



Board of Directors Meeting Agenda

Ventura County Fairgrounds, 31st District Agricultural Association
10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Heidi Ortiz, CEO

Tuesday, October 27th, 2026 at 9:00 a.m.
Ventura County Fairgrounds – Derby Club First Floor

All matters noticed on this agenda may be considered for action. Items listed on the agenda may be considered in any order at the discretion of the Board President. Any item not so noticed will not be considered or discussed. The Board requests your courtesy to mute your electronic devices.

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

Does any Board member have a conflict of interest that should preclude them from participating in discussions about or voting on any matter on today's agenda?

II. Pledge of Allegiance

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

IV. Public Comments on Items Not on the Agenda

Members of the public are encouraged to provide comments to the Board. While the Board values the participation of the public, the Board president reserves the right to limit the time for public comment to a maximum of three (3) minutes per speaker to proceed with the agenda. Public comment must be related to fair authority and jurisdiction and their placement on the agenda is within the discretion of the Board.

In accordance with state law, the Board will not comment or otherwise consider Public Comment matters until and unless such items have been properly noticed for a future meeting.

V. Presentations

VI. Meeting Minutes (discussion and/or approval)

A. September 22nd, 2026 Board Meeting Minutes



VII. Financial Reports (discussion and/or approval)

- A. Financials ending August 31st, 2026
- B. Update on SB 84 Repayment

VIII. New Business (informational/discussion/action)

- A. Marketing Report
- B. Sales Report

IX. Old Business

- A. Discussion and possible action regarding the Installation of a plaque honoring Orpha Woods Foster
- B. Discussion and possible action regarding Lot C storm drains

X. Board Correspondence

- A. Letter from Dr. Jeannette Sanchez-Palacios, Mayor of the City of Ventura – Data processing facility

XI. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-3, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

- A. Agreements
 - 1. Standard Agreements
 - 2. Rental Agreements – Interim
 - 3. Concession Agreements

XII. CEO Report

XIII. Presidents Report

XIV. Director's Comments

XV. Closed Session

Pursuant to Government Code (GC) section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:

- A. Pending Litigation - Govt. code 11126(e)(2)

XVI. Report Out of Closed Session

Report any action items by the Board during Closed Session

XVII. Future Agenda Items

XVIII. Adjourn



Americans With Disabilities Act

Pursuant to the Americans with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any Board meetings or Committee meetings, or in connection with other District Fair activities, may request assistance at the 31st DAA Fair office, 10 West Harbor Blvd., Ventura, CA or by calling (805) 648-3376.

Requests should be made one (1) week in advance whenever possible.

Board of Directors Meeting Minutes

Ventura County Fairgrounds
31st District Agricultural Association - 10 W. Harbor Blvd. - Ventura, CA 93001 - (805) 648-3376
Website: venturacountyfair.org Contact: Heidi Ortiz, CEO

Tuesday, September 22nd, 2026 at 9:00 a.m.

Ventura County Fairgrounds – Derby Club

I. Call to Order

Roll Call

Declaration of Recusal or Conflict of Interest

The meeting convened at 9:00 a.m. and called to order by Vice President Martinez.

Directors present: Vice President, Gloria Martinez, Betsy Chess, Leslie Cornejo, Leah Lacayo, Dan Long, Miriam Mack and Shanté Morgan-Carter.

Absent: Guillermo Rodriguez Ceja Jr.

Staff present: Heidi Ortiz, CEO, Jason Amelio, Deputy Manager, Emilee Inez, Exhibits Supervisor, Megan Hook, PR & Marketing, and Karen Pineda, Executive Assistant.

Guests Present: Jessica Anderson, Sharon Ferro, Leslie Gonzalez, Pam Klittich, Kathie Moore, Olivia Nava, and Greg Webster.

II. Pledge of Allegiance

Director Morgan-Carter led all present in the Pledge of Allegiance.

III. Welcome and Introduction of Guests

Invitation for the public to introduce themselves (not mandatory)

Joe Long of Bardsdale 4H introduced himself.

Greg Webster of Greg Rents Equipment Rentals introduced himself.

IV. Public Comment on Items Not on the Agenda

Vice President Martinez opened public comments.

- A. Mr. Long shared that he would like to see the return of Livestock meetings to discuss important matters.
- B. Mr. Webster thanked the Board for allowing Greg Rents to bid on the fair contract and provide the equipment for this year's fair. He noted that there is potential for a donation of grandstand bleachers, and they would be willing to help with the installation.

V. Presentations - None

VI. Meeting Minutes (discussion and/or approval)

A. August 25th, 2026 Board Meeting Minutes

MOTION: To approve the August 25th, 2026 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess			X
Director Cornejo (Second)	X		
Director Lacayo (Motion)	X		
Director Long	X		
Director Mack	X		
Director Morgan-Carter			X
Vice President Martinez	X		

Director Chess and Director Morgan-Carter abstained from the vote because they were not in attendance at the August 25th Board Meeting.

B. September 15th, 2026 Board Meeting Minutes

MOTION: To approve the September 15th, 2026 Board Meeting minutes.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo	X		
Director Lacayo (Motion)	X		
Director Long	X		
Director Mack	X		
Director Morgan-Carter (Second)	X		
Vice President Martinez	X		

VII. Financial Reports (discussion and/or approval)

A. Financials ending July 31st, 2026.

CEO Ortiz shared that the fairgrounds is operating at a deficit, but we are still in a solid financial position despite the loss. It's not unexpected because July marked the start of fair operations. Some of the fair's largest revenue sources are not realized until later. A true financial outcome of the 2026 fair season will not be known until the August revenue report.

MOTION: To approve Financials ending July 31st, 2026.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo	X		
Director Lacayo (Motion)	X		
Director Long	X		
Director Mack (Second)	X		
Director Morgan-Carter	X		
Vice President Martinez	X		

VIII. Old Business

A. Surfer's Point Update

CEO Ortiz shared that there has been no update from the Public Works Department, but she has reached out to them for a meeting. Director Cornejo and Director Long should continue with the working group.

IX. Board Correspondence

A. Memo from Mike Francesconi at California Dept. of Food & Agriculture, Fairs & Expositions: SB 84 Supplemental Payment Obligations – Repayment Process

CEO Ortiz summarized that money was allocated to each of the DAAs by the Department of Finance. The money was based on employer retirement contributions and will have to be repaid. Fairs and Expositions will confirm the dollar amount, and the Department of Finance will then share an invoice in the next couple of months. There may be an alternative to help with the DAAs, but nothing is definitive. CEO Ortiz will update the Board with additional information once available.

X. Consent Agenda: Items hereunder on the Consent Agenda are considered routine, not requiring separate discussion and will be enacted in one motion. Individual items A, 1-3, are approved by the vote that approves the Consent Agenda, unless an item is pulled for separate consideration.

A. Agreements

1. Standard Agreements
2. Rental Agreements – Interim
3. Concession Agreements

CEO Ortiz noted that the Oak View Group contract amendment is included in the Rental Agreements. She reiterated that the amendment is only to extend contract dates and does not impact contract terms. She explained that it will allow for more time to work on the food and beverage RFP.

MOTION: To approve the consent agenda with items A, 1-3.

Board Member Name	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Director Chess	X		
Director Cornejo	X		
Director Lacayo (Second)	X		
Director Long (Motion)	X		
Director Mack	X		
Director Morgan-Carter	X		
Vice President Martinez	X		

XI. CEO Report

- CEO Ortiz reported that there was an unexpected delay in the Surfer's Point art installation piece. She reached out to the Parks and Recreation division for an update. The structural plans are nearly complete, and the artist will be applying for the foundation permit. A timeline for installation is in progress. She will confirm with the Board once that is completed.
- She plans to attend the CDFA collaboratives, which will take place between December and February. The Nuts-and-Bolts training will take place in March.
- She shared there may be a possible board meeting date change in November due to the Thanksgiving holiday. Staff will reach out to the board members for their availability.

XII. President's Report

- Vice President Martinez stated that since she was filling in for President Ceja during the meeting, she did not have anything to report on his behalf.

XIII. Director's Comments

Director Mack

- Director Mack said that she was looking forward to Oktoberfest.
- She shared that she looks forward to continuing with the work to improve the fairgrounds and working for the community.

Director Chess

- Director Chess acknowledged that the Global Stack discussions were difficult.

Director Cornejo

- Director Cornejo thanked the staff for helping the Board navigate last month's meetings in a professional manner. She appreciated the extra effort and work that went into it.

Director Long

- Director Long agreed with the previous comments made by Directors.
- He acknowledged that the Global Stack discussion showed that the Board can disagree but still work cohesively.

- He expressed his excitement for Oktoberfest.

Director Lacayo

- Director Lacayo echoed everything her fellow board members have shared.
- She thanked the staff and gave a special shoutout to CEO Ortiz. She shared that CEO Ortiz is doing an outstanding job in handling the fairgrounds business.

Director Morgan-Carter

- Director Morgan-Carter apologized to the Board and the public, as she has missed some meetings. She confirmed that she is still in tune with what is going on at the fairgrounds.
- She thanked the staff for their hard work.
- She addressed the public and was thankful for their input and attending the meeting.
- She expressed that she looked forward to Oktoberfest.

Vice President Martinez

- Vice President Martinez agreed that the Global Stack meeting was a difficult meeting.
- She believed that the Board had the best interest of the fairgrounds at the core of the decisions that they make. She thanked them for taking the issue seriously and deliberating it in a professional manner and looks forward to work to support staff, community, and to make the fairgrounds the best that it can be.

XIV. New Business (information/discussion/action)

A. Installation of a plaque honoring Orpha Woods Foster.

Director Mack shared that she found information about E.P. Foster's wife, Orpha Woods Foster. She recommended that more information about Mr. and Mrs. Foster be shared on the fair's website, with the addition of links. She expressed hope that a plaque honoring Mrs. Foster could be installed on the fairgrounds administration building near the existing plaque, with a note recognizing her contributions, which had previously been overlooked. She thought it would be a good idea to install it during Women's History Month.

Director Morgan-Carter made a motion to support the installation of the plaque and to further acknowledge the additional history on the website. Director Chess seconded the motion, and Vice President Martinez called on the board for discussion.

Director Lacayo questioned including the statement about an oversight on the plaque and believed it should be installed without any negative forethought. Director Long, Director Cornejo, and Director Chess agreed with Director Lacayo's comments. Vice President Martinez communicated that she would like to take some more time to have a discussion around what is the goal, and how to best get it done. Director Lacayo voiced that this topic should be moved to next month's meeting. Director Cornejo and Director Long agreed with Director Lacayo, stating Director Mack with the help of Director Chess come back with recommendations on the content of the plaque including a visual.

Director Morgan-Carter rescinded the motion. Director Chess rescinded the second.

Director Cornejo emphasized that the plaque should focus on honoring the individual rather than correcting historical oversights. She also suggested that at minimum, a QR code be provided for visitors seeking additional information on Mrs. Foster.

B. Livestock exhibitor disqualification protest.

CEO Ortiz invited Olivia Nava to deliver her statement.

Ms. Nava shared that she would not have chosen pig #445 to compete with at the fair if she knowingly gave her animal a prohibited drug. She spoke to her involvement with FFA, 4H, and various school programs. She expressed concern for the way the animal's sample was collected and handled and had not been provided with the veterinarian paperwork concerning the collection and handling of the sample. Ms. Nava made an attempt to have a split test completed, but the 72-hour window had already expired. She shared that social media activity was directed toward her, and the situation was reported to her school. She asked the Board to allow her to compete next year, and to allow her to keep the 2026 Reserve Grand Champion title.

