOTAL ATTENDANCE OPERATIONS		\$ 1,029,110	\$ 1,029,110	\$ 1,343,727	\$ 160,201	\$ (1,183,526)	839%
Premium Expense (Excluding Horse Show)							
Premium Cash Awards	66000-85-100	92,967	92,967	105,953	92,967	(12,986)	114%
Professional Services	69000-85-100	-	-	9,500	-	(9,500)	0%
Supplies & Expenses	74000-85-100	7,972	7,972	4,382	7,972	3,590	55%
TOTAL PREMIUM EXPENSE		\$ 100,939	\$ 100,939	\$ 119,835	\$ 100,939	\$ (18,896)	119%

Expenses

31st DAA, Ventura County Fair
Expense Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
EXHIBIT EXPENSE							
Salaries & Wages - Perm	50000-80-100	-	-	10,358	25	(10,333)	41433%
Salaries & Wages - Temp	EXWAT	35,725	35,725	30,218	35,701	5,483	85%
Employee Benefits	51000-80-100	4,234	4,234	2,908	5,265	2,357	55%
PERS Employer Contribution	51010-80-100	1,031	1,031	9,840	-	(9,840)	0%
OPEB Employer Contribution	51020-80-100	-	-	304	-	(304)	0%
Payroll Taxes	EXPT	1,879	1,879	3,041	1,879	(1,162)	162%
Worker's Comp Insurance	EXWC	2,914	2,914	2,281	3,500	1,219	65%
Other Misc Expense	65000-80-100	-	-	-	-	-	0%
Trophies & Ribbons	66010-80-100	11,605	11,605	10,171	6,799	(3,372)	150%
Sponsored Cash	66020-80-100	-	-	-	-	-	0%
Supplies & Expenses	EXSE	212,369	212,369	32,183	193,321	161,138	17%
Professional Services	EXPRO	-	-	131,225	-	(131,225)	0%
Volunteer Event	74010-80-100	-	-	711	644	(67)	110%
Travel & Training	77000-80-100	118	118	1,324	118	(1,206)	1122%
Junior Fair Board Expense	65000-80-160	-	-	2,074	1,000	(1,074)	207%
TOTAL EXHIBIT EXPENSE		\$ 269,875	\$ 269,875	\$ 236,639	\$ 248,252	\$ 11,613	95%
HORSE SHOW EXPENSE (Excluding Premiums)							
Professional Services - Open Draft/Carraige	69000 25-150	-	-	14,975	-	(14,975)	0%
Supplies & Expenses - Open Draft/Carraige	74000-25-150	556	556	4,236	500	(3,736)	847%
Professional Services - Youth Open	69000 25 151	-	-	-	-	-	0%
Supplies & Expenses - Youth Open	74000-25-151	-	-	-	-	-	0%
TOTAL HORSE SHOW EXPENSE		\$ 556	\$ 556	\$ 19,211	\$ 500	\$ (18,711)	3842%
FAIR ENTERTAINMENT EXPENSE							
Salaries & Wages - Temp	50100-75-100	-	-	1,787	-	(1,787)	0%
Employee Benefits	51000-75-100	-	-	-	-	-	0%
Payroll Taxes	51100-75-100	-	-	26	-	(26)	0%
Worker's Comp Insurance	51200-75-100	-	-	48	-	(48)	0%
Entertainment - Rodeo	58000-75-100	146,540	146,540	143,000	160,000	17,000	89%
Entertainment - Grounds Acts	58010-75-100	230,090	230,090	405,400	300,000	(105,400)	135%
Entertainment - Motorsports	58020-75-100	-	-	-	50,000	50,000	0%
Entertainment - Concerts	58030-75-100	800,799	800,799	1,312,098	1,200,000	(112,098)	109%
Entertainment - Community Event	58040-75-100	-	-	-	-	-	0%
Professional Services	69000-75-100	-	-	447,289	-	(447,289)	0%
Professional Services - Rodeo	69020-75-100	-	-	-	-	-	0%
Supplies & Expense - Grandstands	74000-75-100	257,165	257,165	177,373	450,000	272,628	39%
Supplies & Expense - Grounds Acts	74010-75-100	114,213	114,213	29,903	215,000	185,098	14%
Supplies & Expense - Rodeo	74020-75-100	-	-	3,019	-	(3,019)	0%
TOTAL FAIRTIME ATTRACTIONS		\$ 1,548,808	\$ 1,548,808	\$ 2,519,942	\$ 2,375,000	\$ (144,942)	106%