Director Chess asked if leading the pig through the barn and to the testing area is standard practice for all exhibitors. The livestock veterinarian, Dr. Mike Giacopuzzi, confirmed that it is standard practice. He introduced himself as the fair veterinarian of about 45 years. He explained the process of how samples are taken and expressed that environmental contamination did not occur in this instance, and it was unlikely due to the filtration rate from the kidney to the bladder. Less than one nanogram per million would be considered environmental contamination. 20 nanograms per million of a substance indicates that there was a therapeutic dose given to the animal. He confirmed that there was no other pig or animal that tested positive for Banamine and Banamine was not present in the testing area. Dr. Giacopuzzi spoke about the security of each sample, explaining the containers were sealed and contained a barcode in order to identify them. Samples and their chain of custody forms were locked appropriately.

Director Cornejo asked if the purpose of the testing is so that the marketability of the animals is safe for the public and Dr. Giacopuzzi confirmed it is. Director Chess asked for clarity regarding the 72-hour notice for a split test. Dr. Giacopuzzi informed the Board that a sample could degrade over time and it's best practice not to belabor the testing. He went on to explain that Banamine is an anti-inflammatory and can be used as a fever reducer. It can be administered orally or as an injectable. Director Mack questioned if the length it took for Ms. Nava to receive the 72-hour notice letter impacted the retest time. CEO Ortiz confirmed that exhibitors have 72 hours from the time they receive the letter. Dr. Giacopuzzi informed the Board that a split test is when you take a urine sample and split it into two containers.

XV. Closed Session

Pursuant to Government Code (GC) section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:

A. Pending Litigation - Govt. code 11126(e)(2)

Vice President Martinez convened into closed session at 10:16 a.m.

XVI. Report Out of Closed Session

Vice President Martinez reconvened at 11:07 a.m. She reported that because of the violation, Ms. Nava's awards, premiums, and auction proceeds will be forfeited, except that Ms. Nava will be allowed to show next year.

XVII. Future Agenda Items

1. Installation of a plaque honoring Orpha Woods Foster.
2. Presentation from the county regarding emergency communications.

XVIII. Adjourn

The meeting was adjourned at 11:09 a.m.

Submitted by: _____
Karen Pineda, Executive Assistant

Approved by: _____
Heidi Ortiz, CEO

Approved by: _____
Gloria Martinez, Vice President

31st DAA, Ventura County Fair
Summary of Operations
August 31, 2026

	Date	Account Number(s)	Balance
TOTAL NET RESOURCES, Beginning			
Net Resources-Unrestricted	1/1/2026	29100	4,063,271
Unrestricted Net Position - Pension/OPEB	1/1/2026	29400	(1,320,902)
Net Resources-Restricted	1/1/2026	29300	-
Net Resources-Capital Assets, Less Related Debt	1/1/2026	29000	5,466,042
Prior Year Adjustment	1/1/2026		-
TOTAL NET RESOURCES, Beginning			\$ 8,208,412
RESOURCES ACQUIRED:			
Operating Revenues	8/31/2026	various	10,649,386
State (Local/Base) Allocation(s) (F&E)	8/31/2026	31200	-
Training Allocation & Other Fiscal & Admin Assistance (F&E)	8/31/2026	31300	-
Capital Project Reimbursement Funds	8/31/2026	31900	20,560
One-time Revenue Sources (fire camp, sale of property)	8/31/2026	32500	16,444
Contributions from Other Gov't (non-F&E) Sources	8/31/2026	33000	-
Other (e.g. Flex Capital)	8/31/2026	34000	1,808
TOTAL RESOURCES ACQUIRED			10,688,197
RESOURCES APPLIED:			
Operating Expenditures	8/31/2026	various	9,420,983
Depreciation Expense	8/31/2026	90000	160,763
Pension Expense	8/31/2026	96000	-
OPEB Expense	8/31/2026	96100	-
TOTAL RESOURCES APPLIED			9,581,746
INCREASE/(DECREASE) IN NET RESOURCES DURING THE YEAR			1,106,451
TOTAL NET RESOURCES, Ending			
Net Resources-Unrestricted	8/31/2026	29100	4,907,835
Unrestricted Net Position - Pension/OPEB	8/31/2026	29400	(1,320,902)
Net Resources-Restricted	8/31/2026	29300	-
Net Resources-Capital Assets, Less Related Debt	8/31/2026	29000	5,727,930
TOTAL NET RESOURCES, Ending			\$ 9,314,863
Unrestricted Reserve Percentage			52.09%

31st DAA, Ventura County Fair
Statement of Net Position
August 31, 2026

ASSETS

CURRENT ASSETS

Cash - Unrestricted	6,907,752
Cash - Junior Livestock Auction	1,982,967
Accounts Receivable, Net of Allowance for Doubtful	777,004
JLA Accounts Receivables, Net of Allowance for Doubtful	146,834
Deferred Expenses	67,513
JLA Deferred Expenses	-

TOTAL CURRENT ASSETS	9,882,071
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FIXED ASSETS

Land	282,915
Construction in Progress	2,103,821
Buildings & Improvements, Net of Accumulated Depreciation	3,168,400
Equipment, Net of Accumulated Depreciation	172,554

TOTAL FIXED ASSETS	5,727,690
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DEFERRED OUTFLOWS OF RESOURCES

Deferred Outflows of Resources - Pension	759,737
Deferred Outflows of Resources - OPEB	57,778

TOTAL DEFERRED OUTFLOWS OF RESOURCES	817,516
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TOTAL ASSETS	\$ 16,427,277
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LIABILITIES & NET RESOURCES

LIABILITIES

Special Event Insurance	75
Accounts Payable	1,305,733
JLA Accounts Payable	43,735
Sales Tax Payable	2,085
Payroll Liabilities	98,325
Drug Fees	-
Deferred Revenue	91,707
JLA Deferred Revenue	-
Guaranteed Deposits	137,217
Compensated Leave Liability	106,737
Workers Comp Liability	-
Long Term Debt - SB84	545,873
JLA Consignment	1,736,378
Net Pension Liability	1,766,653
Net OPEB Liability	302,057

TOTAL LIABILITIES	6,136,574
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DEFERRED INFLOWS OF RESOURCES

Deferred Inflows of Resources - Pension	17,180
Deferred Inflows of Resources - OPEB	52,528

TOTAL DEFERRED INFLOWS OF RESOURCES	69,708
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NET RESOURCES

Junior Livestock Auction Reserve	906,131
Net Resoures - Unrestricted	\$4,907,835
Unrestricted Net Position - Pension/OPEB	(1,320,902)
Net Resources - Restricted	-
Net Resoures - Capital Assets, Less Related Debt	\$5,727,930

TOTAL NET RESOURCES	10,220,995
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TOTAL LIABILITIES & NET RESOURCES	\$ 16,427,277
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31st DAA, Ventura County Fair
Cash & Cash Equivalents
August 31, 2026

CURRENT CASH

Petty Cash	132.43	
Total Petty Cash		\$132.43
Changefund	0.00	
Changfund - Parking	11,700.00	
Total Changefund Cash		\$11,700.00
Cash - Operating BOFA#0920	1,511,562.05	
Cash - Operating MB#5168	3,650,660.17	
Total Operating Cash		\$5,162,222.22
Cash - Premium BOFA#2150	1,112.34	
Total Premium Cash		\$1,112.34
Cash - Payroll BOFA#4507	4,360.18	
Cash - Payroll BOFA#1043	62.59	
Cash - Payroll MB#5184	18,163.40	
Total Payroll Cash		\$22,586.17
Cash - Savings	0.00	
Cash - Savings MB#5192	1,664,176.28	
Total Savings Cash		\$1,664,176.28
Cash - LAIF #13-56-001	45,822.70	
Total LAIF Cash		\$45,822.70
Cash - JLA BOFA#3469	12,563.81	
Cash - JLA MB#1471	1,970,403.61	
Total JLA Cash		\$1,982,967.42
TOTAL CASH		\$8,890,720

CURRENT ACCOUNTS RECEIVABLES

Accounts Receivable	785,421.66	
Allowance for Doubtful Account	(8,646.75)	
Employee AR	229.45	
Total Net General Accounts Receivables		\$777,004.36
JLA Accounts Receivable	167,631.31	
JLA Allowance for Doubtful Account	(20,797.33)	
Total Net JLA Accounts Receivables		\$146,833.98
TOTAL ACCOUNTS RECEIVABLES		\$923,838

TOTAL CASH & CASH EQUIVALENTS	\$9,814,558
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31st DAA, Ventura County Fair

Income Statement

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/2025	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
OPERATING REVENUES:							
Admission Revenues	ADMIS	2,886,963	2,887,185	3,342,016	2,881,245	(460,771)	116%
Commercial Space	COMSP	423,795	422,770	440,718	402,000	(38,718)	110%
Carnival Revenues	CARN	3,959,687	3,959,237	1,286,516	1,958,400	671,884	66%
Concession Revenues	CSREV	1,214,645	1,213,440	1,394,388	1,165,200	(229,188)	120%
Exhibit Revenues	EXREV	98,885	98,972	90,615	91,700	1,085	99%
Horse Show Revenues	HSREV	-	-	1,500	5,000	3,500	30%
Entertainment Revenues	ETREV	888,520	891,869	1,067,679	885,130	(182,549)	121%
Miscellaneous Fair Revenues	MFREV	1,805,773	1,805,631	1,253,541	1,753,072	499,531	72%
Facility Sales - Interim Revenues	INTRE	2,639,944	1,480,083	1,556,369	2,558,128	1,001,759	61%
Satellite Wagering Revenues	SWREV	237,273	182,623	164,752	226,235	61,483	73%
Prior Year Revenue	PYREV	46,995	27,660	13,044	-	(13,044)	0%
Other Revenues	OTREV	71,076	33,836	38,249	68,962	30,713	55%
TOTAL OPERATING REVENUES		\$ 14,273,555	\$ 13,003,307	\$ 10,649,386	\$ 11,995,072	\$ 1,345,686	89%
OPERATING EXPENDITURES:							
Administration Expenses	ADEXP	1,300,155	875,204	901,241	1,520,857	619,616	59%
Maintenance Expenses	MNEXP	2,501,803	1,726,834	1,849,542	2,953,195	1,103,653	63%
Publicity Expenses	PBEXP	247,547	227,341	214,189	359,896	145,707	60%
Concession Expenses	CSEXP	177,487	142,602	120,860	222,951	102,091	54%
Attendance Expenses	ATEXP	3,717,008	3,716,477	1,213,403	1,262,642	49,239	96%
Premium Expenses	PREXP	115,837	66,441	89,205	115,565	26,360	77%
Exhibit Expenses	EXEXP	245,199	203,485	246,066	305,478	59,412	81%
Horse Show Expenses	HSEXP	-	-	121	5,000	4,879	2%
Entertainment Expenses	ETEXP	2,347,536	2,308,528	2,191,153	2,418,246	227,093	91%
Miscellaneous Fair Expenses	MFEXP	1,977,812	1,929,504	2,211,979	1,905,694	(306,285)	116%
Facility Sales - Interim Expenses	INTEX	842,345	411,236	305,300	868,044	562,744	35%
Satellite Wagering Expenses	SWEXP	42,485	32,583	42,323	42,439	116	100%
Equipment Expenses	EQUIP	41,745	34,547	25,934	53,725	27,791	48%
Prior Year Expenses	PYEXP	32,054	25,942	13,227	26,765	13,538	49%
Cash Over/Short	CAOS	(5,400)	(2,270)	(3,559)	-	3,559	0%
TOTAL OPERATING EXPENSES		\$ 13,583,613	\$ 11,698,455	\$ 9,420,983	\$ 12,060,497	\$ 2,639,514	78%
NET OPER PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 689,942	\$ 1,304,852	\$ 1,228,403	\$ (65,425)	\$ (1,293,828)	-1878%
Depreciation	90000	245,158	143,737	160,763	265,350	104,587	61%
Pension Expense	96000	(87,194)	-	-	-	-	0%
OPEB Expense	96100	65,819	-	-	-	-	0%
NET OPER PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 466,159	\$ 1,161,115	\$ 1,067,641	\$ (330,775)	\$ (1,398,416)	-323%
State Allocation	31200	128,500	-	-	115,000	115,000	0%
Training Allocations	31300	-	-	-	-	-	0%
Capital Project Reimbursement Funds	31900	-	-	20,560	-	(20,560)	0%
One-Time Revenue Sources	32500	64,698	156	16,444	-	(16,444)	0%
Contributions from Other Govt Sources	33000	-	-	-	-	-	0%
Other Operating Funds Used for Operation	34000	1,352	1,352	1,808	12,000	10,193	15%
NET PROFIT/LOSS BEFORE DEPRE & PENSION/OPEB		\$ 884,492	\$ 1,306,360	\$ 1,267,214	\$ 61,575	\$ (1,205,639)	2058%
NET PROFIT/LOSS AFTER DEPRE & PENSION/OPEB		\$ 660,709	\$ 1,162,623	\$ 1,106,451	\$ (203,775)	\$ (1,310,226)	-543%