31st DAA, Ventura County Fair
Expense Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
MISCELLANEOUS FAIR EXPENSE							
<i>ADMINISTRATION</i>							
Salaries & Wages - Perm	50000-11-100	6,770	6,770	6,101	7,600	1,499	80%
Salaries & Wages - Temp	50100-11-100	57,409	57,409	23,713	55,000	31,287	43%
Employee Benefits	51000-11-100	11,441	11,441	2,118	12,500	10,382	17%
PERS Employer Contribution	51010-11-100	970	970	2,868	-	(2,868)	0%
OPEB Employer Contribution	51020-11-100	-	-	175	-	(175)	0%
Payroll Taxes	51100-11-100	3,943	3,943	1,509	3,970	2,461	38%
Worker's Comp Insurance	51200-11-100	5,227	5,227	906	5,500	4,594	16%
Director's Expense	56000-11-100	8,791	8,791	353	15,000	14,647	2%
Supplies & Expenses	74000-11-100	111,499	111,499	24,078	125,000	100,922	19%
<i>MAINTENANCE</i>							
Salaries & Wages - Perm	50000-12-100	5,532	5,532	33,239	4,000	(29,239)	831%
Salaries & Wages - Temp	50100-12-100	16,653	16,653	169,477	145,000	(24,477)	117%
Employee Benefits	51000-12-100	67	67	6,104	2,200	(3,904)	277%
PERS Employer Contribution	51010-12-100	-	-	17,214	-	(17,214)	0%
OPEB Employer Contribution	51020-12-100	-	-	750	-	(750)	0%
Payroll Taxes	51100-12-100	537	537	11,398	537	(10,861)	2123%
Worker's Comp Insurance	51200-12-100	1,673	1,673	6,343	1,800	(4,543)	352%
Utilities (electric, gas, water, sewer, etc.)	63000-12-100	19	19	24,538	19	(24,519)	129147%
Professional Services	69000-12-100	281,698	281,698	271,359	250,000	(21,359)	109%
Equipment Rental	72000-12-100	191,601	191,601	248,008	205,000	(43,008)	121%
Supplies & Maintenance	74000-12-100	143,724	143,724	121,225	100,226	(20,999)	121%
Trash/Waste Removal	78000-12-100	-	-	19,671	-	(19,671)	0%
<i>FACILITY SALES</i>							
Salaries & Wages - Perm	50000-40-100	5,637	5,637	4,384	5,637	1,253	0%
Salaries & Wages - Temp	50100-40-100	-	-	-	-	-	479%
Employee Benefits	51000-40-100	-	-	814	-	(814)	0%
PERS Employer Contribution	51010-40-100	-	-	627	-	(627)	0%
OPEB Employer Contribution	51020-40-100	-	-	87	-	(87)	0%
Payroll Taxes	51100-40-100	-	-	318	-	(318)	0%
Worker's Comp Insurance	51200-40-100	491	491	177	-	(177)	0%
Professional Services	69000-40-100	-	-	-	-	-	0%
Outside Security Expense	73000-40-100	-	-	-	948,806	948,806	0%
Supplies & Expenses	74000-40-100	-	-	-	-	-	0%
<i>SPONSORSHIP</i>							
Professional Services	69000-50-100	146,206	146,206	197,262	150,000	(47,262)	132%
Equipment Rental	72000-50-100	69,785	69,785	-	89,000	89,000	0%
Supplies & Expenses	74000-50-100	9,316	9,316	1,757	8,000	6,243	22%
<i>PARKING</i>							
Salaries & Wages - Temp	50000-65-100	-	-	3,763	39,111	35,348	10%
Salaries & Wages - Temp	50100-65-100	12,089	12,089	28,783	13,289	(15,494)	217%
Employee Benefits	51000-65-100	31	31	815	31	(784)	2628%
PERS Employer Contribution	51010-65-100	-	-	745	-	(745)	0%
OPEB Employer Contribution	51020-65-100	-	-	85	-	(85)	0%