Income Statement

31st DAA, Ventura County Fair

Revenue Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
ADMISSIONS TO GROUNDS:							
Gate Admissions	40000-00-100	2,310,865	2,304,590	2,334,080	2,300,000	(34,080)	101%
Admission - Vendor Badge	40010-00-100	837	840	-	815	815	0%
Presale Admissions	40100-00-100	533,581	540,075	963,811	540,000	(423,811)	178%
Presale Admissions - Livestock	40110-00-100	41,680	41,680	44,125	40,430	(3,695)	109%
TOTAL ADMISSION TO GROUNDS		\$ 2,886,963	\$ 2,887,185	\$ 3,342,016	\$ 2,881,245	\$ (460,771)	116%
COMMERCIAL SPACE:							
Commercial Space	41000-00-100	423,795	422,770	440,718	402,000	(38,718)	110%
TOTAL COMMERCIAL SPACE		\$ 423,795	\$ 422,770	\$ 440,718	\$ 402,000	\$ (38,718)	110%
CARNIVAL REVENUE:							
Carnival	40500-00-100	3,495,332	3,494,882	1,286,516	1,958,400	671,884	66%
Carnival - Presale	40510-00-100	464,355	464,355	-	-	-	0%
Other Misc Revenue - Carnival	40520-00-100	-	-	-	-	-	0%
TOTAL CARNIVAL REVENUE		\$ 3,959,687	\$ 3,959,237	\$ 1,286,516	\$ 1,958,400	\$ 671,884	66%
CONCESSION REVENUE:							
Food Concession	42100-60-100	1,099,220	1,098,314	1,313,582	1,055,000	(258,582)	125%
Vendor Parking	45000-60-100	15,301	14,442	12,136	12,500	364	97%
Stock Struck	45010-60-100	4,485	5,345	3,513	4,200	687	84%
Camping Fees	46500-60-100	73,694	73,694	60,981	75,000	14,019	81%
Reimbursable Revenues	48500-60-100	16,770	16,770	-	14,000	14,000	0%
Vendor App Fees	48700-60-100	5,175	4,875	4,176	4,500	324	93%
TOTAL CONCESSION REVENUE		\$ 1,214,645	\$ 1,213,440	\$ 1,394,388	\$ 1,165,200	\$ (229,188)	120%
EXHIBIT REVENUE:							
Exhibit Entry Fees	EXENT	43,160	43,160	43,995	43,000	(995)	102%
Donated Awards	43100-80-100	550	550	500	-	(500)	0%
Parking Revenue - Livestock	45000-80-100	18,680	18,767	17,200	17,000	(200)	101%
Camping Fees	46500-80-100	16,215	16,215	19,270	15,000	(4,270)	128%
Reimbursable Revenues	48500-80-100	3,165	3,165	180	3,200	3,020	6%
Other Misc Revenue	48700-80-100	3,050	3,050	100	2,000	1,900	5%
Donations	48810-80-100	3,330	3,330	4,900	4,000	(900)	123%
Junior Fair Board Revenue	48700-80-160	10,735	10,735	4,470	7,500	3,030	60%
TOTAL EXHIBIT REVENUE		\$ 98,885	\$ 98,972	\$ 90,615	\$ 91,700	\$ 1,085	99%
HORSE SHOW REVENUE:							
Entry Fees - Open Draft/Carraige	43000-25-150	-	-	-	-	-	0%
Sponsored Awards - Open Draft/Carraige	43100-25-150	-	-	-	-	-	0%
Stall Fees - Open Draft/Carraige	43300-25-150	-	-	1,500	5,000	3,500	30%
Camping Fees - Open Draft/Carraige	46500-25-150	-	-	-	-	-	0%
Entry Fees - Youth Open	43000-25-151	-	-	-	-	-	0%
Stall Fees - Youth Open	43300-25-151	-	-	-	-	-	0%
TOTAL HORSE SHOW REVENUE		\$ -	\$ -	\$ 1,500	\$ 5,000	\$ 3,500	30%

Revenues

31st DAA, Ventura County Fair

Revenue Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
ENTERTAINMENT FAIR REVENUE							
Admission - Box Seats	40000-75-100	6,300	6,220	-	6,000	6,000	0%
Admission - Motorsports	40010-75-100	-	-	-	-	-	0%
Admission - Concerts	40020-75-100	305,514	305,514	335,224	300,000	(35,224)	112%
Admission - Rodeo	40030-75-100	126,482	126,482	10,234	61,350	51,116	17%
Presale Admission - Box Seats	40100-75-100	22,000	22,000	28,280	22,000	(6,280)	129%
Presale Admission - Concerts	40120-75-100	412,826	412,826	585,365	410,000	(175,365)	143%
Presale Admission - Rodeo	40130-75-100	-	-	98,198	65,135	(33,063)	151%
Commission on Sales	41500-75-100	9,050	12,479	10,378	13,070	2,692	79%
Merchandise Sales	42200-75-100	6,348	6,348	-	6,160	6,160	0%
Other Misc Revenue	48700-75-100	-	-	-	1,415	1,415	0%
TOTAL ENTERTAINMENT FAIR REVENUE		\$ 888,520	\$ 891,869	\$ 1,067,679	\$ 885,130	\$ (182,549)	121%
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Souvenir Booth	42200-00-100	36,223	36,173	27,739	35,140	7,401	79%
Alcohol Concession	42300-00-100	521,852	521,852	-	521,852	521,852	0%
Parking Revenue	45000-00-100	519,800	519,810	497,902	515,000	17,098	97%
Camping Fees	46500-00-100	999	999	-	970	970	0%
Other Misc Revenue	48700-00-100	1,557	1,457	1,005	1,415	410	71%
Convenience/Product Fees	48720-00-100	229,244	229,242	269,468	222,365	(47,103)	121%
Garden Signage Sponsor	48800-00-100	6,525	6,525	4,800	6,330	1,530	76%
Donations Revenue	48810-00-100	944	944	-	-	-	0%
Sponsorship Revenue	48800-50-100	488,630	488,630	452,628	450,000	(2,628)	101%
TOTAL MISCELLANEOUS FAIR		\$ 1,805,773	\$ 1,805,631	\$ 1,253,541	\$ 1,753,072	\$ 499,531	72%
INTERIM REVENUE							
FACILITY SALES							
Concession Revenue (alcohol & beverages)	42300-40-400	306,626	204,556	183,150	305,000	121,850	60%
Parking Revenue	45000-40-400	498,043	345,878	341,005	425,000	83,995	80%
Parking Revenue - Beachfront	45010-40-400	56,756	28,042	68,256	200,000	131,744	34%
Building Rental	46100-40-400	398,693	268,762	323,484	463,500	140,016	70%
Building Rental - Derby Club	46110-40-400	212,000	138,000	138,000	132,000	(6,000)	105%
Grounds Rental	46200-40-400	375,807	228,962	242,097	309,000	66,903	78%
Equipment Rental (chairs, tables, etc.)	46300-40-400	120,422	62,646	98,689	120,000	21,311	82%
Camping Fees	46500-40-400	17,220	1,585	15,085	17,000	1,915	89%
Reimbursable Revenue - Utilities	48500-40-400	18,874	7,716	14,682	14,845	163	99%
Reimbursable Revenue - Outside Security	48510-40-400	3,690	-	-	-	-	0%
Reimbursable Revenue - In House Security	48520-40-400	-	-	-	-	-	0%
Reimbursable Revenue - Standby Labor	48530-40-400	97,346	52,800	46,513	89,217	42,704	52%
Set-Up/Clean-Up Fees	48550-40-400	97,451	67,163	57,706	84,400	26,694	68%
Reimbursable Revenue - Fire Marshall	48560-40-400	6,780	6,300	5,380	7,441	2,061	72%
Reimbursable Revenue - Trash/Dumpster	48570-40-400	27,684	20,684	15,500	23,449	7,949	66%
Reimbursable Revenue - Other (Police Expense)	48580-40-400	46,112	44,676	2,555	43,806	41,251	6%
Other Misc Revenue	48700-40-400	568	-	-	-	-	0%
Sponsorship Revenue	48800-50-400	-	-	-	-	-	0%

Revenues

31st DAA, Ventura County Fair

Revenue Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
OKTOBERFEST							
Admission Revenue	40000-00-500	83,228	949	-	83,000	83,000	0%
Carnival Wristbands	40500-00-500	10,050	150	-	9,748	9,748	0%
Carnival Games	40510-00-500	993	-	-	965	965	0%
Commercial Vendors	41000-00-500	51,586	-	-	55,000	55,000	0%
Food Concession	42100-00-500	33,231	-	-	30,000	30,000	0%
Souvenir Booth Sales	42200-00-500	11,772	-	-	11,772	11,772	0%
Alcohol Concession	42300-00-500	88,365	308	-	85,714	85,714	0%
Parking Revenue	45000-00-500	23,540	-	-	28,000	28,000	0%
Grounds Rental	46200-00-500	855	-	-	-	-	0%
Camping Fees	46500-00-500	-	-	-	855	855	0%
Promo Fund	48000-00-500	40,000	-	-	-	-	0%
Reimbursable Revenue	48500-00-500	1,120	-	-	2,416	2,416	0%
Other Misc Revenue	48700-00-500	1	-	284	-	(284)	0%
Convenience/Product Fees	48720-00-500	907	908	4,124	6,000	1,876	69%
Sponsorship Revenue	48800-00-500	10,225	-	-	10,000	10,000	0%
Prior Year Revenue	49000-00-500	-	-	(141)	-	141	0%
TOTAL INTERIM REVENUE		\$ 2,639,944	\$ 1,480,083	\$ 1,556,369	\$ 2,558,128	\$ 1,001,759	61%
SATELLITE WAGERING							
Commission	41500-20-200	234,969	180,319	164,752	200,000	35,248	82%
Parking Revenue	45000-20-200	-	-	-	24,000	24,000	0%
Prior Year Revenue	49000-20-200	2,304	2,304	-	2,235	2,235	0%
TOTAL SATELLITE WAGERING REVENUE		\$ 237,273	\$ 182,623	\$ 164,752	\$ 226,235	\$ 61,483	73%
TOTAL PRIOR YEAR REVENUE ADJ	49000-00-000	46,995	27,660	13,044	-	(13,044)	0%
TOTAL PRIOR YEAR REVENUE		\$ 46,995	\$ 27,660	\$ 13,044	\$ -	\$ (13,044)	0%
OTHER OPERATING REVENUE							
Reimbursable Revenue	48500-00-000	-	-	-	1,500	1,500	0%
Other Misc Revenue (Convenience Fees, SE Rebates, etc.)	48700-00-000	20,736	2,986	1,792	20,000	18,208	9%
Interest Earnings	48710-00-000	50,340	30,849	36,457	47,462	11,005	77%
Donations	48810-00-000	-	-	-	-	-	0%
TOTAL OTHER OPERATING REVENUE		\$ 71,076	\$ 33,836	\$ 38,249	\$ 68,962	\$ 30,713	55%

Revenues

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm	50000-11-000	148,768	78,085	148,380	235,222	86,842	63%
Salaries & Wages - Temp	50100-11-000	127,665	80,798	80,324	144,135	63,811	56%
Compensated Leave	50300-11-000	24,165	-	-	41,910	41,910	0%
Employee Benefits	51000-11-000	31,368	15,876	34,385	57,768	23,383	60%
PERS Employer Contribution	51010-11-000	69,219	37,794	61,481	121,491	60,010	51%
OPEB Employer Contribution	51020-11-000	1,674	1,674	-	-	-	0%
Payroll Taxes	51100-11-000	19,208	11,076	15,763	43,179	27,416	37%
Worker's Comp Insurance	51200-11-000	31,342	16,712	17,488	32,909	15,421	53%
Unemployment Insurance	51300-11-000	20,409	12,639	6,276	42,488	36,212	15%
Current year - Bad Debt Expense	53000-11-000	-	-	-	-	-	0%
Bank / CC Charges	54000-11-000	214,576	180,848	145,553	213,572	68,019	68%
Director Expense	56000-11-000	2,227	123	92	2,500	2,408	4%
Dues & Subscription	57000-11-000	38,530	28,776	33,328	39,000	5,672	85%
Insurance	60000-11-000	335,853	222,814	242,374	339,717	97,343	71%
Other Misc Expense	65000-11-000	452	230	1,326	5,000	3,674	27%
Postage	67000-11-000	2,537	2,037	1,547	2,550	1,003	61%
Professional Services	69000-11-000	99,323	73,209	47,602	101,546	53,944	47%
Audit Cost	69010-11-000	86,255	86,255	23,175	50,000	26,825	46%
Office Supplies & Expense	74000-11-000	13,037	7,031	10,076	11,835	1,759	85%
Telephone	75000-11-000	21,123	10,801	21,428	21,035	(393)	102%
Travel / Training Expense	77000-11-000	12,425	8,427	10,643	15,000	4,357	71%
TOTAL ADMINISTRATION EXPENSE		\$ 1,300,155	\$ 875,204	\$ 901,241	\$ 1,520,857	\$ 619,616	59%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm	50000-12-000	239,496	157,828	109,606	242,814	133,208	45%
Salaries & Wages - Temp	50100-12-000	821,086	561,104	555,278	982,682	427,404	57%
Employee Benefits	51000-12-000	65,578	45,161	36,637	75,000	38,363	49%
PERS Employer Contribution	51010-12-000	203,862	138,874	134,237	215,000	80,763	62%
OPEB Employer Contribution	51020-12-000	4,427	4,427	-	9,000	9,000	0%
Payroll Taxes	51100-12-000	67,142	45,874	41,626	72,000	30,374	58%
Worker's Comp Insurance	51200-12-000	117,108	75,085	55,783	137,256	81,473	41%
Vehicle Insurance	60000-12-000	3,176	3,176	3,132	3,335	203	94%
Utilities - Electrical	63000-12-000	413,029	307,136	297,551	433,680	136,129	69%
Utilities - Gas/Propane	63010-12-000	24,206	15,938	18,104	25,416	7,312	71%
Utilities - Water/Sewer	63020-12-000	95,665	61,535	75,926	100,448	24,522	76%
Grounds Maintenance & Repairs	64000-12-000	96,874	83,444	128,824	101,168	(27,656)	127%
Equipment Maintenance	64010-12-000	72,212	51,062	59,142	69,702	10,560	85%
Professional Services	69000-12-000	119,221	73,409	162,057	284,336	122,279	57%
Equipment Rental	72000-12-000	14,109	9,704	6,220	14,500	8,280	43%
Supplies & Expenses	74000-12-000	68,277	31,260	91,840	91,794	(46)	100%
Telephone Expenses	75000-12-000	2,657	2,657	600	3,297	2,697	18%
Travel & Training Expenses	77000-12-000	1,786	1,204	733	3,500	2,767	21%

Expenses

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
Trash/Waste Removal	78000-12-000	71,891	57,954	72,246	88,267	16,021	82%
TOTAL MAINTENANCE EXPENSE		\$ 2,501,803	\$ 1,726,834	\$ 1,849,542	\$ 2,953,195	\$ 1,103,653	63%
PUBLICITY EXPENSE							
Salaries-Wages - Temp	50100-13-100	-	-	5,765	4,000	(1,765)	144%
Payroll Taxes	51100-13-100	-	-	84	248	164	34%
Worker's Comp Insurance	51200-13-100	-	-	286	200	(86)	143%
PERS Employer Contribution	51010-13-100	-	-	-	448	448	0%
Advertising	52000-13-100	105,254	71,951	78,420	140,000	61,580	56%
Professional Services	69000-13-100	72,641	96,941	64,701	125,000	60,299	52%
Program Expense	70000-13-100	27,001	1,381	25,207	25,000	(207)	101%
Promotional Expense	71000-13-100	21,101	21,101	23,236	25,000	1,764	93%
Supplies & Expense	74000-13-100	21,552	35,968	16,490	40,000	23,510	41%
TOTAL PUBLICITY EXPENSE		\$ 247,547	\$ 227,341	\$ 214,189	\$ 359,896	\$ 145,707	60%
CONCESSION EXPENSE							
Salaries & Wages - Perm	50000-60-100	59,686	43,886	46,256	64,941	18,685	71%
Salaries & Wages - Temp	50100-60-100	31,071	23,126	27,832	46,010	18,178	60%
Employee Benefits	51000-60-100	-	-	-	1,680	1,680	0%
Payroll Taxes	51100-60-100	6,634	4,817	5,562	10,326	4,764	54%
PERS Employer Contribution	51010-60-100	22,569	15,379	20,405	32,954	12,549	62%
OPEB Employer Contribution	51020-60-100	1,022	1,022	-	-	-	0%
Worker's Comp Insurance	51200-60-100	9,724	6,701	5,411	12,427	7,016	44%
Professional Services	69000-60-100	40,978	42,321	11,619	42,458	30,840	27%
Supplies & Expense	74000-60-100	5,337	5,006	2,499	8,500	6,001	29%
Travel & Training	77000-60-100	467	343	1,277	3,655	2,378	35%
TOTAL CONCESSION EXPENSE		\$ 177,487	\$ 142,602	\$ 120,860	\$ 222,951	\$ 102,091	54%
ATTENDANCE OPERATIONS							
Salaries & Wages - Temp	50100-70-100	107,403	107,403	53,964	73,820	19,856	73%
PERS Employer Contribution	51010-70-100	2,633	2,633	914	1,659	745	55%
Payroll Taxes	51100-70-100	2,709	2,709	1,145	1,760	615	65%
Worker's Comp Insurance	51200-70-100	7,498	7,498	2,300	8,268	5,968	28%
Professional Services	69000-70-100	39,526	39,526	213,579	32,500	(181,079)	657%
Professional Services - Carnival	69010-70-100	2,253,138	2,252,607	-	-	-	0%
Security Expense	73000-70-100	967,766	967,766	782,376	996,800	214,424	78%
Supplies & Expense	74000-70-100	142,413	142,413	29,991	146,685	116,695	20%
Supplies & Expense - Carnival	74010-70-100	192,810	192,810	-	-	-	0%
Supplies & Expense - Admission	74020-70-100	1,113	1,113	-	1,150	1,150	0%
Salaries & Wages - Temp - Security	50100-71-100	-	-	114,389	-	(114,389)	0%
PERS Employer Contribution - Security	51010-71-100	-	-	6,255	-	(6,255)	0%
Payroll Taxes - Security	51100-71-100	-	-	3,764	-	(3,764)	0%
Worker's Comp Insurance - Security	51200-71-100	-	-	4,726	-	(4,726)	0%
TOTAL ATTENDANCE EXPENSE		\$ 3,717,008	\$ 3,716,477	\$ 1,213,403	\$ 1,262,642	\$ 49,239	96%