Expenses

31st DAA, Ventura County Fair
Expense Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
Payroll Taxes	51100-65-100	303	303	956	303	(653)	316%
Worker's Comp Insurance	51200-65-100	1,122	1,122	903	1,500	597	60%
Professional Services	69000-65-100	-	-	322,974	-	(322,974)	0%
Overflow Parking Rental	72000-65-100	13,890	13,890	12,500	13,000	500	96%
Equipment Rental	72001-65-100	22,656	22,656	2,804	20,000	17,196	14%
Supplies & Expense	74000-65-100	39,234	39,234	7,448	40,000	32,552	19%
OTHER FAIR							
Chargebacks	54020-00-100	-	-	272,082	-	(272,082)	0%
Professional Services	69000-00-100	255,267	255,267	83,558	285,000	201,442	0%
TOTAL MISCELLANEOUS FAIR		\$ 1,423,582	\$ 1,423,582	\$ 1,933,989	\$ 2,547,029	\$ 613,040	76%
INTERIM EXPENSE							
PUBLICITY							
Advertising	52000-13-400	3,514	3,514	8,265	7,500	(765)	110%
Professional Services	69000-13-400	47,895	47,895	50,832	44,500	(6,332)	114%
Promotional Expense	71000-13-400	529	529	-	-	-	0%
Supplies & Expenses	74000-13-400	1,550	1,550	2,611	5,000	2,389	52%
FACILITY SALES							
Salaries & Wages - Perm	50000-40-400	69,068	69,068	90,108	68,716	(21,392)	131%
Salaries & Wages - Temp	50100-40-400	28,663	28,663	18,748	25,000	6,252	75%
Employee Benefits	51000-40-400	41,597	41,597	18,328	36,365	18,037	50%
PERS Employer Contribution	51010-40-400	-	-	25,180	-	(25,180)	0%
OPEB Employer Contribution	51020-40-400	-	-	2,553	-	(2,553)	0%
Payroll Taxes	51100-40-400	5,815	5,815	7,499	5,175	(2,324)	145%
Worker's Comp Insurance	51200-40-400	7,880	7,880	7,406	9,100	1,694	81%
Professional Services	69000-40-400	71,185	71,185	129,975	52,000	(77,975)	250%
Promotional Expense	71000-40-400	-	-	-	-	-	0%
Rental Expense	72000-40-400	7,001	7,001	7,014	5,467	(1,547)	128%
Outside Security Expense	73000-40-400	235,446	235,446	188,539	175,000	(13,539)	108%
Supplies & Expenses	74000-40-400	120	120	6,458	30,159	23,701	21%
Telephone	75000-40-400	413	413	709	354	(355)	200%
Travel & Training	77000-40-400	522	522	674	522	(152)	129%
Trash/Waste Removal	78000-40-400	43,569	43,569	12,494	56,000	43,506	22%
PARKING							
Salaries & Wages - Perm	50000-65-400	-	-	-	1,339	1,339	0%
Salaries & Wages - Temp	50100-65-400	83,890	83,890	90,779	79,000	(11,779)	115%
Employee Benefits	51000-65-400	38,482	38,482	-	39,508	39,508	0%
PERS Employer Contribution	51010-65-400	848	848	4,304	-	(4,304)	0%
Payroll Taxes	51100-65-400	5,038	5,038	2,624	5,000	2,376	52%
Worker's Comp Insurance	51200-65-400	9,629	9,629	5,906	11,000	5,094	54%
Equipment Maintenance	64010-65-400	-	-	-	-	-	0%
Professional Services - PK	69000-65-400	-	-	28,430	-	(28,430)	0%
Supplies & Expense - Main Lot	74000-65-400	3,720	3,720	3,416	1,554	(1,862)	220%
Supplies & Expense - Beach Lot	74010-65-400	2,355	2,355	1,443	2,000	557	72%
TOTAL INTERIM EXPENSE		\$ 708,728	\$ 708,728	\$ 714,293	\$ 660,259	\$ (54,034)	108%