Expenses

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
Premium Expense (Excluding Horse Show)							
Premium Cash Awards	66000-85-100	104,565	58,789	81,648	104,565	22,917	78%
Professional Services	69000-85-100	10,120	6,500	6,500	10,000	3,500	65%
Supplies & Expenses	74000-85-100	1,152	1,152	1,057	1,000	(57)	106%
TOTAL PREMIUM EXPENSE		\$ 115,837	\$ 66,441	\$ 89,205	\$ 115,565	\$ 26,360	77%
EXHIBIT EXPENSE							
Salaries & Wages - Perm	50000-80-100	52,490	35,625	37,239	58,125	20,886	64%
Salaries & Wages - Temp	EXWAT	-	-	187	-	(187)	0%
Employee Benefits	51000-80-100	12,125	8,082	8,488	12,122	3,634	70%
PERS Employer Contribution	51010-80-100	14,244	8,956	10,728	16,281	5,553	66%
OPEB Employer Contribution	51020-80-100	852	852	-	-	-	0%
Payroll Taxes	EXPR	3,952	2,682	2,806	3,965	1,159	71%
Worker's Comp Insurance	EXWC	5,756	3,640	2,767	6,510	3,743	43%
Other Misc Expense	65000-80-100	-	-	-	-	-	0%
Trophies & Ribbons	66010-80-100	5,994	5,994	13,511	8,000	(5,511)	169%
Sponsored Cash	66020-80-100	-	-	-	200	200	0%
Supplies & Expenses	EXSE	31,005	22,859	44,459	59,625	15,166	75%
Professional Services	EXPRO	106,551	106,391	119,088	129,650	10,562	92%
Volunteer Event	74010-80-100	3,224	2,082	2,166	3,000	834	72%
Travel & Training	77000-80-100	3,713	3,610	2,596	5,000	2,404	52%
Junior Fair Board Expense	65000-80-160	5,293	2,713	2,031	3,000	969	68%
TOTAL EXHIBIT EXPENSE		\$ 245,199	\$ 203,485	\$ 246,066	\$ 305,478	\$ 59,412	81%
HORSE SHOW EXPENSE (Excluding Premiums)							
Professional Services - Open Draft/Carraige	69000-25-150	-	-	-	5,000	5,000	0%
Supplies & Expenses - Open Draft/Carraige	74000-25-150	-	-	121	-	(121)	0%
Professionsl Services - Youth Open	69000-25-151	-	-	-	-	-	0%
Supplies & Expenses - Youth Open	74000-25-151	-	-	-	-	-	0%
TOTAL HORSE SHOW EXPENSE		\$ -	\$ -	\$ 121	\$ 5,000	\$ 4,879	2%
FAIR ENTERTAINMENT EXPENSE							
Salaries & Wages - Perm	50000-75-100	-	-	-	11,081	11,081	0%
Salaries & Wages - Temp	50100-75-100	-	-	3,616	-	(3,616)	0%
Employee Benefits	51000-75-100	-	-	-	484	484	0%
Payroll Taxes	51100-75-100	-	-	52	100	48	52%
Worker's Comp Insurance	51200-75-100	-	-	151	1,241	1,090	12%
Entertainment - Rodeo	58000-75-100	143,000	143,000	160,000	160,000	-	100%
Entertainment - Grounds Acts	58010-75-100	245,215	245,215	241,825	252,250	10,425	96%
Entertainment - Motrosports	58020-75-100	-	-	-	-	-	0%
Entertainment - Concerts	58030-75-100	1,359,222	1,359,222	1,218,829	1,400,000	181,171	87%
Entertainment - Community Event	58040-75-100	-	-	-	-	-	0%
Professional Services	69000-75-100	502,830	471,350	430,354	494,050	63,696	87%
Professional Services - Rodeo	69010-75-100	7,318	3,188	7,294	7,945	651	92%
Supplies & Expense - Grandstands	74000-75-100	59,090	59,090	108,535	60,000	(48,535)	181%

Expenses

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
Supplies & Expense - Grounds Acts	74010-75-100	23,148	19,750	6,939	23,150	16,211	30%
Supplies & Expense - Rodeo	74020-75-100	7,713	7,713	13,557	7,945	(5,612)	171%
TOTAL FAIR ENTERTAINMENT EXPENSE		\$ 2,347,536	\$ 2,308,528	\$ 2,191,153	\$ 2,418,246	\$ 227,093	91%
MISCELLANEOUS FAIR EXPENSE							
<i>ADMINISTRATION</i>							
Salaries & Wages - Perm	50000-11-100	11,527	11,527	-	-	-	0%
Salaries & Wages - Temp	50100-11-100	44,770	44,770	30,060	34,142	4,082	88%
Employee Benefits	51000-11-100	2,267	2,267	-	-	-	0%
PERS Employer Contribution	51010-11-100	8,804	8,804	1,385	7,581	6,196	18%
OPEB Employer Contribution	51020-11-100	164	164	-	-	-	0%
Payroll Taxes	51100-11-100	3,168	3,168	1,209	3,263	2,054	37%
Worker's Comp Insurance	51200-11-100	4,766	4,766	1,472	3,824	2,352	38%
Director's Expense	56000-11-100	507	507	225	522	297	43%
Supplies & Expenses	74000-11-100	8,891	7,973	34,697	10,300	(24,397)	337%
<i>MAINTENANCE</i>							
Salaries & Wages - Perm	50000-12-100	40,051	40,051	53,932	87,976	34,044	61%
Salaries & Wages - Temp	50100-12-100	193,486	193,486	321,867	288,145	(33,722)	112%
Employee Benefits	51000-12-100	7,419	7,419	12,196	7,790	(4,406)	157%
PERS Employer Contribution	51010-12-100	26,475	26,475	41,722	27,798	(13,924)	150%
OPEB Employer Contribution	51020-12-100	311	311	-	-	-	0%
Payroll Taxes	51100-12-100	13,147	13,147	19,592	13,804	(5,788)	142%
Worker's Comp Insurance	51200-12-100	21,233	21,233	17,388	42,125	24,737	41%
Utilities (electric, gas, water, sewer, etc.)	63000-12-100	118,998	118,607	223,406	50,000	(173,406)	447%
Professional Services	69000-12-100	290,028	295,072	336,560	305,036	(31,524)	110%
Equipment Rental	72000-12-100	266,608	249,883	387,940	279,939	(108,001)	139%
Supplies & Maintenance	74000-12-100	124,764	123,509	104,691	100,144	(4,547)	105%
Trash/Waste Removal	78000-12-100	32,417	32,417	-	34,379	34,379	0%
<i>FACILITY SALES</i>							
Salaries & Wages - Perm	50000-40-100	-	-	-	-	-	0%
Salaries & Wages - Temp	50100-40-100	-	-	-	-	-	479%
Employee Benefits	51000-40-100	-	-	-	-	-	0%
PERS Employer Contribution	51010-40-100	-	-	-	-	-	0%
OPEB Employer Contribution	51020-40-100	-	-	-	-	-	0%
Payroll Taxes	51100-40-100	-	-	-	-	-	0%
Worker's Comp Insurance	51200-40-100	-	-	-	-	-	0%
Professional Services	69000-40-100	-	-	-	-	-	0%
Outside Security Expense	73000-40-100	600	600	20,702	-	(20,702)	0%
Supplies & Expenses	74000-40-100	-	-	-	-	-	0%
<i>SPONSORSHIP</i>							
Professional Services	69000-50-100	128,950	128,950	85,500	90,000	4,500	95%
Equipment Rental	72000-50-100	321	321	5,297	-	(5,297)	0%
Supplies & Expenses	74000-50-100	1,282	1,282	2,110	2,500	390	84%

Expenses

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
<i>PARKING</i>							
Salaries & Wages - Perm	50000-65-100	-	-	-	-	-	0%
Salaries & Wages - Temp	50100-65-100	37,653	37,653	31,074	69,420	38,347	45%
Employee Benefits	51000-65-100	-	-	-	-	-	0%
PERS Employer Contribution	51010-65-100	627	627	1,905	11,954	10,049	16%
OPEB Employer Contribution	51020-65-100	-	-	-	-	-	0%
Payroll Taxes	51100-65-100	1,104	1,104	1,299	1,137	(162)	114%
Worker's Comp Insurance	51200-65-100	2,686	2,686	1,281	7,775	6,494	16%
Professional Services	69000-65-100	339,347	336,784	354,081	340,000	(14,081)	104%
Overflow Parking Rental	72000-65-100	47,311	47,311	33,806	50,000	16,194	68%
Equipment Rental	72001-65-100	618	618	-	1,000	1,000	0%
Supplies & Expense	74000-65-100	4,467	4,467	14,886	1,500	(13,386)	992%
<i>OTHER FAIR</i>							
Chargebacks	54020-00-100	12,138	11,289	3,171	12,501	9,330	0%
Professional Services	69000-00-100	160,774	130,123	45,085	-	(45,085)	0%
Souvenir Booth Expense	74000-00-100	20,132	20,132	23,442	21,139	(2,303)	0%
TOTAL MISCELLANEOUS FAIR EXPENSE		\$ 1,977,812	\$ 1,929,504	\$ 2,211,979	\$ 1,905,694	\$ (306,285)	116%
INTERIM EXPENSE							
<i>PUBLICITY</i>							
Advertising	52000-13-400	-	-	1,250	5,000	3,750	25%
Professional Services	69000-13-400	63,491	46,602	15,324	10,000	(5,324)	153%
Promotional Expense	71000-13-400	-	-	50	5,000	4,950	1%
Supplies & Expenses	74000-13-400	1,131	871	1,176	5,000	3,824	24%
Travel & Training	77000-13-400	-	-	490	-	(490)	0%
<i>FACILITY SALES</i>							
Salaries & Wages - Perm	50000-40-400	54,321	51,362	-	-	-	0%
Salaries & Wages - Temp	50100-40-400	32,300	17,094	45,071	84,600	39,529	53%
Employee Benefits	51000-40-400	14,930	14,047	6	-	(6)	0%
PERS Employer Contribution	51010-40-400	13,386	12,497	5,053	14,625	9,572	35%
OPEB Employer Contribution	51020-40-400	1,189	1,189	-	-	-	0%
Payroll Taxes	51100-40-400	4,300	3,872	1,651	5,723	4,072	29%
Worker's Comp Insurance	51200-40-400	9,343	7,128	3,529	9,475	5,946	37%
Professional Services	69000-40-400	48,960	45,860	11,664	54,900	43,236	21%
Promotional Expense	71000-40-400	-	-	-	-	-	0%
Rental Expense	72000-40-400	1,697	1,697	373	7,000	6,627	5%
Outside Security Expense	73000-40-400	188,341	121,675	109,325	190,000	80,675	58%
Supplies & Expenses	74000-40-400	1,192	1,069	714	2,000	1,286	36%
Telephone	75000-40-400	713	534	440	720	280	61%
Travel & Training	77000-40-400	1,131	1,131	-	5,000	5,000	0%
Trash/Waste Removal	78000-40-400	-	-	-	-	-	0%
<i>PARKING</i>							
Salaries & Wages - Perm	50000-65-400	-	-	-	-	-	0%

Expenses

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
Salaries & Wages - Temp	50100-65-400	87,885	57,848	70,128	130,752	60,625	54%
Employee Benefits	51000-65-400	-	-	-	-	-	0%
PERS Employer Contribution	51010-65-400	6,364	3,310	7,539	6,400	(1,139)	118%
Payroll Taxes	51100-65-400	2,969	1,818	2,792	3,117	325	90%
Worker's Comp Insurance	51200-65-400	9,769	5,978	5,500	14,644	9,144	38%
Equipment Maintenance	64010-65-400	-	-	-	-	-	0%
Professional Services - PK	69000-65-400	17,942	10,252	15,379	30,758	15,379	50%
Supplies & Expense - Main Lot	74000-65-400	127	16	1,820	1,750	(70)	104%
Supplies & Expense - Beach Lot	74010-65-400	1,432	22	267	1,750	1,483	15%
<i>SECURITY</i>							
Salaries & Wages - Temp	50100-71-400	-	-	-	-	-	0%
PERS Employer Contribution	51010-71-400	-	-	-	-	-	0%
Payroll Taxes	51100-71-400	-	-	-	-	-	0%
Worker's Comp Insurance	51200-71-400	-	-	-	-	-	0%
<i>OKTOBERFEST</i>							
Salaries & Wages - Perm	50000-00-500	16,035	-	-	16,035	16,035	0%
Salaries & Wages - Temp	50100-00-500	59,173	-	-	59,173	59,173	0%
Employee Benefits	51000-00-500	2,812	-	-	2,953	2,953	0%
PERS Employer Contribution	51010-00-500	12,662	-	-	13,295	13,295	0%
OPEB Employer Contribution	51020-00-500	-	-	-	-	-	0%
Payroll Taxes	51100-00-500	4,095	-	-	4,300	4,300	0%
Worker's Comp Insurance	51200-00-500	7,916	-	-	8,423	8,423	0%
Advertising	52000-00-500	23,337	364	2,345	22,346	20,001	10%
Entertainment Grandstand	58000-00-500	12,500	-	-	13,125	13,125	0%
Entertainment Ground	58010-00-500	17,035	5,000	-	17,887	17,887	0%
Ground Maintenance	64000-00-500	-	-	-	10,000	10,000	0%
Other Misc Expense	65000-00-500	1,544	-	-	15,108	15,108	0%
Professional Services	69000-00-500	23,545	-	-	24,273	24,273	0%
Professional Services - Carnival	69010-00-500	-	-	-	-	-	0%
Rental Expense	72000-00-500	15,065	-	-	15,775	15,775	0%
Security Expense	73000-00-500	21,083	-	-	22,137	22,137	0%
Supplies & Expenses	74000-00-500	62,631	-	5,687	35,000	29,313	16%
Prior Year Expense	80000-00-500	-	-	(2,272)	-	2,272	0%
TOTAL INTERIM EXPENSE		\$ 842,345	\$ 411,236	\$ 305,300	\$ 868,044	\$ 562,744	35%
SATELLITE WAGERING EXPENSE							
CARF Dues	57000-20-200	16,000	12,000	-	16,000	16,000	0%
Grounds Maintenance & Repairs	64000-20-200	20,424	16,362	9,881	20,424	10,543	48%
Equipment Maintenance	64010-20-200	-	-	-	-	-	0%
Professional Services	69000-20-200	5,500	4,221	20,032	5,500	(14,532)	364%
Supplies & Expenses	74000-20-200	561	-	12,410	515	(11,895)	2410%
Trash Removal	78000-20-200	-	-	-	-	-	0%
TOTAL SATELLITE WAGERING EXPENSE		\$ 42,485	\$ 32,583	\$ 42,323	\$ 42,439	\$ 116	100%

Expenses

31st DAA, Ventura County Fair
Expense Report
August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
EQUIPMENT EXPENSE							
Non Capitalizeds(cost less than \$5000 and life less than one year							
Equipment Funded by Fair	87500-00-000	41,745	34,547	25,934	53,725	27,791	48%
TOTAL EQUIPMENT EXPENSE		\$ 41,745	\$ 34,547	\$ 25,934	\$ 53,725	\$ 27,791	48%

31st DAA, Ventura County Fair

Expense Report

August 31, 2026

Description	Acct. No.	Actuals 2025	Prior YTD 8/31/25	Current YTD 8/31/26	Budget 2026	Balance of Budget	% Used 2026
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT							
Prior Year Adjustments	80000-00-000	32,054	25,942	13,227	26,765	13,538	49%
PRIOR YEAR OPERATING EXPENSE		\$ 32,054	\$ 25,942	\$ 13,227	\$ 26,765	\$ 13,538	49%
CASH SHORTAGES & OVERAGES							
Cash +/- Interim	85000-00-000	(5,400)	(2,270)	(3,559)	-	3,559	0%
CASH (OVER)/UNDER		\$ (5,400)	\$ (2,270)	\$ (3,559)	\$ -	\$ 3,559	-
DEPRECIATION EXPENSE							
Depreciation	90000-00-000	244,485	145,269	160,763	265,350	104,587	61%
Prior Year Depreciation Expense	80010-00-000	673	(1,533)	-	-	-	0%
TOTAL DEPRECIATION EXPENSE		\$ 245,158	\$ 143,737	\$ 160,763	\$ 265,350	\$ 104,587	61%
PENSION EXPENSE							
Pension Expense	96000-00-000	(87,194)	-	-	-	-	0%
TOTAL PENSION EXPENSE		\$ (87,194)	\$ -	\$ -	\$ -	\$ -	0%
OPEB EXPENSE							
OPEB Expense	96100-00-000	65,819	-	-	-	-	0%
TOTAL OPEB EXPENSE		\$ 65,819	\$ -	\$ -	\$ -	\$ -	0%

Expenses

31st DAA, Ventura County Fair

Oktoberfest

August 31, 2026

DETAIL	Account Number	Actual 2025	Current YTD 8/31/26	Budget 2026	Balance of Budget
REVENUES:					
Admission Revenue	40000-00-500	83,228	0	83,000	83,000
Carnival Wristbands	40500-00-500	10,050	0	9,748	9,748
Carnival Games	40510-00-500	993	0	965	965
Commercial Vendors	41000-00-500	51,586	0	55,000	55,000
Food Concession	42100-00-500	33,231	0	30,000	30,000
Souvenir Booth Sales	42200-00-500	11,772	0	11,772	11,772
Alcohol Concession	42300-00-500	88,365	0	85,714	85,714
Parking Revenue	45000-00-500	23,540	0	28,000	28,000
Grounds Rental	46200-00-500	855	0	0	0
Camping Fees	46500-00-500	0	0	855	855
Promo Fund	48000-00-500	40,000	0	0	0
Reimbursable Revenue	48500-00-500	1,120	0	2,416	2,416
Other Misc Revenue	48700-00-500	1	284	0	(284)
Convenience/Product Fees	48720-00-500	907	4,124	6,000	1,876
Sponsorship Revenue	48800-00-500	10,225	0	10,000	10,000
Prior Year Revenue	49000-00-500	0	(141)	0	141
TOTAL REVENUES		355,874	4,268	323,470	319,202
EXPENDITURES:					
Salaries & Wages - Perm	50000-00-500	16,035	0	16,035	16,035
Salaries & Wages - Temp	50100-00-500	59,173	0	59,173	59,173
Employee Benefits	51000-00-500	2,812	0	2,953	2,953
PERS Employer Contribution	51010-00-500	12,662	0	13,295	13,295
OPEB Employer Contribution	51020-00-500	0	0	0	0
Payroll Taxes	51100-00-500	4,095	0	4,300	4,300
Worker's Comp Insurance	51200-00-500	7,916	0	8,423	8,423
Advertising	52000-00-500	23,337	2,345	22,346	20,001
Entertainment Grandstand	58000-00-500	12,500	0	13,125	13,125
Entertainment Ground	58010-00-500	17,035	0	17,887	17,887
Ground Maintenance	64000-00-500	0	0	10,000	10,000
Other Misc Expense	65000-00-500	1,544	0	15,108	15,108
Professional Services	69000-00-500	23,545	0	24,273	24,273
Professional Services - Carnival	69010-00-500	0	0	0	0
Rental Expense	72000-00-500	15,065	0	15,775	15,775
Security Expense	73000-00-500	21,083	0	22,137	22,137
Supplies & Expenses	74000-00-500	62,631	5,687	35,000	29,313
Prior Year Expense	80000-00-500	0	(2,272)	0	2,272
TOTAL EXPENDITURES		279,433	5,760	279,830	274,070
OKTOBERFEST NET INCOME					
		76,442	(1,492)	43,640	45,132

Oktoberfest

31st DAA, Ventura County Fair
Junior Livestock Auction
August 31, 2026

DETAIL	Account Number	Actual 2025	Current YTD 8/31/26	Budget 2026	Balance of Budget
BEGINNING RESOURCES: 1/1/2026	25100-30-300	\$ 706,108	\$ 837,149		
AUCTION REVENUES:					
Commission Revenue	41500-30-300	88,530	0	75,000	75,000
Other Misc Revenue	48700-30-300	31,646	36,039	25,000	(11,039)
Interest Revenue	48710-30-300	0	0	0	0
Slaughter Fees	48720-30-300	12,713	0	0	0
Sponsorships	48800-30-300	122,500	153,003	100,000	(53,003)
Donations	48810-30-300	98	0	0	0
Prior Year Revenue	49000-30-300	6,752	0	0	0
TOTAL REVENUES		262,238	189,042	200,000	10,958
AUCTION EXPENDITURES:					
Bad Debt Expense	53000-30-300	0	0	0	0
Bank/CC Charges	54000-30-300	18,190	29,304	18,000	(11,304)
Hauling and Slaughter	65000-30-300	2,702	8,600	3,000	(5,600)
Professional Services	69000-30-300	62,766	37,780	65,000	27,220
Publicity & Marketing	71000-30-300	102	1,213	500	(713)
Supplies & Expense	74000-30-300	25,511	20,518	30,000	9,482
Lunch Expense	74010-30-300	21,929	19,504	24,000	4,496
Prior Year Expense	80000-30-300	0	2,912	0	(2,912)
Cash Shortage/Overage	85000-30-300	0	228	0	(228)
Equipment Expense	87500-30-300	0	0	0	0
TOTAL EXPENDITURES		131,198	120,060	140,500	20,440
NET JLA INCOME		131,041	68,982	59,500	(9,482)
ENDING RESOURCES: 8/31/2026	25100-30-300	\$ 837,149	\$ 906,131		

31st DAA, Ventura County Fair

Capital Assets

August 31, 2026

DESCRIPTION	Date	Reference	Balance
PROPERTY, PLANT & EQUIPMENT AS OF:	1/1/2026		21,141,868
ACQUISITIONS OF FIXED ASSETS:			
Land		19100-00-000	-
Buildings & Improvements:		19200-00-000	-
Construction in Progress:		19000-00-000	381,081
PSPS Project	19000-00-000	-	
Raceway Bleachers	19000-00-900	18,702	
Grounds Bathroom Remodels	19000-00-903	-	
Ag Building Improvement	19000-00-907	3,395	
Sewer Upgrade	19000-00-911	-	
Raceway Expansion Project	19000-00-918	-	
Mold Remediation FL	19000-00-919	-	
Mold Remediation SR	19000-00-920	-	
Electrical Panel Project	19000-00-921	-	
Morgan Bathrooms Mold Remediation Project	19000-00-922	-	
Kiddieland	19000-00-925	21,936	
Anacapa Side Eaves Project	19000-00-926	9,984	
San Miguel Side Eaves Project	19000-00-927	9,927	
Derby Club A/C	19000-00-928	38,867	
Manhole Cover	19000-00-929	56,645	
Sewer & Storm Drain Project	19000-00-930	221,625	
Equipment		19300-00-000	41,570
Other Fixed Assets			
Other (provide description):			
TOTAL ACQUISITIONS OF FIXED ASSETS			422,651
DISPOSITIONS OF FIXED ASSETS (Salvaged, Sold, etc.):			
Land			
Buildings & Improvements			
Equipment			
Other Fixed Assets			
Other (provide description):			
TOTAL DISPOSITIONS OF FIXED ASSETS			-
PROPERTY, PLANT & EQUIPMENT AS OF:	8/31/2026		\$ 21,564,519
DEPRECIATION:			
Accumulated Depreciation as of:	1/1/2026		15,675,826
Less: A/D on Dispositions of Fixed Assets above			
Add: Monthly Depreciation Expense	DEPRE	90000-00-000	160,763
ACCUMULATED DEPRECIATION as of:	8/31/2026		\$ 15,836,588
PROPERTY, PLANT & EQUIPMENT, NET OF DEPRECIATION:	8/31/2026		\$ 5,727,930
DEBT (ASSOCIATED WITH FIXED ASSETS)	8/31/2026	25000-00-000	-
NET RESOURCES-CAPITAL ASSETS (less related debt):	8/31/2026		\$ 5,727,930