Expenses

31st DAA, Ventura County Fair
Expense Report
December 31, 2024

Description	Acct. No.	Actuals 2023	Prior YTD 12/31/23	Current YTD 12/31/24	Budget 2024	Balance of Budget	% Used 2024
SATELLITE WAGERING EXPENSE							
CARF Dues	57000-20-200	17,867	17,867	17,992	4,500	(13,492)	400%
Grounds Maintenance & Repairs	64000-20-200	-	-	11,851	-	(11,851)	0%
Equipment Maintenance	64010-20-200	-	-	-	1,500	1,500	0%
Professional Services	69000-20-200	-	-	3,810	-	(3,810)	0%
Supplies & Expenses	74000-20-200	236	236	993	236	(757)	421%
Trash Removal	78000-20-200	28,755	28,755	8,246	37,500	29,254	22%
Prior Year Expenses	80000-20-200	53,974	53,974	-	-	-	0%
TOTAL SATELLITE WAGERING EXPENSE		\$ 100,832	\$ 100,832	\$ 42,892	\$ 43,736	\$ 844	98%
EQUIPMENT EXPENSE							
Non Capitalized(cost less than \$5000 and life less than one year							
Equipment Funded by Fair	87500-00-000	16,656	16,656	49,540	28,772	(20,768)	172%
TOTAL EQUIPMENT EXPENSE		\$ 16,656	\$ 16,656	\$ 49,540	\$ 28,772	\$ (20,768)	172%
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT							
Prior Year Adjustments	80000-00-000	(596,355)	(596,355)	47,096	4,000	(43,096)	1177%
PRIOR YEAR OPERATING EXPENSE		\$ (596,355)	\$ (596,355)	\$ 47,096	\$ 4,000	\$ (43,096)	1177%
CASH SHORTAGES & OVERAGES							
Cash +/- Interim	85000-00-000	1,825	1,825	41,685	1,000	(40,685)	4169%
CASH (OVER)/UNDER		\$ 1,825	\$ 1,825	\$ 41,685	\$ 1,000	\$ (40,685)	4169%
DEPRECIATION EXPENSE							
Depreciation	90000-00-000	406,257	406,257	437,180	409,000	(28,180)	107%
Prior Year Depreciation Expense	80010-00-000	(0)	(0)	-	-	-	0%
TOTAL DEPRECIATION EXPENSE		\$ 406,256	\$ 406,256	\$ 437,180	\$ 409,000	\$ (28,180)	107%
PENSION EXPENSE							
Pension Expense	96000-00-000	(346,623)	(346,623)	397,100	-	(397,100)	0%
TOTAL PENSION EXPENSE		\$ (346,623)	\$ (346,623)	\$ 397,100	\$ -	\$ (397,100)	0%
OPEB EXPENSE							
OPEB Expense	96100-00-000	238,781	238,781	(7,793)	-	7,793	0%
TOTAL OPEB EXPENSE		\$ 238,781	\$ 238,781	\$ (7,793)	\$ -	\$ 7,793	0%

Expenses

**31st DAA, Ventura County Fair
Junior Livestock Auction
December 31, 2024**

DETAIL	Account Number	Actual 2023	Current YTD 12/31/24	Budget 2024	Balance of Budget
BEGINNING RESOURCES: 1/1/2024	25100-30-300	\$ 502,138	\$ 589,003		
AUCTION REVENUES:					
Commission Revenue	41500-30-300	0	77,999	0	(77,999)
Buyers Receipts	47600-30-300	0	0	0	0
Other Misc Revenue	48700-30-300	7,561	36,281	350	(35,931)
Interest Revenue	48710-30-300	0	0	0	0
Slaughter Fees	48720-30-300	0	0	0	0
Sponsorships	48800-30-300	46,500	83,925	30,000	(53,925)
Donations	48810-30-300	90,000	290	0	(290)
Prior Year Revenue	49000-30-300	13,843	3,291	0	(3,291)
TOTAL REVENUES		157,904	201,785	30,350	(171,435)
AUCTION EXPENDITURES:					
Bad Debt Expense	53000-30-300	0	0	0	0
Bank/CC Charges	54000-30-300	2,458	20,863	0	(20,863)
Payments to Sellers	57600-30-300	0	0	0	0
Hauling and Slaughter	65000-30-300	0	4,170	0	
Professional Services	69000-30-300	10,985	30,229	5,000	
Publicity & Marketing	71000-30-300	0	964	500	
Supplies & Expense	74000-30-300	42,333	18,549	47,000	28,451
Lunch Expense	74010-30-300	15,263	16,759	12,000	(4,759)
Prior Year Expense	80000-30-300	0	0	0	0
Cash Shortage/Overage	85100-30-300	0	0	0	0
Equipment Expense	87500-30-300	0	0	0	0
TOTAL EXPENDITURES		71,038	91,533	64,500	(27,033)
NET JLA INCOME		86,865	110,252	(34,150)	(144,402)
ENDING RESOURCES: 12/31/2024	25100-30-300	\$ 589,003	\$ 699,255		

31st DAA, Ventura County Fair
Capital Assets
December 31, 2024

DESCRIPTION	Date	Reference	Balance
PROPERTY, PLANT & EQUIPMENT AS OF:	1/1/2024		\$ 18,739,074
ACQUISITIONS OF FIXED ASSETS:			
Land		19100-00-000	-
Buildings & Improvements:		19200-00-000	557,007
Construction in Progress:			
Raceway Bleachers		19000-00-900	(49,450)
Raceway Restrooms		19000-00-901	-
Arena & Barns		19000-00-902	(514)
Grounds Bathroom Remodels		19000-00-903	(3,198)
Reader Board		19000-00-904	-
Anacapa Awning Project		19000-00-905	40,250
San Miguel Awning Project		19000-00-906	40,250
Ag Building Improvement		19000-00-907	69,579
Gas Line Upgrades		19000-00-908	(890)
Strawberry Festival Project (grounds/Bldg improvement)		19000-00-910	-
Sewer Upgrade		19000-00-911	-
Small Livestock Project		19000-00-912	-
Grounds Lighting Project		19000-00-913	41,482
Area 1 Concrete Project		19000-00-914	-
Fairgrounds Landscape Project		19000-00-915	2,422
Wrought Iron Fencing		19000-00-916	3,685
Announcer Booth Project		19000-00-917	-
Raceway Expansion Project		19000-00-918	6,077
Mold Remediation AG		19000-00-919	2,100
Mold Remediation SR		19000-00-920	1,500
Equipment		19300-00-000	103,479
Other Fixed Assets			
Other (provide description):			
TOTAL ACQUISITIONS OF FIXED ASSETS			813,780
DISPOSITIONS OF FIXED ASSETS (Salvaged, Sold, etc.):			
Land			
Buildings & Improvements			
Equipment			
Other Fixed Assets			
Other (provide description):			
TOTAL DISPOSITIONS OF FIXED ASSETS			-
PROPERTY, PLANT & EQUIPMENT AS OF:	12/31/2024		\$ 19,552,853
DEPRECIATION:			
Accumulated Depreciation as of:	1/1/2024		\$ 14,993,488
Less: A/D on Dispositions of Fixed Assets above			
Add: Monthly Depreciation Expense	DEPRE	90000-00-000	437,180
ACCUMULATED DEPRECIATION as of:	12/31/2024		\$ 15,430,667
PROPERTY, PLANT & EQUIPMENT, NET OF DEPRECIATION:	12/31/2024		\$ 4,122,186
DEBT (ASSOCIATED WITH FIXED ASSETS)	12/31/2024	25000-00-000	-

NET RESOURCES-CAPITAL ASSETS (less related debt):	12/31/2024	\$ 4,122,186
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31st DAA, Ventura County Fair
Satellite Wagering
December 31, 2024