31st DAA, Ventura County Fair
Satellite Wagering
August 31, 2026

DETAIL	Account Number	Actual 2025	Current YTD 8/31/26	Budget 2026	Balance of Budget
REVENUES:					
Admission Revenue	40000-20-200	0	0	0	0
Commission Revenue	41500-20-200	234,969	164,752	200,000	35,248
Parking Revenue	45000-20-200	0	0	24,000	24,000
Prior Year Revenue	49000-20-200	2,304	0	2,235	2,235
TOTAL REVENUES		237,273	164,752	226,235	61,483
EXPENDITURES:					
CARF Dues	57000-20-200	16,000	0	16,000	16,000
Grounds & Maintenance Repairs	64000-20-200	20,424	9,881	20,424	10,543
Equipment Maintenance	64010-20-200	0	0	0	0
Professional Services	69000-20-200	5,500	20,032	5,500	(14,532)
Supplies & Expense	74000-20-200	561	12,410	515	(11,895)
Trash Removal	78000-20-200	0	0	0	0
Prior Year Expense	80000-20-200	0	0	0	0
TOTAL EXPENDITURES		42,485	42,323	42,439	116
NET SATELLITE WAGERING PROFIT/LOSS					
		194,788	122,429	183,796	61,367



Gavin Newsom ■ Governor

915 L Street ■ Sacramento CA ■ 95814-3706 ■ www.dof.ca.gov

California Department of Finance
Employee Compensation Unit
915 L Street, 10th Floor
Sacramento, CA 95811

Heidi Ortiz, Acting CEO
31st District Agricultural Association
Ventura County Fair
10 W. Harbor Blvd.
Ventura, CA 93001

Chapter 50, Statutes of 2017 (SB 84), authorized the payment of a one-time \$6 billion supplemental pension payment in 2017-18 to the California Public Employees' Retirement System (CalPERS). The purpose of the legislation was to help offset the increase in the state's retirement contributions and reduce the state's pension obligation. The payment was funded through a cash loan from the Surplus Money Investment Fund (SMIF), and pursuant to SB 84, a proportionate share of the SMIF loan was allocated by the Department of Finance (Finance) to each entity that participate in the state's retirement plans based on its 2016-17 CalPERS employer retirement contributions, which includes the District Agricultural Associations (DAAs).

SB 84 requires this loan to be repaid by June 30, 2030. When the SB 84 loan was established in 2017-18 and the loan was allocated to each responsible entity, Finance did not require DAAs to start repaying its share of the loan balance due to the DAAs' fiscal conditions at the time. Therefore, the General Fund has been paying the interest associated with the DAAs' principal balances since 2017-18. As the statutory repayment deadline of June 30, 2030, is fast approaching, DAAs will need to repay its share of the loan before the deadline, including any future interests incurred until full repayment of the load. Interest will start accruing on July 1, 2027, based on the outstanding balance at the beginning of the fiscal year, using simple interest method and an interest rate determined by the U.S. Treasury Constant Maturity Rate.

As of June 30, 2026, **Ventura County Fair, 31st DAA**, outstanding principal loan balance was **\$537,148.91**.

31st DAA, Ventura County Fair can choose to pay the full balance at the time of this notice to avoid accruing interest [Option 1] or make installment repayment annually based on the suggested repayment schedule [Option 2] but prior to the June 30, 2030, statutory deadline.

Option 1: Pay the full amount at the time of this notice.

Due by December 31, 2026: \$537,148.91

Option 2: Make repayments based on the suggested repayment schedule below.

- The total amount to be repaid assumes a 5 percent interest rate starting in 2027-28. The actual interest rate may be different, resulting in a different final payment amount.
- Finance will provide an updated payment schedule each year in September, with a due date at the end of the respective calendar year, until the balance is paid off. The updated schedule will reflect the outstanding principal balance at the beginning of the respective fiscal year and projected future payment amounts.
- Interest will continue to accrue based on the outstanding balance at the beginning of the fiscal year until the balance is paid off.

Balance as of June 30, 2026	\$537,148.91			
Estimated Annual Interest Rate *	5%			
Fiscal Year	Principal Payment	Interest Payment	Total Payment	Outstanding Balance
2026-27	\$134,287.23	\$0.00	\$134,287.23	\$402,861.68
2027-28	\$134,287.23	\$6,714.36	\$141,001.59	\$268,574.46
2028-29	\$134,287.23	\$6,714.36	\$141,001.59	\$134,287.23
2029-30	\$134,287.23	\$6,714.36	\$141,001.59	\$0

**Estimated based on 5% interest rate. Actual payment amounts are subject to change based on the actual interest rate.*

Please make the check payable to California Department of Finance, and remit the payment to:

California Department of Finance
Attn: Employee Compensation Unit (Hanzhao Meng)
915 L Street, 10th Floor, Sacramento, CA 95814

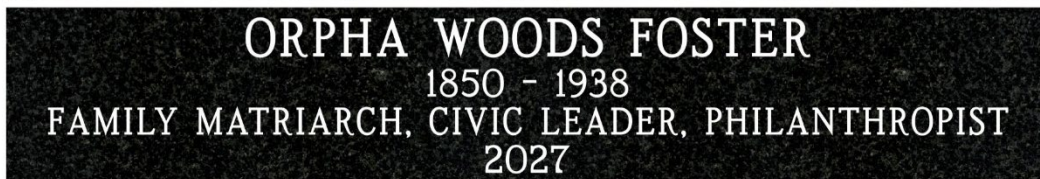
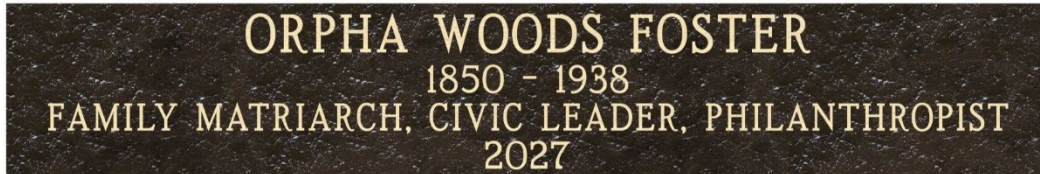
Please email Finance's Employee Compensation Unit at ECUInbox@dof.ca.gov if you have any questions.

Thank you,

California Department of Finance
Employee Compensation Unit



**Santa Barbara
Monumental Co**



Foster Plaque

Design Date: 02/20/2018

I verify that the above pictured monument is approved to be produced. All spelling, dates, designs and layout are correct.

I understand this proof is just a representation of the actual color, that the actual stone is a product of nature and will vary.

By approving via e-mail, phone or StoneSpot I verify the same as above with no physical signature required.

No future work, including adding of dates, cleaning, re-highlighting, etc. are included in the purchase price.

24" x 4" Bronze plaque

24" x 4" Jet Black granite plaque

Signed _____ Date: _____



August 31, 2026

OCT 08 2026

Ventura County Fair Board
10W. Harbor Blvd.
Ventura, CA 93001

Dear Members of the Board,

On behalf of the Ventura City Council, I am writing to express concern regarding the proposed data processing and storage facility at the Ventura County Fairgrounds. Because of the project's potential environmental, infrastructure, and community impacts, we believe it should not proceed without a transparent public review and thorough technical evaluation.

We recognize the important role technology infrastructure plays in California's economy. However, any data processing facility can place demands on electricity, water supplies, transportation networks, emergency services, and other public infrastructure. These effects should be fully understood before commitments are made that may affect the community's long-term ability to manage infrastructure needs.

To ensure informed decision-making, we request that the project undergo the level of environmental review required under the California Environmental Quality Act (CEQA), including preparation of an Environmental Impact Report if warranted. The analysis should address potential impacts on air quality, greenhouse-gas emissions, energy use, water demand, noise, biological and cultural resources, traffic, visual resources, hazardous materials, public services, and cumulative regional conditions. If significant impacts cannot be mitigated, they must be clearly disclosed prior to any approval. Energy demand requires careful evaluation, as data facilities often operate continuously and require dedicated electrical infrastructure. The City should have the opportunity to review projected power needs, potential effects on the regional grid, and any required substations or transmission upgrades, along with associated responsibilities and costs. Water consumption is also a critical factor. Cooling systems may require substantial water use that could affect existing supplies. The environmental review should evaluate expected demand levels, sources of water, and feasible technologies to minimize consumption, including consideration of any proposed use of potable water for industrial cooling.

We are likewise concerned about effects on nearby residents and businesses. Construction and operational noise, air emissions, backup generator use, traffic, and other characteristics should be evaluated to understand community impacts. Emergency response considerations; including fire protection, hazardous materials,

electrical systems, battery storage, and backup power should also be analyzed to determine implications for local police, fire, and medical services.

Although the site is state-controlled, it lies within City boundaries. The City therefore has a clear interest in understanding how the project aligns with surrounding land uses, transportation systems, existing infrastructure capacity, and long-term planning objectives. State ownership should not preclude meaningful local participation. In addition, the project's fiscal and economic implications should be objectively assessed, including both anticipated employment benefits and potential public-service or infrastructure costs associated with operation.

Meaningful public engagement must be a central part of the process. Residents, neighboring businesses, and other stakeholders should have adequate time and access to environmental and technical information before the project becomes effectively committed to a specific site or configuration.

For these reasons, the City Council respectfully requests that the Board refrain from approving, authorizing, leasing, or otherwise advancing the project until the required environmental analysis is completed, made publicly available, and stakeholders, including the City, have had a meaningful opportunity to participate. The City also requests a formal role in reviewing technical studies, environmental documents, alternatives, and proposed mitigation measures.

Our position is not opposition to technological or economic development. It reflects our responsibility to ensure that development within our community is evaluated carefully and transparently and that its benefits, costs, and consequences are fully understood before decisions are made.

Thank you for your consideration. We look forward to collaborating to ensure the proposal receives the rigorous review it warrants and that the interests of both the State and the Ventura community are protected.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeannette', with a stylized flourish at the end.

Dr. Jeannette Sanchez-Palacios
Mayor
City of Ventura

Standard Agreements

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT
26-268	Riverbottom Ranch Moble Petting Zoo	Oktoberfest Petting Zoo	\$ 1,100.00
26-269	Laugh Stream Comedy Haus	Oktoberfest Comedy Haus	\$ 3,000.00
26-270	DNA Band	Oktoberfest Grounds Entertainment	\$ 1,000.00
26-271	Ingrid Djouzale	Oktoberfest Content Creator - Marketing	\$ 700.00
26-272	Elsa Velasco	Oktoberfest Content Creator - Marketing	\$ 900.00
26-273	Nestor Vega	Oktoberfest Content Creator - Marketing	\$ 800.00
26-274	Odell Davis	Oktoberfest Content Creator - Marketing	\$ 750.00
26-275	Party Boy Jumpers	Oktoberfest Jolly Jumpers	\$ 2,200.00
26-276	Versa Music Group LLC	Talent Buyer Contracting Agreement	NTE \$278,000

Rental Agreements Non-Fair

CONTRACT NO.	CONTRACTOR NAME	PURPOSE	AMOUNT	DATE/EVENT	LOCATION
26-106	CBF PRODUCTIONS	Boots and Brew Parking	\$ 80.00	9/20/2026	Lot A
26-107	CADA Area D	CADA	\$ 7,296.00	11/5/2026	San Miguel, Anacapa Hall
26-108	Valdivia Marketing Group	Concert	\$ 8,209.00	11/20/26 - 11/21/26	Clark Event Center
26-109	Medieval Combat USA Tournament	Oktoberfest & Ventura Melee Megabowl 2027	\$ 546.00	5/1/2027	Kelley Court/Morgan Arena
26-111	Exotic Bird Mart & Expo	Bird Expo	\$ 1,738.00	12/19/2026	San Nicholas Hall
26-104	Skeleton Shores Halloween Bash	Halloween Bash	\$ 8,904.00	10/30/26 - 10/31/26	Floriculture
27-007	Kennel Club of Beverly Hills Inc	Dog Show	\$ 28,783.00	01/29/27 - 01/31/27	San Miguel, Anacapa Hall
27-008	San Fernando Kennel Club	Winterfest Dog Show	\$ 30,020.00	02/19/27 - 02/21/27	San Miguel, Anacapa Hall