DETAIL	Account Number	Actual 2023	Current YTD 12/31/24	Budget 2024	Balance of Budget
REVENUES:					
Admission Revenue	40000-20-200	0	0	0	0
Commission Revenue	41500-20-200	309,189	244,424	275,000	30,576
Parking Revenue	45000-20-200	21,552	24,000	22,000	(2,000)
Prior Year Revenue	49000-20-200	0	0	0	0
TOTAL REVENUES		330,741	268,424	297,000	28,576
EXPENDITURES:					
CARF Dues	57000-20-200	17,867	17,992	4,500	(13,492)
Grounds & Maintenance Repairs	64000-20-200	0	11,851	0	(11,851)
Equipment Maintenance	64010-20-200	0	0	1,500	1,500
Professional Services	69000-20-200	0	3,810	0	(3,810)
Supplies & Expense	74000-20-200	236	993	236	(757)
Trash Removal	78000-20-200	28,755	8,246	37,500	29,254
Prior Year Expense	80000-20-200	53,974	0	0	0
TOTAL EXPENDITURES		100,832	42,892	43,736	844
NET SATELLITE WAGERING PROFIT/LOSS					
		229,909	225,531	253,264	27,733



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE
Karen Ross, Secretary

February 12, 2025

F2025-02

TO: All Fairground Managers and Board Chairs
SUBJECT: 2025 State Rules for California Fairs

The California Department of Food and Agriculture's Fairs and Expositions (F&E) Branch is pleased to announce the release of the 2025 State Rules for California Fairs. The 2025 State Rules contain three addendums listed below:

- Addendum 1 – Summary of Changes for 2025
- Addendum 2 – Exhibit Program Guidelines for Fair Management & Exhibit Staff
- Addendum 3 – Youth Agreement Letter signed by 4-H, FFA, Grange, and F&E

Also enclosed is Secretary Ross' welcome letter to the 2025 fair season. Please feel free to include the letter in your fair's Exhibitor Handbook. As soon as Governor Newsom's letter becomes available, F&E will share it with the Network. For future reference, the 2025 State Rules for California Fairs, addendums, and the Welcome Letters can also be found under the Correspondence tab on the [F&E website](#).

We hope that you find this information helpful as you continue planning for the 2025 fair season. CDFA truly appreciates your involvement in our youth programs and wishes you the best of luck this year! For any State Rules questions/clarifications, variance requests, or protest information please contact Mike Francesconi by [email](#), or by phone at (916) 900-5365.

Respectfully,

Mike Francesconi
Branch Chief
Fairs & Expositions Branch

Enclosures





CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

January 8, 2025

On behalf of the California Department of Food and Agriculture, a warm welcome to you as we all prepare for the exciting 2025 fair season! We are thrilled you are joining us this year and sincerely thank you for your continued involvement in showcasing your products, livestock, and expertise. Your contributions help make our fairs successful and provide an invaluable experience for our communities.

Fairs play an essential role in connecting food and agriculture with the public. They are not only a time for us to celebrate the fruits of our labor, but also serve as a critical platform for educating future generations about the importance of farming and food production, livestock management, and sustainable practices. Through your participation, you directly contribute to the appreciation of the vital role agriculture plays in our lives and foster an understanding of the tremendous diversity, innovation and new technology that create new opportunities in agriculture and our rural communities.

The fairgrounds are not just a venue for the annual events. Throughout the year, they serve as a hub for various interim activities that support local economies, offer educational programming, and foster community engagement. From hosting agricultural workshops and livestock sales to providing facilities for regional competitions and cultural festivals, the fairgrounds contribute to the vibrancy and resilience of our agricultural community. Additionally, they play an important role in emergency preparedness, providing a space for disaster response and recovery efforts during critical situations, such as flooding or extreme weather events.

We understand the dedication and hard work that goes into preparing for the fair, and we want to express our deep gratitude for your commitment to making each fair season a success. Your participation ensures the continued relevance of our fairs and strengthens the agricultural ties that bind us all together as a community.

We look forward to this fair season and its great success!

Yours truly,

Karen Ross
Secretary



Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE/EVENT	LOCATION
25-018	Fueled By X LLC	Anime Expo	\$3,464.00	5/24/25 - 5/25/25	Anacapa Hall
25-019	Latino Business Expo	Networking Expo	\$3,361.00	4/3/25	Anacapa Hall
25-020	Pacific Coast Apostolic Church	Church Summer Camp	\$33,379.00	6/17/25 - 6/20/25	San Miguel, Anacapa, Santa Rosa
25-021	Modelfest	Hobby/Model Show	\$2,768.00	2/23/25	Santa Rosa Hall
25-022	Ventura Downtown Lions Club	Crab Feast	\$7,500.00	4/5/25	San Miguel Hall
25-023	West Coast Derby Knockouts	Roller Derby	\$5,440.00	3/8/25 -3/9/25	Santa Cruz Hall
25-024	Ceja Wedding 2025	Wedding Reception	\$4,031.00	4/26/25	Santa Cruz Hall
25-025	Scottish Terrier Club of California	Dog Show	\$6,260.00	4/5/25-4/6/25	Santa Cruz Hall
25-026	California Strawberry Festival	Festival	\$463,569.00	3 Year Contract 2025, 2026, 2027	Full Grounds
25-027	Ventura Raceway Promotions	Raceway	\$75,854.00	2025 Season	Raceway Arena, Grounds
25-028	West Coast Sports Fishing Show	Fishing and Sports Expo	\$23,868.00	5/25/25 - 5/26/25	San Miguel Hall
25-029	Gold Coast Gem Show	Gem Show	\$8,516.00	5/25/25 - 5/26/25	San Miguel Hall
25-030	Seaside Events LLC	Tattoo Expo	\$12,713.00	6/6/25 - 6/8/25	Santa Cruz Hall

STANDARD AGREEMENTS

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
25-043	Definitely Dead	Grounds Entertainment	\$3,000
25-044	Total Event Access Management	Concessions Auditing	NTE \$7,700.00
25-045	The Wilder Show	Grounds Entertainment	\$12,000.00
25-046	Stilt Circus	Grounds Entertainment	\$18,850.00
25-047	Blank Space - Tribute to Taylor Swift	Grounds Entertainment	\$6,500.00
25-048	DH Touring, Inc.	Grandstand Entertainment	\$150,000.00
25-049	Strong Arm Touring, Inc.	Grandstand Entertainment	\$175,000.00
25-050	Blue Crew Productions, Inc.	Grandstand Entertainment	\$100,000.00

Dear Board Members,

I have spoken with Dan Jacobs, Becky Bailey-Findley and CEO Ortiz to get their suggestions as well as asking how some other Fairs set up their committees.

I have also gone over our Strategic Planning Sessions notes to help guide the tasks we need to accomplish as a Board Team. All committees meetings will be reported out at the full Board meetings along with possible discussion and approvals that may be needed by the Board.

We will continue with three Standing Committees.

First, the Executive Committee: It will still be myself and Vice-President Ceja. The committee will be covering ethics, governance and to make sure we keep the Strategic Planning Goals on track. Will also continue to be the Liaison with the Fair Foundation Board.

The Budget Committee will now be called the Finance Committee: Directors Lacayo and Cornejo will be Co-Chairs and continue to serve by working with Staff to getting the Budget completed with Staff to be sent out to the Board for approval, urgent. Finance will also serve to identify Business Development opportunities as we move forward.

The Operations Committee will now be the Buildings and Grounds Committee: Vice-President Ceja and Director Morgan-Carter will be Co-Chairs. This committee will cover the ongoing needs of renovation and construction, identify and discuss the most needed repairs of buildings, look at the impacts of the Managed Retreat Project affecting areas of the Fairgrounds and discuss readapting uses of current structures.

The rest of the Committees will all be Ad-Hoc Committees and will meet as needed, setting up their first meeting as soon as possible with the coordination of staff and bring recommendations before the full Board as appropriate. Brief meeting notes to also be reported out to the Board. All meetings will still need to be set up through our CEO to be able to gather the information that may be required. The CEO will also inform the President of all upcoming meetings. All Ad-Hoc committees will consist of two Board members, both as Co-Chairs.