Concessions Agreements

Contract #	Company	Fee
26-300	Sawdust & Stripes	\$895.00
26-303	Disabled Veterans	\$150.00
26-304	Cutco	\$845.00
26-306	True North Kitchen & Bath	\$425.00
26-307	Rhinos Glazed Almonds	\$950.00
26-312	The Craft House	\$250.00
26-316	Afterlife Print Co.	\$570.00
26-317	Damon Arts	\$720.00
26-323	Schatzi's Bakery & Café German Gourment Kitchen LLC	\$500 guarantee against 21% net sales
26-325	Pats'tiques	\$600.00
26-326	My Massage Pillow	\$825.00
26-327	Marces Jewelry	\$600.00
26-328	Cupcakes for College	\$525.00
26-329	ABC Scooter Cruiser	\$525.00
26-330	Pacific Distro Canna Killy	\$395.00
26-332	Industry Horror	\$375.00
26-333	Sunny's Gift	\$395.00
26-335	Arteaga Family Concessions	\$500 guarantee against 21% net sales
26-336	Needham Concessions	\$500 guarantee against 21% net sales
26-338	Kona Ice of Ventura	\$500 guarantee against 21% net sales
26-340	24HR Fitness	\$395.00

Concessions Agreements

26-341	Express Hibachi EH Concessions	\$500 guarantee against 21% net sales
26-342	Kastl Amusements	20% gross revenue of games sales
26-343	Happy Place Eatery	\$500 guarantee against 21% net sales
26-346	Cracked Sunflower Seeds	\$495.00
26-352	Pure Oasis Water	In-Kind 1 pallet (84 cases) of water (\$768 value)
26-353	Gabriel Printing	\$895.00
26-356	GP Snacks	\$745.00
26-359	Annalite Paints	\$325.00
26-360	SPC Concessions	\$500 guarantee against 21% net sales
26-361	Damsel in Defense	\$325.00
26-362	March Crochets	\$395.00
26-363	Coastal Charms	\$325.00
26-364	She Sea Sea Shells	\$325.00
26-365	The Crazy Cucumber	\$495.00
26-367	Raw Moda	\$395.00
26-369	Metal Jacket Labs	\$240.00
26-370	Otantica Home	\$425.00
26-371	Our Dearly Departed	\$425.00
26-372	The Scented Potpourri Pie	\$325.00
26-373	Ojai 3D	\$325.00
26-374	Costco	\$75.00
26-375	AT&T Mobile	\$325.00

Concessions Agreements

26-376	Cold Star Ice	In-Kind
26-377	Kirby Auto Group Kia	\$250.00
26-378	Kirby Auto Group Subaru	\$250.00
26-379	Scentsy	\$325.00
26-380	Dugo	\$325.00
26-381	Luv Hats	\$240.00

October CEO Report

Bids

The Talent Buyer and Contracting Services RFP deadline was last Friday, and scoring was completed this past Monday. VERSA Music Group LLC was selected as the winning bidder. This is a new company for us and is also new to the Fair industry. The protest deadline is Monday, November 2, and if no protests are filed, I will schedule an initial meeting with the company to begin planning entertainment bookings for next year's Fair.

The Master Food and Beverage RFP deadline is Monday, October 26, with scoring scheduled for after Tuesday's Board meeting. A site walk was held a couple of weeks ago, with three companies participating. The Sponsorship RFP is currently with legal for review and will be the next RFP released once it is returned.

Projects

I was recently informed that our California Construction Authority (CCA) project manager went out on leave, so I was instructed to work with Mr. Haase who is the Chief Operations Officer. I had a call with him to touch base on the storm drain and asphalt project and he is going to be reviewing the scope of work for the project with the civil engineer to ensure there are no changes. He is also going to finalize the funding agreement and working on a timeline. I have stressed the importance of getting this project completed.

I also have been working with the Department of General Services (DGS) on the Santa Rosa roof project. I scheduled one of the project managers to come down and do a site walk to assess the building and take pictures. I have also sent him past roof assessments and quotes for reference. We will be discussing if a full replacement or just repairs makes sense and what budget we have for this project.

We had the Department of Environmental Health conduct an onsite hazardous waste inspection in which we passed. Since we no longer generate hazardous waste or store it on our facility we were removed from the county's Hazardous Waste Generator program. This also means that we will not have to pay the annual fee.

In preparation of the rains, maintenance is cleaning out all the storm drains and gutters, making sure we have enough sandbags, servicing our pumps and securing what we can. I have reached out to local agencies for additional support or resources as well.

Grants

I signed up for the Ventura County Community Foundation's portal and subscribed to the Power of Purchase Newsletter which announces when grant applications are about to open in the VCCF portal.

I continue to work with Ms. Tina Wynegar on the SCC grant. She has updated the pre-application with the items that the Deputy Regional Manager of the South Coast with the State

Coastal Conservancy recommended along with more data points that she located. Upon her guidance, I have emailed out letters to the local tribal community to inform them of our intent to apply and to give them a project overview. She is traveling, but should be touching base with me in the next couple weeks.

Audits

Ms. Martin and I just received an email from the auditors with a number of questions in regard to internal control processes for various departments that we will be working on answering.

Personnel

I am currently working with CalHR and F&E to move forward with the addition of several civil service positions, as well as one promotion in place. The process and required documentation have recently undergone some changes, so I am working through the updated requirements to ensure all necessary forms are completed accurately and submitted in accordance with the current procedures.

Training

Since attending the AccountingWare training, Ms. Martin has identified additional modules available for our accounting software. We have already completed several training sessions with AccountingWare and CFSA, and we plan to include these modules in the budget with the goal of implementing them in the new year.

C DFA has also released the schedule for the Collaborative trainings, which I plan to attend beginning with the first session in December. Additionally, Mr. Amelio and I will attend the Manager's Conference during the first week of November.

Oktoberfest

Oktoberfest went well overall, although attendance was down this year, which I believe was largely due to the excessive heat. In speaking with other fairs and promoters who have hosted similar events, they also reported lower attendance, attributing it in part to the high temperatures. Despite this, the entertainment was well received, with Sunday's Medieval Combat being a particular favorite among attendees. The overall layout also felt improved and provided a better experience for guests. I held a wrap-up meeting with staff to discuss what worked well, identify areas for improvement, and begin planning for next year's event. These discussions will guide our planning and improvements for next year's event.

Exhibits Report

Emilee Inez

- The Volunteer Reception was held on October 10th and was an amazing success. It is always a pleasure to celebrate the achievements of our volunteers. Thank you to Director Cornejo and Director Long for their attendance, and a special congratulations to Director Long on his achievement of 40 years of volunteer service to the Ventura County Fair.

- The applications for the 2027 Junior Fair Board team closed on October 16th. We have had an incredible turnout of 30 applications, more than we have ever had before. The advisor team is currently in the process of completing interviews for the 2027 team. We are working to assemble another dynamic, diverse, and exemplary team of youth.

Concessions Report

Madalyn Johnson

- The concessions team is working to wrap up Oktoberfest with vendors, reports, and analysis for event changes in 2027.
- Fair applications are already being submitted, and calls are coming in, so we are working on our building, marketplace, Ocean and Ventura Avenue layouts.
- The team is working on arena vendors analysis for future pre-party and on the in the VIP areas.
- And for our long-term goals; How do we get more Ventura County Artists and Makers into the Fair from every medium? How do we get every booth to be unique?

Sales Report

Sara Gutierrez

Sales Office Report 09/15/2026 – 10/19/2026

Super Custom Car Show had our grounds covered in beautiful cars and had a wonderful turn out. At the same time, we also helped the Boots and Brews event with some parking. The following weekend was a busy one for us. We had the NSSA Kids Surf Competition on the beach, Seaside Oddities for their 5th year with us, Ignite Martial Arts competition and a wedding.

We then moved right into our 2nd Oktoberfest. Although the heat wave hit us all hard the event turned out wonderfully. Beer flights were flowing and smiles were found everywhere. We then took a turn to Scotland and welcomed the Highland Games back to our grounds that next Saturday. The sound of bagpipes could be heard throughout the grounds as the weekend progressed.

We quickly then prepped Lot C for Live Nation and the Turnstile concert. Although it was on a Wednesday evening they had a huge turnout. Against the odds we successfully had Hightide Robotics and the Ceja wedding. Friday was a bit stressful with the intense wind, but power was restored early in the morning of both events.

Event Stats:

Super Custom Car Show: 09/20/2026 (Grounds)

- Rental Invoice – \$14,974.06

- Public event
- Parking \$15 (split)

CBF: 09/20/2026 (Lot A)

- Rental Invoice – \$80
- Public event

NSSA Kids Surf Comp: 09/26/26-09/27/26 (Beach)

- Rental Invoice – \$ 2,000.00
- Public event

Seaside Oddities: 09/26/26-09/27/26 (San Miguel)

- Rental Invoice – \$13,366
- Public Event

Ignite Martial Arts: 09/26/26 (Santa Cruz)

- Rental Invoice – \$5,231.85
- Public event

Lopez Wedding: 09/26/26 (Santa Rosa)

- Rental Invoice – \$3,191
- Private event

Oktoberfest: 10/02/26 – 10/04/26

Seaside Highland Games: 10/10/26 – 10/11/26 (Grounds)

- Rental Invoice – \$32,345
- Public event
- Parking \$15 (split)

Live Nation: 10/14/26 (Lot C)

- Rental Invoice – \$36,439
- Public event
- Parking \$20 (split)

Hightide Robotics: 10/16/26 – 10/18/26 (San Miguel & Anacapa)

- Rental Invoice – \$11,859
- Public event

Ceja/Flores Wedding: 10/10/26 – 10/11/26 (San Miguel & Anacapa)

- Rental Invoice – \$4,607
- Private event

Upcoming Events:

CIEF Trades Day
LEGO Brick Convention
Latino Business Expo
Halloween Bash
CADA
Reptile Expo
Lucky Penny Cat Show
VCLA luncheon
Sweet 16
Wedding

Maintenance Report

Gerry Duran and Jennifer Lindsay

Current Projects:

Completion Date

- | | |
|--|------------|
| • Turkey Night races prep work | 11/22/2026 |
| • Replace rusted out swing gate at the end of the beach lot | 11/30/2026 |
| • Replace flooring in front office | 11/1/2026 |
| • Running electrical in Lot B after removal during beach lot project | 11/1/2026 |
| • Making concrete truss anchors to hold down truss structures | 11/5/2026 |
| • Repairing damaged parts of flooring in Anacapa & San Miguel | 11/15/2026 |
| • Painting San Miguel & Anacapa restrooms | 10/30/2026 |
| • Winter storm drain prep, setting out pumps for storms | 10/20/2026 |

Upcoming Projects:

- | | |
|---|------------------------|
| • Pour concrete dance floor in floriculture | November/December 2026 |
|---|------------------------|