It is also important to note that any questions and communications you need from staff for your committee must be directed through our CEO to make sure she is aware of all of staff's time that is needed and can be accommodated.

Surfer's Point Ad-Hoc Committee: Director Cornejo and I will continue to serve on this committee. Director Cornejo has the institutional knowledge having served on this issue since its inception. It looks like this project will be continuing through next year.

Historical Committee: Directors Chess and Mack will be Co-Chairs. This committee will help to identify the connections our Fairgrounds has to our past and present with all our County resident in mind. Resources that our Fairgrounds offers our region both in time of need and as the largest entertainment venue in the County. This committee will help serve as a conduit to a History link on our website for a positive reflection of the Ventura County Fairgrounds History.

Policy Ad-Hoc Committee: I will return to the committee along with Director Leslie Cornejo as we had been working on this together before Covid. The direction is to streamline our scope by looking at the parts of the Fair Board Policies that relate to the Boards duties, responsibilities and governance of the stewardship of the Fairgrounds.

All Policy considerations will be addressed as defined by the work of this committee when approved by the Board and possibly dividing into two sections for clarity. One relating to the Board and one as the CEO and Staffs responsibilities.

We will also discuss, what was discussed during the Strategic Planning Sessions, of removing the Marketing Committee as a Standing Committee. Instead, have Megan share her Marketing Report with the full Board to discuss and ask questions. The CEO will work with Megan if there are any changes that may need to be looked at.

We will also look at formally removing the Livestock Committee as a standing Committee as was discussed last year.

Ad-Hoc committees will be added as needed and discharged upon completion of its purpose.

BOARD OF DIRECTORS' MEETING

ROLL CALL

February 25th, 2025

DIRECTORS	PRESENT	ABSENT
DIRECTOR CHESSE	✓	
DIRECTOR CORNEJO	✓	
DIRECTOR LACAYO	✓	
DIRECTOR MACK	✓	
DIRECTOR MORGAN-CARTER	✓	
VICE PRESIDENT CEJA	✓	
PRESIDENT LONG	✓	

[illegible]

BOARD MEETING NOTICE

The 31st DAA Board of Directors will be holding a board meeting on
Friday, February 28th, 2025 at 2:00 p.m.
Ventura County Fairgrounds – Administration Conference Room

BOARD OF DIRECTORS

Dan Long (President), Guillermo Rodriguez Ceja Jr. (Vice President), Betsy Chess, Leslie Cornejo,
Leah Lacayo, Miriam Mack, Shanté Morgan-Carter

STAFF

Heidi Ortiz, CEO, Jason Amelio, Sales Manager, Madalyn Johnson, Concessions Coordinator,
Jenny Martin, Accounting Supervisor, Emilee Inez, Exhibits Supervisor, Gerry Duran,
Maintenance, Megan Hook, PR and Marketing and Eryn Johnson, Office Assistant

Public Participation

Members of the public are encouraged to provide comment to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker in order to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

All meeting notices, agendas and materials considered by the Board during the meeting will be available to the public prior to the meeting in the fair office. Agendas and meeting notices will be posted on Board's website at www.venturacountyfair.org.

AMERICANS WITH DISABILITIES ACT

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Heidi Ortiz, CEO

Friday, February 28th, 2025 at 2:00 p.m.

Ventura County Fairgrounds – Administration Conference Room

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

II. Public Comments on Items Not on the Agenda

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

III. Closed Session

Pursuant to Gov. Code Section 11126(e)(2), the Board is authorized to meet in Closed Session for the purpose of conferring with and receiving advice from legal counsel regarding pending litigation.

IV. Adjourn

Americans With Disabilities Act

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376. Requests should be made one (1) week in advance whenever possible.

BOARD OF DIRECTORS' MEETING

ROLL CALL

February 28, 2025

DIRECTORS	PRESENT	ABSENT
DIRECTOR CHESS	X	
DIRECTOR CORNEJO	X	
DIRECTOR LACAYO	X	
DIRECTOR MACK	X	
DIRECTOR MORGAN-CARTER	X	
VICE PRESIDENT CEJA	X	
PRESIDENT LONG	X	

[illegible]

